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STRABAG SE

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STRABAG AT A GLANCE

Segments

Building Construction & Civil Engineering

- Housing
- Commercial and Industrial Facilities
- Public Buildings
- Production of Prefabricated Elements
- Civil Engineering
- Bridges
- Power Plants
- Environmental Technology
- Railway Construction

Transportation Infrastructures

- Roads, Railways, Earthworks
- Hydraulic Engineering, Waterways, Dyking and Paving
- Landscape Architecture and Develop.
- Large-Area Works
- Sports & Recreational Facilities
- Protective Structures
- Sewer Systems
- Production of Construction Materials
- Bridges and Railway Construction
- Specialty foundation engineering
- Offshore wind

Special Divisions & Concessions

- Tunnelling
- Ground Engineering
- Real Estate Development
- Infrastructure Development
- Operation/Maintenance/Marketing of PPP projects
- Property & Facility Services
- International Operations, across various business units

Strong brands



DYWIDAG

STRABAG

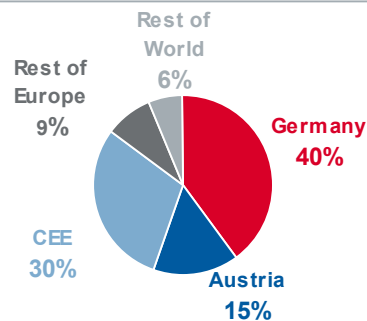
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SUCCESS FACTORS: EXISTING COUNTRY ORGANISATIONS

Highlights

- #1 in Austria, Germany, Poland, Czech Republic, Slovakia and Hungary
- More than 70% of group output from regions where STRABAG holds a market position among the top 3
- Increased focus on Middle East, India and Asia
- Intensifying activities in niche markets (e.g. Environmental Technology, etc.)

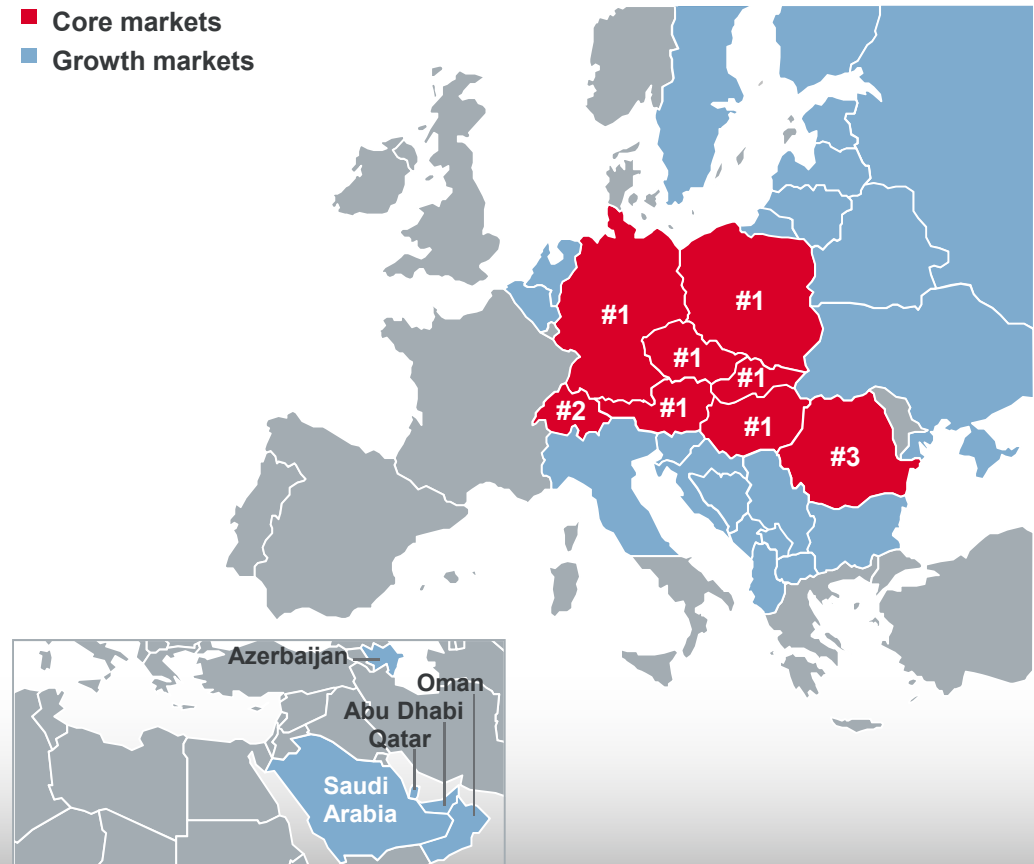
Output volume by region 2010



Source: www.gtai.de and annual reports

Overview of STRABAGs key markets

- Core markets
- Growth markets



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TOTAL OUTPUT BY COUNTRIES

	2008	2009	2010	% Δ 08–10
Germany	5,096	5,380	5,051	-1%
Austria	2,270	1,981	1,907	-16%
Poland	889	993	1,352	+52%
Czech Republic	975	786	867	-11%
Hungary	842	832	580	-31%
Slovakia	558	481	427	-23%
Switzerland	429	378	370	-14%
Middle East	490	350	295	-40%
Russia	477	282	251	-47%
other countries*	1,717	1,558	1,677	-2%
Total (in €m)	13,743	13,021	12,777	-7%

*Benelux, Romania, Croatia, Africa, Asia, Canada, Skandinavia, Slovenia, Italy, Serbia, Bulgaria, Ireland

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STRABAG SE:

2nd LARGEST EUROPEAN CONTRACTOR 2011

RANK	COMPANY
1	Vinci, France
2	STRABAG SE, Austria
3	Skanska AB, Sweden
4	FCC, Spain
5	Bouygues, France
6	Royal BAM Group, The Netherlands
7	Bilfinger Berger AG, Germany
8	Eiffage, France
9	Ferrovial Agroman SA, Spain
10	Fluor Corp., USA

Comments

- According to ENR (Engineering News-Record) STRABAG SE is the 2nd largest European Contractor based on the revenues generated in Europe
- STRABAG SE is among the Top 10 of the largest international contractors
- Top position in General Building, Industrial, Water and Sewer Waste

MARKET LEADING POSITION IN CENTRAL AND EASTERN EUROPEAN COUNTRIES

Western Europe		Eastern Europe	
GERMANY		POLAND	CZECH REPUBLIC
Revenue 10 (€m)		Revenue 10 (€m)	Revenue 10 (€m)
1. STRABAG	5,380	1. STRABAG	867
2. Bilfinger Berger	3,358	2. Budimex	867
3. Vinci	1,844	3. Polimex-Motostal	824
4. Hochtief	1,804	4. Grupa Skanska Polska	763
5. Bauer	1,132	5. PBG S.A.	419

AUSTRIA		HUNGARY		SWITZERLAND	
Revenue 10 (€m)		Revenue 10 (€m)		Revenue 10 (€m)*	
1. STRABAG	1,981	1. STRABAG	580	1. Implenla	1,730
2. Porr Group	1,775	2. Colas-Hungária	243	2. Marti	estimate
3. Alpine Bau	1,521	3. KÉSZ Group	169	3. STRABAG	615
4. Swietelsky	755	4. KÖZGÉP Építő	166	4. Loisinger Marazzi	522
5. Habau	264	5. Swietelsky	140	5. Walo Bertschinger	507

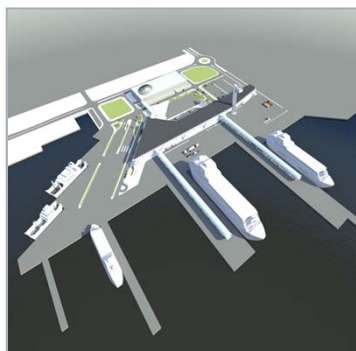
Source: www.gtai.de and Annual Reports

* Retrospective market position taking into account companies acquired in early 2011.

IMPORTANT KEY PROJECTS

BUILDING CONSTRUCTION & CIVIL ENGINEERING

Port Facility Gazenica – Croatia



Construction of the new Gazenica port facility in Zadar

Size: € 136m

Project schedule: 2009-2013

Project scope: Construction of maritime buildings, access roads and basic infrastructure of the new port facility

High Rise Rotterdam – Netherlands



Construction of apartments, office space and a hotel

Size: € 170m

Project schedule: 2010-2013

Project scope: The project comprises two basement levels and seven-storey main building with three prominently projecting high-rise towers

Central Station Vienna – Austria



Landmark project in Vienna

Size: € 59m (27% share)

Project schedule: 2009-2015

Project scope: New construction of the Vienna Central Station, including all adjoining buildings, shopping facilities and underground parking

Takreer Refinery – UAE



Expansion of the Takreer Refinery in Abu Dhabi

Size: € 94m

Project schedule: 2010-2013

Project scope: Construction of 17 buildings, access roads and extensive outdoor facilities

IMPORTANT KEY PROJECTS

TRANSPORTATION INFRASTRUCTURES

Motorway A2 – Poland



Construction of the motorway A2

Size: € 1bn (69% share)

Project schedule: 2009-2012

Project scope: Construction of the second segment of the Polish toll motorway between Nowy Tomysl and Swiecko

Quadrilatero SS77 & SS78 – Italy



Expansion of state roads SS77 and SS78

Size: € 1,150m (33% share)

Project schedule: 2006-2013

Project Scope: Expansion of the SS77 and SS78 between Foligno & Civitanove Marche

Motorway A5 – Germany



Extension of the motorway A5 Malsch – Offenburg

Size: € 343m (41% share construction)

Project schedule: 2009-2013

Project scope: Expansion of the A5 to 41.5 km in length, construction of engineering structures

Expressway S7 – Poland



Extension of the S7 between Kalsk and Milomlyn

Size: € 260m

Project schedule: 2010-2012

Project scope: Construction of the four-lane expressway incl. the construction of bridges, service, areas and junctions

IMPORTANT KEY PROJECTS

SPECIAL DIVISIONS & CONCESSIONS

Mülheimer Schools – Germany



PPP contract for 3 schools

Size: € 160m

Project schedule: 2010-2012

Project scope: Redevelopment and partial new development of the Mülheimer schools and operation for a period of 25 years

Blessberg Tunnel – Germany



Construction of a railway tunnel

Size: € 139m (89% share)

Project schedule: 2008-2013

Project scope: Construction of a double-tracked railway tunnel with a length of 8.3 km

Gotthard Base Tunnel – Switzerland



Landmark project in Switzerland

Size: € 686m

Project schedule: 2002-2012

Project scope: Construction of the northern part of the Gotthard Base Tunnel (lot 151)

Motorway M51 – Denmark



First PPP motorway in Denmark

Size: € 148m

Project schedule: 2010-2012

Project scope: Planning and construction of the M51 motorway from Kliplev to Sønderborg and operation for a period of 26 years

STRABAG

STRABAG Railway division

STRABAG Railway division can look back on an 85 years experience.

We deliver multi-purpose capabilities with regard to

- Track construction
- Tram track construction
- Underground engineering
- Modern and efficient Track construction machinery
- Overhead Line welding technologies
- Catenary systems
- Prefabricated platform and underpass elements
- Switch production
- Various patented problem-solving and implementation techniques

STRABAG Railway division

Track Construction



Track Construction

- long distance railways
- light rail traffic
- tram track construction

Whether railway station, high-speed distance tracks, reconstruction or new construction - STRABAG is managing also the most challenging projects.

STRABAG Railway division

Track Construction Machinery



STRABAG commands an extensive up-to-date machine park of large-scale track construction machines, inter alia...

- Universal track and turnout tamping machines
- Track tamping machine 09/32 and 09/3X
- Ballast profiling machines SSP 100 and 110 SW
- Ballast cleaners
- Rail track construction cranes
- Flash butt welding machines



STRABAG Railway division

Track Construction Machinery



**TRACK LAYING AND RENEWAL
TRAINS**



**RAIL/ROAD TRUCKS FOR RAIL
MILLING AND GRINDING**

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Catenary Systems

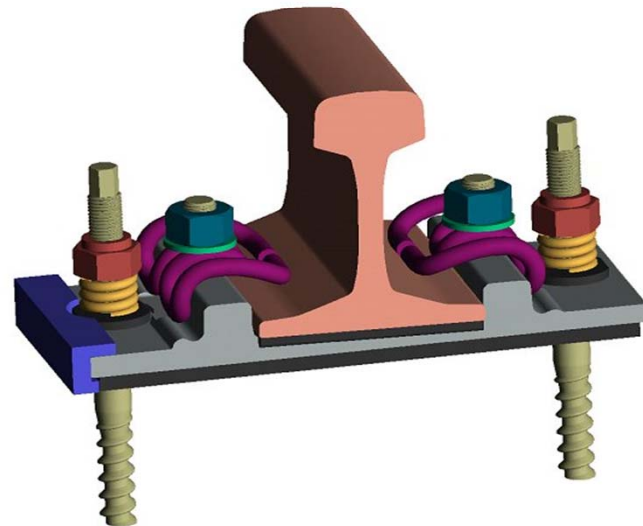


- **CATENARY CONSTRUCTION AND INNOVATIVE PRODUCTS**
- We offer the total scope from the design until placing into operation
- We are also expert for the building and the maintenance of overhead contact line equipment
- We offer all technical services for catenary systems from one source

STRABAG Railway division

Rail System & Technologies

- own competence products
- padded concrete sleepers
- in situ anchors
- progressive rail mounting materials



STRABAG

STRABAG Railway division

switch construction

- production of switches in own factory
- standard as well as specific solutions, beside standard parts we also offer the manufacturing of individual solutions. With our own engineering department we are able to develop and produce in direct communication with our customers
- We produce switches and large parts from all common rail forms for all gauges - up to a radius of $R=500$ m!



STRABAG Railway division in TURKEY

- **STRABAG Ray Limited**
- **with offices in Ankara and Istanbul**
- **Your partner “all around the rail” in Turkey.**
- **We are looking forward to a successful cooperation with all of our principals and partners.**
- **Contact: Mr. Kiziler, Mr. Takkaci, Mr. Kritsch**

STRABAG

let's get the job done!



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