### **National Workshop on Transport Facilitation**

**Tbilisi, 15-16 May 2006** 

# Trade Facilitation and Public-Private Mechanisms for Trade and Transport Facilitation

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### Definition of Trade Facilitation

 TF - «simplification, standardization and harmonization of procedures and all necessary information required for the movement of goods from the seller to the buyer and for payment» (UN/CEFACT)

Problem: more than 40 documents with repeated data required =>

Solution: simpler procedures and documents; less (but better) requirements for data and documents; harmonization with international standards; automation (computerization) of information and document exchange -> transparency of procedures



# Cost of logistics (incl. red tape) as % GDP in 1997

- USA 10.5 %
- Mexico 15.3%
- Belgium 11.4%
- France 12.0%
- Germany 13.1%
- Greece 12.6%
- China 16.5%

# TF and WTO "July Package" 2004

- 1. Developed vs developing countries on TF in WTO?
- 2. General Council of WTO, in order to break the deadlock in the negotiations on the "Doha Development Round" agreed on the 2004 "July Package" of issues (agriculture, market access, services and TF).
- 3. TF in WTO: 3 GATT articles: V (transit); VIII (fees and procedures); X (publication of laws, rules and procedures)

### 3 GATT articles: the basis of future WTO negotiations

- Art.V transit States should allow free transit, fees should not be seen as a source of revenue for States or individuals – they should only cover existing costs. UNECE – TIR Convention, Convention on the Harmonization of Border Crossing Procedures (integrated border management, IVWC).
- Art. VIII fees, simplification of import and export procedures and requirements for documents and data. Possible solutions: international standards for paper and electronic documents (UNLK), codes, electronic submission, Single Window tools, border agency coordination
- Art. X transparency of publication procedures. All countries should clearly publish their trade procedures (on a web site). Document servers in countries and regional initiatives – all documents and necessary procedures published on the web. Advance ruling.

### WTO – binding rules (the "What")

Contents ("How")

UNECE - standards: UNLK, codes, EDIFACT, etc

Implementation of TF measures:

World Bank, ADB, EBRD, APEC – implementation projects like TTFSE in Southeastern Europe

UNCTAD: Pakistan, Nepal, technical cooperation.

**UNIDO** - laboratories

APEC – broad spectrum of potential projects

Regional initiatives with a TF component:

EU, SECI, TRACECA, etc.

### Compilation of proposals (TN/TF/W43/Rev.4)

### Issues proposed for negotiations:

- Publications of laws and border-crossing procedures, penalties,
   online publication + period for implementation, consultation on
   new rules (GATT art.X)
- Advance ruling (needs advance submission of info)
- Formalities (incl. limitation of documentary and data requirements, use of international standards, e.g. UNLK, EDIFACT, Single Windows, eDocs) (GATT art.VIII)
- Border agency coordination (harmonizing of border crossing procedures)
- Single Window (submission of all required info only once)
- Goods transit (GATT art.V), etc.
- >> technical assistance and S&D for transition economies (???)

### **UNECE** and TF

- Over 40 years of experience in setting standards for TF in UNECE
- Further interest: World Bank, UNCTAD, UNIDO, OECD, ADB, (Columbus, Ohio, 1996)
- WTO binding rules 1996: four "Singapore Issues", incl. TF, yet in 2004 the other three fell out.
- UNECE instrumental in setting up the regional PPP network for TF in Southeastern Europe: SECIPRO, after the Dayton Accords, 1995
- Capacity building workshops and projects
- WTO rules will facilitate facilitators

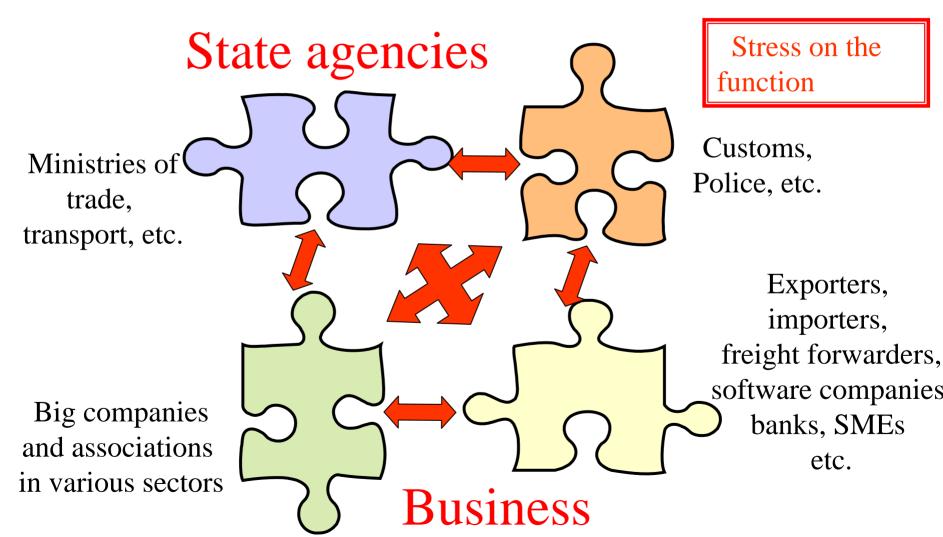


### What should be done?

- 1. Political Will
- 2. Technical assistance
- 3. Financing projects
- 4. Public-private partnerships (UNECE Rec.4 National Trade Facilitation Bodies)
- 5. How to match interests: various government agencies; public and private; various private companies



### How to bridge gaps in interests?



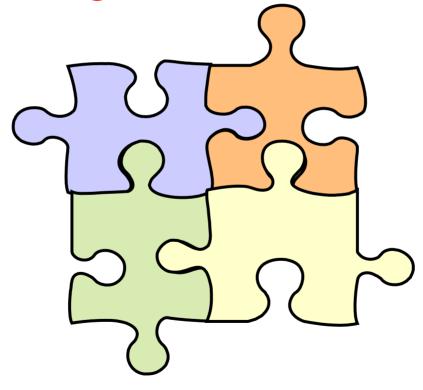


## How to bridge gaps in interests?

State agencies

Ministries of trade, transport, etc.

Big companies and associations in various sectors



**Business** 

Stress on the function

Customs, Police, etc.

> Exporters, importers, freight forwarders, software companies banks, SMEs etc.

### **Emphasis on the FUNCTION** in PPP for TF

### <u>Functions</u> of the national body for TF:

- Lobby with the Government on the need for trade facilitation,
- Forum for public-private dialogue and cooperation, as well as definition of priorities in TF
- Body creating tools and recommendations in the area of TF, on the basis of international (UN) standards
- Partner of UN (including UN/CEFACT), the World Bank, and other organizations
- Organize training and capacity-building courses on TF for the public and private sectors



### Promoter of international standards

### Key function: promote the implementation of international TF standards

- UN Layout Key for Trade Documents (UNLK); code lists (UNTDED, LOCODE); EDIFACT, other e-business standards
- Regional trade integration (TRACECA, South Caucasus, Black Sea, etc.)
- Integration in the world market and strengthening the potential as a transit country
- Security of trade flows (electronic information interchange, risk analysis and management)



### **International function of TF bodies**

- 1. Regional approach to TF key factor
  - Inter-governmental (e.g. ASEAN, EU, TRACECA)
  - Among TF bodies in a region (EUROPRO, SECIPRO)

2. PRO Committee (national body on TF) represents the country in international and regional structures and projects in TF, such as UN/CEFACT, EUROPRO or the World Bank and their projects. In the way the National Working Groups on the Harmonization of Border Crossing Procedures in TRACECA



### Types of trade facilitation bodies (PRO committees)

- Two models: State financed and own budget (typically in combination)
- Examples: SITPRO (UK), SWEPRO (Sweden), FITPRO (Czech Rep.), JASTPRO (Japan), BULPRO etc.
- SITPRO financed 100% from the DTI budget (the State to produce public goods
- FITPRO technical cooperation project between the Czech Republic and UNECE
- PRO committees in the Balkans and the Czech Republic: part of the Chamber of Commerce
- JASTPRO, AUSTRIAPRO promote the use of **EDIFACT**



### **Finincing TF bodies**

- Not a profitable activity.
- Products of TF can be compared to "international public goods".

### Difficult to define:

- who produces what? (all wait for the other to produce goods that all will utilise)
- What should be created? (Big firms and SMEs, rich and poor countries have different goals)
- who owns the products?

### **Financing**

- 1. Above all: the public sector
- The private sector should also help (e.g. big companies). How to build a mechanism producing public goods?
- 3. Projects with strategic parners: EU, the World Bank (& other development organizations).
- 4. Own projects and services (e.g. Single Window, electronic documents and exchange of information, consulting). Important to avoid the risk of dependency.

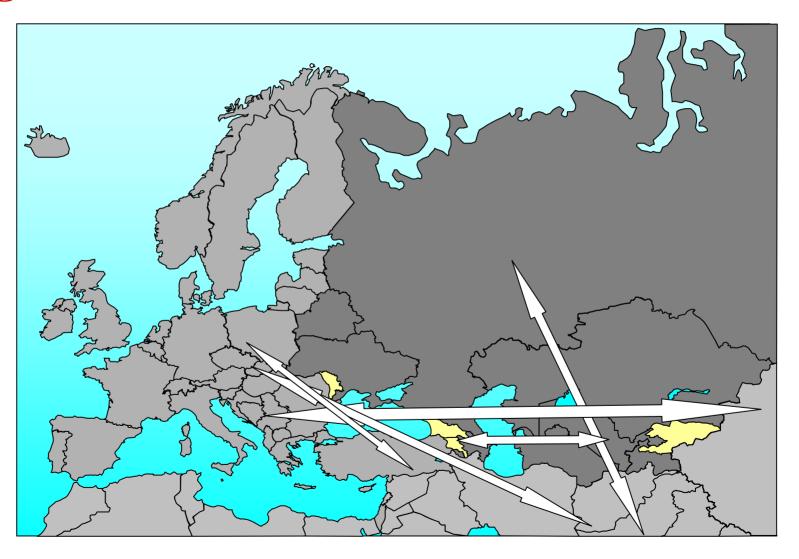
### Possible scenarios

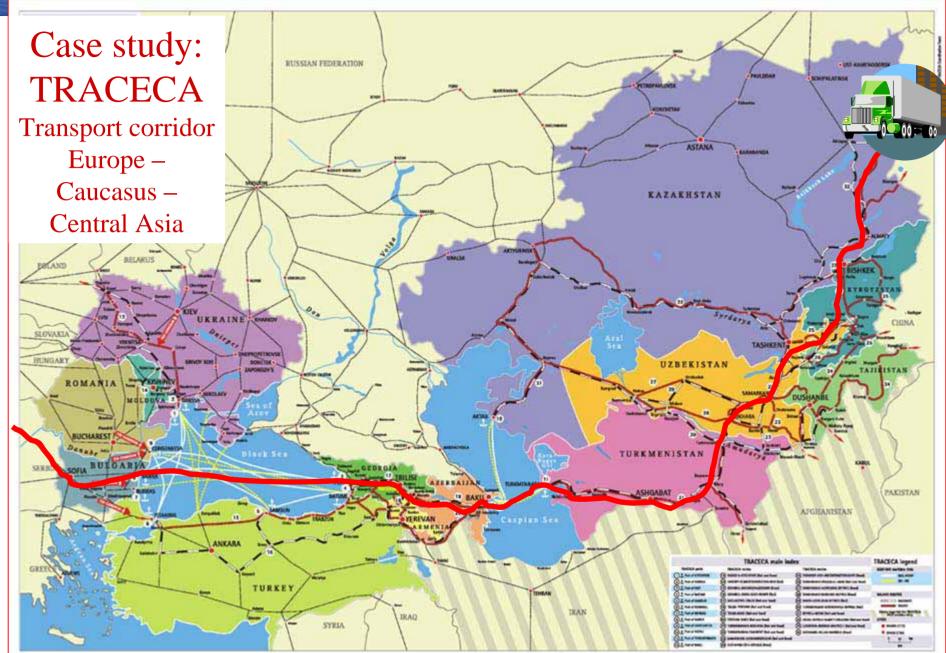
- 1. Use existing of previously existing groups (working groups under TRACECA, TTP, etc.) incl. Ministries, Customs, foreign trade business, freight forwarders, banks, business associations.
- 2. Begin on the basis of one project (e.g. harmonization of border crossing procedures and "Single Window"). Include Chambers of Commerce, business companies, UNDP, development banks, UNECE, ESCAP, other organizations, unilateral donors) => increase skills => spread out experience in the country and in the region.

# Regional Trade Facilitation

- National reforms can have significant benefits, but regional reforms can have bigger impact (e.g. EU)
- WTO can set commitments that would facilitate regional integration:
  - transit regimes
  - cross-border cooperation
  - transparency
  - standards
  - mobilizing international support, technical assistance and investment
- Regional integration and WTO rules no panacea broader reforms are needed.
- TRACECA, GUAM just a beginning go further

### Integrated trade information flows across borders





# Integrated trade information flow management

Project: Top-down approach to unification of documents and harmonization of documentary procedures (e.g in TRACECA)

- A. A.1.Develop a set of 15 trade and transport documents to be used in all TRACECA countries (same layout, different languages) based on UNECE (& EU) standards (UN Layout Key). See www.unedocs.org for sample documents
  - A.2. Endorse the set at a Ministerial Conference (Annual TRACECA Conference)
  - A.3. Implement the set
- B. Automate a document (electronic submission across borders)
- C. Automate all documents for parallel use of electronic and paper documents (see www.unece.org)



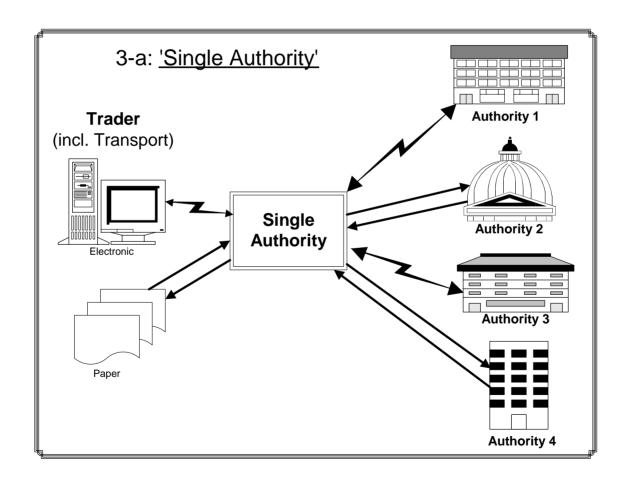
### **Integrated Management of International Trade Information Flows**



### Results:

- more efficient trade: less bureaucracy (the goal of trade facilitation) -> lower cost
- more security through better supply chain management inside and among countries -> better risk analysis
- integration with Europe [e.g. EU's Single Administrative Document (SAD) based on the UN Layout Key in use in SEE, TRACECA1

### Most general Single Window Model





### Key TF issue in WTO

### Single Window

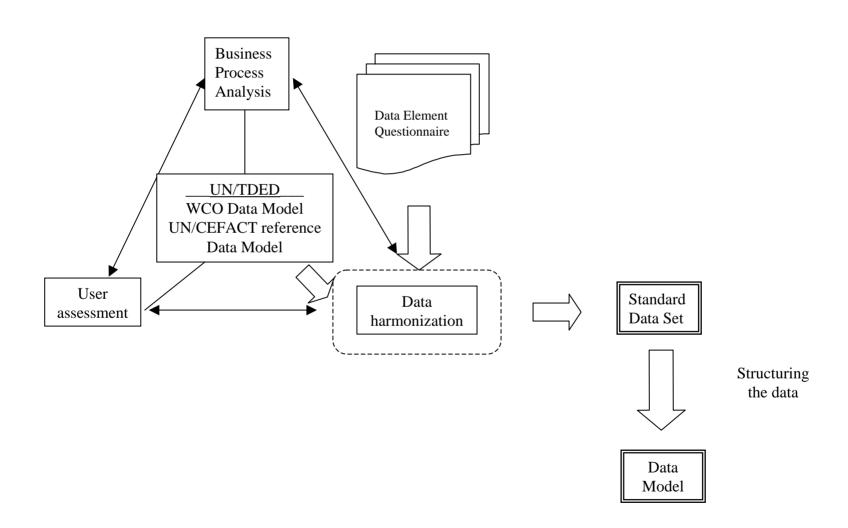
Definition: a system that allows all participants in trade and transport file requested information in only one place, in a standard format, in order to carry out import, export and transit operations.

### **Benefits:**

- For the authorities
- More efficient distribution of resources
- Better gathering of fees and duties
- More compliance from business
- Better security (on the basis of better risk analysis)
- Less corruption, more transparency
- For private business
- Cut costs by cutting the time to prepare documents
- Faster good clearance
- Predictable and more efficient explanation and implementation of rules
- More transparency



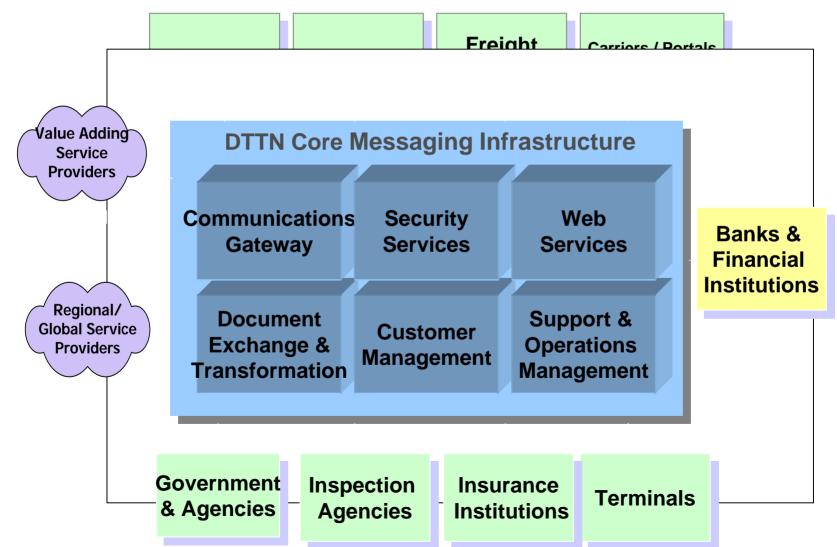
### Data harmonization



## Need to build electronic platforms

- Community networks in ASEAN: Singapore TradeNet, Malaysia DagangNet; Korea –
  KTNET, Hong Kong DTTN, Tunisia
  TradeNet, etc.
- Single Windows in ports: Hamburg, DE (Dakosy), Felixtowe, UK; airports: Schiphole, NL
- Single Windows based on Customs: Sweden, Senegal.

# Community network for e-business and a Single Window: DTTN, Kong Kong, China



### Three Layer DTTN Model, Hong Kong



Value-added services such as financial products, multi-modal integration, distribution Laver 3 management

Core Messaging **Infrastructure** (DTTN Ltd)

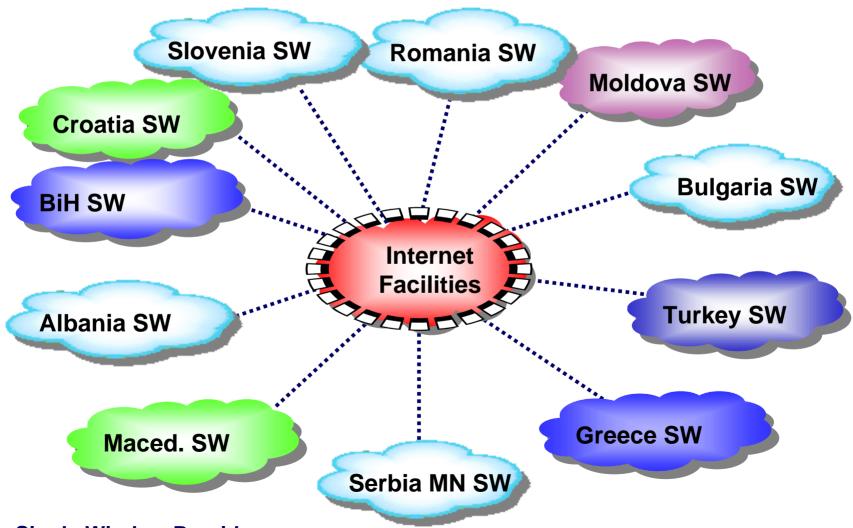
Open, neutral, secure, reliable and shared electronic infrastructure messaging Laver 2

**Standards and Protocols** 

Local and international standards for security, trade documents, Layer 1 codes, protocols

### Possible common Single Window Model in SEE

A Standardized Data Set based on WCO Data Model, UNTDED and UNeDOCs

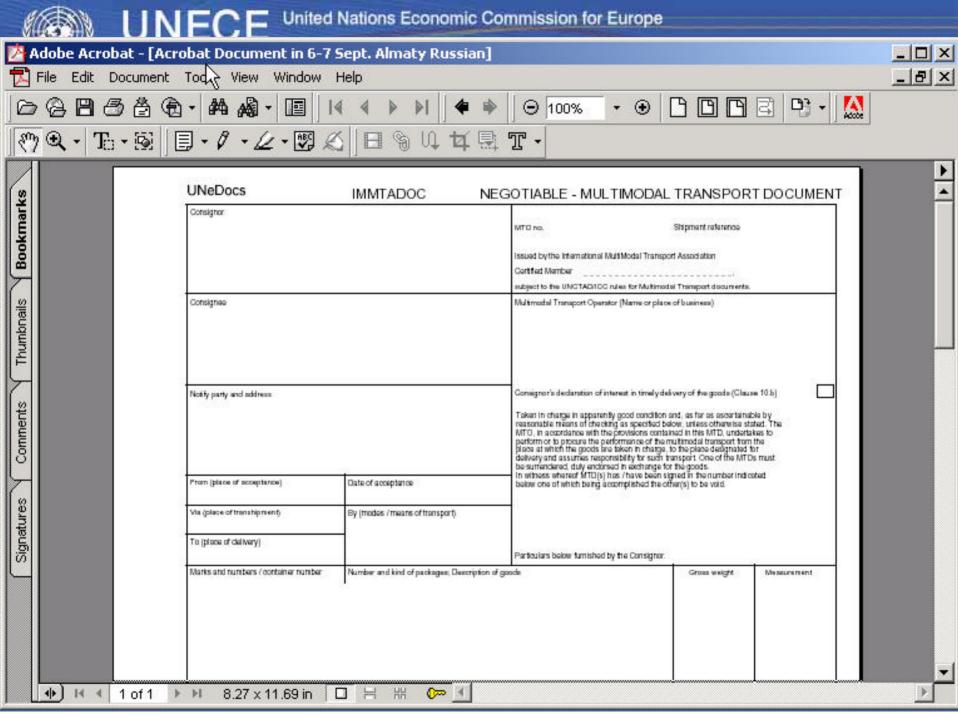


**SW = Single Window Provider** 



# Four examples of aligned and automated documents

- 1. Negotiable multimodal transport document
- 2. Invoice
- 3. CMR consignment note (second phase)
- 4. Single Administrative Document (Customs declaration)



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Customer Name SAFAK NAKLIYAT GEMI ACENTALIGI ORMAN URUNLERI INSAAT TEKSTIL SAN, VE TIC, LTD, STI, Camil Serif Mah.5216 Sok. Azizoglu Ish.Kat2NO:4/Mersin Address City Mersin State -ZIP -0-324-237-15-23 Faks: 0-324-238-11-07 Phone

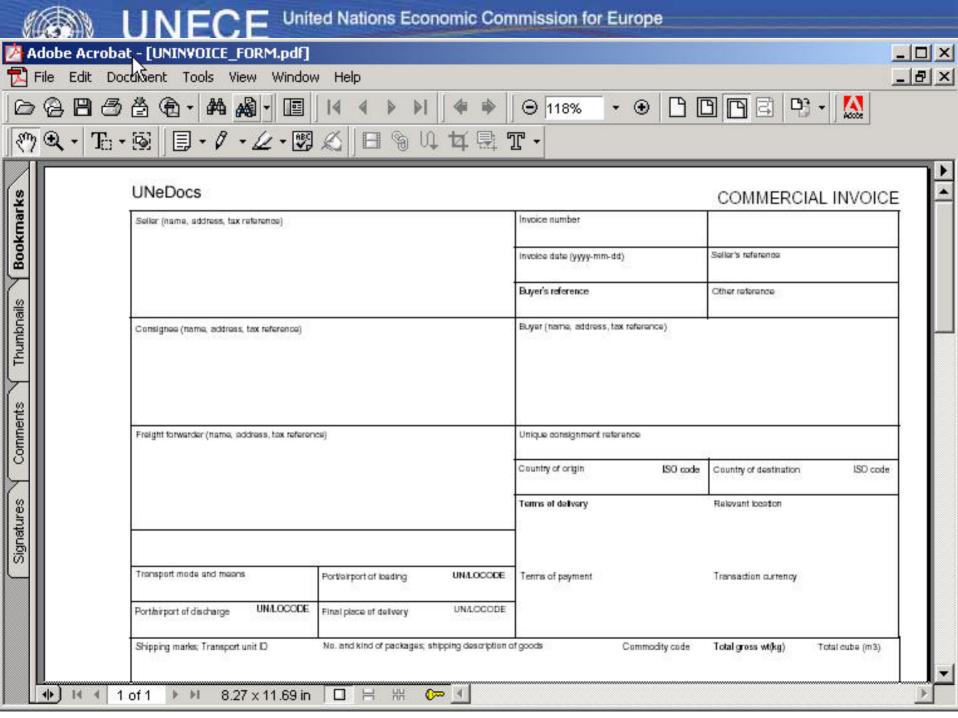
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Stamp and signature(s)





### UNECE United Nations Economic Commission for Europe

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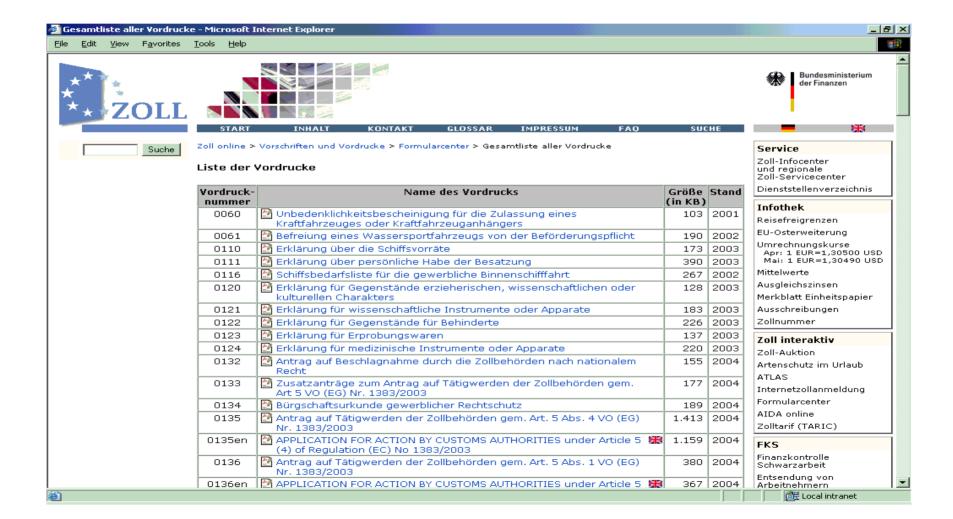
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# Possible first step: a Document server: e.g. Formular Server: www.zoll.de



# Thanks!

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