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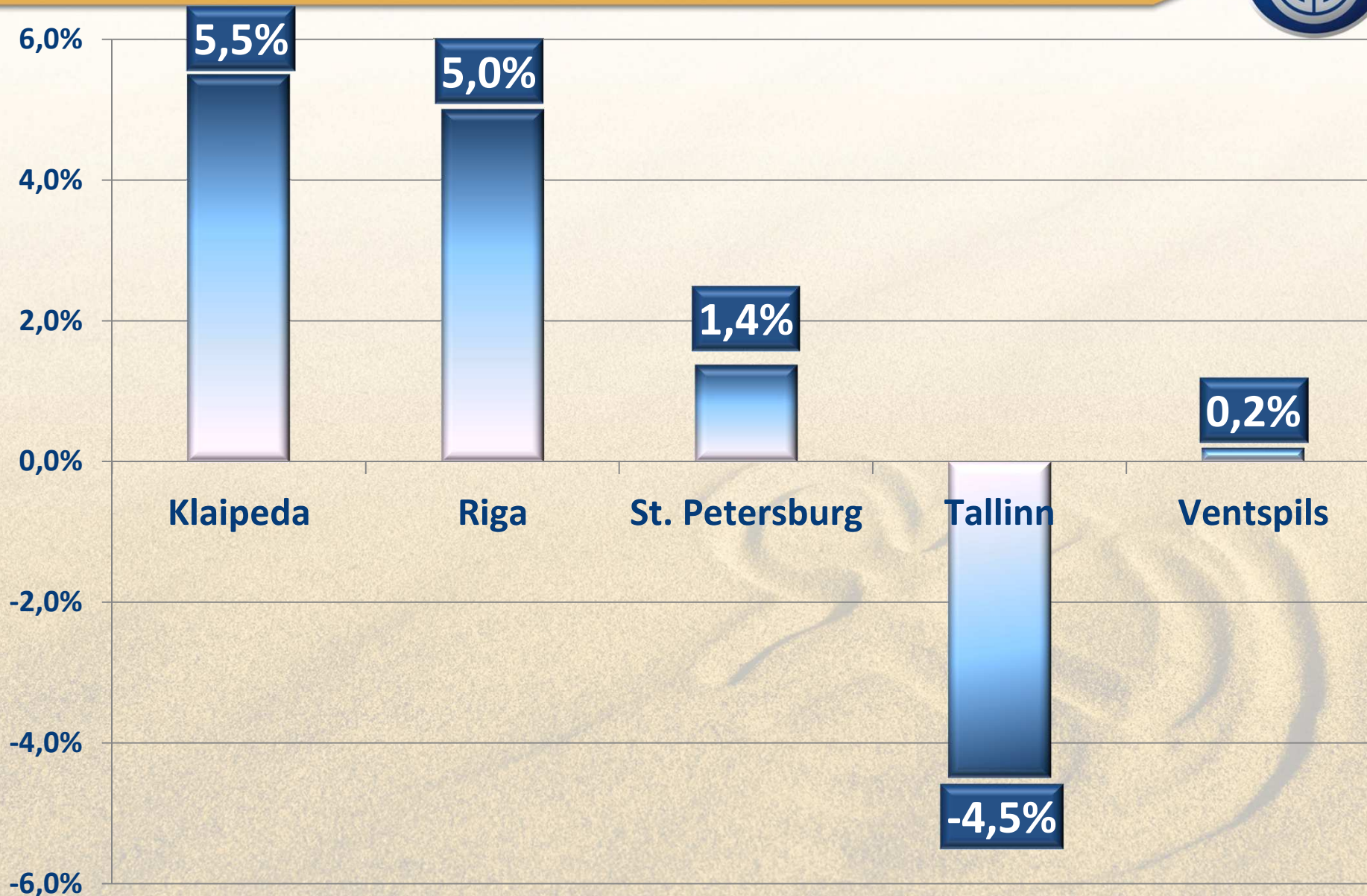
Asia-Europe Landbridge – outlook of changes and perspective

Marketing and Corporate Affairs Director
Mr. Artūras Drungilas

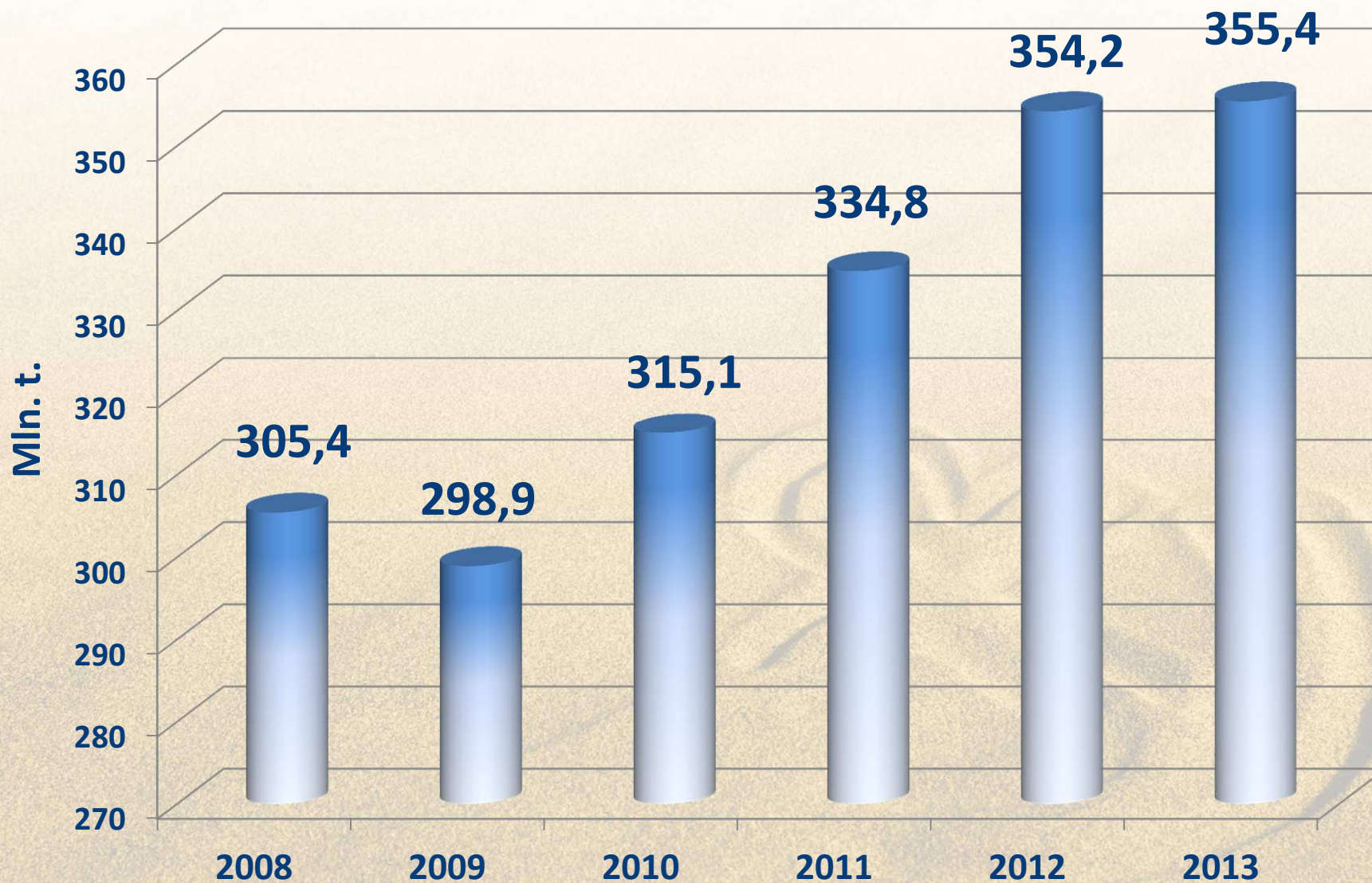
4-5 February 2014

www.portofklaipeda.lt

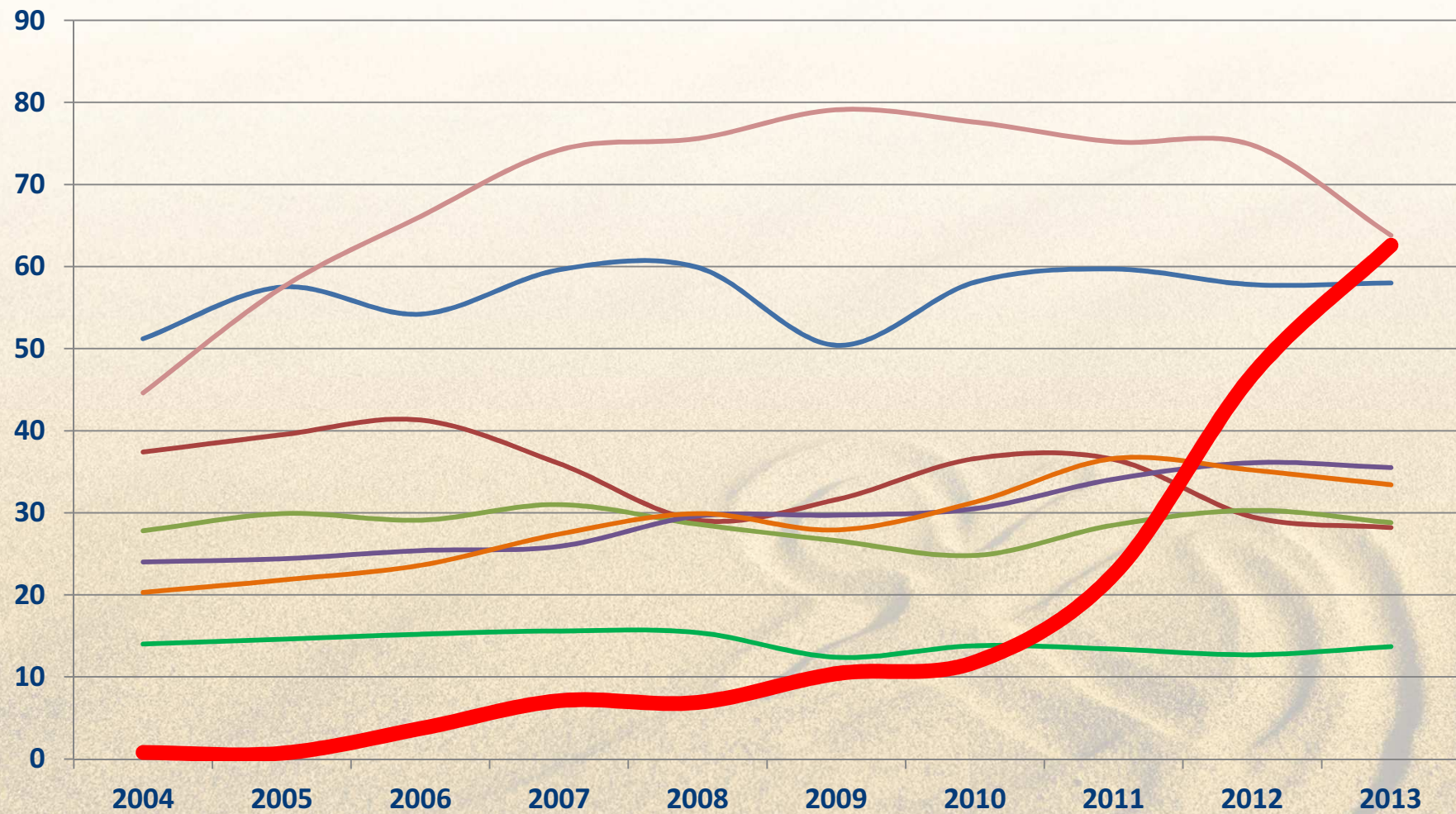
Average annual growth in Baltic ports (2007-2013)



Turnover of the Eastern Baltic ports (2008-2013)



Turnover of the largest Eastern Baltic ports (mln. t.)



— St. Petersburg

— Tallinn

— Ventspils

— Riga

— Klaipeda

— Kaliningrad

— Ust-Luga

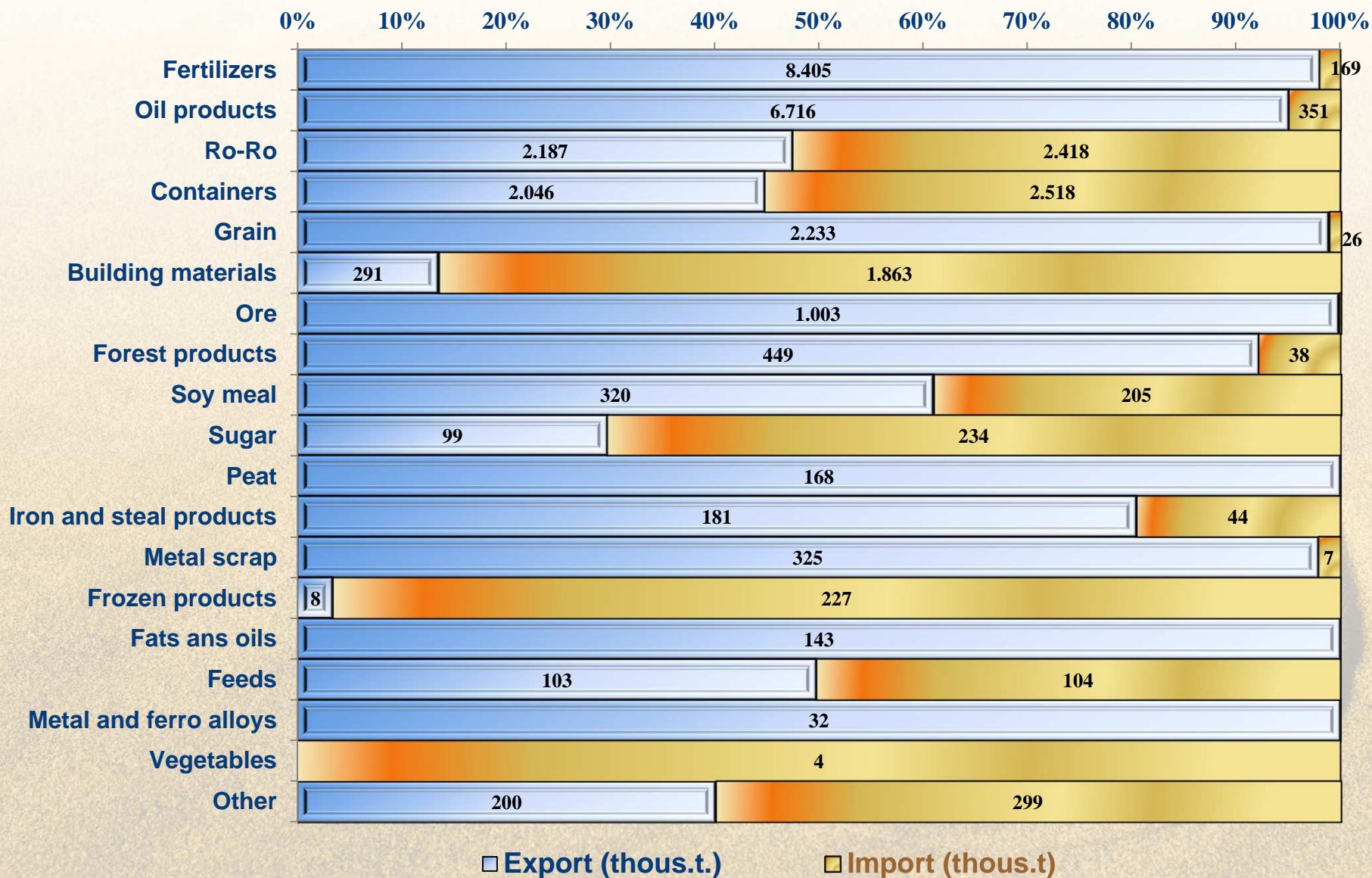
— Primorsk

Annual cargo turnover of Klaipeda Port

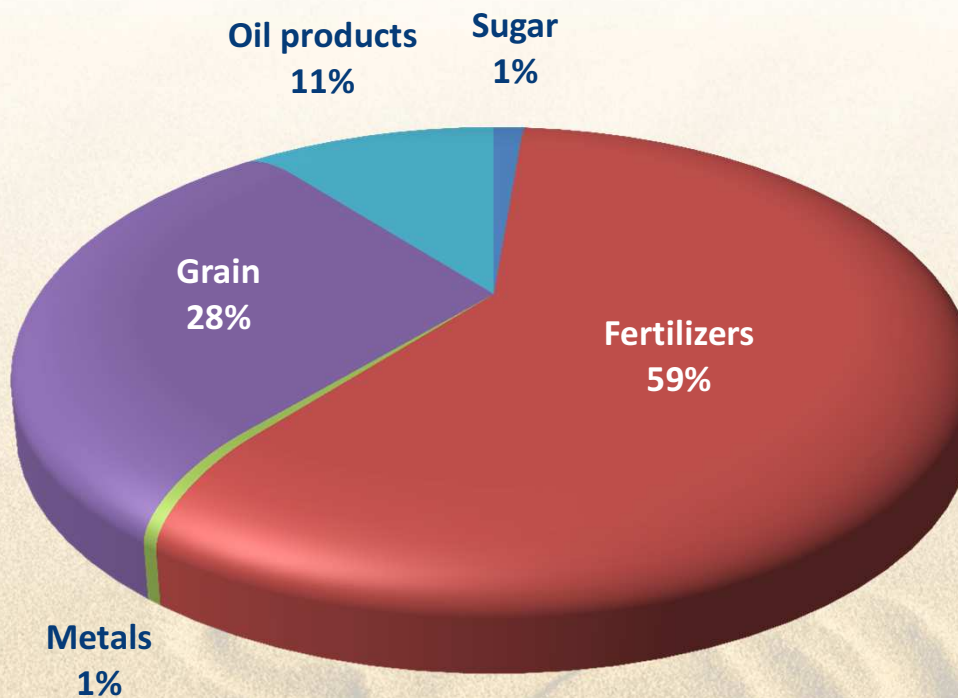
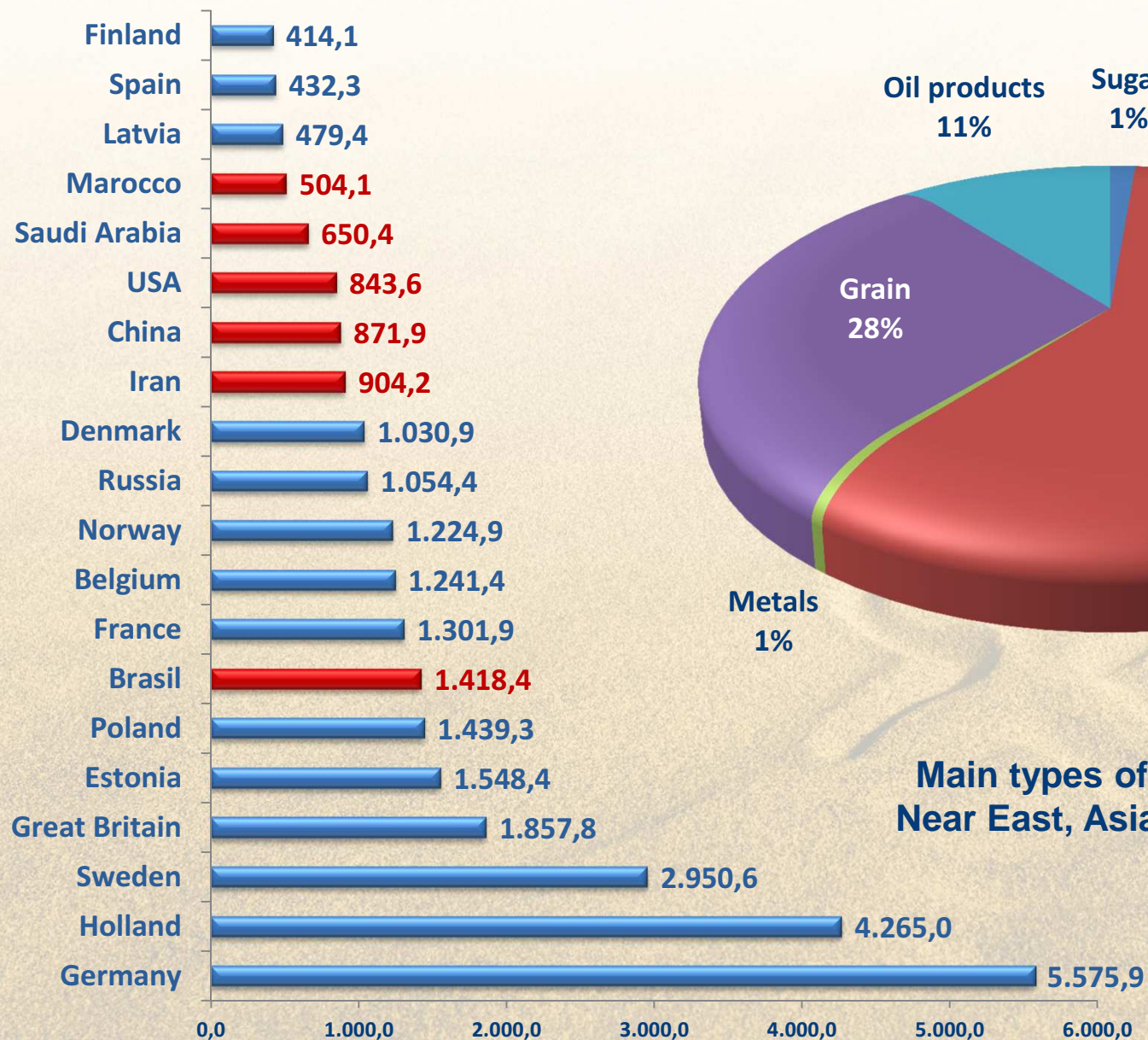


■ Total cargo throughput (mln. tonnes)

Cargo Import-Export flows in Klaipeda Port 2013



Shipments via Klaipeda Port (2013 thous.t.)



Main types of cargo bound to Near East, Asia, America, Africa

Main obstacles in operation of Klaipeda port



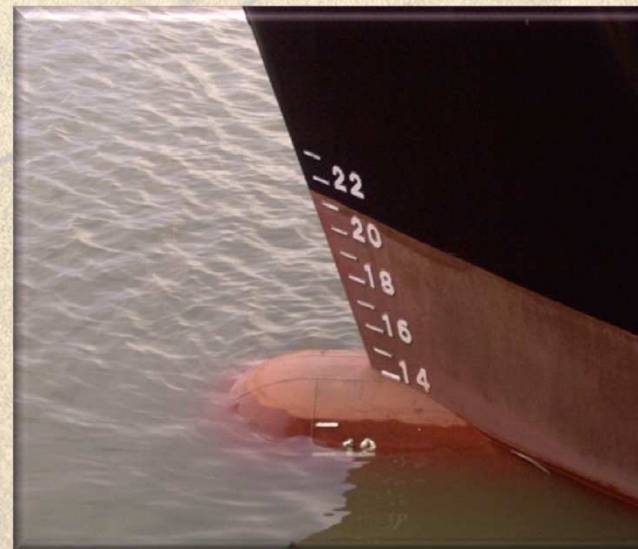
Weather conditions:

Wind speed – up to 20 m/s



Infrastructure parameters:

Vessels draught up to - 13,4 m.
(to be increased by – 15,5 m. for 2017)

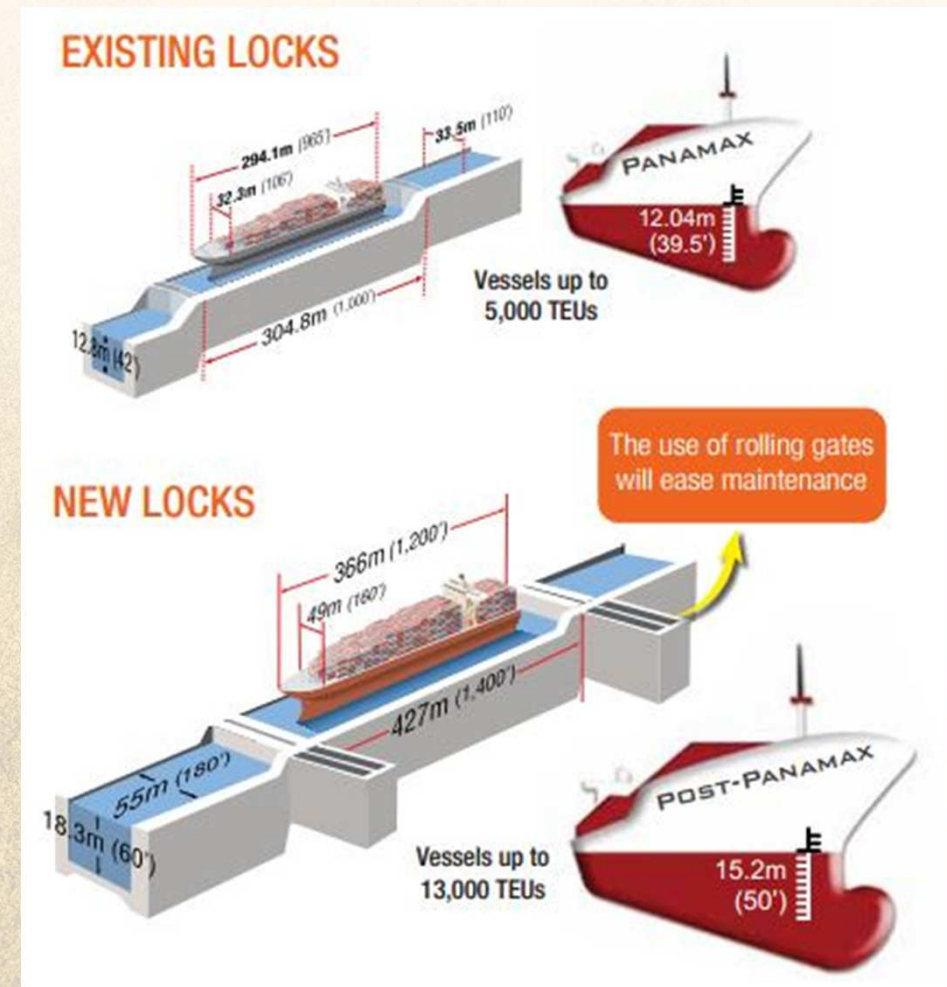


Global tendencies of capital dredging works

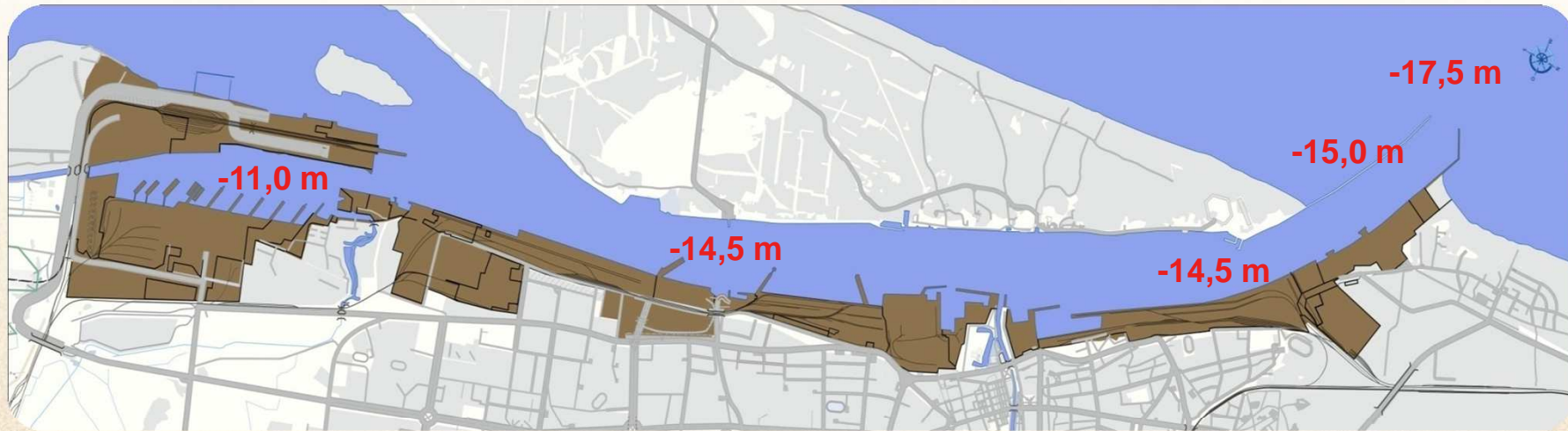


Expansion parameters Of Panama channel

- ❑ Globalization and increase of trade capacity.
- ❑ Decrease of transportation costs.
- ❑ Increase of depth parameters of basic navigation waterways and ports.
- ❑ Increase of vessel tonnage.



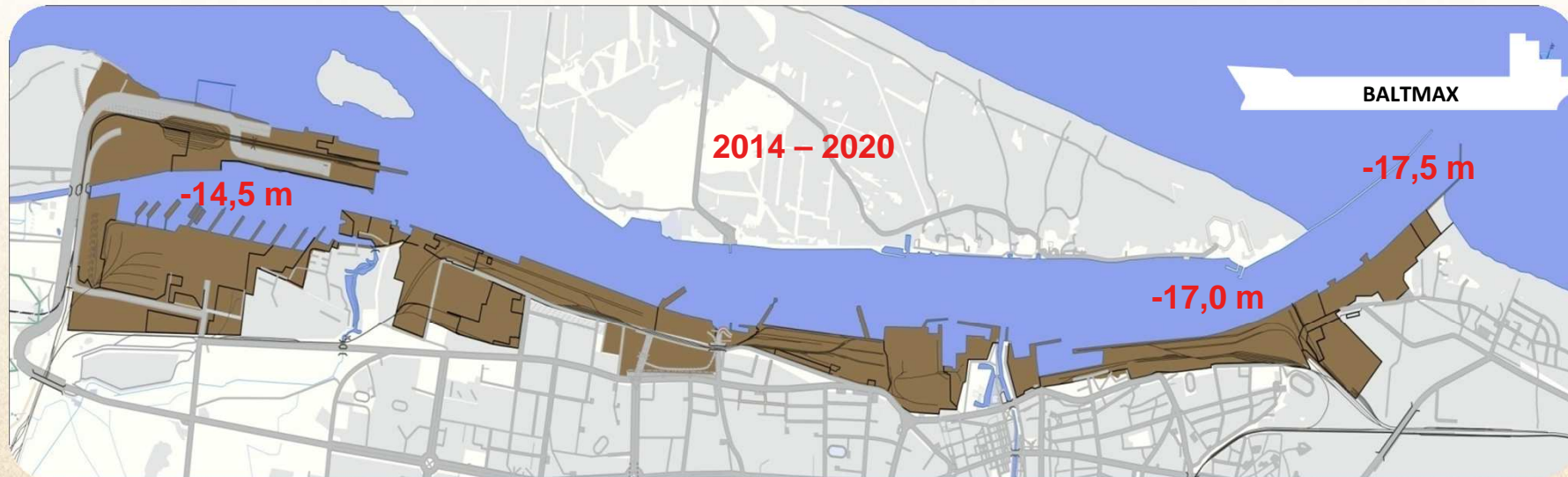
Development in Klaipeda port



- In 2013, capital dredging of the entire port fairway up to -14.5 m. is accomplished;
- Volume of sediments dredged: 4,4 mln. m³
- Cost of the dredging operations: 127,3 mln. Litas (37 mln. EUR or 48 mln. USD)



Strategic plans



- ❑ The length of the quay-walls for Panamax vessels is more than 3,5 km. This allows the Port to accommodate 15 Panamax vessels at a time and handle various types of cargo: fertilizers, grain, oil products, containers, general cargo etc.
- ❑ The short-term goal – to reach the max. parameter of the Baltic Sea i.e. to dredge the navigation channel of the port up to 16,5 – 17 m.

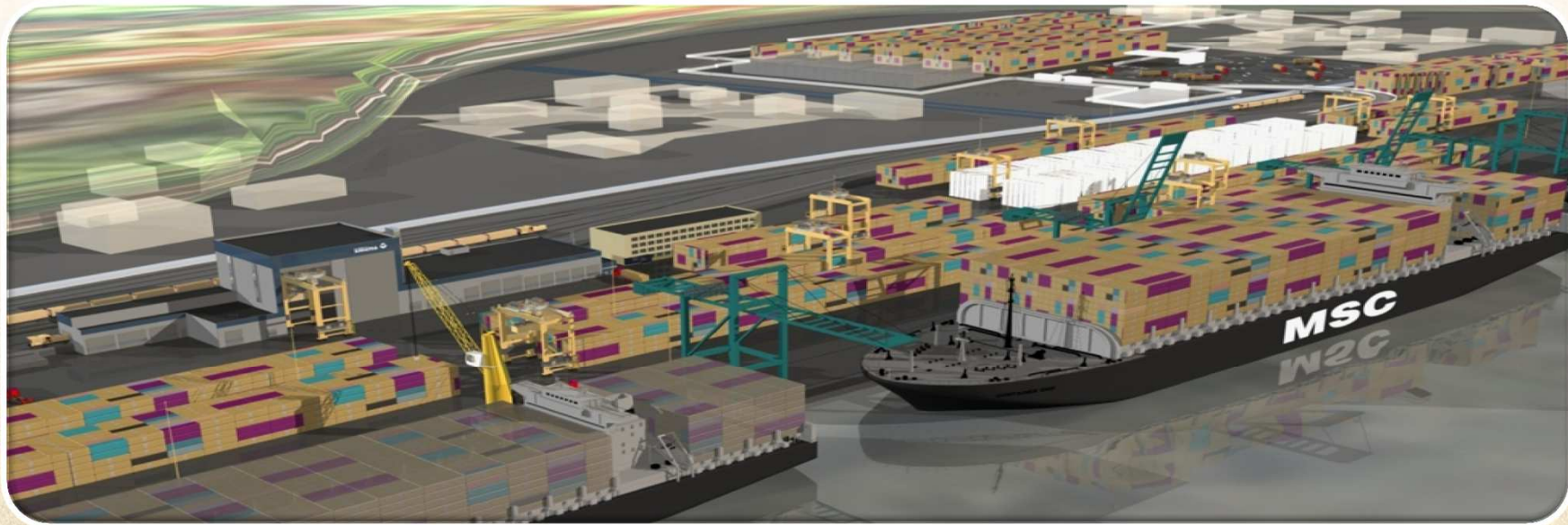
Intermodal train “Saulė” (Sun)



- The container train Saule (Sun) serves the itinerary *Klaipeda-Vilnius-Dostyk (Kazakhstan) – Chongqing (China)*.
- The train was launched in 2011. It departs on *ad hoc* basis.
- In 2013 were carried 1260 TEU.
- The operator of the train *Saule (Sun)* is *VPA Logistics*. www.belogic.lt



MSC container distribution hub in the Baltics



Project capacity of the Container Terminal – 1 000 000 TEU

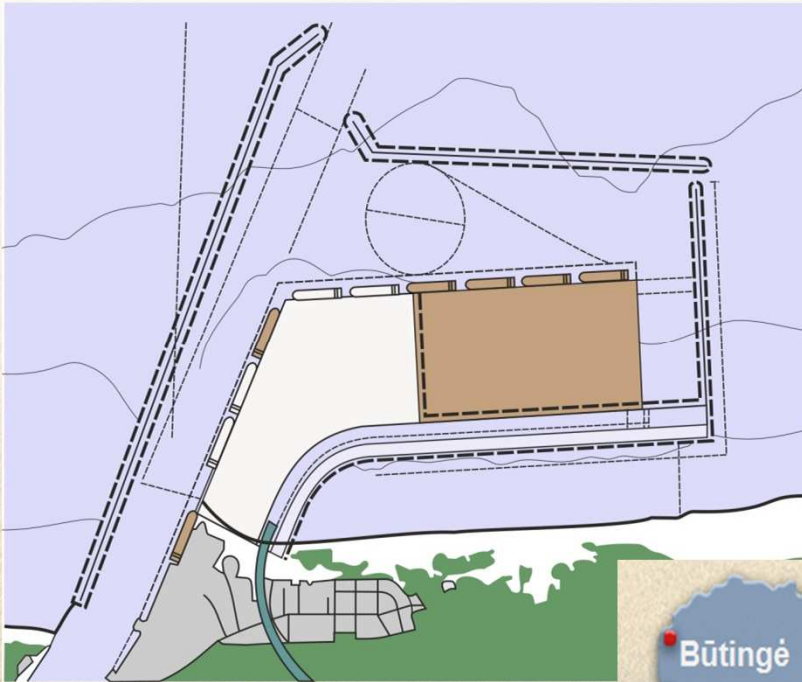
The company will accommodate containerships with draught up to 13.0–13.5 m.



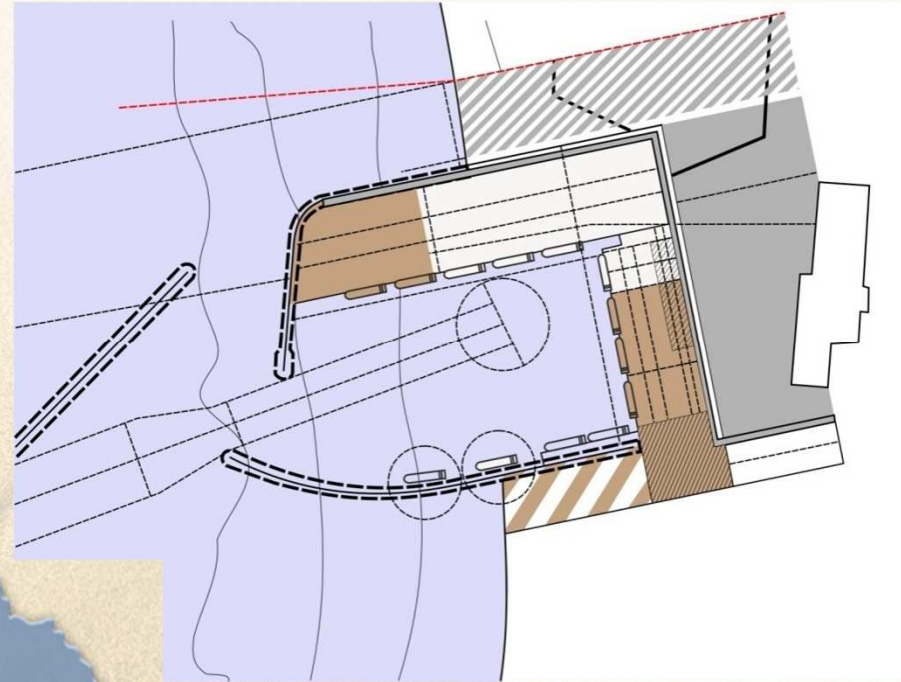
Port expansion Alternatives



Melnragē



Būtingē



Prospective cargo types:

- Liquid gas;
- Crude oil and oil products;
- Containers;
- Other types of cargo
(to be determined by the market trends)

Approximate calculations
~1,3 billion USD or ~1,0 billion EUR



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THANK YOU FOR YOUR ATTENTION!