

The AILOG logo is centered at the top, featuring the acronym 'AILOG' in a bold, black, sans-serif font. Below it, the full name 'associazione italiana di logistica e di supply chain management' is written in a smaller, black, sans-serif font. The logo is surrounded by a semi-circle of yellow stars, similar to the European Union flag, set against a dark blue background with a faint map of Europe.

AILOG

associazione italiana di logistica
e di supply chain management



European Logistics
Association

Domenico Netti

President of AILOG (Italian Association of Logistics)

Member of ELA Board (European Association of Logistics)

Member of ABILOG Board (Association Belarus of Logistics)

Logistics Director LUIGI LAVAZZA S.p.A.



100.000 MEMBERS

EUROPE

RUSSIA

CHINA



AILOG

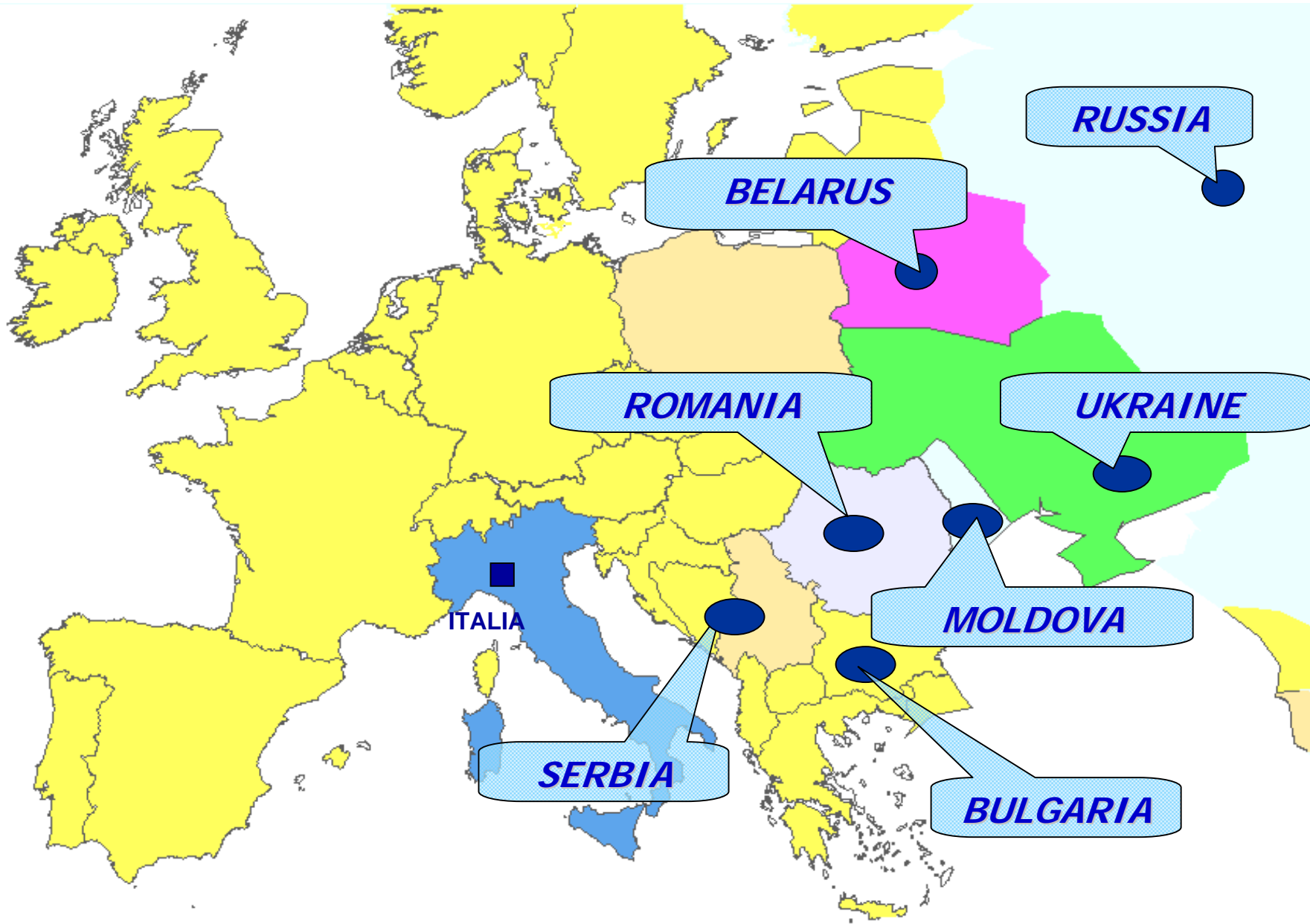
1.300 MEMBERS

Managers and Companies

TURNOVER= 250 Billions Euro



AILOG in the WORLD



ABILOG



INTERNATIONAL INSTITUTE OF LABOUR AND SOCIAL RELATIONS

President: Professor Rector

Valery TOLKHACHOV



ABILOG

*within the year 2007, also the
INTERNATIONAL BELARUS
ASSOCIATION OF LOGISTICS
will be member of the ELA
European Association of Logistics
and in this way also Belarus
Country will give his scientific
collaboration to the development of
the world economy*



ABILOG

*Two years ago, in the
INTERNATIONAL BELARUS
ASSOCIATION OF LOGISTICS Italy
and Belarus have begun to develop
specialistic courses of logistics and in
this year the first participants will
receive the diploma of European
Logistics*

ABILOG

**the ELAs DIPLOMA means that a
BELARUS LOGISTICS EXPERTS will
have the same job title of logistics
experts in all the countries of Europe,
Russia and China**



WHAT IS LOGISTICS ?

?



WHAT IS LOGISTICS ?

It is not easy to give a definition of logistics because modern logistics includes many fields of application about the social life and the economic life



INDUSTRIAL LOGISTICS

is composed from the systemic organization that includes all the flows of the materials:

- Production***
- Stock***
- Warehouses***
- Transports***
- Physical Distribution***



LOGISTICS OF TERRITORY is the organization of the infrastructures. Efficient network of infrastructures: seaports , roads , railroads, airports are the essential factor for the economic development of a Nation. After the progressive fall of the customs barriers, the international commerce, represents, today, 25% of the World Gross Product.

CITY LOGISTICS. *Today the world population has reached 7 billion people and 50% of world population lives in the big cities like Moscow, Peking, Tokyo, New York, etc.. The concentration of the population in the big urban centers provokes the chaotic traffic and the pollution of the atmosphere is very dangerous for the health of the citizens.*

TRANSPORTS

After the fall of custom barriers and by the exponential development of international commerce, 3 billions of new consumers became part of World Economy and a growing number of companies put competitive products on the market.



TRANSPORTS

A Country like Belarus, if wants to win the challenge of the world competition has to have an efficient system of transports, high quality and low cost, to quickly bring his good in all the countries of the world.

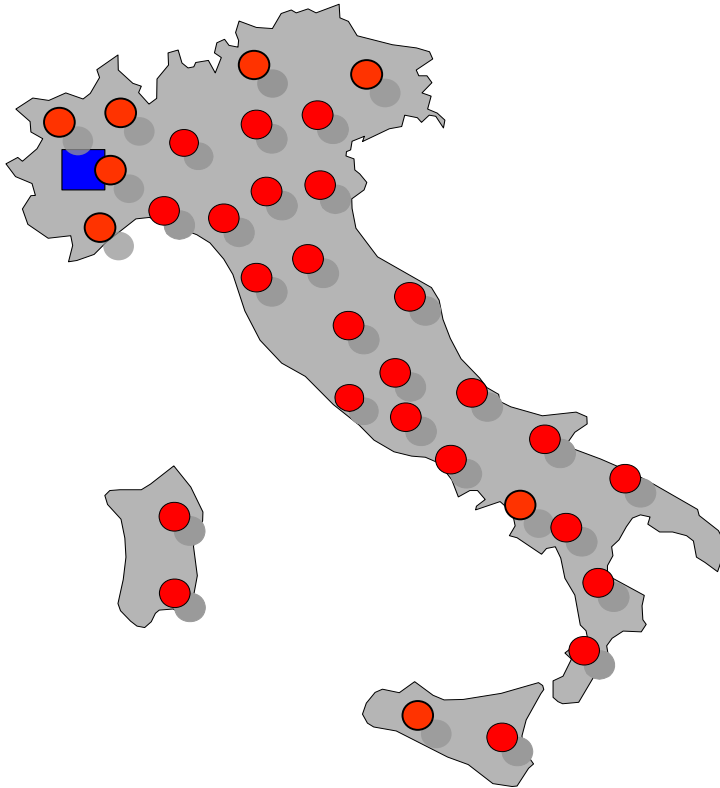


LAVAZZA S.p.A.

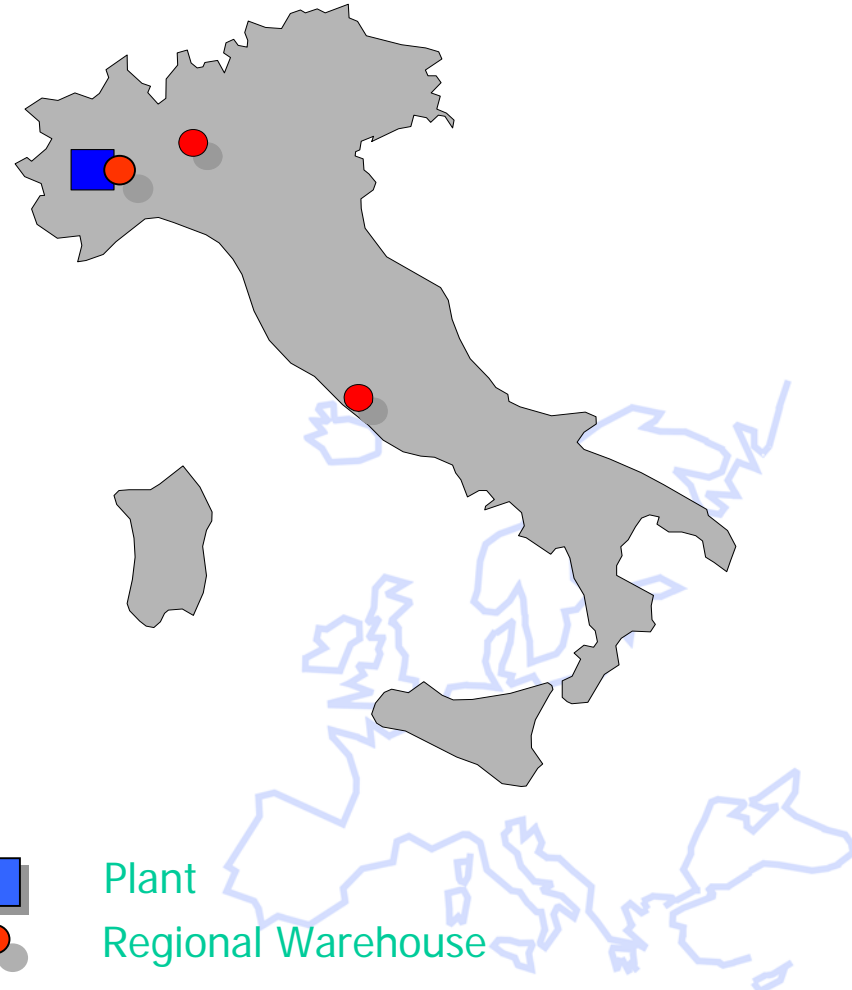
- **First Company of espresso coffee in the world**
- **We sell coffee in 80 Countries**
→ **From Iceland up to Australia**
- **Plants of Production : Italy and India**
- **150.000 tons of coffee per year**
- **16 billions of espresso coffee**

RESTRUCTURING OF THE DISTRIBUTION NETWORK

1980



2007



Plant



Regional Warehouse



Plant



Regional Warehouse



Stock Concentration

CENTRAL WAREHOUSE

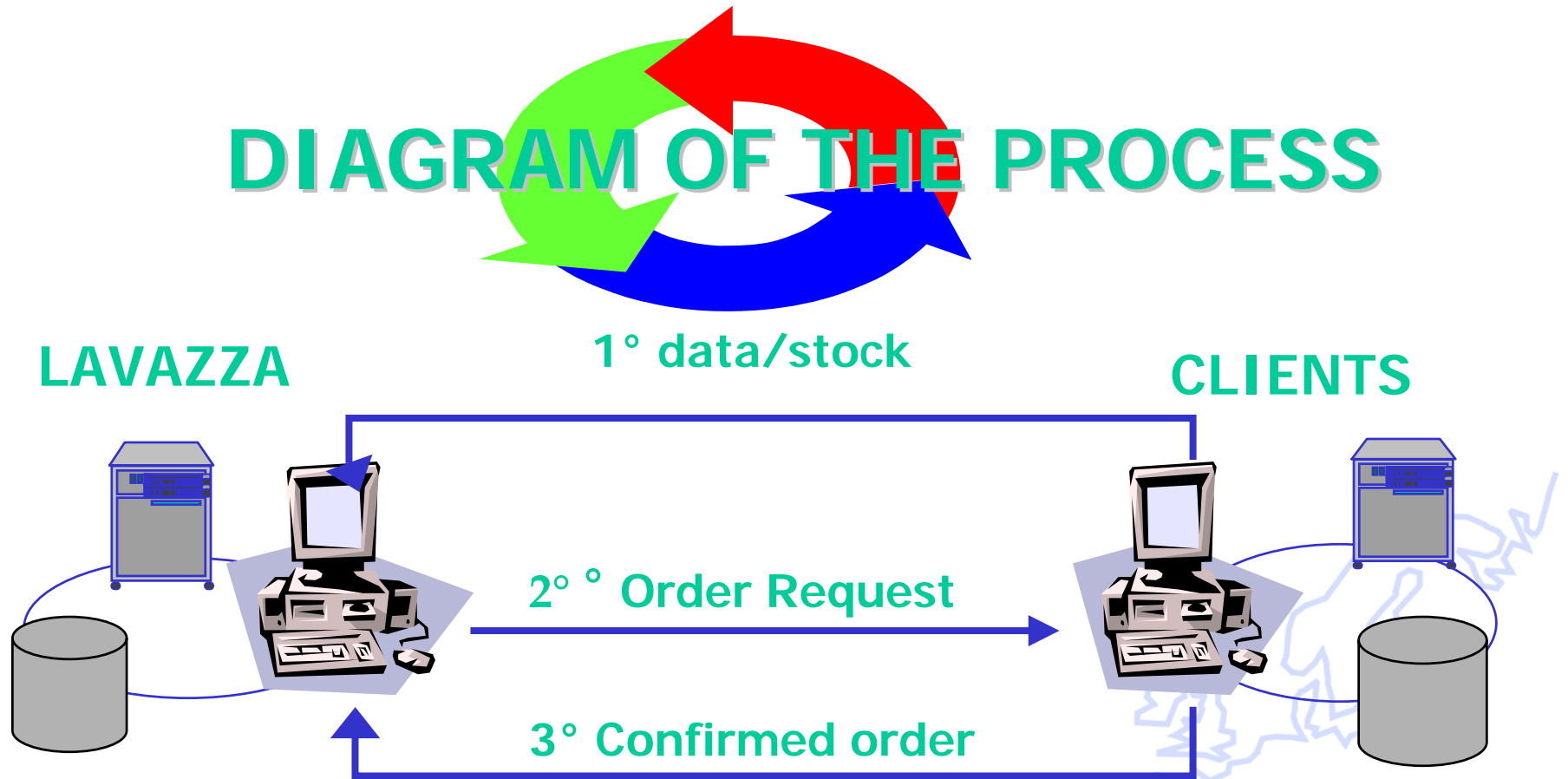
Automatic Warehouse

- 12,000 pallets (6,000 tons)
- Height 25 metres
- Length 130 metres
- Levels 7



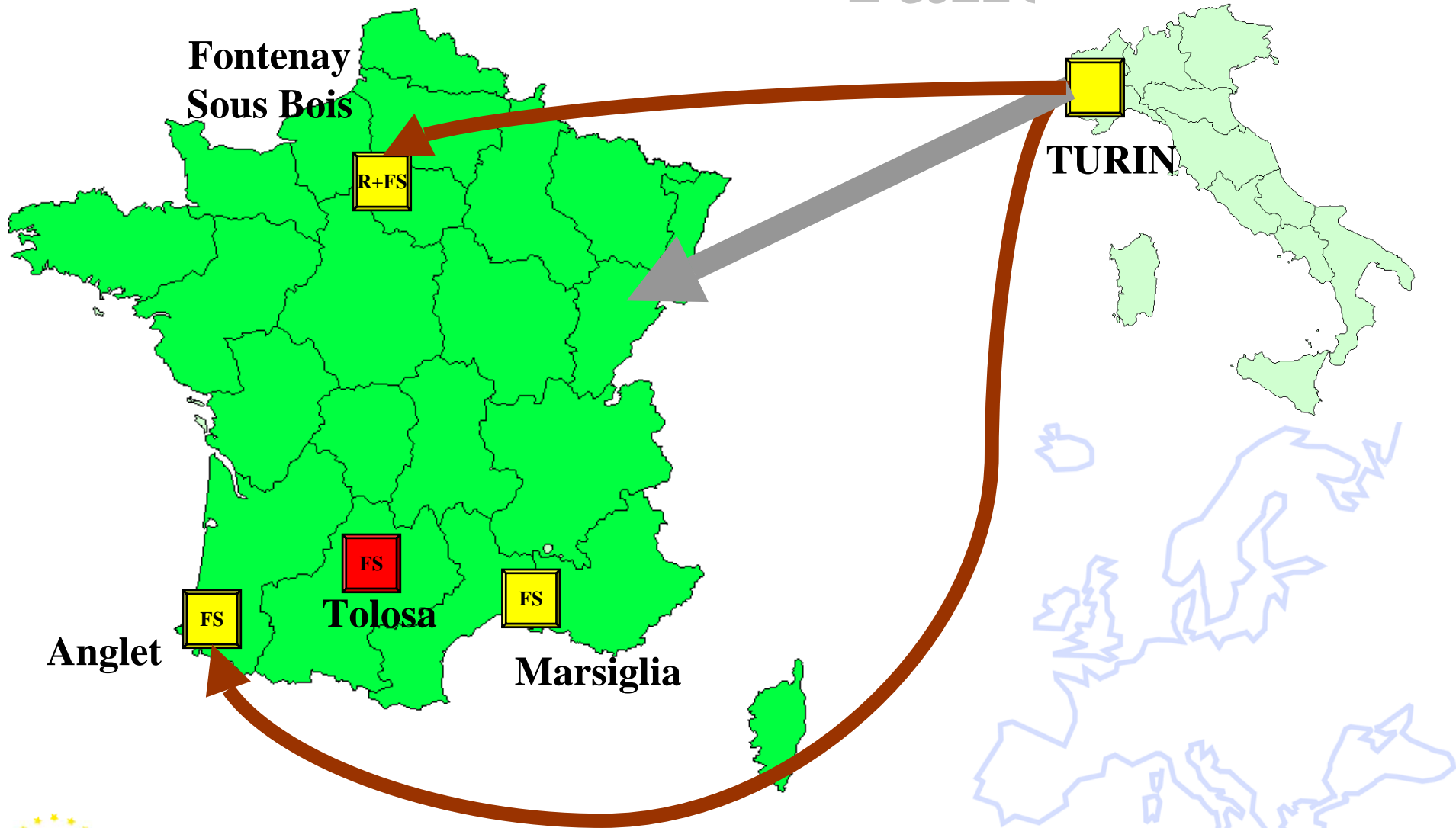
Continuos Replenishment Process

DIAGRAM OF THE PROCESS

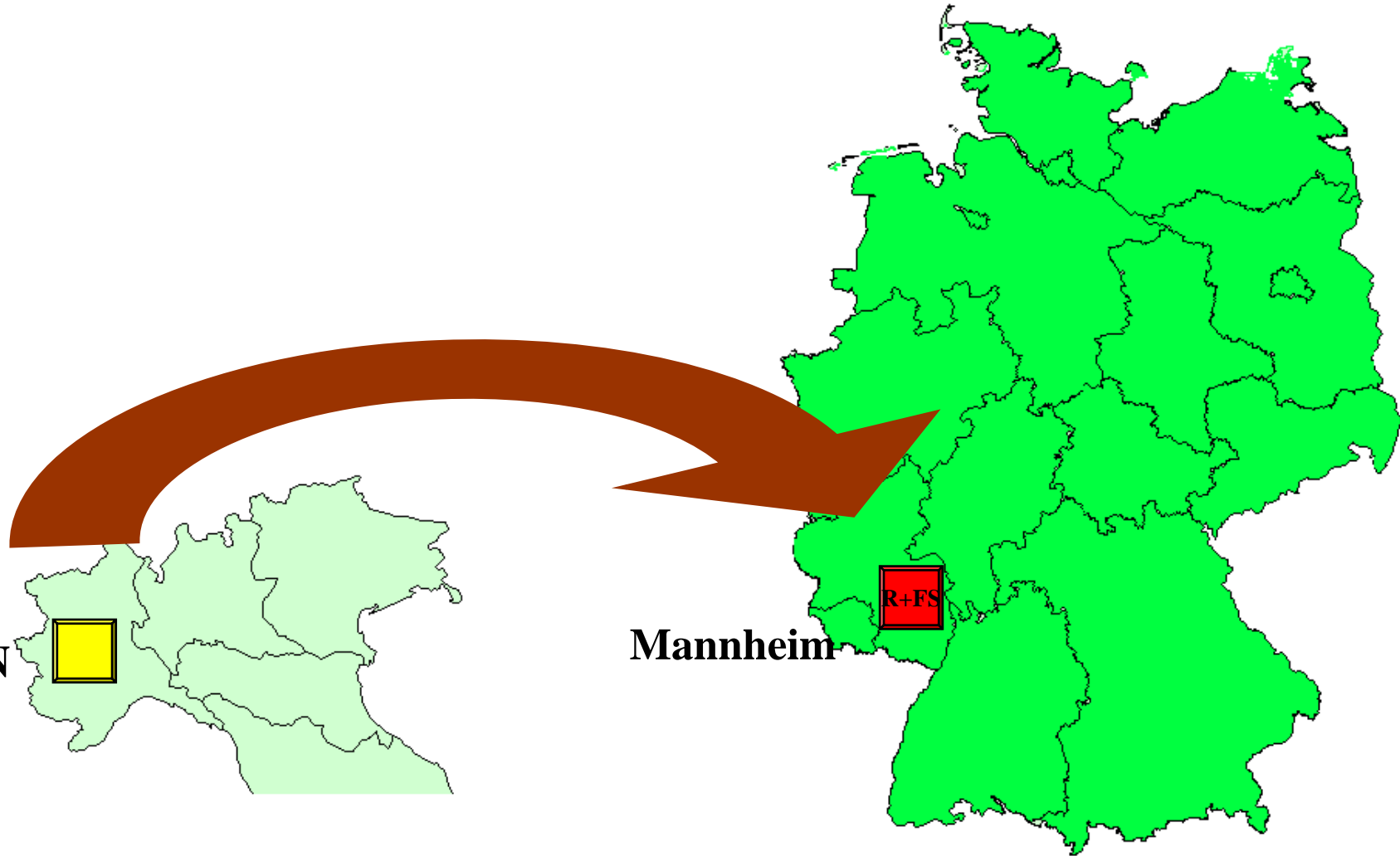


In normal circumstances, the time required to complete an exchange of EDI messages via a Provider is estimated to be between 15^m and 30^m

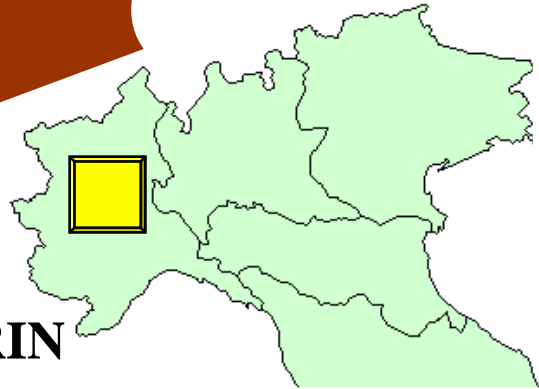
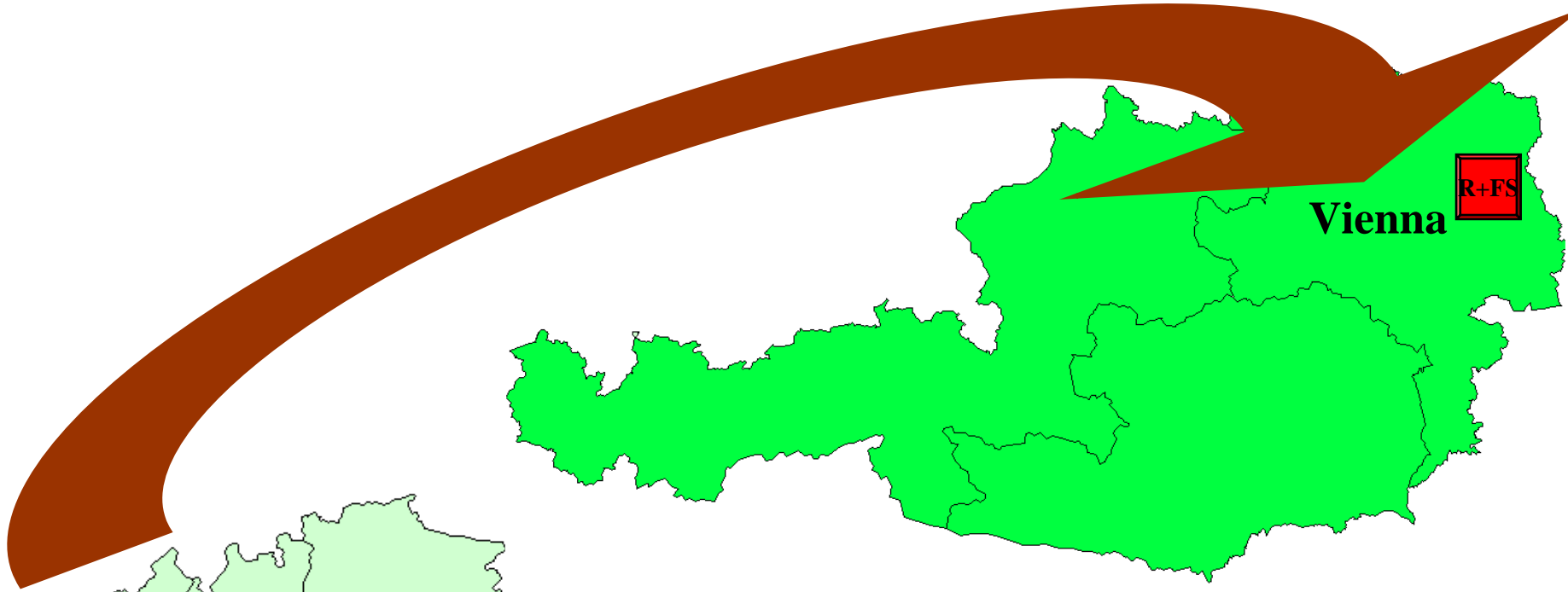
Lavazza France



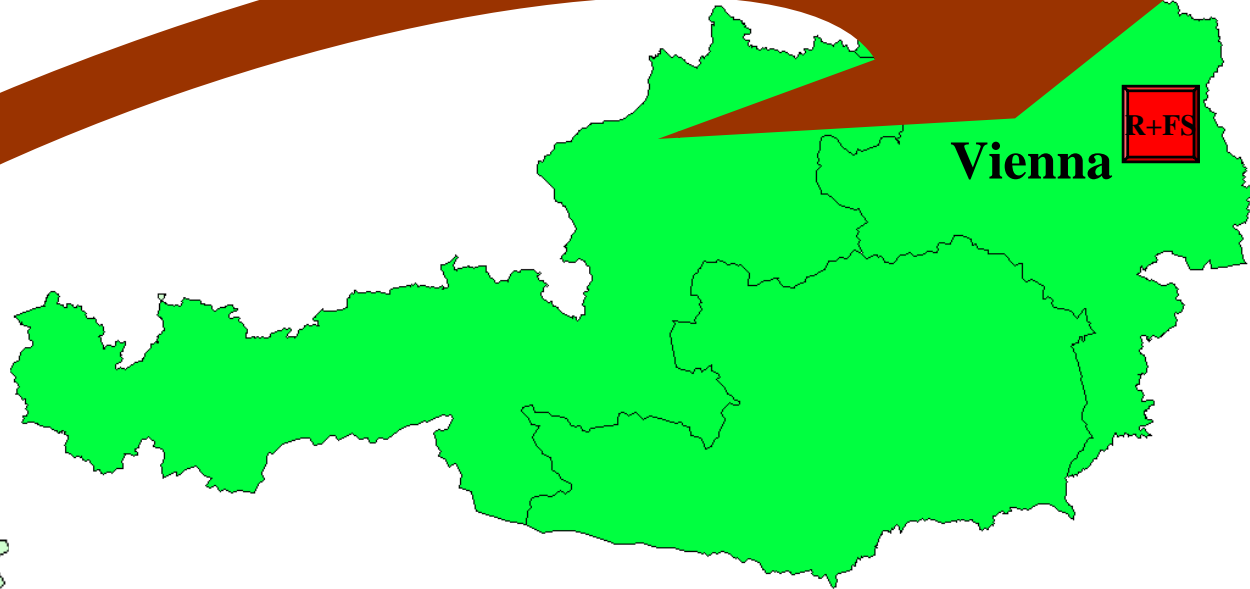
Lavazza Deutschland



LAVAZZA AUSTRIA



TURIN

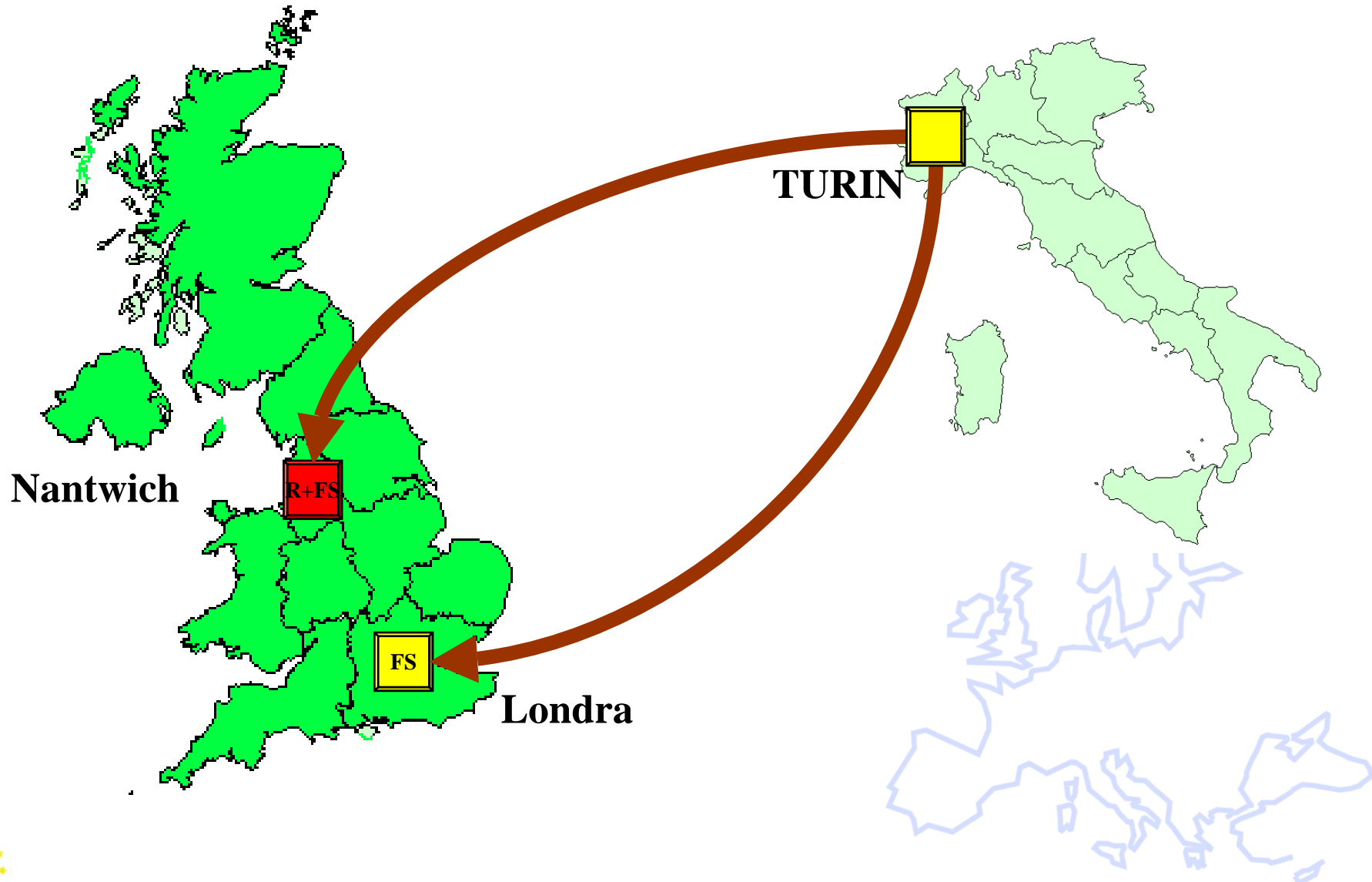


Vienna

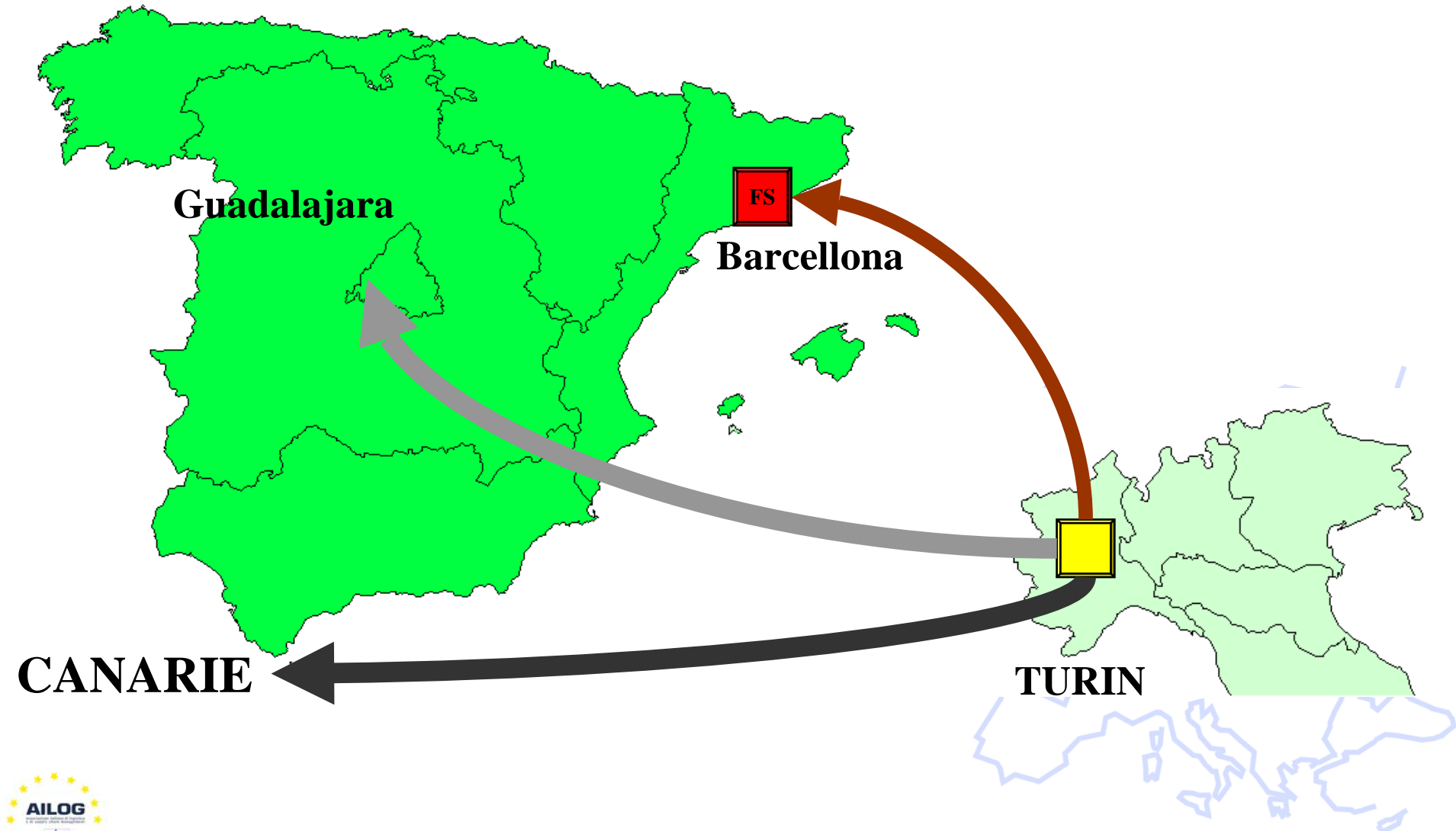
R+FS



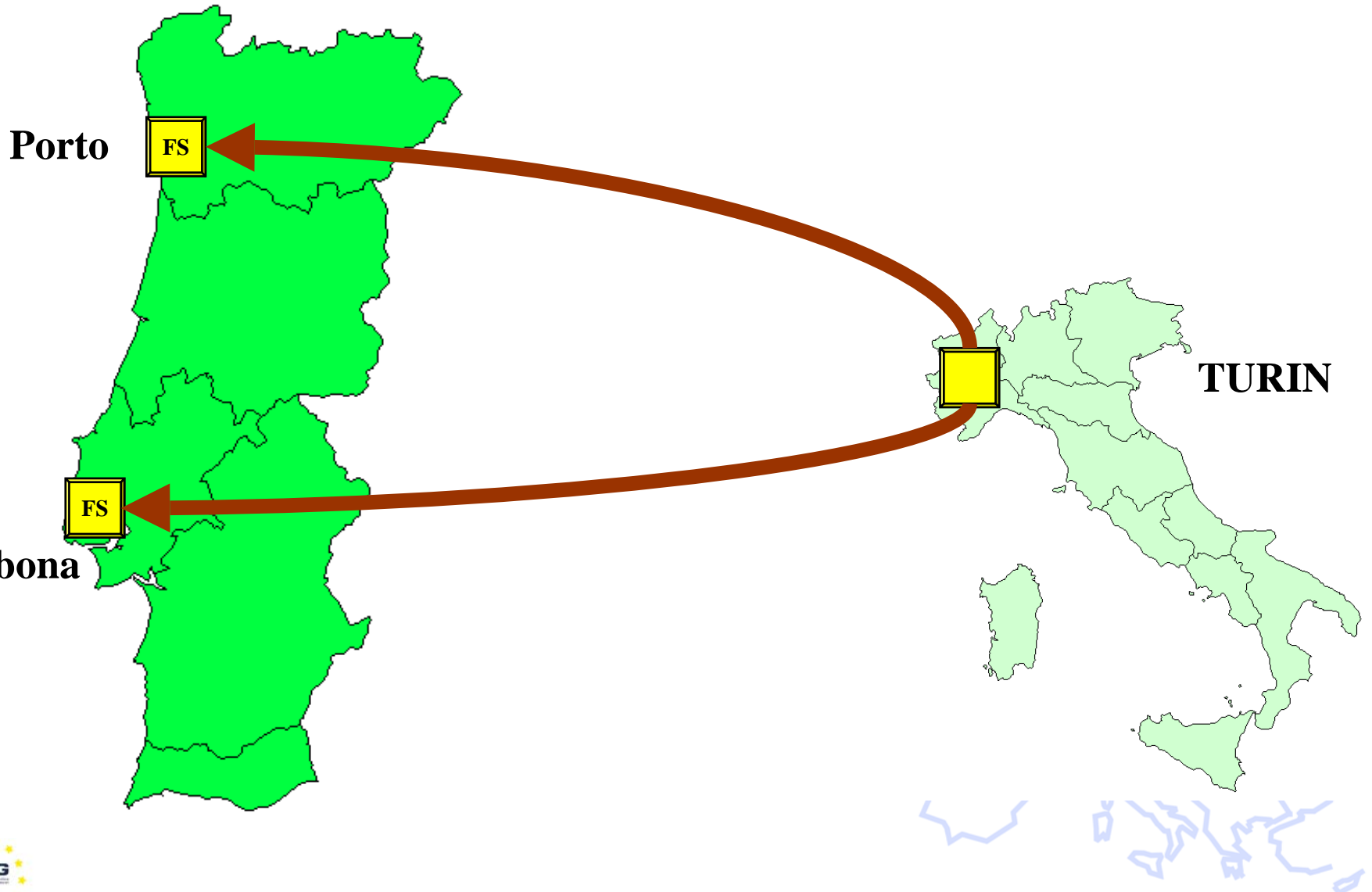
LAVAZZA U.K.



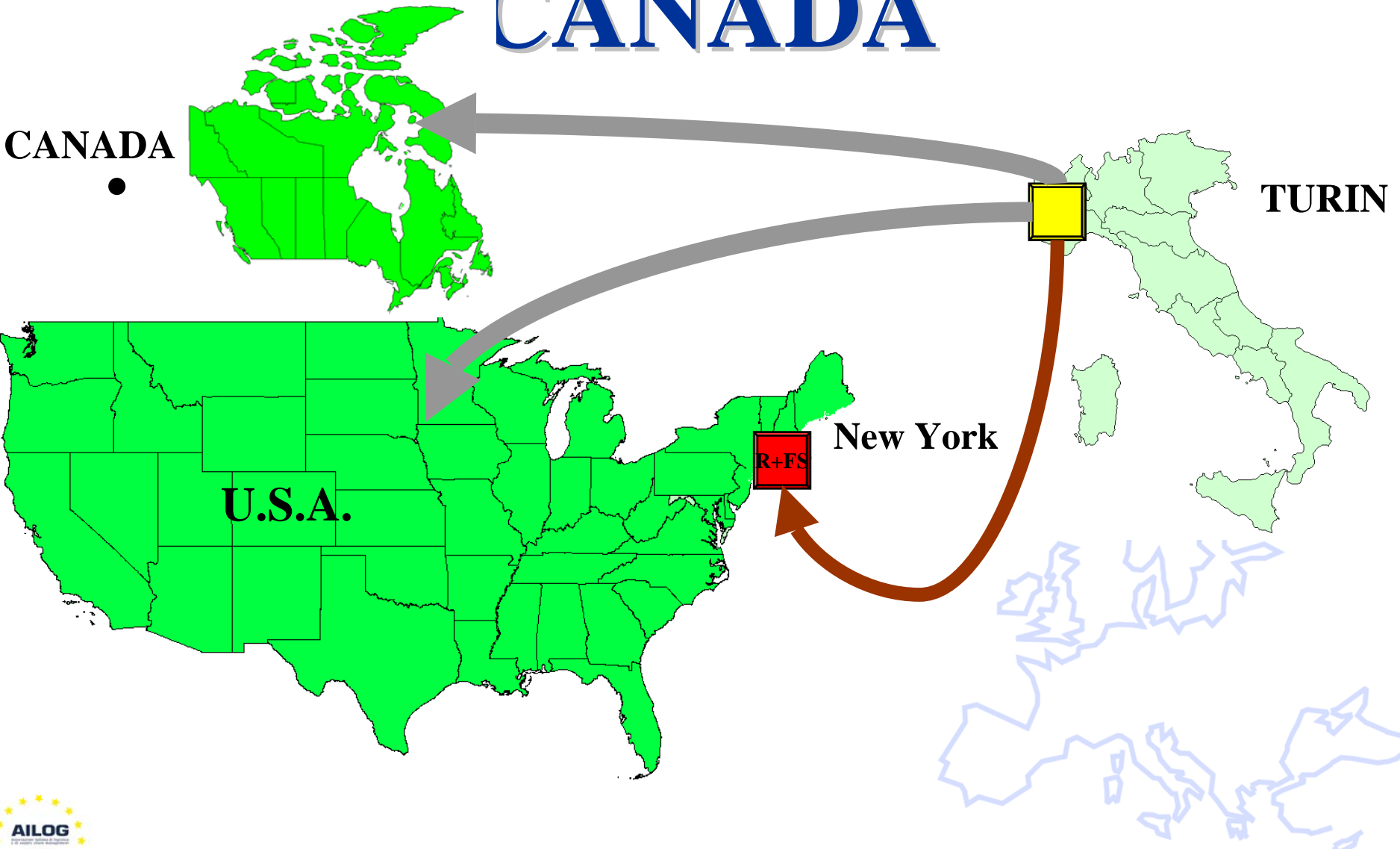
LAVAZZA SPAIN



LAVAZZA PORTUGAL



LAVAZZA U.S.A. + CANADA



CANADA

TURIN

U.S.A.

New York

R+FS

And now

COME BACK TO BELARUS

I and Valery TOLKHACHOV have started studies and projects to evaluate concrete possibility to realize innovative platforms of modern logistics and corridors of transports to connect Belarus with European and World markets. These studies are not easy, but we are optimist men....

... and when the people works for own Countries....

the optimists men are also able to find a lot of opportunities in many difficulties.

Thanks for your attention.

