

About development of container movement

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In the conditions of economic globalisation development of carriages on the Euroasian continent has dynamically growing base. In 2007 trade growth in the world has constituted 5,5% (in 2006 about 8%). Stable economic growth in Asia and, especially, in China stimulates a gain of volumes of the international container movement from Asia to Europe on average by 6% a year.

The foreign trade turnover of Russia continues to grow not less actively. In 2007 it has increased by 23%, and following the results of first half-year 2008 the gain has constituted more than 50%.

Thus, growing trade turnover stimulates increase in carriages by railway transport.

Open JSC «Russian Railway» pays priority attention to adjustment of effective work and forming of partner relations for more total load of the international transport corridors passing on territory of Russia. So, new technologies of carriage are introduced, containers are transported by block-trains with a speed about 1 thousand km/days under the rigid schedule. In 2007 2400 container trains, in which it is transported more than 250 thousand «twenty foot equivalents», have been sent that it is more on 30% than 2006. Growth rates are saved in the first half-year 2008, and the traffic volume has already constituted 154 thousand «twenty foot equivalents».

Significant changes are introduced in technology of work of customs houses: for example, registration of all route with an uniform cargo is realized on one waybill that considerably accelerates boundary operations and, accordingly, transportation.

In 2007 it has allowed to reach 40% gain of volumes of the international container movement on the Trans-Siberian highway. More than 90% of these volumes are ensured by trade with China, Republic Korea and Japan.

In the first half-year 2008 volumes of import carriages of cargoes in large-capacity containers have increased **six times** within the limits of the international transport corridorin №2. It is caused by organizing of a new route of container trains movement in a direction Brest-Krasnoe-Kaluga with accessories for assemblage of cars on plant «Volkswagen» in Kaluga. In the first half-year 2008 139 container trains which have transported 15,9 thousand «twenty foot equivalents» have been sent.

Taking into account a growing demand and requirements of clients the list of routes of container block-trains movement constantly extends. In particular, it is a route Beijing-Hamburg with the extent of 9780 km connected railways of China, Mongolia, Russia, Belarus, Poland and Germany. Progressive transportation technologies, including also customs registration, were used at run of a container train that has allowed to realize delivery of cargoes for 15 days. It is three times less than similar transportation from China to Germany by sea.

Active and purposeful activity of Open JSC «Russian Railway» on integration of the Russian railroads into the Euroasian transport system and on increase of the international image of the Company

has helped to move forward considerably regarding realisation of projects of cooperation with foreign railways.

In the middle of May 2008 the memorandum of the co-operation organization is signed between Open JSC «Transcontainer» and affiliated company of «Chinese railways» at transportations of cargoes in containers in the international railway communication on territory of the Russian Federation and the Chinese National Republic.

Within the limits of the memorandum it is planned to create joint venture with a site in Beijing functions of which will include working out and advancement of complex service on cargo transportation in containers in the Chinese-Russian communication in the international market. The basic consumers of these services are expected to be forwarding and also large industrial and trading companies.

Besides, Open JSC «Russian Railway» works actively over joint plans with the Government of Mongolia on development the Uhlant-Batorsky railway for the purpose of formation of an additional highly effective route in the communication with China.

In March 2008 Open JSC «Russian Railway» and Open JSC «Transcontainer» have created the company «Trans-Evrazija Logistics» together with railways of Germany which will offer clients complex logistical services on o-door traffic between Russia and Germany by «a principle of one window».

Enterprise Closed JSC «Eurasia Rail Logistics» is founded with the assistance of Russian, German, Polish and Belarus railways, objective of which is optimisation of transportation process on the Second international transport corridor Berlin – Moscow - Nizhni

Novgorod. It is undoubtedly significant event which will promote profound integration of transport systems of four countries and formation of effective continental system of carriages.

I wish to underline the fact that action of the exceptional rates established in 2007 for carriage of large-capacity containers on territory of Russia between the countries of Asian-Pacific region and Europe has been prolonged for 2008 **for creation of attractive tariff conditions**. They constitute \$900 for the 40-foot container in the western direction and \$400 for the 40-foot container astern (empty).

Thereby there are conditions that allow to deliver effectively the goods from the countries of East Asia not only to the western borders of Russia, but also to any region of the Western Europe.