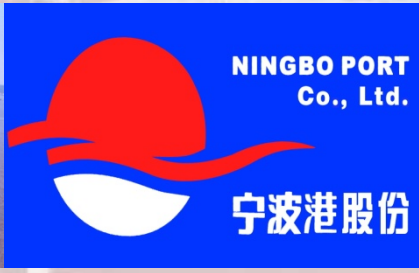
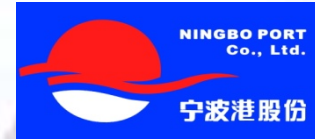


# Ningbo Port—A Bridge Serving the Economy of Its Hinterland



Mr Wu Jinkun, President of Ningbo Port Co., Ltd

# Contents



● Who are we ?

Introduction of Ningbo Port

● Whom we serve?

Hinterland Economy of Ningbo Port

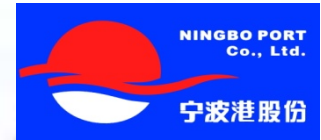
● What we have done?

Services Provided by Ningbo Port to Its Hinterland

● What we will do?

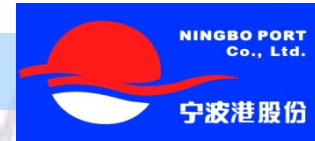
Working Plan

# Who are we ?



## Introduction of Ningbo Port

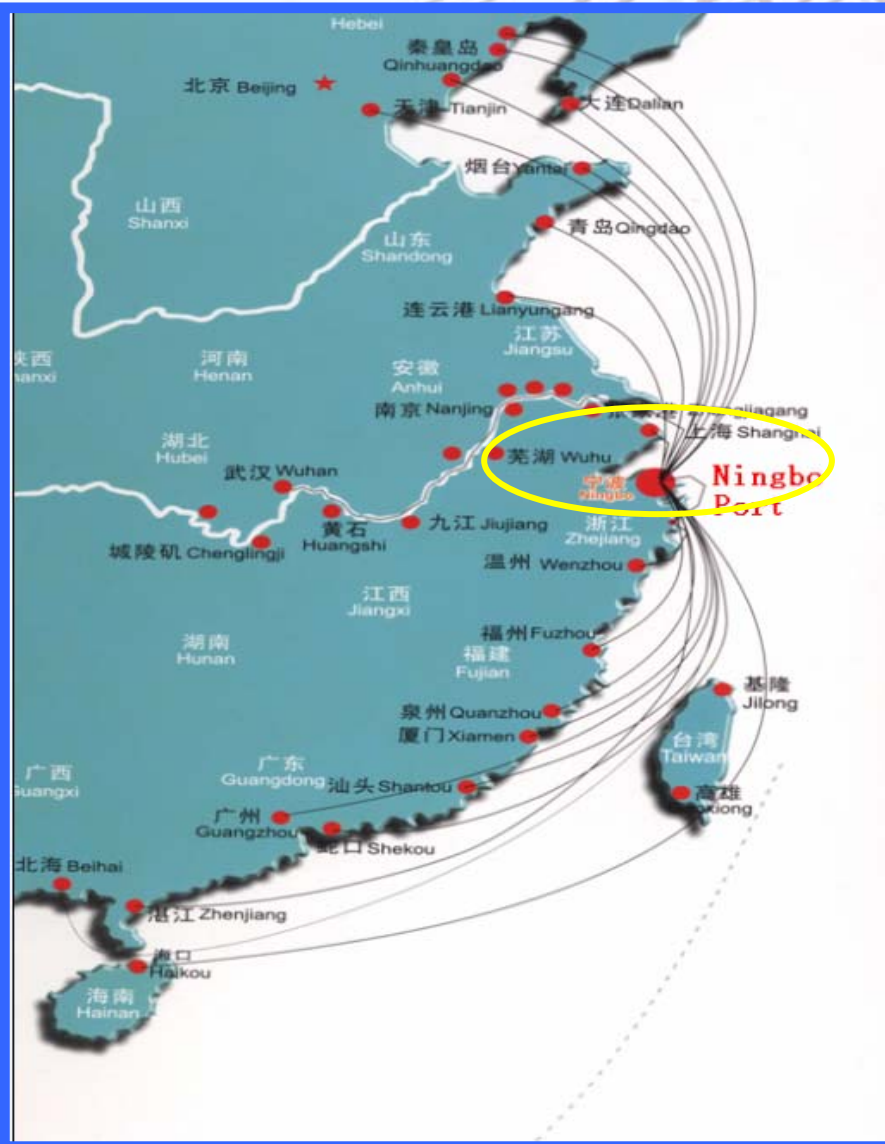
# Who are we ?



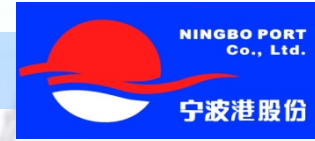
## Geographic Location

Ningbo Port is located in the middle of the coastline of eastern China and in the most developed Yangtze river delta.

The distance between Ningbo and Shanghai is only 120 nautical miles.



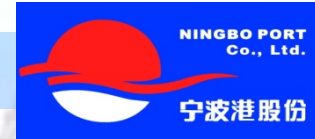
# Who are we ?



**Container  
Terminal**

Modern container terminal of Ningbo Port with complete facilities

# Who are we ?



Ore

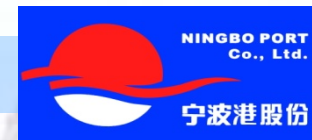
Discharging

Terminal

**Berge Phoenix of 300,000 DWT**

**called at the ore discharging terminal of Ningbo Port**

# Who are we ?



**Crude oil**

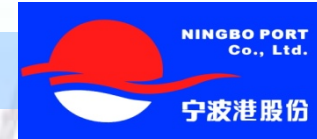
**Discharging**

**Terminal**

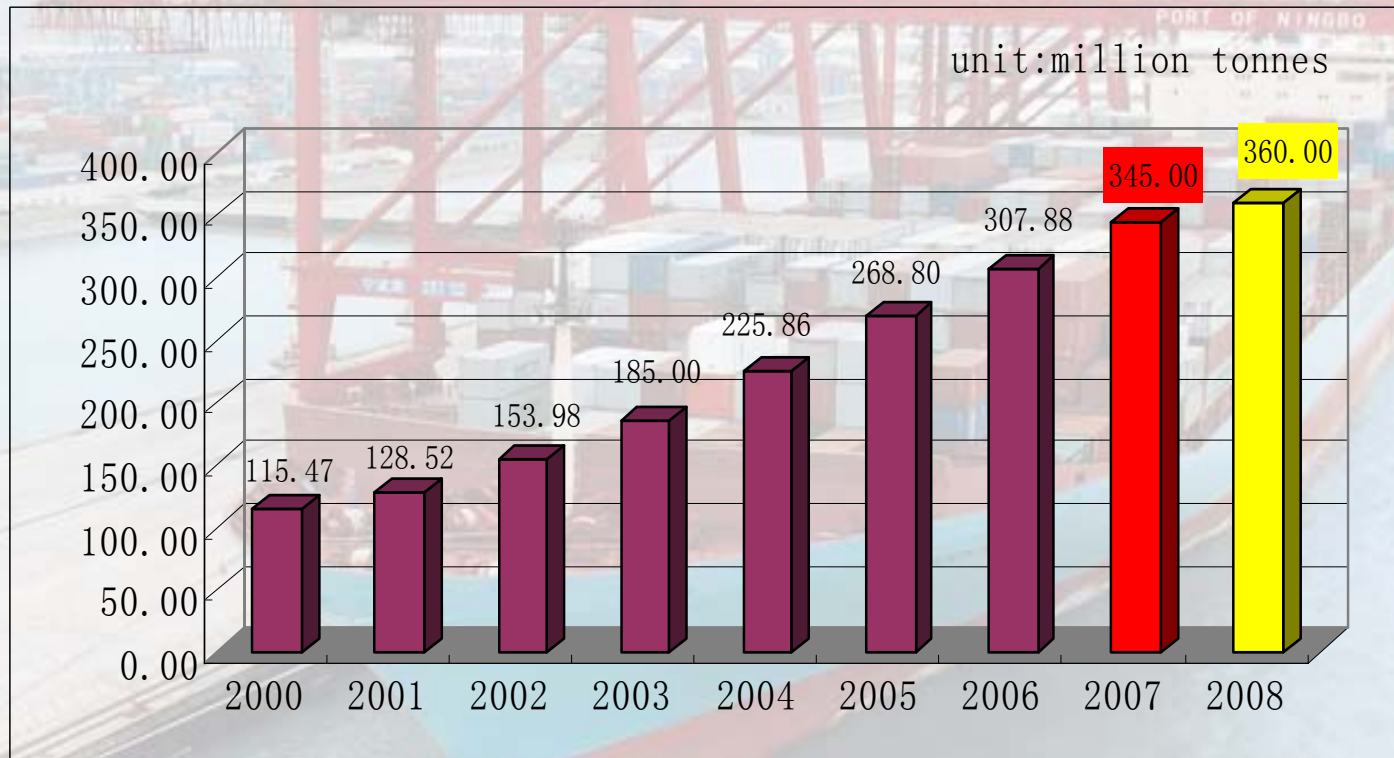
**ULCC TI EUROPE of 400,000 DWT**

**berthed at Daxie Shihua Crude oil Wharf of Ningbo Port**

# Who are we ?



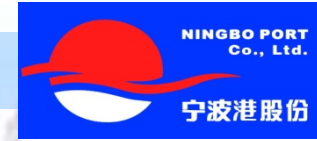
## Cargo Throughput Growth of Ningbo Port



**3** times growth within only **7** years!



# Who are we ?

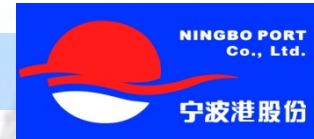


## Container Throughput Growth of Ningbo Port



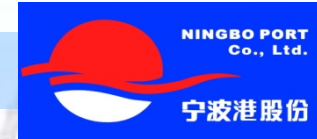
**10** times growth within only **7** years!

# Whom we serve?

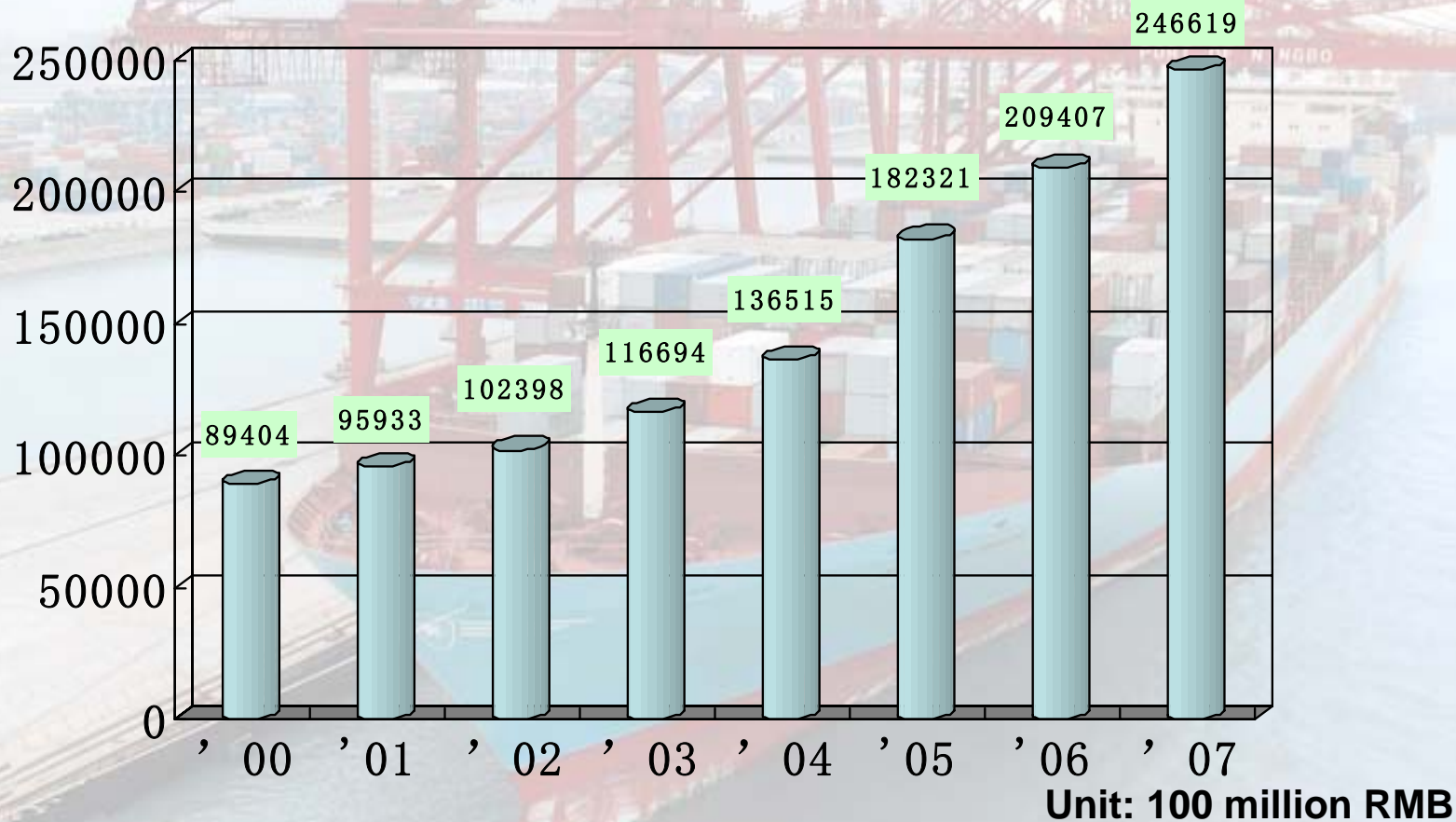


Hinterland Economy  
of Ningbo Port

# Whom we serve?

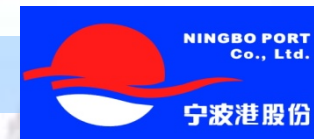


## 2000-2007 GDP Growth of China

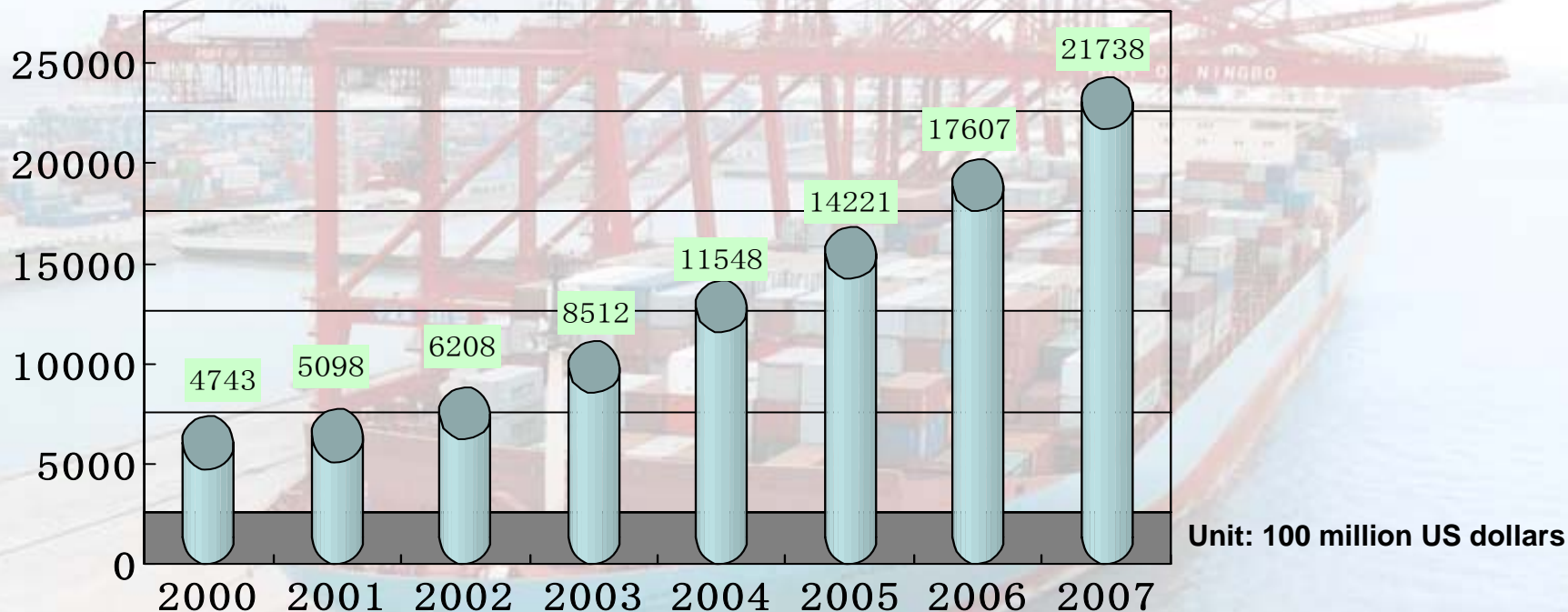


From the year 2000 to 2007, China's GDP had grown 2.75 times.

# Whom we serve?



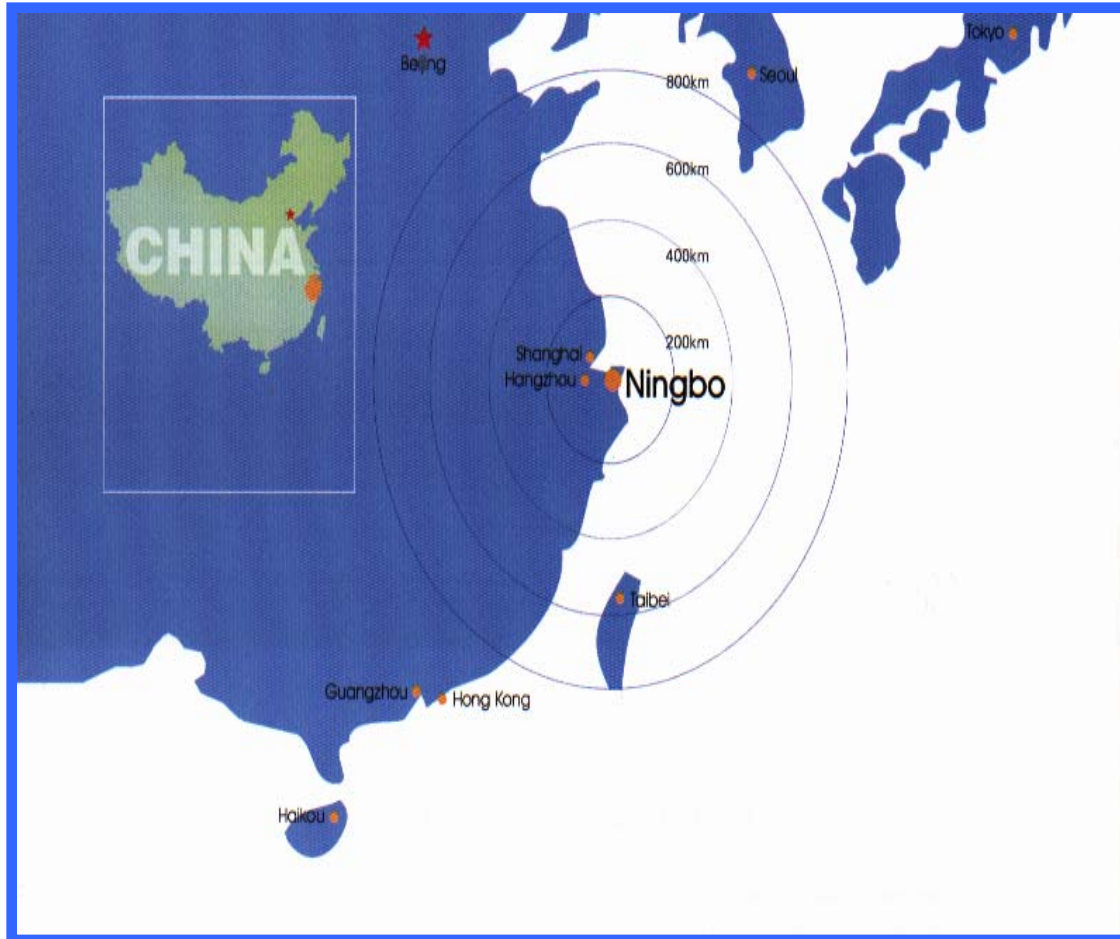
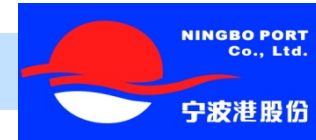
## 2000-2007 Import & export volume growth of China



In 2000, China's import & export volume reached 474.3 billion US dollars.

In 2007, China's import & export volume reached 2.174 trillion US dollars, 4.5 times compared with that of 2000, maintaining a growth rate of 25.51% yearly.

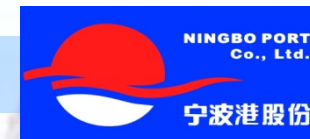
# Whom we serve?



## Developed hinterland economy gave birth to Ningbo Port

A circle with Ningbo Port as the center and the radius of 500 kilometers includes the most developed coastal city cluster of China and Yangtze river delta economic region, which boast the fastest growth rate in China .

# Whom we serve?

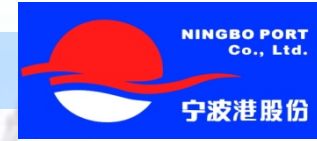


## GDP Comparison between Yangtze river delta and China in the year of 2001 , 2005 and 2007

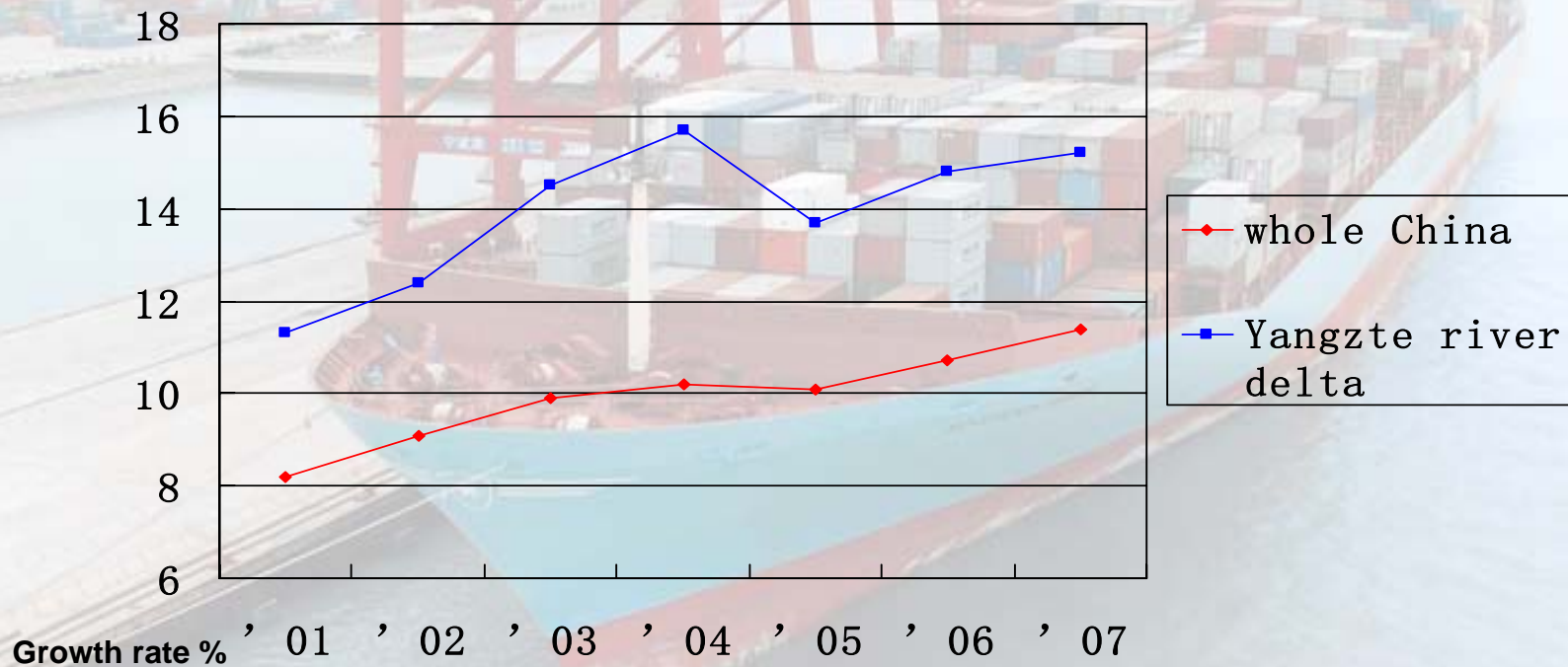
	GDP of 2001	GDP of 2005	GDP of 2007
Yangtze river delta	16996	40897	56199
Whole China	95933	182321	246619
Proportion of Yangtze river delta in the total of China (%)	17.7	22.4	22.8

Unit: 100 million RMB

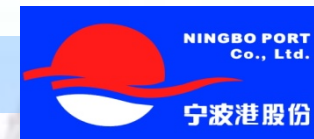
# Whom we serve?



## 2001-2007 GDP growth comparison of Yangtze river delta with that of the whole China



# Whom we serve?



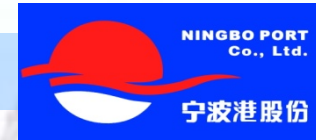
## Foreign trade volume Comparison between Yangtze river delta and China in the year of 2001 , 2005 and 2007

	Foreign trade volume of 2001	Foreign trade volume of 2005	Foreign trade volume of 2007
Yangtze river delta	1381	5024	8094.8
Whole China	5098	14221	21738
Proportion of Yangtze river delta in the total of China (%)	27.1	35.3	37.2

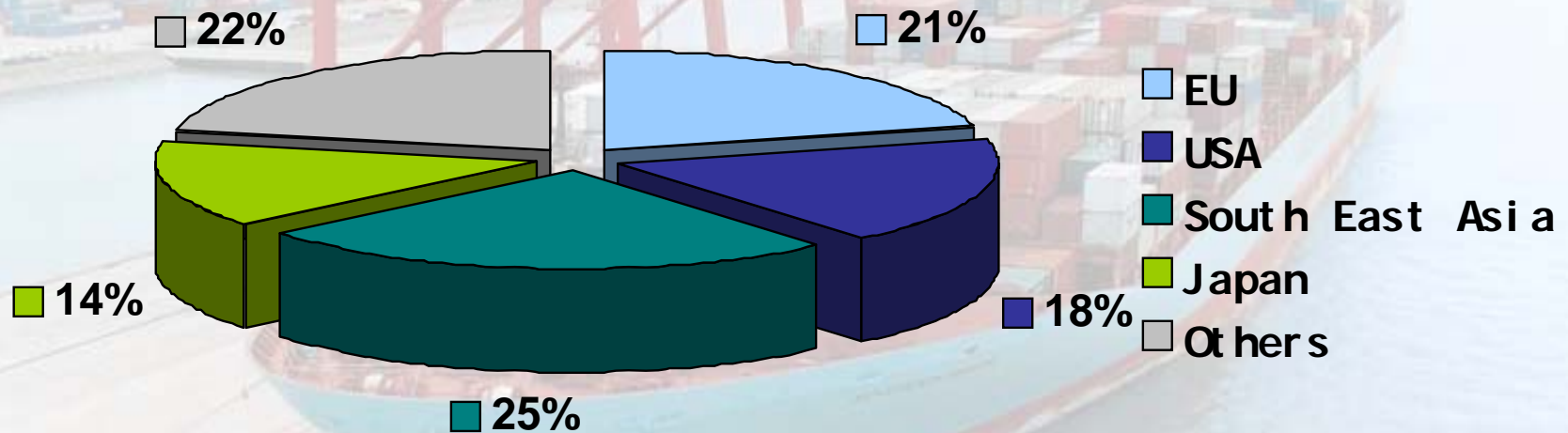
Unit: 100 million US dollars



# Whom we serve?



Main import & export trade countries and regions for the hinterland of Ningbo Port



Currently, the import and export trade areas for the hinterland of Ningbo Port are mainly European Union, United states, south east Asia, Japan , and etc.

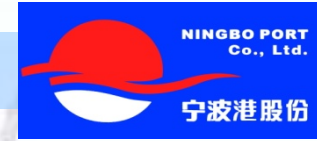
# Whom we serve?



Yangtze river flows across western, center and eastern China, which is the most convenient channel linking China's inland areas with its coastal region, is also the busiest transport golden channel with most inland harbors.

Compared with other economic bands, Yangtze river economic band enjoys China's vastest hinterland and development room.

# What we have done?



Services provided  
by Ningbo Port to  
its hinterland

# What we have done?

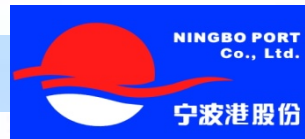


**Speed up the construction of port**

**Focus on the development of port container business**

	Number of container berth of Ningbo Port	Number of quayside container crane
2000	3	6
2007	19	71

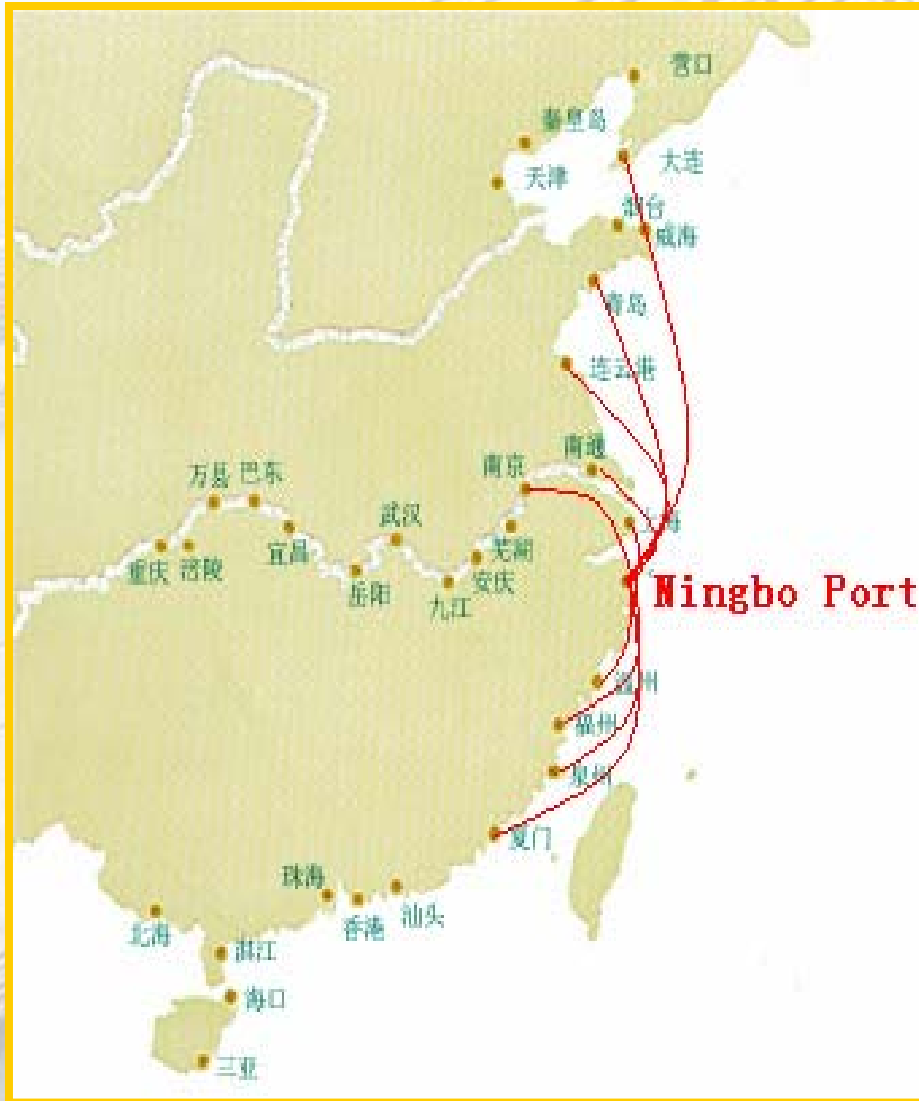
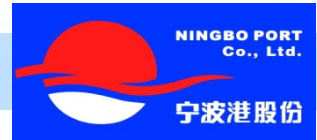
# What we have done?



## Speeding up the construction of “Dry Port”



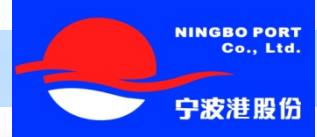
# What we have done?



Development of feeder lines



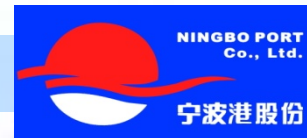
# What we have done?



Providing water-water transshipment service for the Yangtze economic band



# What we have done?

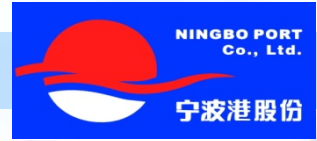


Enhance “interaction of port and free trade zone”





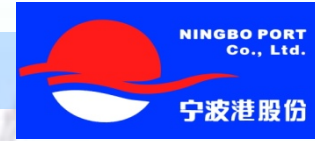
# What we have done?



Providing quality port services



# What we will do?



**Working  
Plan**

# What we will do?

Continue to develop sea-railway Intermodal transport

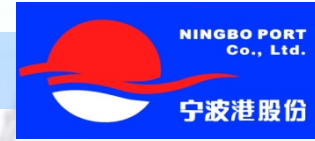


# What we will do?



**Speed up coordination and construction of traffic infrastructure, port's exclusive distributing channel, network of collection and distribution etc., which will relieve the**

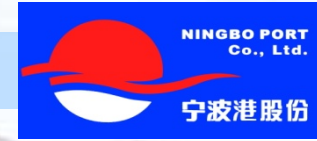
# What we will do?



**Currently, Ningbo Port has 204 shipping lines ,among which 114 are ocean-going main lines.**

**The number of regular shipping services per month reaches over 900.**

# What we will do?



**Continue to do our best to improve terminal operation efficiency and management levels.**



# What we will do?

To develop the port in a sustainable way.



# What we will do?

**Ningbo Port has always paid special attention to the trade exchange with European countries.**



**In 1997, first direct shipping line to Europe .**

**Till now, 36 direct shipping lines to Europe.**





**Thank you!**

**Sep. 18<sup>th</sup>, 2008**