Enhancement of cooperation in the North-West Sahara Aquifer System using the Nexus approach

1st First Regional Consultation Workshop

18-19 July 2017
Sofitel Hotel, Algiers, Algeria

Dimitris Faloutsos
Deputy Regional Coordinator
The objective of the Session is to:

1. Identify /map the stakeholders (30 min)

2. Identify important stakeholders in relation to the SASS at all appropriate levels. (30 min)

3. Acquire new information about stakeholders such as importance, influence etc. to be cross checked with information compiled by the Project. (30 min)
1. **Identify /map the stakeholders**
   - Read the stakeholders lists.
   - Correct the stakeholders if necessary
   - **Who is missing?**
     - Add the missing stakeholder in the list. Add the name in a card.

<table>
<thead>
<tr>
<th>Name of stakeholder</th>
</tr>
</thead>
<tbody>
<tr>
<td>P &lt;Political power lobbying&gt;</td>
</tr>
<tr>
<td>H &lt;human resources&gt;</td>
</tr>
<tr>
<td>F &lt;Financial resources&gt;</td>
</tr>
<tr>
<td>K &lt;knowledge&gt;</td>
</tr>
</tbody>
</table>
2. Identify Important stakeholders

• Who are the IMPORTANT STAKEHOLDERS in relation to the management of the SASS?
2. Identify Important stakeholders

• Who are the IMPORTANT STAKEHOLDERS in relation to the management of the SASS?

• Country Group work: discussion on important stakeholders based on your expert knowledge.

  Revisit the list of stakeholders and indicate whether they are of HIGH, MEDIUM or LOW importance
2. Identify Important stakeholders

- **Stakeholders of low importance**: they would neither contribute much to the process and project implementation nor be a great obstacle;

- **Stakeholders of medium importance**: the process and project could be implemented without their participation/involvement, but would benefit from them;

- **Stakeholders of high importance**: they could either be of a great help to the process and project or could severely affect these if not involved.
3. Acquire new information about stakeholders

Interest/Influence grid

Interest in relation to influence indicates the type of relationships that the project should promote with each stakeholder. The Project will need to construct good working relationships with the stakeholders of high influence (categories 1 and 3) to ensure an effective coalition of support.
3. Acquire new information about stakeholders

- **Interest**: Interest in the case of the SASS and the Project can be manifold. It could be that the stakeholder is personally affected with regard to her/his social and economic personal well-being, (e.g. physical health, leisure, costs for services such as sewage treatment, provision of drinking water, cultural values etc.); it could also regard the business of the stakeholder (e.g. agriculture, fisheries, industries, navigation); it could be the stakeholder is advocating superior interests of the society such as environmental protection or social justice.
3. Acquire new information about stakeholders

- **Influence**: It can be the outcome of the synergistic combination of different resources available to the stakeholder, the available level and the ability to mobilize these in favor or against a project/policy/initiative. Such resources may be knowledge, financial, technical and human resources, juridical power and the ability to mould public opinion (e.g. an organization with a strong public relations department and good connections to the media or an organization with a great number of members who support the goals of the organization). Influence comprises of: **Political lobbying power**, **Human resources**, **Financial resources**, and **Knowledge**.
3. Acquire new information about stakeholders

Interest/Influence grid

Place the Cards in the appropriate position on the Grid.
3. Acquire new information about stakeholders

<table>
<thead>
<tr>
<th>Name of stakeholder</th>
<th>P: &lt;Political power lobbying&gt;</th>
<th>H: &lt;human resources&gt;</th>
<th>F: &lt;financial resources&gt;</th>
<th>K: &lt;knowledge&gt;</th>
</tr>
</thead>
</table>

• Political lobbying power,
• Human resources,
• Financial resources, and
• Knowledge: Information that has been internalized and can be used.
Awareness/Influence grid

<table>
<thead>
<tr>
<th>Influence +</th>
<th>Influence -</th>
</tr>
</thead>
<tbody>
<tr>
<td>Awareness +</td>
<td>Awareness -</td>
</tr>
</tbody>
</table>

Awareness in relation to influence indicates the crucial gaps of awareness among stakeholders that need to be addressed through the project. This is especially relevant to the Information, Communication and Outreach Strategy.
• **Awareness**: Public or common knowledge or understanding about the Drin River Basin management, its issues as well as the Drin Corda Process and GEF Drin Project.
Thank you for your input!