





OUTLINE

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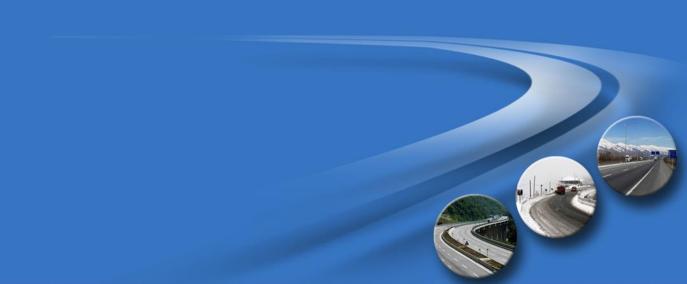






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GENERAL OVERVIEW of HIGHWAY NETWORK





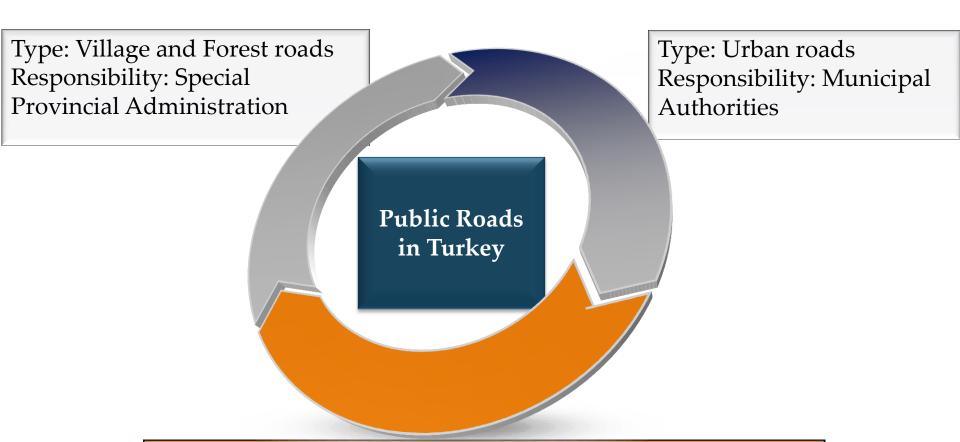
STRATEGIC LOCATION OF TURKEY



The lands of Turkey are located at a point where the three continents; Asia, Africa and Europe are closest to each other. Turkey has 13000 km of international road network. Within 4 hours flying time, about 1.5 billion people from 56 countries can reach Turkey.



ROAD NETWORK IN TURKEY



Type: Motorways, State & Provincial roads

Responsibility: General Directorate of Turkish Highways

The road network excluding urban roads is about 385.000 km in length



GENERAL DIRECTORATE OF TURKISH HIGHWAYS

- ➤ GDH is responsible for planning, design, construction, maintenance, repair and operation of roads, bridges and structures within the network of motorways, state and provincial roads and keep all the network safely in operation in all weather conditions.
- ➤ GDH was established on March 1, 1950
- ➤ GDH is an affilliated institution of the Ministry of Transport, Maritime Affairs and Communications.



ORGANIZATION CHART

COUNSELLING AND SUPERVISION UNITS

INSPECTION BOARD LEGAL ADVISORY OFFICE

DIRECTOR GENERAL

EPARTMENT OF STRATEGY DEVELOPMENT

INTERNAL AUDIT UNIT

MAIN SERVICE UNITS

DEPUTY DIRECTOR GENERAL

4

PRIVATE SECRETERIAT UNIT

DEPT. OF SURVEY, DESIGN AND ENVIRONMENT

DEPT. OF RESEARCH AND DEVELOPMENT

DEPT. OF ROAD CONSTRUCTION

DEPT. OF FACILITIES AND MAINTENANCE

DEPT. OF TRAFFIC SAFETY

DEPT. OF MOTORWAY OPERATIONS

DEPT.OF EQUIPMENT AND SUPPLY

DEPT. OF STRUCTURES

DEPT. OF REAL ESTATE

DEPT. OF PROG. AND MONITORING

PRESS & PUBLIC RELATIONS UNIT

SUPPLEMENTARY SERVICE UNITS

DEPT. OF SUPPORT SERVICE

DEPT. OF HUMAN RESOURCES

DEPT. OF INFORMATION TECHOLOGIES

54 DIVISIONS



REGIONAL DIVISIONS OF GDH



- ☐ 18 Regional Divisions
- ☐ 118 Subdivisions
- ☐ 281 Maintenance Houses

- 25 Motorway Maintenance and Operation Offices
- ☐ 2 Equipment and Supply Directories



NATIONAL HIGHWAY NETWORK

Highway Network (Km)



- > Total Replacement Value: 67 Billion \$
- Road Density: 50 km / 100 km² (Excl.Urban Roads)
- Motorway Density: 2.86/ 1000 km²



ROAD STRUCTURES -TUNNELS, BRIDGES & VIADUCTS

- Number of Tunnels: 83
- Length of Tunnels: 50 km

2003



- Number of Tunnels: 272
- Length of Tunnels: 271 km

2016



- Number of Tunnels: 85
- Length of Tunnels: 266 km

Under Construction



- Number of Bridges&Viaducts : 5.967
- Length of Bridges&Viaducts: 311 km

2003



- Number of Bridges&Viaducts: 7.898
- Length of Bridges&Viaducts 469 km

2016



- Number of Bridges&Viaducts: 431
- Length of Bridges&Viaducts 65 km

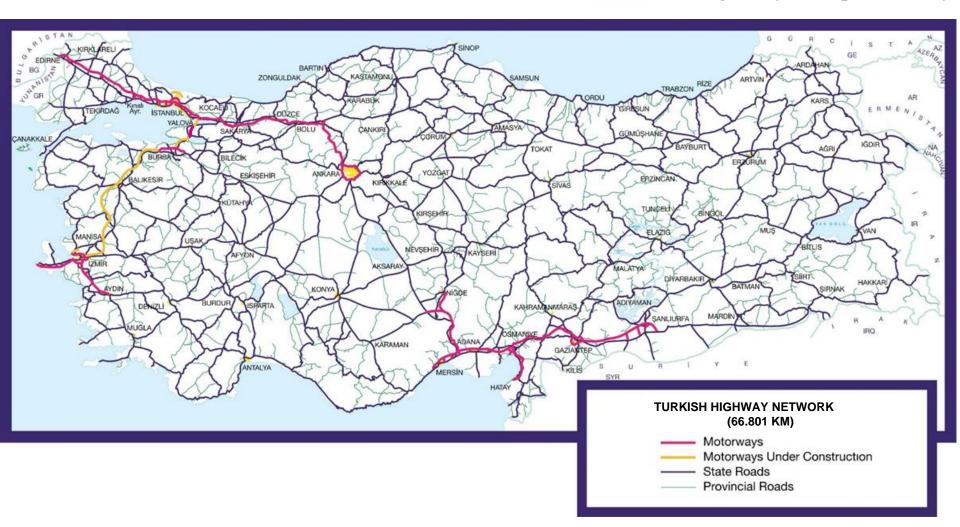
Under Construction





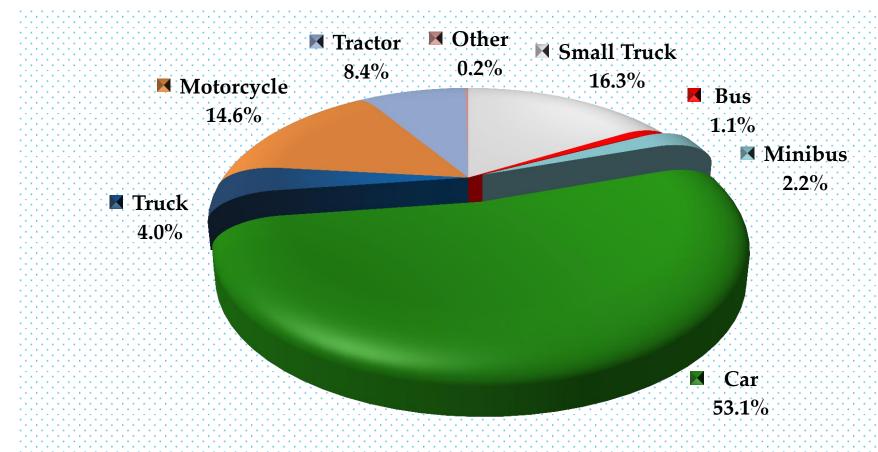
NATIONAL HIGHWAY NETWORK (66.801 km)

Turkish Road Network under General Directorate of Turkish Highways' responsibility.





VEHICLE FLEET (MARCH 2016)

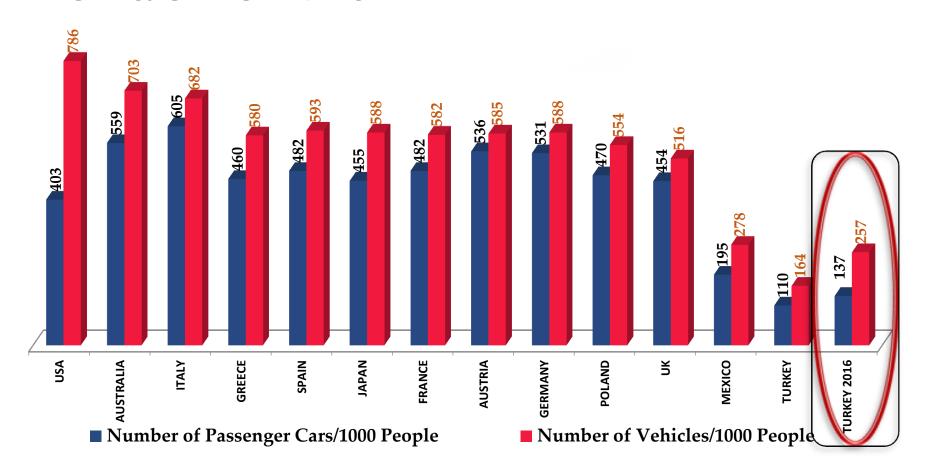


By the end of March 2016

- Number of Vehicles: 20.252.146
- ➤ Number of Passenger Cars: 10.752.863 (53% of Vehicle Fleet)



VEHICLE & CAR OWNERSHIP



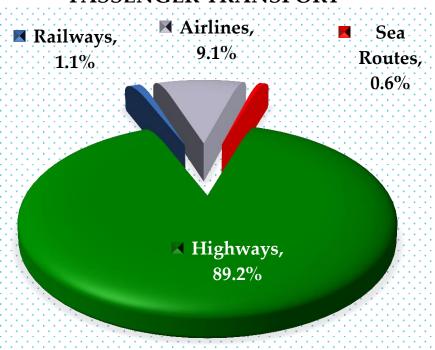
- Car ownership 137 cars per 1000 people is much lower than the EU and other developed countries.
- ➤ High potential for an increase in the number of vehicles per capita (compared to developed countries)

^{*}IRF WORLD ROAD STATISTICS 50 TH YEAR ANNIVERSARY VOLUME 1 DATA 2000-2011

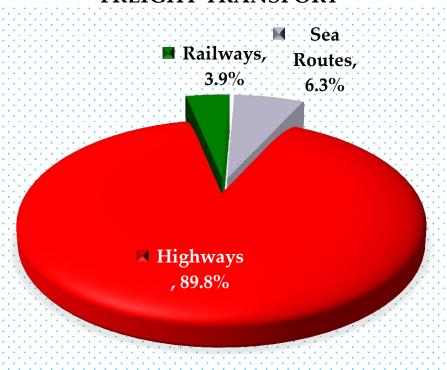


DOMESTIC PASSENGER & FREIGHT TRANSPORT 2015

PASSENGER TRANSPORT



FREIGHT TRANSPORT



Passenger Transport Highways: 89,8 % Freight Transport Highways: 89,5%

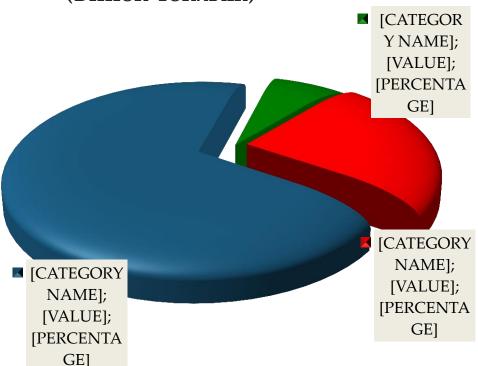


PASSENGER AND FREIGHT TRANSPORT IN HIGHWAYS

Passenger & Freight Transport

400 350 300 250 200 150 100 50 0 2003 2009 2015 2023 ■ Ton*Km (Billion) ■ Vehicle*Km (Billion) ■ Passenger*Km (Billion)

FREIGHT TRANSPORT 2015 (Billion TonxKm)

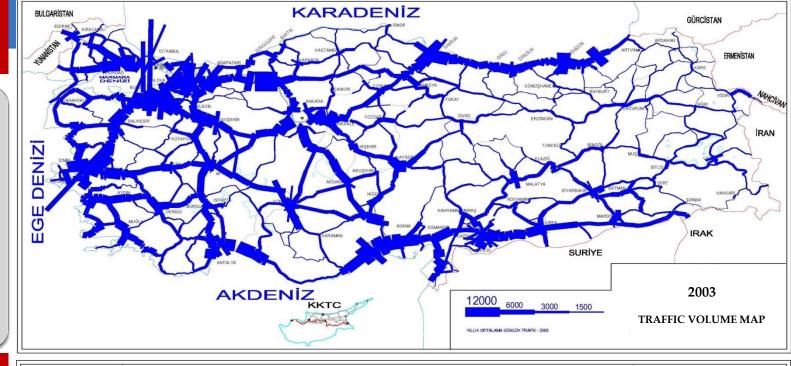


- ➤ 116 % increase in vehicle-km, 61 % increase in ton-km, 77 % increase in passenger-km in the period of 2003 & 2015
- ➤ Despite only accounting for 3,4% of the road network as a whole, our motorway network is carrying 23% of all freight.

TRAFFIC VOLUME Million Km (2003)

Total Vehicle-Km

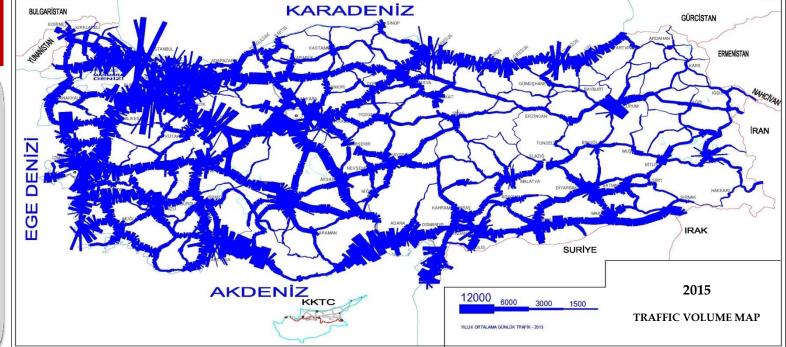
52.349



TRAFFIC VOLUME Million Km (2015)

113.274
Total Vehicle-Km

116 % increase in vehicle-km





ROAD SAFETY



YEAR	VehiclexKm (Million)	Fatality (100 Million VehiclexKm)
2003	52.349	5.72
2004	57.767	5.71
2005	61.129	5.51
2006	64.577	5.39
2007	69.609	5.43
2008	69.771	4.61
2009	72.432	4.41
2010	80.124	3.69
2011	85.495	3.24
2012	94.225	2.63
2013	99.431	2.33
2014	102.988	2,17

Between 2003 & 2014, we achieved 62% reduction in fatality rate per 100 Million VehiclexKm.

TARGET 2023

Reduce Fatality Rate below 1 for 100 Million Vehicle x Km

2

ROAD FINANCING IN TURKEY





HIGHWAY FINANCING RESOURCES

Natifornal Burdget

- financing approxiamately 95 % of road investment budget
- Road used related taxes and excise taxes on vehicle purchasing taxes directly go to

the consolidated budget. Ministry of Finance collects all taxes and allocates those

بنام محمد والمسمرالي ونرجم وينا

Toll Motorway Revenues

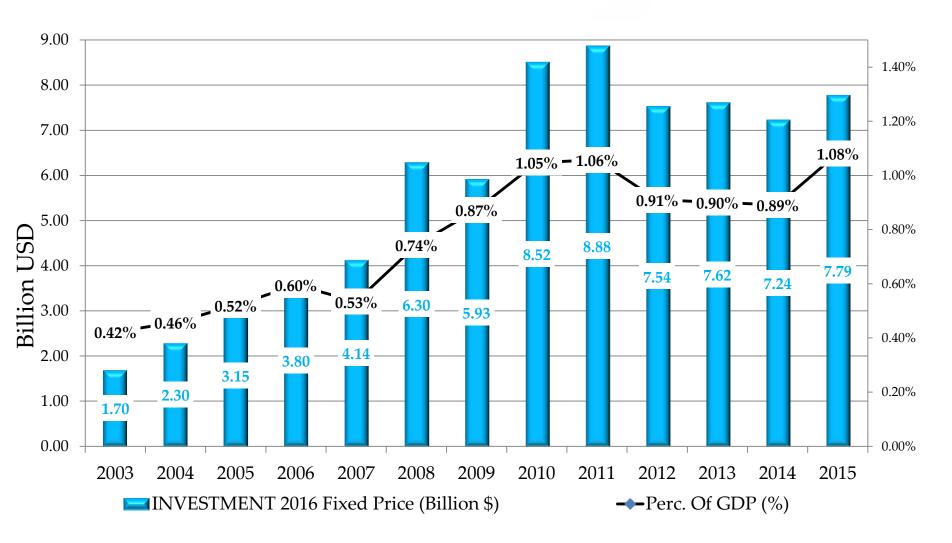
- 400 Million USD, covering %5 of total road invesment budget
 - Istanbul-Ankara toll rate is about 6 USD for 380 km (0,015 USD/km, 1,5 US Cents/km)
 - Two intercontinental suspended bridges over Istanbul Strait 1.5 US \$ for two way

PPP concessions for the construction of BOT motorways

- İstanbul-İzmir Motorway (Inc. İzmit Bay Crossing)
- Northern Marmara Motorway, Odayeri-Paşaköy Section (Inc. Yavuz Sultan Selim Cable Stayed Suspension Bridge) Project

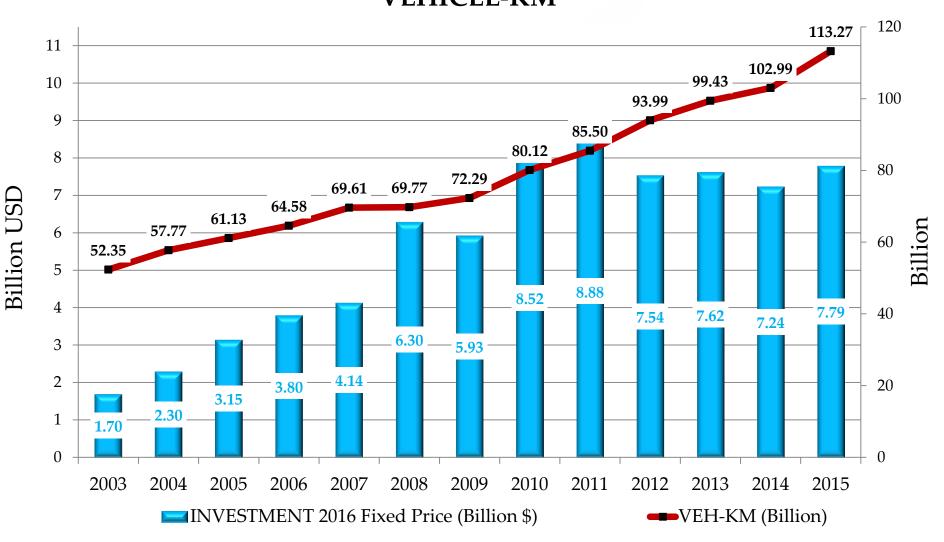


PERCENTAGE OF GDP USED FOR HIGHWAY INFRASTRUCTURE INVESTMENT



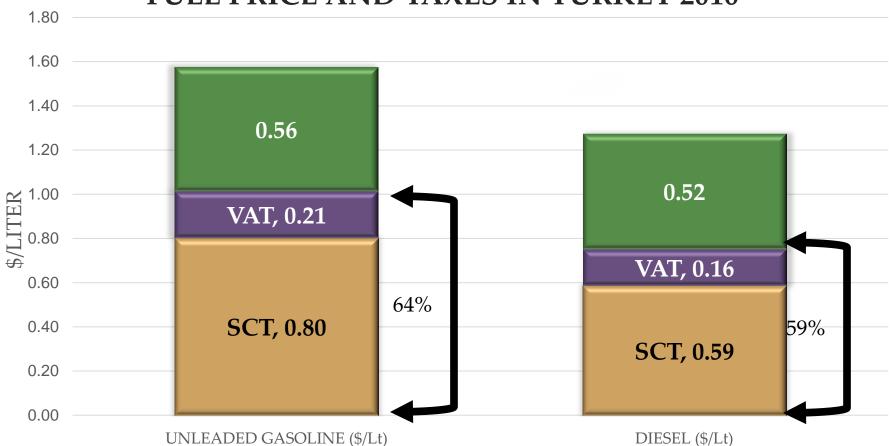


HIGHWAY INFRASTRUCTURE INVESTMENT vs. VEHICLE-KM





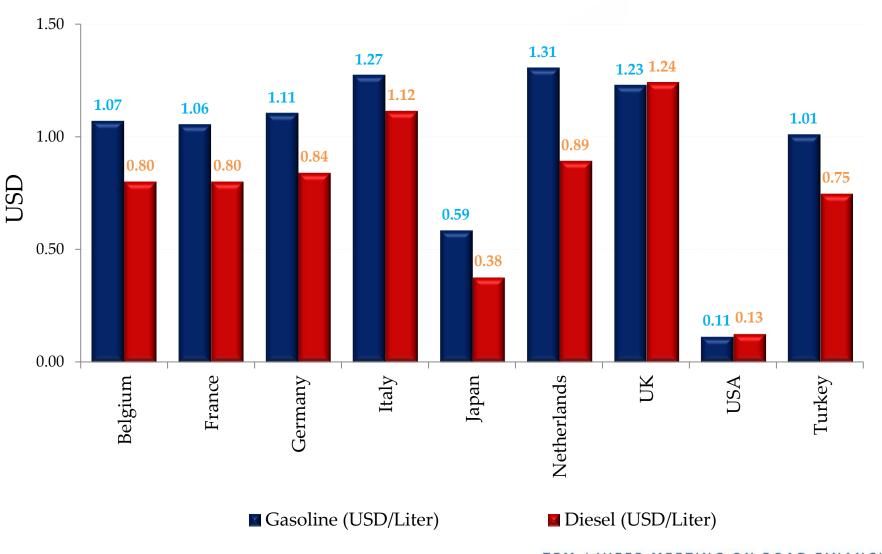
FUEL PRICE AND TAXES IN TURKEY 2016



- ▶64 % of Gasoline price and 59 % of diesel price is tax. Tax rates of diesel is lower.
- ➤ Vehicle purchase taxes and annual motor vehicle taxes are determined according to engine size, age and type of vehicle.
- The revenues from the road related taxes, taxes on gasoline and diesel, vehicle purchase taxes, annual motor vehicle taxes are not tied to highway construction and maintenance.



FUEL TAXES IN SELECTED COUNTRIES





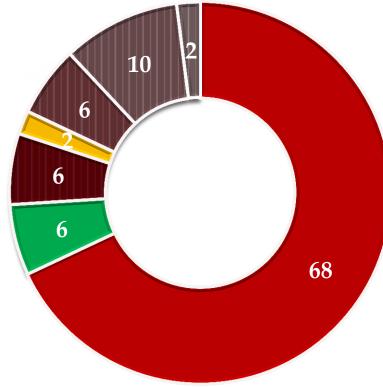
THE BREAKDOWN OF GDH's TOTAL BUDGET

In 2015, Total budget of Turkish Highway amounted to 8.5 Billion US \$.

Out of total budget,

- ➤ 68 % on state and provincial road construction & upgrading
- ▶ 6 % on motorway rehabilitation and operation,
- 6 % on routine maintenance,
- 2 % on routine road safety works,
- 6 % on personnel expenditure,
- **▶** 10 % on expropriation
- the remaining 2 % on other current expenditures.

The share of road transport investments in the Gross Domestic Product (GDP) is about 1%.



- State & Provincial Road Cons. & Upgrading
- Motorway Rehab. & Oper.
- Routine Maintenance
- Personnel Expenditure
- Expropriation
- Road Safety Works
- Other Current Expenditures

3

HIGHWAY INVESMENTS





NATIONAL ROAD PROGRAM

ACCORDING TO OUR NATIONAL ROAD PROGRAM:

The road infrastructure investments are planned to ensure;

1 Staying competitive by reducing travel times and transport costs

Providing uninterrupted and safe road transportation

The improvement of mobility and road user comfort

Facilitating the distribution of economic prosperity to all regions of the country



UPGRADING SINGLE CARRIAGEWAYS INTO DUAL CARRIAGEWAYS

Action

Missions & Goals

Current Situation

General Directorate of Highways started the implementation of a highway upgrading program in 2003 involving the upgrading of existing single carriageway into dual carriageway.

The primary objectives of dual carriageway road construction:

- to reduce traffic accident fatalities and serious injuries due to head-on collision,
- to improve the level of service affected by inadequate capacity.

The length of dual carriageway roads opened to traffic has reached to 18.268 km including motorways since 2003.



EAST-WEST CORRIDORS (8.126 KM)



Corridor	LENGTH (KM)	In Operation	Under Construction	Will be Tendered
D010	1.152	867	27	258
D100	1.852	1.851	1	0
D200	1.235	1.222	2	11
D300	1.926	1.897	3	26
D400	1.961	1.385	56	519
TOTAL	8.126	7.222 (% 89)	89(%1)	815 (%10)



NORTH-SOUTH CORRIDORS (12.146 KM)



	DUAL CARRIAGEWAY	SINGLE CARRIAGEWAY	TOTAL
In Operation	9.086	640	9.726 (80%)
Under Construction	973	218	1.191 (9,8%)
Will be Tendered	722	507	1.229 (10,2%)
TOTAL LENGTH	10.781 (88,7%)	1.365 (11,3%)	12.146



1.714 Km

MOTORWAY

4.387 Km

MULTILANE DIVIDED STATE&PROVINCIAL ROADS

6.101 Km

TOTAL

MULTILANE DIVIDED HIGHWAY NETWORK (May 2016)

2.329 Km

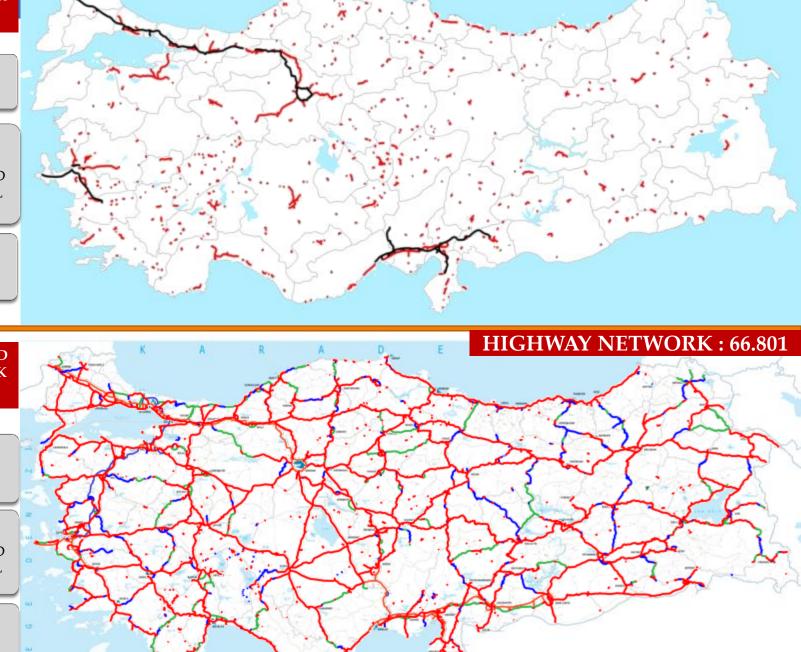
MOTORWAY

22.040 Km

MULTILANE DIVIDED STATE&PROVINCIAL ROADS

24.369 Km

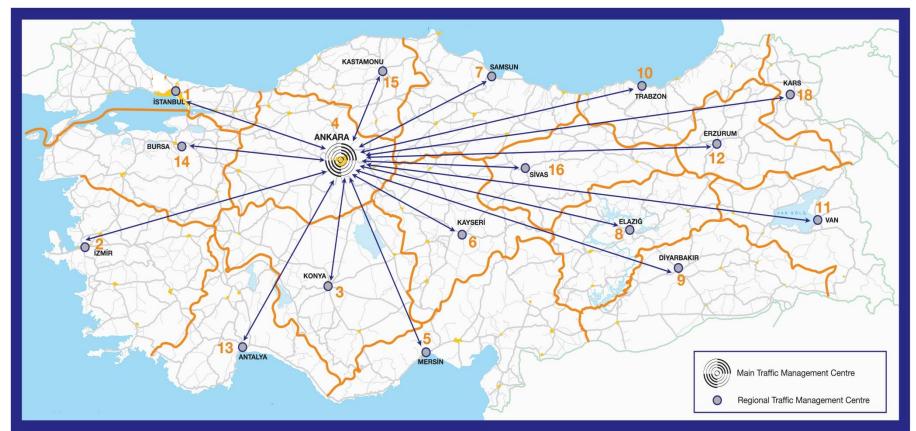
TOTAL



HIGHWAY NETWORK: 63.143



INTELLIGENT TRANSPORTATION SYSTEMS-ITS



- Nationwide integrated system
- Main Traffic Management Centre in Ankara
- 17 Regional Traffic Management Centres

- Fibre optic cable 7500 km for inter-centre communication
- Widespread implementation of traffic management & traveller information systems on state & provincial roads
- Completion of the project up to 2023

MOTORWAYS & PPP MOTORWAY PROJECTS





EXISTING MOTORWAY NETWORK



Our organization has launched a challenging and ambitious motorway construction program. With regard to this expedited motorway construction program, up to now, a motorway network with a length of 2.329 km has been opened to traffic. Up to date, the total expenditure for motorway projects has been reached to approximately 25 Billion USD.



TOLL COLLECTION

OGS (DSRC-ACTIVE)

- 1.941.210 Subscribers
- 32,98% of Payment

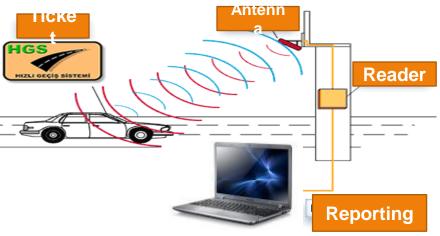
HGS (RFID-PASSIVE)

- 8.923.450 Subscribers
- 67,02% of Payment

TOTAL

- 10.864.460 Subscribers
- 400 Million Dollar collected
- 400 MillionVehicles Passed







TURKEY'S PPP POLICY

GENERAL FEATURES OF BOT MOTORWAY CONTRACTS:

- Design specifications and standard are determined by GDH.
 (Project start-end points, corridor, technical requirements for special structures like suspension bridges)
- ➤ Traffic Guaranty will be provided to secure the pay back of the debt and equity if the generated revenue is not enough
- > Expropriation costs are partly or wholly covered by Administration
- In case of the termination of Agreement, used loans will be paid by the Treasury
- ➤ The Tolls are updated every year based on the guidelines of United Nations Statistics Office
- Financing of project will be covered by the contractor as equity (at least 20%) and loan (80% at most)



PPP PROJECT PROCESS BEFORE TENDERING





PPP PROJECT PROCESS AFTER TENDERING





PPP MOTORWAY PROJECTS UNDER CONSTRUCTION



ISTANBUL-İZMİR MOTORWAY (INCLUDING İZMİT BAY CROSSING AND CONNECTING ROADS)

- Investment Cost is 6.3 Billion US \$
- 433 Km Length
- 7 Year Construction Period
- 15 Years 4 Months Motorway Operation Period
- 22 Years 4 months Contract Period



NORTH MARMARA MOTORWAY, ODAYERİ PAŞAKÖY SECTION (INCLUDING YAVUZ SULTAN SELİM CABLE STAYED SUSPENSION BRIDGE) PROJECT

- Investment Cost is 2.5 Billion US \$
- 117 Km Length
- 2 Years 6 Months Construction Period
- 7 Years 8 Months 20 Days Operation Period
- 10 Years 2 Months 20 Days Contract Period





İSTANBUL-İZMİR MOTORWAY(INCLUDING İZMİT BAY CROSSING AND CONNECTING ROADS)



TOTAL LENGTH: 433 km

(384 km motorway, 49 km connecting roads, 2.682 m suspension bridge)



NUMBER OF VIADUCTS : 40

LENGTH OF VIADUCTS :22.3 Km



NUMBER OF TUNNELS : 3

LENGTH OF TUNNELS : 6.45 Km



NUMBER OF BRIDGES : 364

LENGTH OF BRIDGES : 20.8 Km

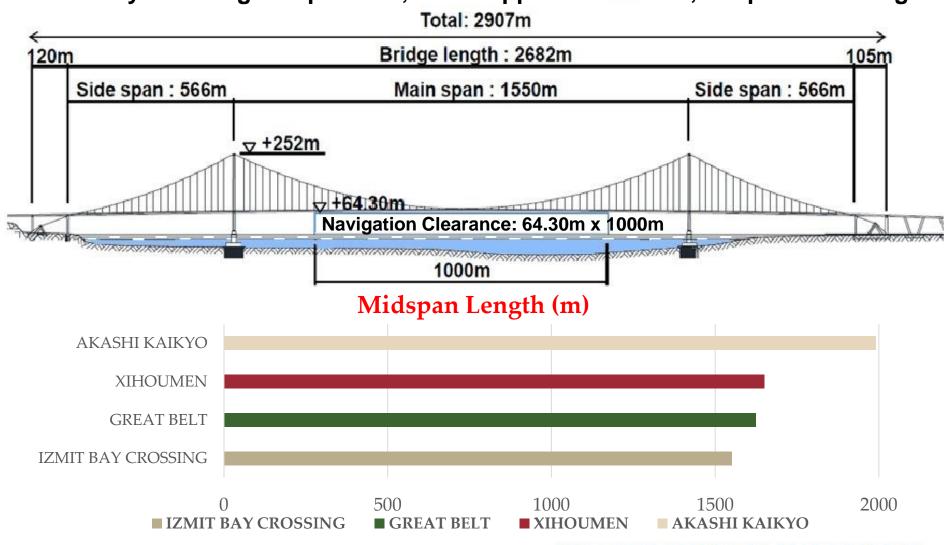


NUMBERS OF INTERCHANGES : 25



GENERAL VIEW OF IZMİT BAY SUSPENSION BRIDGE

Izmit Bay Crossing comprise of; North Approach Viaduct, Suspension Bridge





ISTANBUL-IZMIR MOTORWAY



- Altınova-Gemlik Section with 40 km length and 6,5 km of İzmir-Kemalpaşa section have been opened to traffic.
- 12 km length Gebze-Altınova Section which includes İzmit Bay Crossing Bridge will be opened to traffic in June.



İSTANBUL-İZMİR MOTORWAY



At the end of 2016,

- 25 km length Gemlik-Bursa and 20 km length İzmir-Kemalpaşa will be in operation.
- Motorway section İstanbul-Bursa will have been completed.
- 103,5 km of 433 km motorway will be in operation.



NORTH MARMARA MOTORWAY





NORTH MARMARA MOTORWAY

(including cable stayed suspension bridge, Yavuz Sultan Selim Bridge)



TOTAL LENGTH : 117 Km

Cable Stayed Suspension Bridge with a length of 1875 meter



NUMBER OF VIADUCTS : 35

LENGTH OF VIADUCTS : 13.5 km



NUMBER OF TUNNELS : 2+2(Railways)

LENGTH OF TUNNELS : 2389+536 m



NUMBER OF BRIDGES : 97

LENGTH OF BRIDGES : 7,6 Km



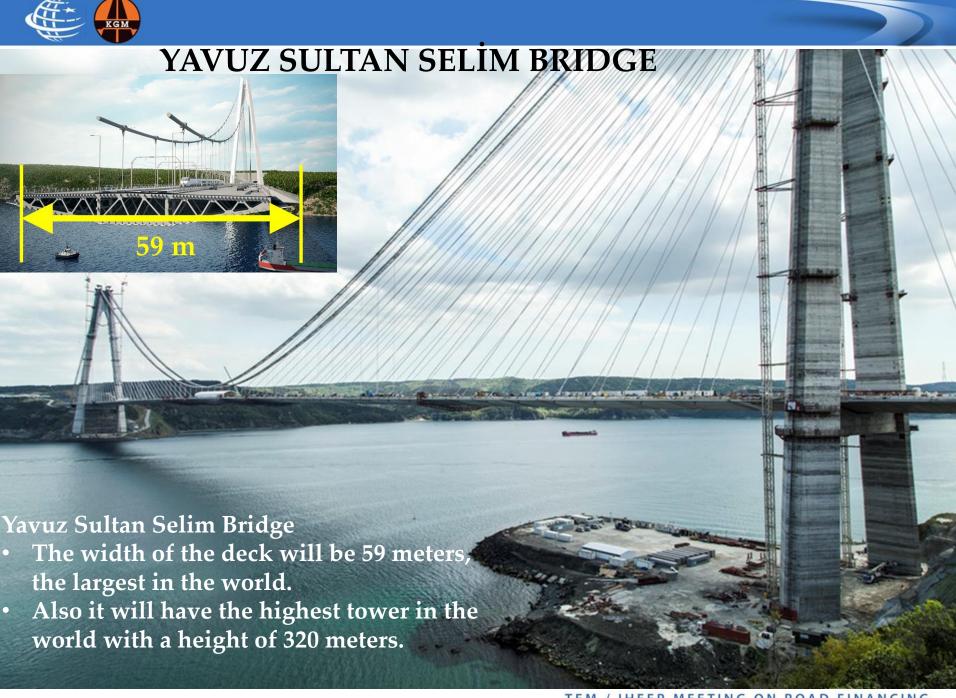
NUMBERS OF INTERCHANGES : 20



YAVUZ SULTAN SELİM BRIDGE Cable Stayed Suspension Bridge

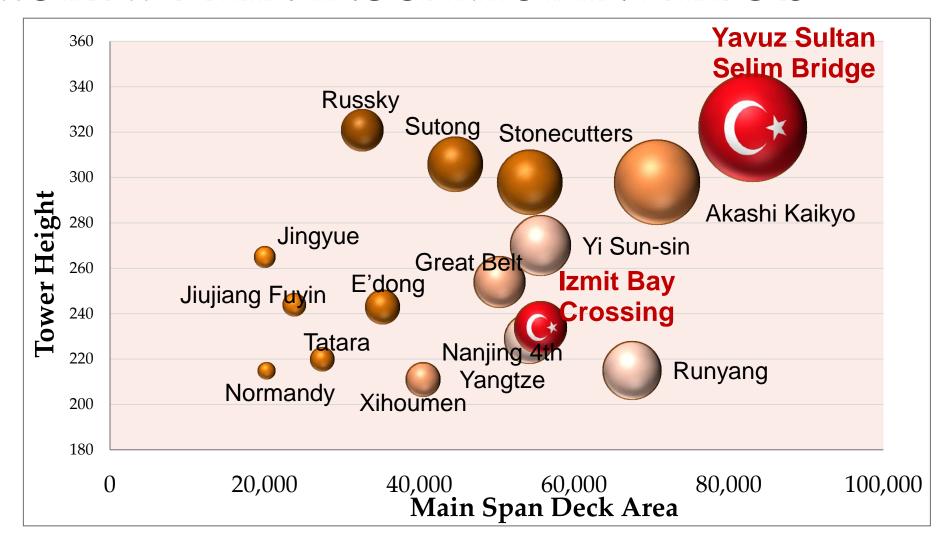


- 1408 m main span (The Bridge will be the longest suspension bridge in the world which has a rail system on it, 2x4 lanes of motorway and 2 lanes of railway on the same deck.
- Northern part of the bridge is BlackSea, southern part of the bridge is Marmara Sea.





WORLDWIDE RANKING OF IMPORTANT BRIDGES





NORTH MARMARA MOTORWAY PPP PROJECT (European & Asian Parts - Tender Phase)



INC.) SECTION 88 KM (European Side)

KINALI-ODAYERİ (LINK HIGHWAYS KURTKÖY-AKYAZI (LINK HIGHWAYS **INC.) SECTION** 169 KM (Asian Side)





MOTORWAYS IN OPERATION 2.329 Km

bot thojecto onder construction	550 IXIII
1-Gebze-Orhangazi-İzmir Motorway (44 km of 433 km is in operation)	433 Km
2-North Marmara Motorway (Yavuz Sultan Selim Cable Stayed Suspension Bridge) Odayeri-Paşaköy Section	117 Km
BOT PROJECTS IN TENDERING PROCESS	257 Km
3-a North Marmara Motorway Kınalı-Odayeri Section	88 Km
3-b North Marmara Motorway Kurtköy-Akyazı Section	169 Km
TEM / IHEEP MEETING ON ROAD F	INANCING

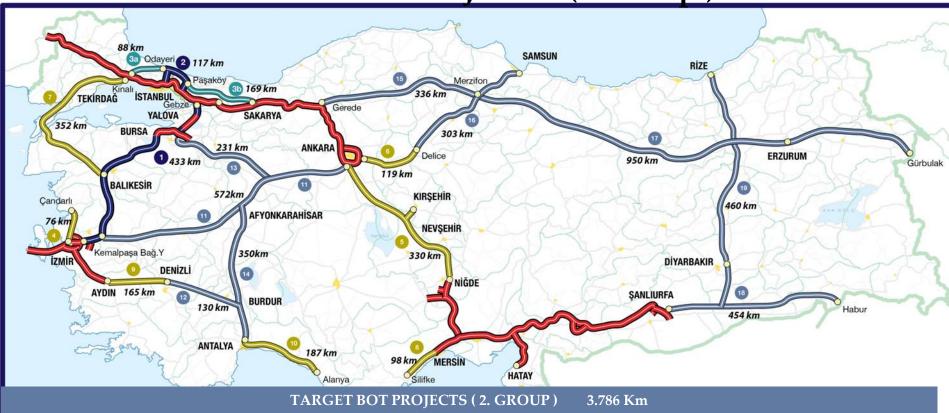


TARGET BOT PROJECTS (1.Group)





TARGET BOT PROJECTS (2.Group)



11-Ankara-İzmir Motorway	572 Km	16-Delice-Samsun Motorway	303 Km
12-Aydın-Denizli-Burdur Motorway (Denizli-Burdur Sec.)	130 Km	17-Gerede-Merzifon-Gürbulak Motorway (Merzifon-Gürbulak Section)	950 Km
13-Sivrihisar-Bursa Motorway	231 Km	18-Şanlıurfa-Diyarbakır-Habur Motorway (Incl. Diyarbakır Connection)	454 Km
14-Afyon-Antalya-Alanya Motorway (Afyon-Antalya Section)	350 Km	19-Rize-Erzurum-Diyarbakır Motorway	460 Km
15-Gerede-Merzifon-Gürbulak Motorway (Gerede-Merzifon Section)	336 Km		



TARGET MOTORWAY NETWORK





MOTORWAYS IN OPERATION (2.285+44 Km BOT)

TARGET 2023 BOT PROJECTS (UNDER CONSTRUCTON)

TARGET 2023 BOT PROJECTS (IN TENDERING PROCESS)

TARGET 2023 BOT PROJECTS (1.GROUP)

TARGET 2023 BOT PROJECTS (2.GROUP)

2.329 km

550 km

257 km

1.321 km

3.786 km

5.914 KM

TOTAL: 8.199 KM



CONCLUSIONS





CONCLUSIONS

- It is important that road infrastructure investments are made on time to avoid negative effects on economy.
- In addition to the traditional direct budget allocations from general revenues, innovative financing mechanisms should be put into application for sustainable and efficient financing of road infrastructure. In this regard, Users have to pay for the quality of the service offered and collected toll revenues should be earmarked to the road infrastructure.
- Financing mechanism on the basis of PPP is one of the most effective alternative to realize large scale highway projects without causing public burden and reducing duration of the road construction works without waiting for the availability of public funding.

Successful PPP Projects needs;

- Government commitment
- Appropriate risk allocation between concession Authority and concessionare
- Expropriation done by the Public side.

