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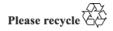
Eighth session Geneva, 9 September 2013 Item 4 of the provisional agenda UNECE Group of Experts on EATL: Administrative arrangements (Work plan)

## **Financing Transport Infrastructure**

### Transport links between Europe and Asia, new challenges

#### Note by the secretariat

The present document was prepared by the secretariat for the joint workshop (Working Party on Transport Trends and Economics; Trans-European Motorways; Trans-European Railway and Euro-Asian Transport Linkages) on "Financing Transport Infrastructure". The main purpose of this note is to provide information and analysis in the current situation in freight transport links between Europe and Asia in terms of time and cost in order to provide alternative approaches to transportation.



# TRANSPORT LINKS BETWEEN EUROPE AND ASIA, NEW CHALLENGES

#### **1. INTRODUCTION**

One of the oldest trade links in the world, the land route between Europe and Asia is not used to its full potential for a large-scale inter-continental trade. Maritime transport nowadays dominates inter-continental trade; international maritime companies have significantly expanded their capacities in order to meet the increasing demand from industries for the number of containers leaving Asia. While most of the transport is by sea, the development of efficient and coordinated inland routes may provide a credible and efficient alternative for transport solutions between Asia and Europe.

Today, a number of transnational companies operating in China have established their factories there in search of low-cost labour and expanded market. Sometimes those factories are situated thousands of kilometres from the coast. With Europe being one of the largest markets for Chinese goods, shipping high-value goods by airplane from Chongqing or other inland cities to Europe is as expensive as using the maritime transport, which in its turn takes a much longer time (up to 40 days). An example is the Hewlett-Packard (HP) factory established in Chongqing that produces notebook computers. Chongqing is one of the world's largest and fastest-growing metropolises, while goods produced there are still exported primarily by ocean routes. It takes about 3 days just to transport containers from Chongqing to a Chinese seaport.<sup>1</sup> There is an alternative international freight-train network, successfully used by HP, linking China to Europe. Since 2011, HP has transported 2 566 containers, 5 million HP products along the 11,179 kilometre rail route. It starts in Chongqing and crosses Kazakhstan, Russia, Belarus and Poland before reaching Duisburg in Germany.<sup>2</sup> HP plannes to shift more shipments from sea freight, and especially from airfreight, to rail, according to the confirmation by HP.<sup>3</sup>

<sup>&</sup>lt;sup>1</sup> Weiler, B. (2012). *Via Containerzug auf alternativer Transportroute zwishen China une Europa*, Pressemitteilung DB Schenker.

<sup>&</sup>lt;sup>2</sup> Roberts, D., Meyer, H. and Tschampa, D. (2012). *The Silk Railroad of China-Europe Trade*. Bloomberg Businessweek, Global Economics.

<sup>&</sup>lt;sup>3</sup> <u>http://www.bloomberg.com/video/a-look-at-hp-s-modern-day-silk-road-gbnpU\_u2RmStkYkzvGBIZg.html</u>

#### HP TransEurAsia Railway, July 2013

Media Relations, <u>www.hp.com/go/newsroom</u>

The first pilot overland transport was launched in March 2011, and after 10 test runs and process optimization exercises, the rail operating model was completed March 2012. The train begins in Chongqing, China, travels through Kazakhstan, Russia and Belarus and ends in Western Europe. This southern route, pioneered by HP, decreases the transit time needed to reach Europe by 30 percent, in comparison to ocean transit, which takes 32 days from the coastal cities.

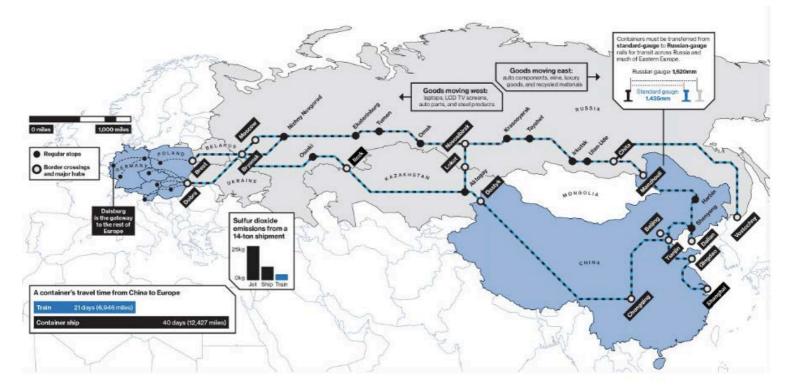
The railway has a competitive advantage for HP, as it is much quicker than sea transport and less expensive than air transport. However, there were several challenges with the TransEurAsia railway. First, there is a need to protect the products during the winter and to extend the time of use of rail transport. Nowadays, the train is running 9 months of the year, but HP is working on a "winterization" strategy that will enable trains to operate year-round. Once that is completed, targeted for the end of 2013, some shipments would move from sea and air to rail. Another challenge is coordinating a railway that spanned multiple countries, as national railways are run by national governments, each with their individual regulations and priorities. To help solve this, there is a need to work closely with partners in logistics and with many government entities.

Railways freight costs are higher than ocean's freight prices, but rail's primary advantage is its transport time.<sup>4</sup> Railway transport from terminal to terminal is roughly twice as fast as shipping by ocean-going vessel. Overland railway transport also pays off for bulk products that need to be transported quickly but at a lower cost than that of air freight (Annex 1). Two routes are used for the exchange of goods depending on the destination: a northern route along the Trans-Siberian Railway and via northern Mongolia or a southern route via Kazakhstan (Figure 1.1). The 10,000 to 12,000 kilometre journey takes 20 to 23 days. The additional cost and time is due to various kinds of gauges in different countries. Each train must hereby undergo at least two changes of gauge during the journey. China uses the same gauge as Europe (1,485 mm), while Belarus, Russia, Mongolia and Kazakhstan use broad gauge (1,520 mm). Successful development of an alternative transport

<sup>&</sup>lt;sup>4</sup> Euro-Asian Transport Linkages, Phase II, Expert Group Report (2012). Available from: <u>http://www.unece.org/fileadmin/DAM/trans/main/eatl/docs/EATL\_Report\_Phase\_II.pdf</u>. (Accessed on 10/07/2013).

route depends on intergovernmental cooperation, as well as on physical and non-physical obstacles to efficient transit and transparent border crossing operations.<sup>5</sup>

**Figure 1.1** – Alternative to Trans-Siberian Railway, from Chongqing, China to Duisburg, Germany



Source: <u>http://www.businessweek.com/articles/2012-12-20/the-new-silk-road</u> (Accessed on 10/07/2013).

The document proceeds as follows. Section 2 describes the state of freight transport links between Europe and Asia with a particular focus on landlocked countries. Section 3 attempts to identify an alternative approach to freight transportation by land. Finally, Section 4 draws conclusions on implications for regional cooperation.

# 2. FROM LANDLOCKED TO "LAND-LINKED" CENTRAL ASIAN COUNTRIES

The countries of Central Asia have always been a land bridge along the major commercial routes between Europe and Asia. Euro-Asian trade has been the economic backbone of Central Asia for centuries. The Silk Road trade brought wealth and prosperity to the region. The disruption of transport along the ancient trade routes brought stagnation

<sup>&</sup>lt;sup>5</sup> Lampe, K. And Stölzle, W. (2012). Voies de transport pour les échanges Asie-Europe: sommes-nous armés pour l'avenir ? La vie économique. Revue de politique économique 9-2012., pp. 31-35.

and reduced opportunities for economic development to the region with a long-lasting negative impact. Over time, a number of commercial cities faded away with the loss of their prominence they once held along the Silk Road.

Nowadays, 80% of world's trade is carried out through some 30 increasingly saturated and polluted ports. Physical isolation from main maritime trade flows has blocked the economic development of landlocked countries.<sup>6</sup> As no continental country is locked to road transport, recreating ancient Silk Roads for international trade seems to be a viable alternative for trade between Asia and Europe (Annex 1). Success of Central Asia hub strategy largely depends on the ability of the countries in the region to attract some of the Euro-Asian continental container trade by creating alternative and competitive intermodal transportation and logistics networks across Eurasia.<sup>7</sup>

Following the global credit crunch (2008-2009), world trade has bounced back. The highest surge in the volume of exports ever was recorded in developing economies and the Commonwealth of Independent States (CIS) (Table 2.1).<sup>8</sup>

<sup>&</sup>lt;sup>6</sup> International Road Transport Union Report (2012). Available from: <u>http://www.iru.org/cms-filesystem-action?file=mix-publications/E-0308%20AR-</u> <u>2013%20ru.pdf</u>. (Accessed on 10/07/2013).

<sup>&</sup>lt;sup>7</sup> Ziyadov, T. (2011). *Strategic Assessment of Euro-Asian Trade and Transportation*. *Azerbaijan as a Regional Hub in Central Eurasia*. Available from: <u>https://www.wikileaks.org/gifiles/attach/37/37202\_Azerbaijan%20as%20a%20Regional%2</u><u>0Hub%20in%20Central%20Eurasia\_TZiyadov\_new.pdf</u>. (Accessed on 10/07/2013).

<sup>&</sup>lt;sup>8</sup> WTO, International Trade Statistics (2012). Available from: <u>http://www.wto.org/english/res\_e/statis\_e/its2012\_e/its12\_world\_trade\_dev\_e.pdf</u>. (Accessed on 10/07/2013).

| (Billion dollars and percentage)                            |                  |        |       |         |        |       |       |
|---|------------------|--------|-------|---------|--------|-------|-------|
|   |                  |        |       | Destina | tion   |       |       |
|   | North            |        |       |         | Middle |       |       |
| Origin  | America          | Europe | CIS   | Africa  | East   | Asia  | World |
|   |                  |        |       |         |        |       |       |
| Value   |                  |        |       |         |        |       |       |
| World   | 2923             | 6881   | 530   | 538     | 672    | 5133  | 17810 |
| Europe  | 480              | 4667   | 234   | 199     | 194    | 639   | 6612  |
| Commonwealth of Independent States (CIS)                    | 43               | 409    | 154   | 12      | 24     | 117   | 789   |
| Asia  | 906              | 922    | 110   | 152     | 242    | 2926  | 5538  |
| Share of regional trade flows in each region's total mercha | ndise exports    |        |       |         |        |       |       |
| World   | 16.4             | 38.6   | 3.0   | 3.0     | 3.8    | 28.8  | 100.0 |
| Europe  | 7.3              | 70.6   | 3.5   | 3.0     | 2.9    | 9.7   | 100.0 |
| Commonwealth of Independent States (CIS)                    | 5.5              | 51.8   | 19.5  | 1.6     | 3.0    | 14.8  | 100.0 |
| Asia  | 16.4             | 16.7   | 2.0   | 2.8     | 4.4    | 52.8  | 100.0 |
| Share of each region's exports in world merchandise export  | ts to the region |        |       |         |        |       |       |
| World   | 100.0            | 100.0  | 100.0 | 100.0   | 100.0  | 100.0 | 100.0 |
| Europe  | 16.4             | 67.8   | 44.2  | 37.1    | 28.9   | 12.4  | 37.1  |
| Commonwealth of Independent States (CIS)                    | 1.5              | 5.9    | 29.1  | 2.3     | 3.5    | 2.3   | 4.4   |
| Asia  | 31.0             | 13.4   | 20.8  | 28.3    | 36.0   | 57.0  | 31.1  |
| Share of regional trade flows in world merchandise export   | s                |        |       |         |        |       |       |
| World   | 16.4             | 38.6   | 3.0   | 3.0     | 3.8    | 28.8  | 100.0 |
| Europe  | 2.7              | 26.2   | 1.3   | 1.1     | 1.1    | 3.6   | 37.1  |
| Commonwealth of Independent States (CIS)                    | 0.2              | 2.3    | 0.9   | 0.1     | 0.1    | 0.7   | 4.4   |
| Asia  | 5.1              | 5.2    | 0.6   | 0.9     | 1.4    | 16.4  | 31.1  |

#### Table 2.1 – Intra- and inter-regional merchandise trade, 2011

Source: WTO, International Trade Statistics, 2012. Available from: <u>http://www.wto.org/english/res\_e/statis\_e/its2012\_e/its2012\_e.pdf</u>. (Accessed on 10/07/2013).

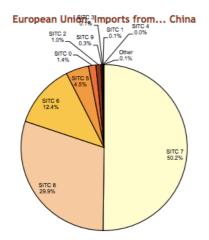
In the recent years, one can observe an increase of purchasing power of the growing middle class in Asia. The demand has highly increased in particular for the textile, luxury items and vehicles. It explains why the trade imbalance between Asia and Europe has decreased. Trade between Europe and Asia, in particular China, has bounced back after 2008 and several slack years following global financial crisis. (Example of China: Figure 2.1 and 2.2).

EU-China trade has increased mostly in recent years. China is by far the EU's biggest source of imports, and it has also become one of the EU's fastest growing export market. China's accession to the WTO in 2001 was an important driver in this direction. It required China to take important reforms and liberalize part of its economy. While China has made a noted progress in implementing its WTO commitments, there are still many outstanding issues, in particular discrimination against foreign companies, a strong degree of government intervention and unequal access to subsidies.<sup>9</sup>

<sup>&</sup>lt;sup>9</sup> EU Ambassador Pangratis' statement of 12 June 2012 at China's WTO TPRM. Available from: <u>http://trade.ec.europa.eu/doclib/docs/2012/june/tradoc\_149542.pdf</u> (Accessed on 23/07/2013).

#### Figure 2.1 – Goods traded between Europe and China, 2012

| European Union, Imports from China |   |                                |                       |          |                                 |  |
|------------------------------------|---|--------------------------------|-----------------------|----------|---------------------------------|--|
| SITC<br>Codes                      | SITC Sections                                     | Value<br>(Millions of<br>euro) | Share of<br>Total (%) |          | Share of<br>total EU<br>Imports |  |
|                                    | TOTAL   | 289,915                        | 100.0%                | <u> </u> | 16.2%                           |  |
| SITC 7                             | Machinery and transport equipment                 | 145,561                        | 50.2%                 |          | 32.2%                           |  |
| SITC 8                             | Miscellaneous manufactured articles               | 86,715                         | 29.9%                 |          | 39.6%                           |  |
| SITC 6                             | Manufactured goods classified chiefly by material | 35,976                         | 12.4%                 |          | 21.4%                           |  |
| SITC 5                             | Chemicals and related prod, n.e.s.                | 12,931                         | 4.5%                  |          | 8.0%                            |  |
| SITC 0                             | Food and live animals                             | 4,166                          | 1.4%                  |          | 4.9%                            |  |
| SITC 2                             | Crude materials, inedible, except fuels           | 2,832                          | 1.0%                  |          | 4.0%                            |  |
| SITC 9                             | Commodities and transactions n.c.e.               | 760                            | 0.3%                  |          | 1.0%                            |  |
| SITC 3                             | Mineral fuels, lubricants and related materials   | 315                            | 0.1%                  |          | 0.1%                            |  |
| SITC 1                             | Beverages and tobacco                             | 158                            | 0.1%                  |          | 2.1%                            |  |
| SITC 4                             | Animal and vegetable oils, fats and waxes         | 74                             | 0.0%                  |          | 0.8%                            |  |



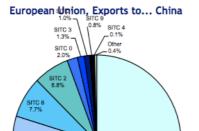
Source: Based on Eurostat data. Available from:

http://trade.ec.europa.eu/doclib/docs/2006/s eptember/tradoc\_113366.pdf. (Accessed on 10/07/2013).

#### Figure 2.2 – Goods traded between Europe and China, 2012

|   | SITC<br>Codes | SITC Sections                                     | Value<br>(millions of<br>euro) | Share of<br>Total (%) |  | Share of<br>total EU<br>Exports |  |  |
|---|---------------|---|--------------------------------|-----------------------|--|---------------------------------|--|--|
| 1 |               | TOTAL   | 143,874                        | 100.0%                |  | 8.5%                            |  |  |
|   | SITC 7        | Machinery and transport equipment                 | 84,150                         | 58.5%                 |  | 11.9%                           |  |  |
|   | SITC 5        | Chemicals and related prod, n.e.s.                | 16,840                         | 11.7%                 |  | 6.1%                            |  |  |
|   | SITC 6        | Manufactured goods classified chiefly by material | 13,754                         | 9.6%                  |  | 6.7%                            |  |  |
|   | SITC 8        | Miscellaneous manufactured articles               | 11,089                         | 7.7%                  |  | 6.3%                            |  |  |
|   | SITC 2        | Crude materials, inedible, except fuels           | 9,830                          | 6.8%                  |  | 22.9%                           |  |  |
|   | SITC 0        | Food and live animals                             | 2,871                          | 2.0%                  |  | 4.1%                            |  |  |
|   | SITC 3        | Mineral fuels, lubricants and related materials   | 1,917                          | 1.3%                  |  | 1.5%                            |  |  |
|   | SITC 1        | Beverages and tobacco                             | 1,488                          | 1.0%                  |  | 5.1%                            |  |  |
|   | SITC 9        | Commodities and transactions n.c.e.               | 1,135                          | 0.8%                  |  | 2.3%                            |  |  |
|   | SITC 4        | Animal and vegetable oils, fats and waxes         | 182                            | 0.1%                  |  | 3.9%                            |  |  |
|   |               |   |                                |                       |  |                                 |  |  |

European Union, Exports to... China



SITC 7 58.5%

SITC 6 9.6%

SITC 5 11.7%

### Source: Based on Eurostat data. Available from:

http://trade.ec.europa.eu/doclib/docs/2006/s eptember/tradoc\_113366.pdf. (Accessed on 10/07/2013).

|         | TOTAL           | Percentage |
|---------|-----------------|------------|
| EU-27   | € 434,5 billion | 100%       |
| by Sea  | € 268 billion   | 62%        |
| by Air  | € 99,8 billion  | 23%        |
| by Rail | € 1,7 billion   | 0,4%       |
| by Road | € 31 billion    | 7%         |
| Other*  | € 34 billion    | 7,6%       |

Table 2.2 – Distribution of EU-China Trade by Mode of Transport in 2012 (in €and %)

Other\* (Unknown, Post, Fixed Mechanism, Inland Waterway, and Self Propulsion)

Source: Based on Eurostat data.

Available from: <u>http://epp.eurostat.ec.europa.eu/newxtweb/mainxtnet.do</u>. (Accessed on 10/07/2013).

Over the past years, EU-China trade has tripled in value, increasing from 01 billion in 2000 to 097 billion in 2009 and exceeding  $\oiint{434,5}$  billion in 2012, according to the recent data from Eurostat (Table 2.2). In terms of volume, in 2012, a total of 90,6 million tons of goods were exchanged between EU and China (Table 2.3). The major part of export and import was transported by sea. In terms of value, the total EU-China maritime trade represented 62% of the total trade volume, or  $\textcircled{000}{268}$  billion out of  $\textcircled{000}{434,5}$  billion in 2012.

| Exports to China   | 2006       | 2007        | 2008       | 2009       | 2010       | 2011       | 2012       |
|--------------------|------------|-------------|------------|------------|------------|------------|------------|
| EU-27              | 21 441,020 | 23 274,661  | 26 165,257 | 33 074,129 | 32 763,233 | 39 613,680 | 40 798,054 |
| by Sea             | 19 111,954 | 20 728,822  | 24 619,995 | 31 248,911 | 30 964,818 | 37 950,799 | 39 356,811 |
| by Air             | 288,120    | 318,785     | 340,441    | 341,111    | 569,419    | 608,815    | 530,548    |
| by Rail            | 209,788    | 191,385     | 133,802    | 261,741    | 194,569    | 122,269    | 83,205     |
| by Road            | 1 328,491  | 1 632,918   | 984,050    | 1 068,382  | 981,353    | 873,584    | 706,580    |
| Other*             | 502,667    | 402,751     | 86,969     | 153,984    | 53,074     | 58,213     | 120,910    |
| Imports from China | 2006       | 2007        | 2008       | 2009       | 2010       | 2011       | 2012       |
| EU-27              | 59 785,557 | 77 151,711  | 67 184,012 | 45 118,355 | 53 586,490 | 57 031,662 | 49 835,647 |
| by Sea             | 50 805,154 | 68 217,326  | 59 297,255 | 39 191,688 | 47 669,628 | 50 039,458 | 43 394,055 |
| by Air             | 879,138    | 1 098,632   | 900,961    | 810,505    | 1 087,719  | 1 016,595  | 914,957    |
| by Rail            | 378,733    | 519,226     | 452,855    | 275,426    | 347,114    | 331,099    | 248,403    |
| by Road            | 3 172,514  | 3 408,525   | 3 119,978  | 2 229,522  | 3 138,398  | 3 182,665  | 2 524,283  |
| Other*             | 4 550,018  | 3 908,002   | 3 412,963  | 2 611,214  | 1 343,631  | 2 461,845  | 2 753,949  |
| TOTAL              | 81 226,577 | 100 426,372 | 93 349,269 | 78 192,484 | 86 349,723 | 96 645,342 | 90 633,701 |

Table 2.3 – EU-China Trade by Volume and Mode of Transport (in tons)

Other\* (Unknown, Post, Fixed Mechanism, Inland Waterway, and Self Propulsion)

#### Source: Based on Eurostat data

Available from: <u>http://epp.eurostat.ec.europa.eu/newxtweb/mainxtnet.do</u>. (Accessed on 10/07/2013).

Despite of the advantageous costs of maritime transport, the rail freight rates are becoming competitive and lower than the sea-air freight rates. While direct air transportation remains the fastest mode of cargo shipment between China and Europe, it is also the most expensive. The ship-air combination is 50% cheaper than the direct air option, and delivery time is about 10-12 days.<sup>10</sup> The sea shipping costs are almost 50% lower than railways, transport takes longer time, but deliveries are more reliable. However, a recent comparative study carried out on nine routes, both sea and rail, has made many countries realise that rail still had significant potential to optimize costs and travel time (Table 2.4).<sup>11</sup>

|  | Rail  |      | Sea   |      |  |
|--|-------|------|-------|------|--|
| Routes                                       | Cost  | Time | Cost  | Time |  |
| Krasnodar (Russia) -<br>Kaliningrad (Russia) | 1 153 | 2,9  | 3 652 | 9,4  |  |
| Khabarovsk (Russia) -<br>Potsdam (Germany)   | 5 037 | 14,2 | 4 723 | 24,5 |  |
| Ussurlysk (Russia) -<br>Kiev (Ukraine)       | 4 235 | 12   | 4 548 | 19,3 |  |
| Shanghai (China) -<br>Warsaw (Poland)        | 6 461 | 18,6 | 4 564 | 23,7 |  |
| Hangzhou (China) -<br>Kaluga (Russia)        | 3 408 | 11,5 | 4 906 | 26   |  |
| Morvarld (Iran) -<br>Pushkin (Russia)        | 4 621 | 10,6 | 2 394 | 15,6 |  |
| Almaty (Kazakhstan) -<br>Istanbul (Turkey)   | 4 252 | 10,4 | 3 594 | 28   |  |
| Tashkent (Uzbekistan) -<br>Varna (Bulgaria)  | 4 299 | 6,9  | 5 459 | 22   |  |
| Vesoul (France) -<br>Kaluga (Russia)         | 1 523 | 4,2  | 4 556 | 6,8  |  |

**Table 2.4** – Shipping time (in days) and cost (in euros) for a container carried on nine routes, sea and rail, across Eurasia

Source: Based on SNCF data

SNCF Connections No 5 October - November 2011, p. 34. Available from: <u>http://www.connections.sncf.com/images/stories/Mag/05/eMagazineSNCF\_fr\_05.swf</u> (Accessed on 14/07/2013).

<sup>&</sup>lt;sup>10</sup> Bauer, K. (2008). *Is there a Market for a Container Train China-Western Europe?* Railway Market – CEE Review N 1.

<sup>&</sup>lt;sup>11</sup> SNCF Connections No 5 October - November 2011, p. 34. Available from: <u>http://www.connections.sncf.com/images/stories/Mag/05/eMagazineSNCF\_fr\_05.swf</u> (Accessed on 14/07/2013).

In five of the nine scenarios analysed, rail transport performed better than maritime transport, both in terms of costs and time. However, in all nine scenarios, rail transport performed better than maritime transport as concerns time. The comparison study of euro-asian inland transport with existing maritime routes showed that Euro-Asian rail transport and its combination with maritime and road transport is a competitive transport option. The establishment of an efficient corridor management, governments' cooperation and rail companies' effective responses to market needs are prerequisites to guaranteeing regular and efficient rail services along the EATL routes.

Transportation costs are a barrier that may reduce trade. The costlier the transportation the more it prohibits and 'taxes' trade in a similar way that tariffs do. Transport costs and connectivity are crucially important for the trade competitiveness. High transport costs constrain the ability of landlocked countries to compete effectively in global market. The result is that they trade less and become marginalized in the world economy.<sup>12</sup>

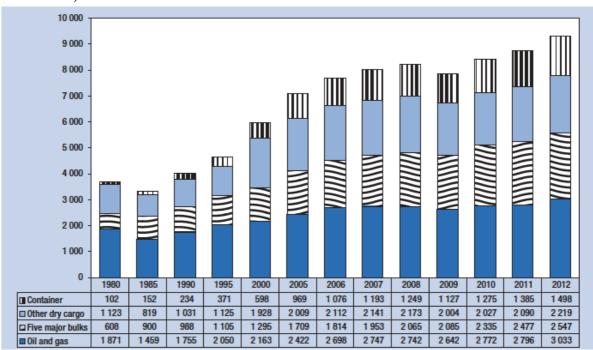
The rail transport from China and the Asia-Pacific region has the potential to offer a promising alternative to the sea-air option, if it can lower prices and offer a reliable and efficient service. Reliability and delivery times are common issues in rail transport since it often involves crossing a number of countries with different legal regimes and gauge standards.

# 3. PRINCIPAL EUROPEAN SEA ROUTES AND EMERGING OF TRANSCONTINENTAL RAIL ROUTES

The world seaborne trade held steady in 2011 and grew by 4% compared to 2010, with total volumes reaching a record 8,7 billion tons (Figure 3.1). This expansion was driven by rapid growth in dry cargo volumes. Geographically, Asia maintained its lead position as an exporter and continued to fuel world seaborne trade with its share of goods loaded amounting to 39% and that of goods unloaded reaching 56% (Figure 3.2).<sup>13</sup> The share of unloaded goods is higher because of the fact that an important part of trade in Asia is related to the re-export business.

<sup>&</sup>lt;sup>12</sup> The way to the Ocean. Transit corridors servicing the trade of landlocked developing countries. Transport and Trade Facilitation, Series N 4. UNCTAD.

<sup>&</sup>lt;sup>13</sup> United Nations Conference on Trade and Development (2012). Review of Maritime Transport. Available from: <u>http://unctad.org/en/PublicationsLibrary/rmt2012\_en.pdf</u>. (Accessed on 10/07/2013).



**Figure 3.1** – International seaborne trade, by cargo type, selected years (Millions of tons loaded)

Source: UNCTAD *Review of Maritime Transport*. For 2006-2012, the breakdown by type of dry cargo is based on Clarkson Research Services' *Shipping review and Outlook*, various issues. Data for 2012 are based on a forecast by Clarkson Research Services in *Shipping Review and Outlook*, spring 2012. Available from: <u>http://unctad.org/en/PublicationsLibrary/rmt2012\_en.pdf</u>. (Accessed on 10/07/2013).

The growth in maritime transport became increasingly concentrated in both Europe and Asia in just a few major maritime hubs, partly because of the increase in vessel size.<sup>14</sup> However, there is a growing concern over congestion and saturation problems because of the land access to seaports. In this situation, further diversification and the opening of new routes for transport between Europe and Asia seems to be warranted.<sup>15</sup>

<sup>&</sup>lt;sup>14</sup> <u>http://www.joc.com/sites/default/files/u48783/pdf/Top50-container-2012.pdf</u>. (Accessed on 10/07/2013).

<sup>&</sup>lt;sup>15</sup> Transport Links between Europe and Asia. European Conference of Ministers of Transport (2006).

| Rank                  | Port            | Country                   | 2002    | 2011    | 10 Y Growth Rate (2002/2011) |
|-----------------------|-----------------|---------------------------|---------|---------|------------------------------|
| 1                     | Ningbo          | China                     | 1,860   | 15,220  | 818%                         |
| 2                     | Guangzhou       | China                     | 2,180   | 14,250  | 654%                         |
| 3                     | Tianjin         | China                     | 2,410   | 11,500  | 477%                         |
| 4                     | Dalian          | China                     | 1,352   | 6,351   | 470%                         |
| 5                     | Qingdao         | China                     | 3,410   | 13,020  | 382%                         |
| 6                     | Xiamen          | China                     | 1,750   | 6,461   | 369%                         |
| 7                     | Shanghai        | China                     | 8,610   | 31,700  | 368%                         |
| 8                     | Dubai           | UAE                       | 4,194   | 13,000  | 310%                         |
| 9                     | Shenzhen        | China                     | 7,614   | 22,570  | 296%                         |
| 10                    | Tanjung Pelepas | Malaysia                  | 2,660   | 7,500   | 282%                         |
| 11                    | Port Klang      | Malaysia                  | 4,533   | 9,603   | 212%                         |
| 12                    | Rotterdam       | Netherlands               | 6,506   | 11,876  | 183%                         |
| 13                    | Antwerp         | Belgium                   | 4,777   | 8,664   | 181%                         |
| 14                    | Singapore       | Singapore                 | 16,800  | 29,937  | 178%                         |
| 15                    | Busan           | Korea                     | 9,453   | 16,140  | 171%                         |
| 16                    | Hamburg         | Germany                   | 5,374   | 9,040   | 168%                         |
| 17                    | Long Beach      | USA                       | 4,526   | 6,100   | 135%                         |
| 18                    | Los Angeles     | USA                       | 6,106   | 7,940   | 130%                         |
| 19                    | Hong Kong       | China (SAR, HK)           | 19,144  | 24,400  | 127%                         |
| 20                    | Kaohsiung       | Taiwan, Province of China | 8,493   | 9,636   | 113%                         |
| S. Total              |                 |                           | 121,752 | 274,908 | 226%                         |
| Share among Total (%) |                 |                           | 40%     | 51,6%   |                              |
| World Total           |                 |                           | 276,553 | 532,736 | 193%                         |

**Table 3.1** – Top 20 Ports, ranked by increase ratio, 2002 and 2011 (1000 twenty-foot equivalent units, TEU)

1) Source: "Containerisation International Yearbook 2012", "2012-Container Management"

2) Highlighted ports are ones achieved more than 200% increase in 10 years

3) World Total 2011 was estimated from UNCTAD data "Review of Maritime Transport 2012"

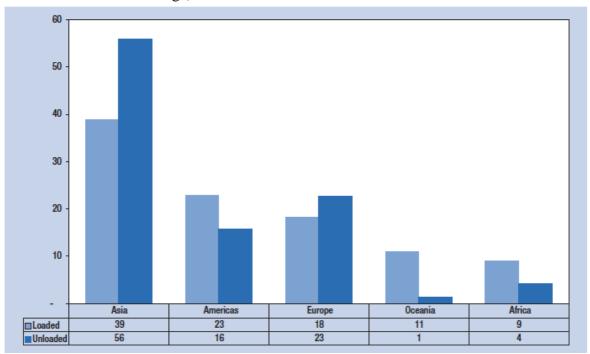
Source:

http://www.iaphworldports.org/LinkClick.aspx?fileticket=ZsGh4Ku0SSE%3D&tabid=4879 (Accessed on 10/07/2013).

Europe's traditional ports, such as Rotterdam, Hamburg, Antwerp, Bremen, Valencia, are keys in the efficient transport of bulky goods between Europe and the other continents. Over two thirds of Europe's external trade by value passes through its ports (Table 3.1). European container port system cannot be considered as a homogenous set of ports. It features established large ports, as well as different kind of medium-sized and small ports each with specificities in terms of transshipment incidence and the hinterland markets characteristics.<sup>16</sup> Yearly increase in the trade of goods needs specific port infrastructure developments or an alternative way of transport. Rail routes currently play a limited role,

<sup>&</sup>lt;sup>16</sup> Notteboom, T. (2013). *Recent traffic dynamics in the European container port system*. Port Technology international, Issue 58, 2013. Available from: <u>http://www.porteconomics.eu/component/docman/doc\_download/544-pti-2013-issue-58-</u><u>european-container-port-system-notteboom.html</u>. (Accessed on 10/07/2013).

and are hampered by a lack of investment, variable track infrastructure among countries and different legal systems.



**Figure 3.2** – World seaborne trade, by region, 2011 (percentage share in world tonnage)

Source: Compiled by the UNCTAD secretariat on the basis of data supplied by reporting countries, and data obtained from the relevant government, port industry and other specialist websites and sources. Available from: <u>http://unctad.org/en/PublicationsLibrary/rmt2012\_en.pdf</u>. (Accessed on 10/07/2013).

With a total maritime container throughput of an estimated 95,2 million TEU in 2012, the European container port system ranks among the busiest in the world. Growth has been particularly important in the period from 2005 to 2007 with an average annual growth rate of 10.5%. However the economic crisis, started in 2008, halted this strong growth. Total container throughput increased from 90.7 million TEU in 2008 to 95.2 million TEU in 2012, or an average annual growth of 1.26%. About 68% of total container throughput in the European port system passes through the top 15 ports (Table 3.2). Nearly one third of all containers are handled by the top 3 ports: Rotterdam, Hamburg and Antwerp.

# **Table 3.2** – Top 15 of the largest container ports in the European Union (in 1000 TEU)

| 2000               | 2005                 | 2008                 | 2009               | 2010               | 2011                      | 2012  | R  |
|--------------------|----------------------|----------------------|--------------------|--------------------|---------------------------|-------|----|
| 6275 Rotterdam     | 9287 Rotterdam       | 10784 Rotterdam      | 9743 Rotterdam     | 11147 Rotterdam    | 11877 Rotterdam           | 11900 | 1  |
| 4248 Hamburg       | 8088 Hamburg         | 9737 Antwerp         | 7310 Antwerp       | 8468 Hamburg       | 9014 Hamburg              | 8864  | 2  |
| 4082 Antwerp       | 6488 Antwerp         | 8664 Hamburg         | 7008 Hamburg       | 7896 Antwerp       | 8664 Antwerp              | 8635  | 3  |
| 2793 Bremen        | 3736 Bremen          | 5448 Bremen          | 4565 Bremen        | 4888 Bremen        | 5915 Bremen               | 6115  | 4  |
| 2752 Gioia Tauro   | 3161 Valencia        | 3597 Valencia        | 3654 Valencia      | 4207 Valencia      | 4327 Valencia             | 4470  | 5  |
| 2653 Algeciras     | 2937 Gioia Tauro     | 3468 Algeciras       | 3043 Felixstowe    | 3415 Algeciras     | 3603 Algeciras            | 4071  | 6  |
| 2009 Felixstowe    | 2700 Algeciras       | 3324 Felixstowe (*)  | 3021 Gioia Tauro   | 2851 Felixstowe    | 3249 Felixstowe (*)       | 3200  | 7  |
| 1501 Le Havre      | 2287 Felixstowe (*)  | 3200 Gioia Tauro     | 2857 Algeciras     | 2807 Marsaxlokk    | 2360 Piraeus              | 2734  | 8  |
| 1465 Valencia      | 2100 Barcelona       | 2569 Marsaxlokk      | 2330 Zeebrugge     | 2499 Gioia Tauro   | 2338 Gioia Tauro          | 2721  | 9  |
| 1388 Barcelona     | 2096 Le Havre        | 2502 Zeebrugge       | 2328 Marsaxlokk    | 2370 Le Havre      | 2215 Marsaxlokk           | 2540  | 10 |
| 1310 Genoa         | 1625 Marsaxlokk      | 2337 Le Havre        | 2234 Le Havre      | 2358 Zeebrugge     | 2207 Le Havre             | 2304  | 11 |
| 1161 Piraeus       | 1450 Zeebrugge       | 2210 Barcelona       | 1801 Barcelona     | 1931 Barcelona     | 2014 Genoa                | 2065  | 12 |
| 1064 Marsaxlokk    | 1408 Genoa           | 1767 Southampton (*) | 1600 Genoa         | 1759 Genoa         | 1847 Zeebrugge            | 1953  | 13 |
| 1033 Southampton   | 1395 Southampton (*) | 1710 Genoa           | 1534 Southampton   | 1566 Piraeus       | 1680 Barcelona            | 1750  | 14 |
| 965 Zeebrugge      | 1309 Constanza       | 1380 La spezia       | 1046 La spezia     | 1285 Southamption  | 1588 Southamption (*)     | 1600  | 15 |
| 34698 TOP 15       | 50067 TOP 15         | 62697 TOP 15         | 54072 TOP 15       | 59447 TOP 15       | 62898 TOP 15              | 64922 |    |
| 51000 TOTAL Europe | 73729 TOTAL Europe   | 90710 TOTAL Europe   | 78011 TOTAL Europe | 86485 TOTAL Europe | 92677 TOTAL Europe (est.) | 95220 |    |
| 12.3% Share R'dam  | 12.6% Share R'dam    | 11.9% Share R'dam    | 12.5% Share R'dam  | 12.9% Share R'dam  | 12.8% Share R'dam         | 12.5% | _  |
| 28.6% Share top 3  | 32.4% Share top 3    | 32.2% Share top 3    | 30.8% Share top 3  | 31.8% Share top 3  | 31.9% Share top 3         | 30.9% |    |
| 57.2% Share top 10 | 58.2% Share top 10   | 58.8% Share top 10   | 58.8% Share top 10 | 58.4% Share top 10 | 57.8% Share top 10        | 58.0% |    |
| 68.0% Share top 15 | 67.9% Share top 15   | 69.1% Share top 15   | 69.3% Share top 15 | 68.7% Share top 15 | 67.9% Share top 15        | 68.2% |    |

Source: Based on statistics induvidual port authorities. Available from: <u>http://www.porteconomics.eu/component/docman/doc\_download/544-pti-2013-issue-58-</u>european-container-port-system-notteboom.html. (Accessed on 10/07/2013).

The prominence of noth European ports is a result of centuries of historic trading between Europe and Asia. The North Sea became the preferred entry and exit point for goods. This led to growth in manufacturing and production with a high concentration of population and GDP in Europe centred around Benelux, France, Germany and the United Kingdom. In contrast, ports in Eastern Europe and Mediterranean are smaller and focus on trade that covers smaller geographical area.

The geographic and geo-economic location of Eurasian countries gives them significant strategic potential for overland freight transit. Analysts estimate that the region's total potential transit capacity is about 220 million tonnes and it is expected to increase to 400 million tonnes by 2020.

There are three main East-West corridors connecting Asia to Europe via Central Asia: the Central Corridor (TRACECA) via the South Caucasus; the Northern Corridors (Trans-Eurasian Express (TEE), Trans-Siberian Railway (TSR) and Trans-Kazakhstan Route) across Russia and Central Asia; and the Southern Corridor that runs through Iran. Projects to construct or modernise transport infrastructure are exceptionally capital-intensive. Trade barriers emerging at border crossings made the countries dependent on their neigbours for international trade and transportation. Therefore, the region's countries must identify the priorities for their concerted action in order to maximise transit potential and support integration. The transport capacity of Trans-Asian railway is not fully utilised (Table 3.3).

|                     | 2006 | Used in 2006 | 2020 |
|---------------------|------|--------------|------|
| Belarus             | 100  | 50 (50%)     | 150  |
| Kazakhstan          | 36   | 10 (28%)     | 100  |
| Kyrgystan           | 3.8  | 1.9 (50%)    | 6.5  |
| Russia              | 80   | 54 (68%)     | 150  |
| Tajikistan          | 0.2  | 0.18 (90%)   | 0.5  |
| Aggregate potential |      |              |      |
| of EurAsEC          | 220  | 115.8 (51%)  | 470  |

 Table 3.3 – Agregate transit potential of EurAsEC member countries (million tonnes)

Source: EurAsEC Integration Committee estimates.

Vinokurov, E., Jadraliyev, M. and Shcherbanin, Y. (2009). *The EurAsEC Transport Corridors. Sector Report.* Almaty: Eurasian Development Bank.

The EurAsEC Integration Committee's estimate shows that EurAsEC countries do not utlise their transit capacity to the full. Since total potential capacity in 2006 is expected to double in 2020, the most urgent question is whether or not EurAsEC will be able to exploit this opportunity properly. Therefore, country governments have adopted numerous national transport development programmes aimed at addressing the most urgent problems facing the transport sector. Specefic interests include constructing new and rehabilitating existing national roads and railways, improving technical facilities and establishing intermodal logistics centers.

Any country aiming to realise its transit potential must have a comprehensive and developed investment policy which adresses all the elements required to ensure the effective functionning of its transport corridors (Table 3.4).

The "National Railway company "Kazakhstan Temir Joly" ("NC "KTZh") confirmed the project to build extra tracks to help handle the traffic. Kazakhstan forecasts that rail freight will grow to 7,5 million 40-foot containers by 2020, from just 2,5 transported from China to Europe. The construction of the railway line "Zhetygen-Korgas" is one of the largest projects of transport industry in Kazakhstan. The railway has a strategic importance, since its introduction opens second railway crossing between Kazakhstan and China. New railway "Zhetygen-Korgas" is an important step in the formation of the shortest rail lines from the border of China to the southern regions of Kazakhstan, Central Asia and the port of Aktau; it provides the solution to the following strategic objectives:

- Increase in the export potential of the country;

- Creation of a second transit by land towards Europe-Asia on the territory of the Republic of Kazakhstan;
- Significant reduction in the distance transportation of export and import cargoes.

Table 3.4 – Participation of EurAsEC countries in transport infrastructure projects until2020

| EurAsEC countries | Number of investment<br>projects | Approximate project<br>cost<br>(in \$ billion) |
|-------------------|----------------------------------|--|
| Belarus           | 4                                | 1.5  |
| Kazakhstan        | 5                                | 8.7  |
| Kyrgyzstan        | 2                                | 0.42   |
| Russia            | 56                               | 40.52  |
| Tajikistan        | 2                                | 0.62   |
| TOTAL:            | 69                               | 51.76  |

Source: EurAsEC Integration Committee estimates.

Vinokurov, E., Jadraliyev, M. and Shcherbanin, Y. (2009). *The EurAsEC Transport Corridors. Sector Report.* Almaty: Eurasian Development Bank.

#### **4. CONCLUSIONS**

Despite the dominance of sea routes, long distance rail transport services could be considered as viable alternatives. However, the capacity, quality and timeliness of such services are hindered by current limits of rail infrastructure, border crossing procedures and different railway legal systems, and these remain the most important bottlenecks for competitive rail freight services between Europe and Asia. This hampers the efficiency of rail services through Russia, other CIS countries and some Baltic States. Infrastructure limitations (different track gauges), together with other non-physical obstacles, impose losses of time and increase in costs. For this reason, there is a need for cooperation on governmental level to harmonize standards and legislation.

Non-physical and physical barriers also reduce efficiency of the Euro-Asian road transport links. There are several technical and operational measures available to improve the efficiency of road transport, but many of these measures are currently not universally implemented such as:

- Protracted customs procedures at border crossing points;
- Random inspections requiring sealed transport containers to be opened;
- Non-harmonised transit tariffs across the CIS;

- Different visa regulations applicable to drivers.

Establishing efficient inland links between Europe and Asia is facing a number of issues. They can only be overcome by taking the appropriate policy decisions regarding the development of adequate transport infrastructure, removal of physical and non-physical barriers, and through intergovernmental cooperation that could foster the more rapid development of efficient transport services. Among many outstanding issues that require closer intergovernmental cooperation on road and rail transport services between Europe and Asia, due attention should be given to:

- Obsolete rolling stock and shortage of rail cars, containers and locomotives;

- Non-compliance of existing infrastructure and technology with international quality standards;

- Inefficient processing capacity at border crossing points;

- Poorly developed logistic and communications networks and road services facilities;

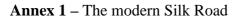
- Insufficient capacity for cargo handling and

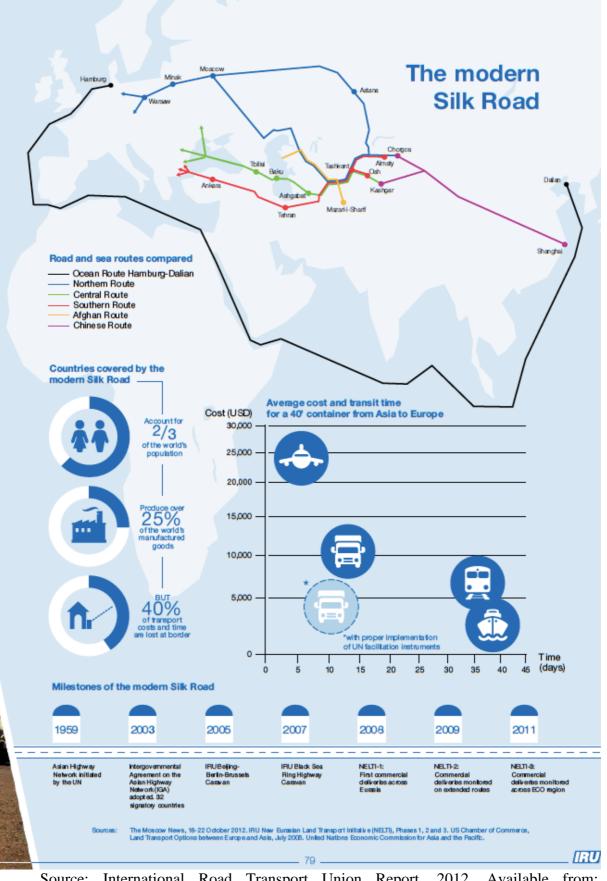
- Different rail gauges.

There are numerous physical impediments in a long-distance rail transport from Asia to Europe. None the less, rail transport offers a viable alternative to maritime routes as demonstrated in the EATL Phase II Report (2012).<sup>17</sup> Economic analysis shows that in a number of cases land links can offer a viable alternative to sea transport, substantially improve the accessibility of the countries they pass through and absorb a substantial portion of the strong growth in traffic, particularly of containers, that have been forecasted.

Rail transport on Euro-Asian routes has the potential to be more competitive (time and cost). To meet the demand, operators have to improve their delivery time and service quality, while governments and investors need to modernize transport infrastructure and harmonise the legal environment. In the future, there will be a stronger competition between different transport modes. A decision of choosing railway freight transport between Europe and Asia will depend on travel time, costs, legal system, cargo types and environmental considerations.

<sup>&</sup>lt;sup>17</sup> Euro-Asian Transport Linkages, Phase II, Expert Group Report (2012). Available from: <u>http://www.unece.org/fileadmin/DAM/trans/main/eatl/docs/EATL\_Report\_Phase\_II.pdf</u>. (Accessed on 10/07/2013), *op. cit*.





Source: International Road Transport Union Report, 2012. Available from: <u>http://www.iru.org/cms-filesystem-action?file=mix-publications/E-0308%20AR-</u>2013%20en.pdf. (Accessed on 10/07/2013).