The North-South Corridor THE NEW CAUCASUS ROUTE





The World-wide organization for co-operation among Railways

Mission:

At World level UIC shall promote rail transport in order to meet challenges of Mobility and Sustainable development

- 1 ✓ Know How, technical and operational expertise
 - ✓ Technical solutions
 - ✓ Regulations, standards, best practises

- 2 ✓ Specifications
 - √ Standards
 - ✓ Interfaces
 - √ Studies
 - ✓ Interoperability for international rail corridors

Facilitator

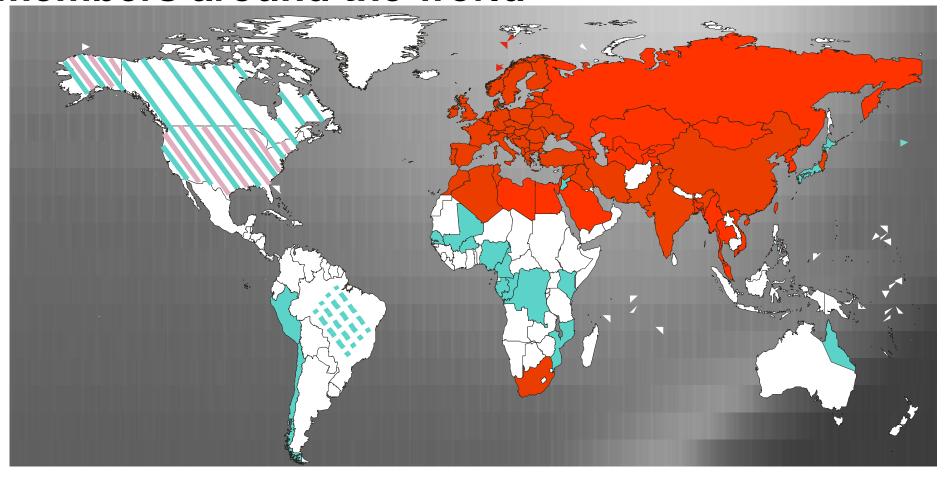
Developer

Provider

Organiser

- 3 ✓ Exchange platforms, Innovation: new ideas, new concepts
 - ✓ Protecting member
 - ✓ Support policies of development of key infrastructure projects
 - 4 ✓ Forums
 - ✓ Platforms
 - ✓ Study groups
 - ✓ International conferences
 - ✓ congresses

UIC – a global association with almost 200 members around the world



Members:

82 Active

82 Associate

35

Affiliate

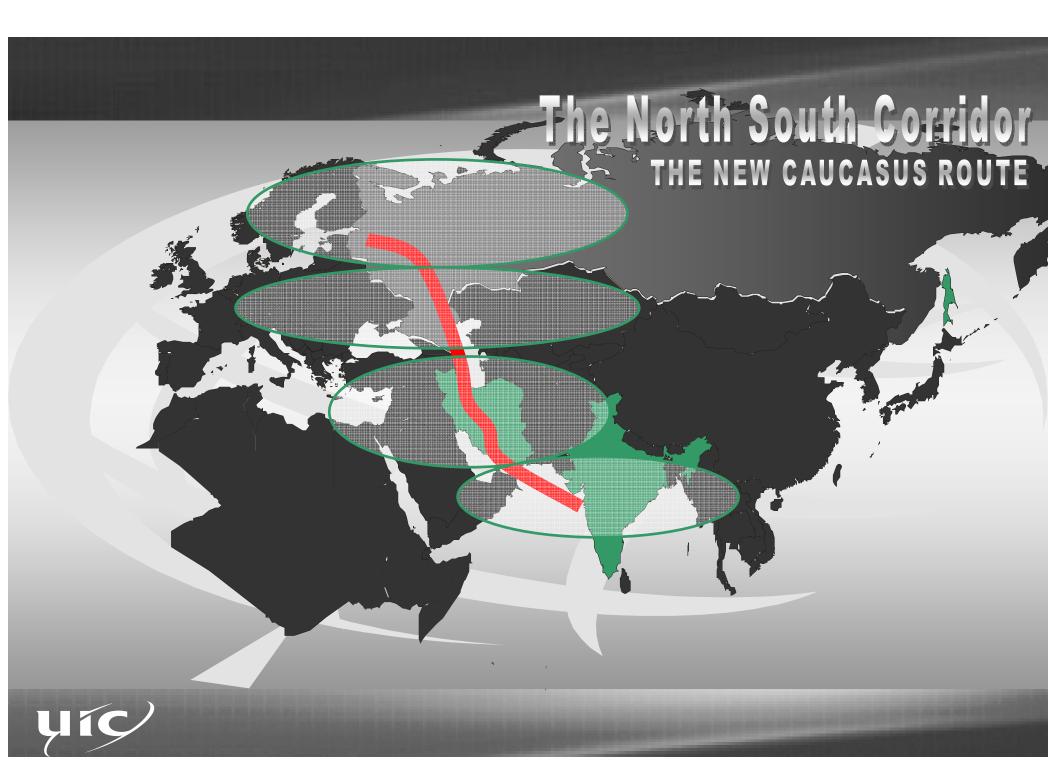


Preliminary Program

- World class logistics
- Intermodal solutions
- Intercontinental rail links
- Paperless transport
- Economic trends and logistics

-6-> July 2010

- Sustainable logistics
- Technological innovations
- Reshaping wagonload



Project background

- The initial founders of <u>The International North-South Transport</u> <u>Corridor (INSTC)</u> were India, Russia and Iran (2000).
- **□** Later on several other countries have joined the corridor project
- **UNESCAP** presented a study (2001) where the North-South Corridor was shown as an integrated part of the overall TAR network. The main routes were defined as follows:
 - **1: The Caucasus Route (west)**
 - 2: The Central Asian Route (east)
 - ⇒ 3: The Caspian Sea Route (through)
- Several organizations have worked with showed interest in the North-South concept





Feasibility study 3.10.2008

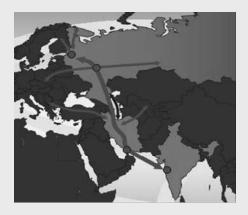
THE INTERNATIONAL UNION OF RAILWAYS



International corridor development
The North-South Corridor

"The New Caucasus Route"

Feasibility study



- **○** UIC's objective was to prepare a feasibility study
- >highlighting some of the required conditions for future operation
- ...on a particular route along the North-South Corridor

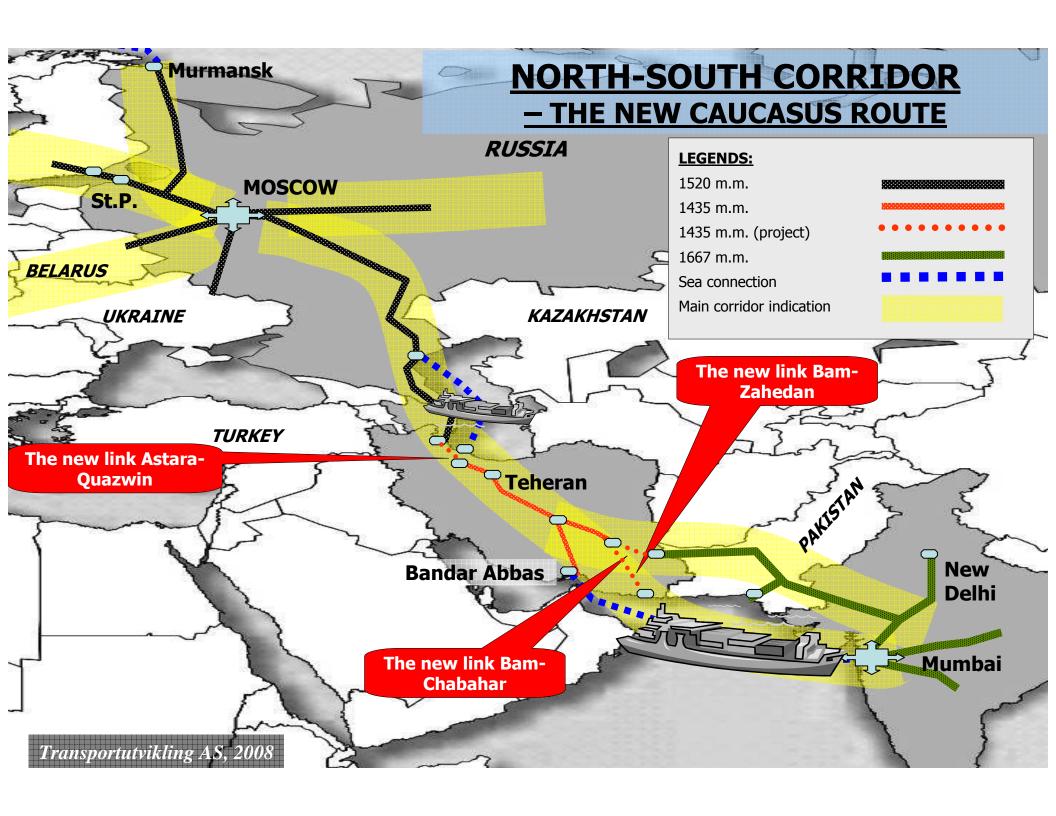
3. October - 2008

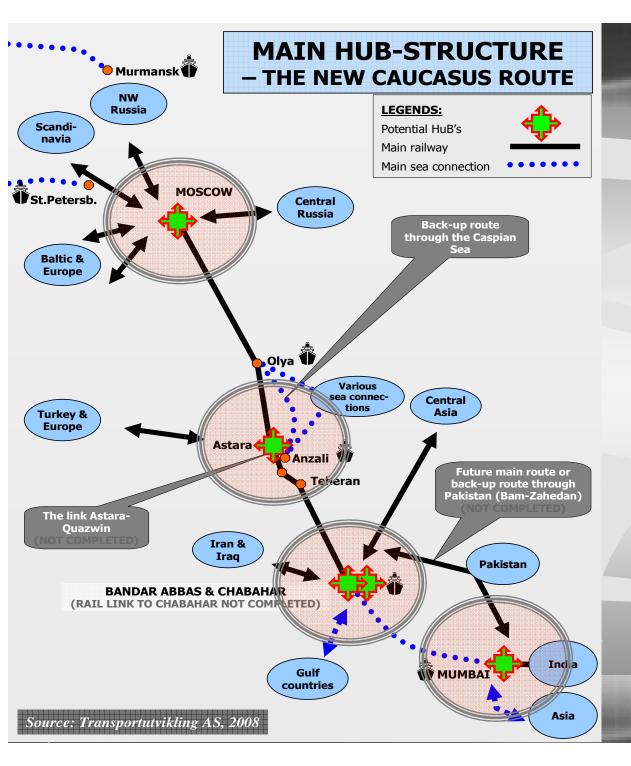


The selected route: criteria

- The most viable route on longer term
- ◆ As <u>few countries</u> as possible (easier agreements and border crossings)
- The route has as <u>few discontinues points</u> (gauge break, trans-loadings etc) as possible
- The distance is as **short** as possible
- **⇒** Focus on the <u>railways</u>, i.e. we use trains where it is possible or railway sections can be developed
- There are <u>alternatives (back-up) routes/sections</u> if the main section fails (like sea transport over the Caspian Sea and railways transport through Azerbaijan)
- The route is <u>recommended</u> by organizations like the UN and railway organizations like RZD, RAI, IR and others)

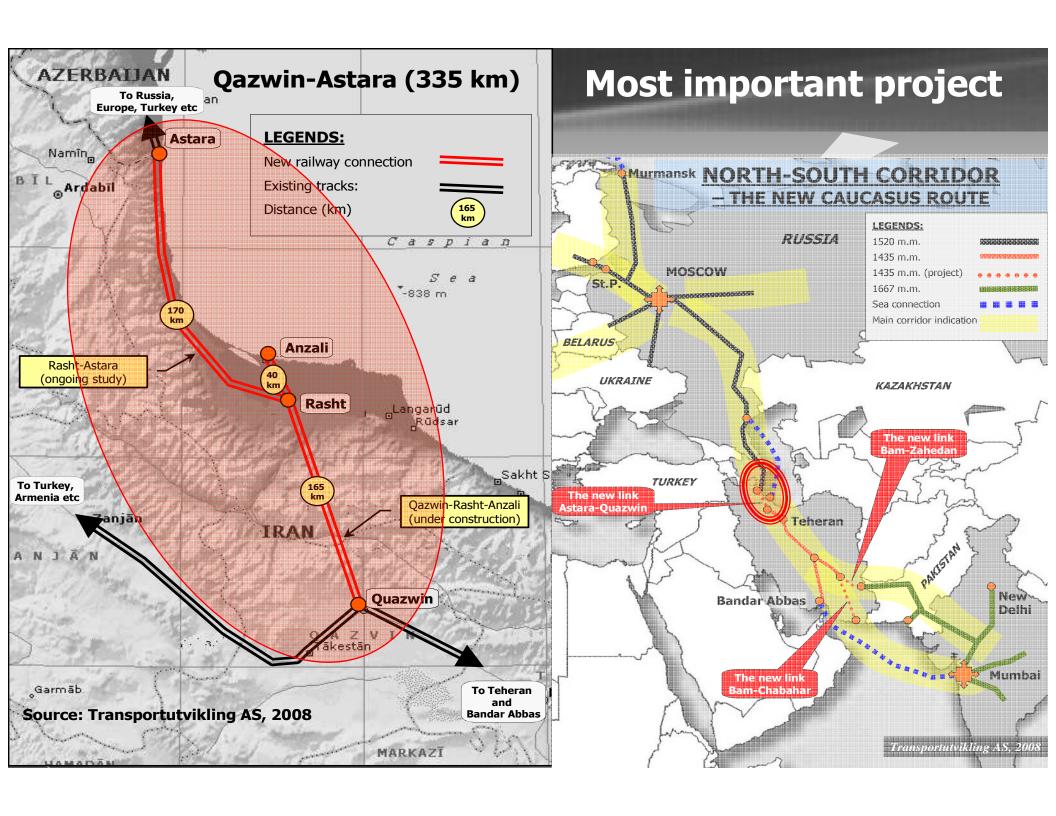




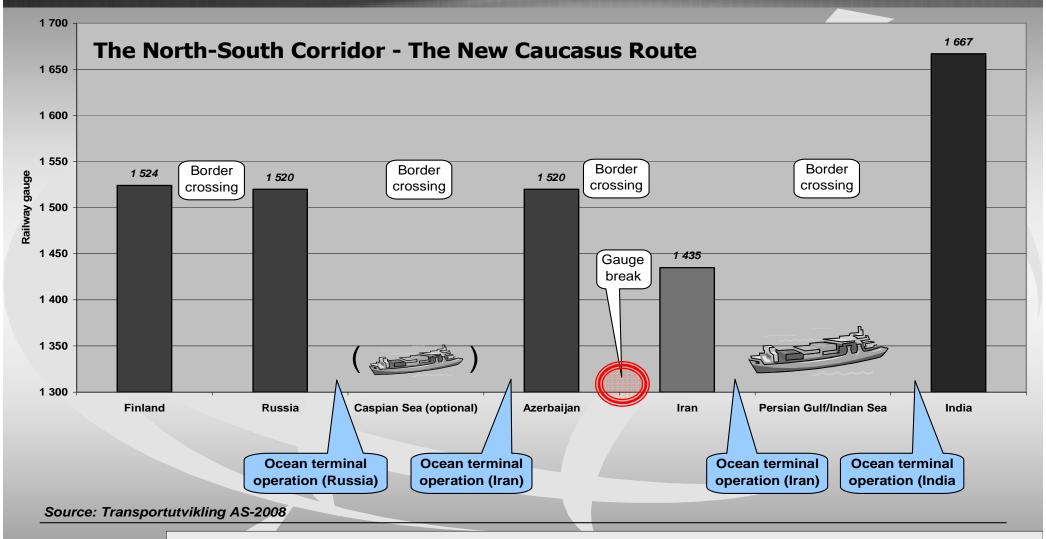


Hub-structures

- Requirements:
 - ⇒ Well developed distribution network
 - Market conditions
 - Well developed logistical and organizational systems



Infrastructure and operational feasibility



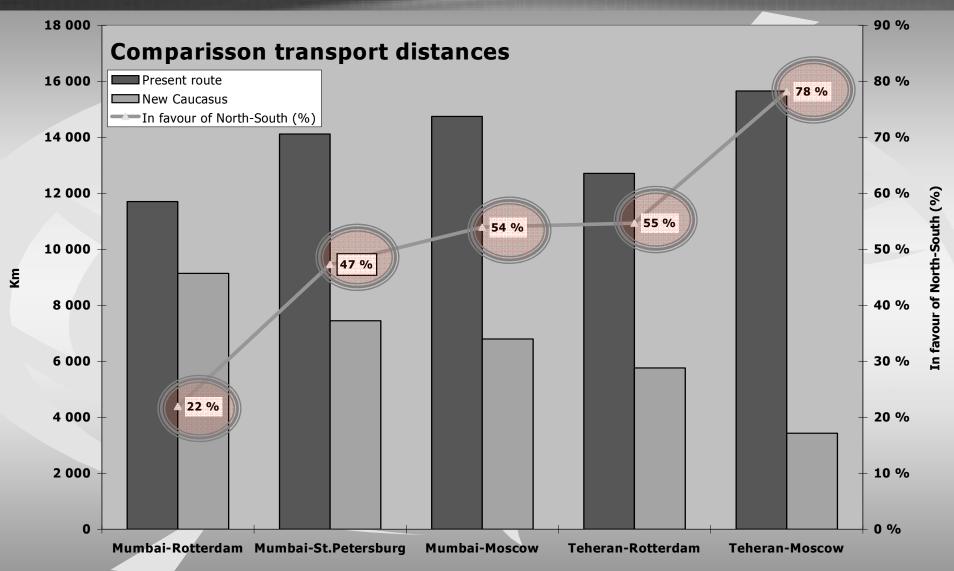


In practical terms; we will face <u>only one</u> railway gauge break for the North-South Corridor and the New Caucasus Route (Azerbaijan/Iran). This is favorable, compared with many other railway corridors along the Europe-Asia axis.

North-South — legal issues



Distance comparison





Commercial viability freight rate



- **⇒** The present price level is probably a challenge. The challenge is related to both the railway section and the ocean leg
 - Compared with the existing alternative and a **port- to-port** transport, the North-South corridor has to improve to be competitive. We believe improvements are possible
 - When the origin/destination is located to the <u>inland</u> <u>regions</u> of Europe, and close to the corridor's main lane, the North-South corridor is more competitive



Progress

⇒ The progress proposals is based on a long term perspective, - well knowing that the railway infrastructure is currently missing between Azerbaijan and Iran





Progress – initial work

- **⇒ Establish a closer and more formalized project interaction between UIC and the railways, particularly connected to the work which has been ongoing in RZD (feasibility study). Important elements to focus on are:**
 - Verifying and updating information in general
 - A more detailed service/product description (QA, transit times, rates, capacity, terminal functions, border crossings etc.)
 - Verifying a viable product is usually to be done before any major investments.
 - > A more detailed market analysis
 - > Logistical development in general along the corridor
 - > Securing political accepts and financial support

Progress - continuation

- **⇒** Take steps to establish a committed company for the corridor development, including:
 - Establish a professional "board"
- Prepare a business plan, including a time schedule, for a demonstration run
- Prepare and conduct the demonstration run when the missing link Iran-Azerbaijan is completed

UIC Global Team of Experts meeting will be held in Paris
December 16-17 2009

Railway undertakings which are affiliated to the corridor are welcome to participate. Invitations will be sent out next week.

