





TEM STEERING COMMITTEE & WORKSHOP: FUNCTIONING & FINANCING OF NATIONAL ROAD MANAGEMENT

7-9 November 2017

Sarajevo/Bosnia and Hercegovina





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1

GENERAL OVERVIEW of HIGHWAY NETWORK







ROAD NETWORK IN TURKEY



Responsibility: Special

Provincial Administration



Responsibility: Municipal

Authorities

Public Roads in Turkey

Type: Motorways, State & Provincial roads

Responsibility: General Directorate of Turkish Highways

The road network excluding urban roads is about 385.000 km in length

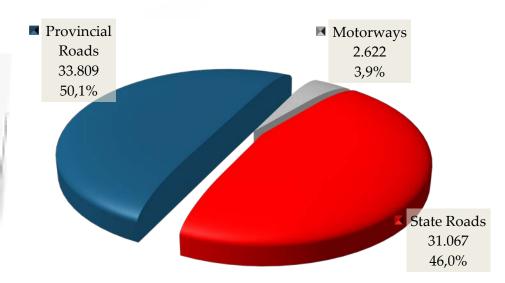


NATIONAL HIGHWAY NETWORK

Highway Network (Km)



- Total road network is 67.498 km.
- 38% of total road network (25.709 km) is dual carriageway



- > Total Replacement Value: 67 Billion \$
- Road Density: 50 km / 100 km² (Excl.Urban Roads)
- Motorway Density: 3.34 km/ 1000 km²





2

ROAD FINANCING IN TURKEY







HIGHWAY FINANCING RESOURCES

National Budget

- financing approxiamately 95 % of road investment budget
 - Road used related taxes and excise taxes on vehicle purchasing taxes directly go to the consolidated budget. Ministry of Finance collects all taxes and allocates those taxes to all public expenditures.

Toll Motorway Revenues

- 400 Million USD, covering %5 of total road invesment budget
 - Istanbul-Ankara toll rate is about 6 USD for 380 km (0,015 USD/km, 1,5 US Cents/km)
 - Two intercontinental suspended bridges over Istanbul Strait 1.5 US \$ for two way

PPP concessions for the construction of BOT motorways

- İstanbul-İzmir Motorway (Inc. İzmit Bay Crossing)
- Northern Marmara Motorway, Odayeri-Paşaköy Section (Inc. Yavuz Sultan Selim Cable Stayed Suspension Bridge) Project





SOURCES OF FUNDING

Billion \$

Sources	2014	2015	2016	2017	2018	2019	2020
Toll ^(*)	0,380	0,390	0,400	0,400	0,400	0,410	0,410
Loans							
Etc. (\$)	6,860	7,400	5,950	5,770	4,850	4,990	5,090
Total (\$)	7,240	7,790	6,350	6,170	5,250	5,400	5,500

(*) Excluding PPP toll revenues and current expenditures





ROAD EXPENDITURES

Billion \$

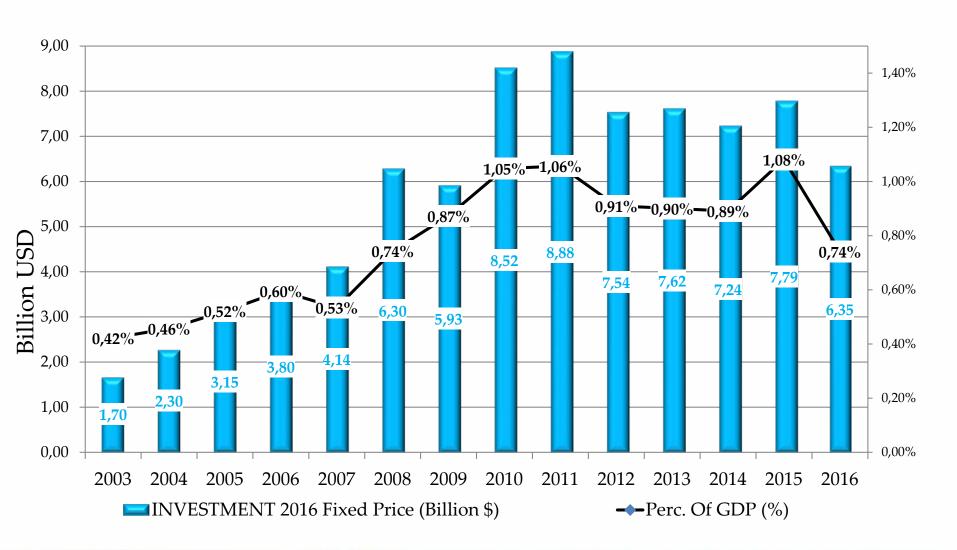
Activity	2014	2015	2016	2017	2018	2019	2020
Maint.	0,490	0,520	0,450	0,400	_	_	_
Investments	6,750	7,270	5,900	5,770	-	-	-
Total	7,240	7,790	6,350	6,170	-	_	_

Activity	2014	2015	2016	2017	2018	2019	2020
Maint.	6,7%	6,7%	7,0%	6,5%	-	-	-
Investments	93,3%	93,3%	93%	93,5%	_	-	-
Total	100%	100%	100%	100%	_	-	_





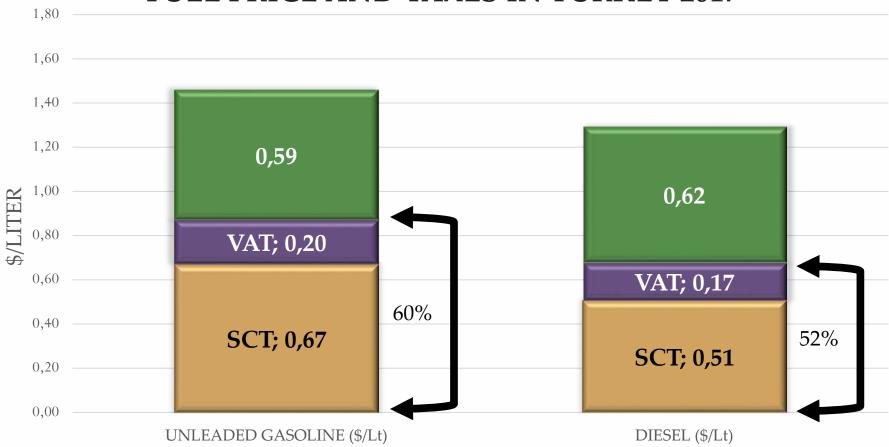
PERCENTAGE OF GDP USED FOR HIGHWAY INFRASTRUCTURE INVESTMENT







FUEL PRICE AND TAXES IN TURKEY 2017

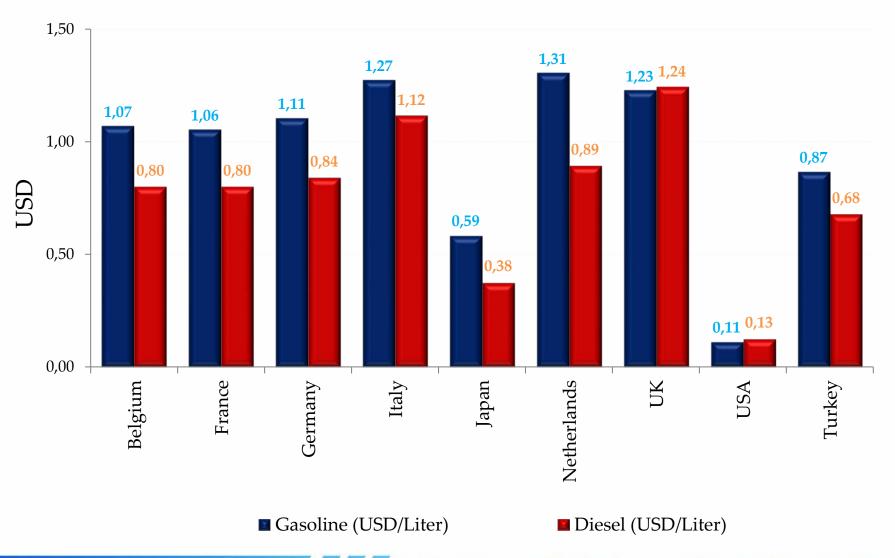


- ▶60 % of Gasoline price and 52 % of diesel price is tax. Tax rates of diesel is lower.
- ➤ Vehicle purchase taxes and annual motor vehicle taxes are determined according to engine size, age and type of vehicle.
- The revenues from the road related taxes, taxes on gasoline and diesel, vehicle purchase taxes, annual motor vehicle taxes are not tied to highway construction and maintenance.





FUEL TAXES IN SELECTED COUNTRIES (\$/Liter)







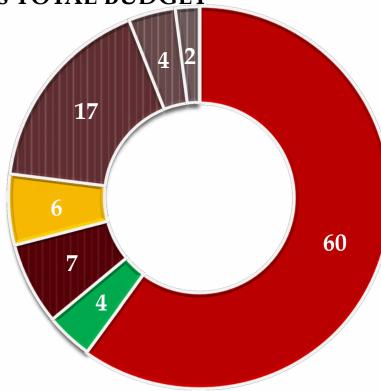
THE BREAKDOWN OF GDH's TOTAL BUDGET

In 2016, Total budget of Turkish Highway amounted to 8.5 Billion US \$.

Out of total budget,

- ➤ 60 % on state and provincial road construction & upgrading
- > 4 % on motorway rehabilitation and operation,
- > 7 % on routine maintenance,
- 4 % on routine road safety works,
- > 6 % on personnel expenditure,
- > 17 % on expropriation
- the remaining 2 % on other current expenditures.

KGM's 2016 total expenditures is about 1% of Gross Domestic Product (GDP)



- State & Provincial Road Cons. & Upgrading
- Motorway Rehab. & Oper.
- Routine Maintenance
- Personnel Expenditure
- Expropriation
- Road Safety Works
- Other Current Expenditures

HIGHWAY INVESTMENTS AND PPP MOTORWAY PROJECTS





FUNCTIONING & FINANCING OF NATIONAL ROAD MANAGEMENT IN TURKEY NATIONAL ROAD PROGRAM

ACCORDING TO OUR NATIONAL ROAD PROGRAM:

The road infrastructure investments are planned to ensure;

Staying competitive by reducing travel times and transport costs

Providing uninterrupted and safe road transportation

The improvement of mobility and road user comfort

Facilitating the distribution of economic prosperity to all regions of the country



1.714 Km

MOTORWAY

4.387 Km

MULTILANE DIVIDED STATE&PROVINCIAL ROADS

6.101 Km

TOTAL

MULTILANE DIVIDED HIGHWAY NETWORK (October 2017)

2.622 Km

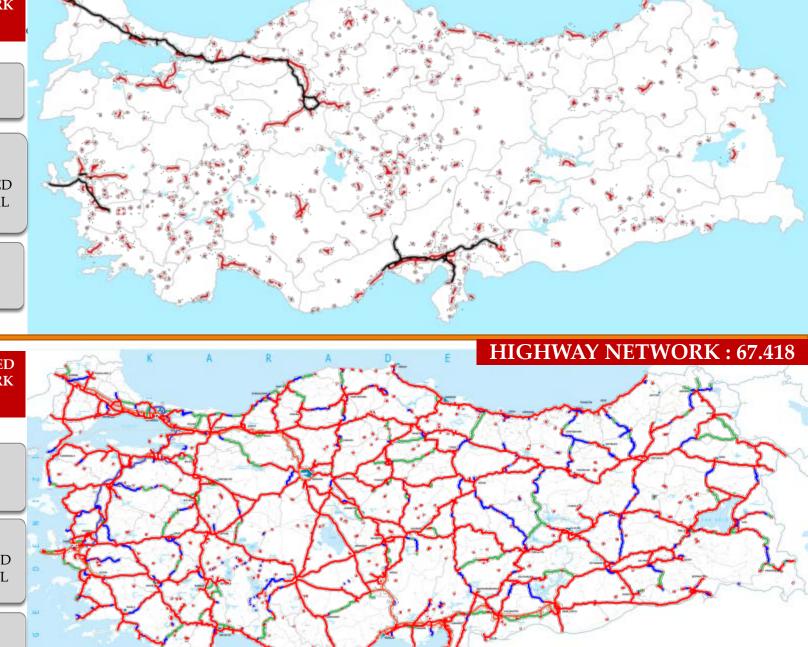
MOTORWAY

23.087 Km

MULTILANE DIVIDED STATE&PROVINCIAL ROADS

25.709 Km

TOTAL



HIGHWAY NETWORK: 63.143





EXISTING MOTORWAY NETWORK



With regard to this expedited motorway construction program, up to now, a motorway network with a length of 2.622 km has been opened to traffic. Up to date, the total expenditure for motorway projects has been reached to approximately 25 Billion USD.

MOTORWAYS IN OPERATION

2.622 Km





PPP MOTORWAY PROJECTS UNDER CONSTRUCTION







TURKEY'S PPP POLICY

GENERAL FEATURES OF BOT MOTORWAY CONTRACTS:

- Design specifications and standard are determined by GDH.
 (Project start-end points, corridor, technical requirements for special structures like suspension bridges)
- ➤ Traffic Guaranty will be provided to secure the pay back of the debt and equity if the generated revenue is not enough
- Expropriation costs are partly or wholly covered by Administration
- ➤ In case of the termination of Agreement, used loans will be paid by the Treasury
- The Tolls are updated every year based on the guidelines of United Nations Statistics Office
- Financing of project will be covered by the contractor as equity (at least 20%) and loan (80% at most)





PPP MOTORWAY PROJECTS UNDER CONSTRUCTION

- The Length of PPP motorway projects under construction
- 1.200 km

- Total investment cost including suspended bridges
- 13,7 Billion \$

Average investment cost

• 11,5 Million \$ per km

Annual constructed motorway's length

• 228 km per year

Average operating time

10 years





TARGET 2023 BOT PROJECTS (UNDER CONSTRUCTION)



MOTORWAYS IN OPERATION 2.622 Km

BOT PROJECTS UNDER CONSTRUCTION	1.012 km
1-Gebze-Orhangazi-İzmir Motorway (185 km of 433 km is in operation)	433 km
2-North Marmara Motorway (Yavuz Sultan Selim Cable Stayed Suspension Bridge) Kınalı - Odayeri Section	88 km
3-North Marmara Motorway (Yavuz Sultan Selim Cable Stayed Suspension Bridge) Kurtköy - Akyazı Section	169 km
4-Kınalı-Tekirdağ-Çanakkale-Balıkesir Motorway Project (1915 Çanakkale Bridge Inc.)	101 km
5-Menemen-Aliağa-Çandarlı Motorway	76 km
6-Ankara -Niğde Otoyolu	330 km





TARGET 2023 BOT PROJECTS (...)



MOTORWAYS IN OPERATION 2.622 Km

	BOT PROJECTS (TARGET)	1.023 km			
	1- Antalya-Alanya Motorway	187 km			
	2 – Ankara - İzmir Motorway				
	3 - Kınalı-Tekirdağ-Çanakkale-Balıkesir Motorway (Included Çanakkale Bridge) (Kınalı-Malkara and Çanakkale-Balıkesir Section)				
	4- İzmir Bay Passing	13 km			





TARGET 2035 BOT PROJECTS

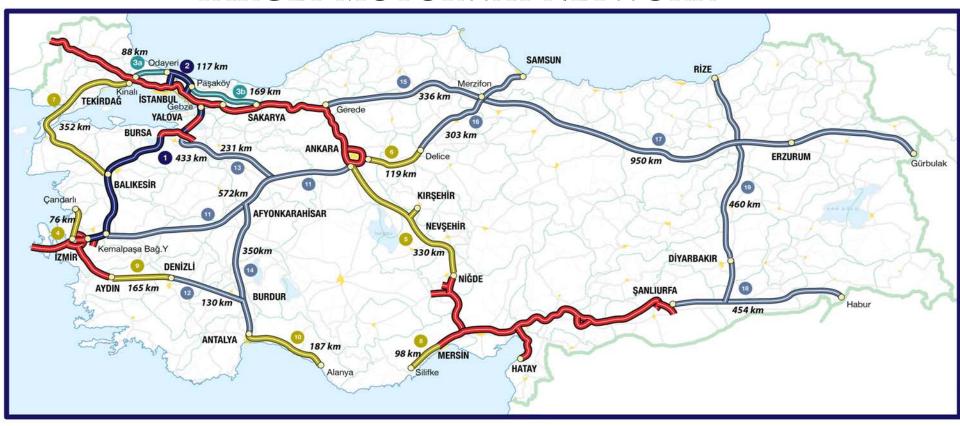


TARGET BOT PROJECTS (2. GROUP) 3.214 Km					
1-Aydın-Denizli-Burdur Motorway (Denizli-Burdur Sec.)	130 Km	6-Gerede-Merzifon-Gürbulak Motorway (Merzifon-Gürbulak Section)	950 Km		
2-Sivrihisar-Bursa Motorway	231 Km	7-Şanlıurfa-Diyarbakır-Habur Motorway (Incl. Diyarbakır Connection)	454 Km		
3-Afyon-Antalya-Alanya Motorway (Afyon-Antalya Section)	350 Km	8-Rize-Erzurum-Diyarbakır Motorway	460 Km		
4-Gerede-Merzifon-Gürbulak Motorway (Gerede-Merzifon Section)	336 Km				
5-Delice-Samsun Motorway	303 Km				





TARGET MOTORWAY NETWORK





MOTORWAYS IN OPERATION (2.285+44 Km BOT)
TARGET 2023 BOT PROJECTS (UNDER CONSTRUCTON)
TARGET 2023 BOT PROJECTS (IN TENDERING PROCESS)
TARGET 2023 BOT PROJECTS (1.GROUP)

TARGET 2023 BOT PROJECTS (2.GROUP)

2.622 km

1.012 km

376 km

1.023 km

3.214 km

5.625 KM

TOTAL: 8.247 KM







CONCLUSIONS













CONCLUSIONS

- It is important that road infrastructure investments are made on time to avoid negative effects on economy.
- In addition to the traditional direct budget allocations from general revenues, innovative financing mechanisms should be put into application for sustainable and efficient financing of road infrastructure. In this regard, Users have to pay for the quality of the service offered and collected toll revenues should be earmarked to the road infrastructure.
- Financing mechanism on the basis of PPP is one of the most effective alternative to realize large scale highway projects without causing public burden and reducing duration of the road construction works without waiting for the availability of public funding.

Successful PPP Projects needs;

- Government commitment
- Appropriate risk allocation between concession Authority and concessionare
- Expropriation done by the Public side.
- Correct management of construction risks
- Toll rates are reasonable for traffic level

