



35th UN/CEFACT Forum, 5-16 Oct. 2020 Virtual

# Supply Chain Management and Procurement Domain Meeting Agenda

13 October 2020 13:00-16:00 Geneva time

<b>eNegotiation</b>	<b>13 October 2020 13:00-14:00</b>
<p>Prior to the exchange of purchase order information during the BSP “BUY” phase, human staff in both companies negotiate the transaction conditions via email or telephone. However, this is changing with advances in digital transformation and artificial intelligence; Therefore, the semantics of negotiation process and exchanged information should be standardized.</p> <p>The negotiation process is entering a digital transformation where both buyer and seller have developed electronic systems.</p> <p>In addition to this digital transformation, artificial intelligence (AI) and robot process automation (RPA) can ultimately assist in achieving better negotiating conditions. Current human-based negotiations require a human decision at each proposal; therefore, message exchange can increase exponentially in order to reach the best solution among possible conditions of the contract. With an AI negotiator, the exchange can be automated allowing to reach better condition faster. The final approval may still require human approval, but this approach achieves business efficiency and optimality.</p>	Shinji NAKADAI
<b>Transfer of MLETR Compliant Records</b>	<b>13 October 2020 14:00-15:00</b>
<p>Facilitating paperless trade has been an important objective of UN/CEFACT’s deliverables, especially working on the dematerialization of the business processes. However, there are still paper documents such as negotiable financial instruments (e.g. Bill of Lading) which are widely used today which have resisted this dematerialization.</p>	

<p>UNCITRAL has developed the Model Law on Electronic Transferable Records (MLETR) which establishes the proposed legally enabling environment to resolve this problem. Some questions remain on how to establish the reliability which is described in the MLETR. This project aims to propose the framework and guidance on how to satisfy these issues of reliability.</p>	
<p><b>Review of Cross Industry Invoice Code Lists</b></p>	<p><b>13 October 2020 15:00-16:00</b></p>
<p>This meeting will review code lists used in the CII. In particular this will involve a discussion on recently updated codes in 7143 Item type identification code. The objective of the meeting is to produce DMRs, if necessary, to be submitted in time for Library release 21A</p>	

## 14 October 2020 13.00-15.00 Geneva time

<p><b>Automotive Project: Adding requirements of the global automotive industry.</b></p>	<p><b>14 October 2020 13:00-14:00</b></p>
<p>This project proposes the extension of the SCRDM Scheduling and Delivery Business Requirements and Data Models to accommodate the business requirements of the global automotive industry.</p> <p>This is the inaugural meeting of the project experts. This meeting will discuss the project scope and plan the development and publication of the deliverables including semantics and syntax for Scheduling and Delivery processes.</p>	<p>Rob Exell, Project Leader</p>
<p><b>GS1 alignment considerations: Potential Supply Chain Reference Data Model (SCRDM) additions from GS1 projects</b></p>	<p><b>14 October 14:00-15:00</b></p>
<p>Building upon the continual cooperation between the working teams of UN/CEFACT and GS1, this meeting will seek to identify further synergies, such as:</p> <ul style="list-style-type: none"> <li>• Establish a join goal to use the UN/CEFACT Reference Data Models as a semantic framework as the basis for maximum harmonization.</li> <li>• Verify that the needs of GS1 are covered within these RDMs and if not, define the next steps to maximize their reuse.</li> </ul>	<p>Ian WATT, UN/CEFACT Vice Chair, moderator</p>