



ESTERHAZY & BARDEAU SILVICULTURA SRL

Forest Products Marketing Workshop

Bled, 30th November 2011

Agenda of the meeting

1. EBS who are we
2. Romanian Forests
3. Challenges and Opportunities
4. Food for thought



Esterhazy Bardeau Silvicultura Srl

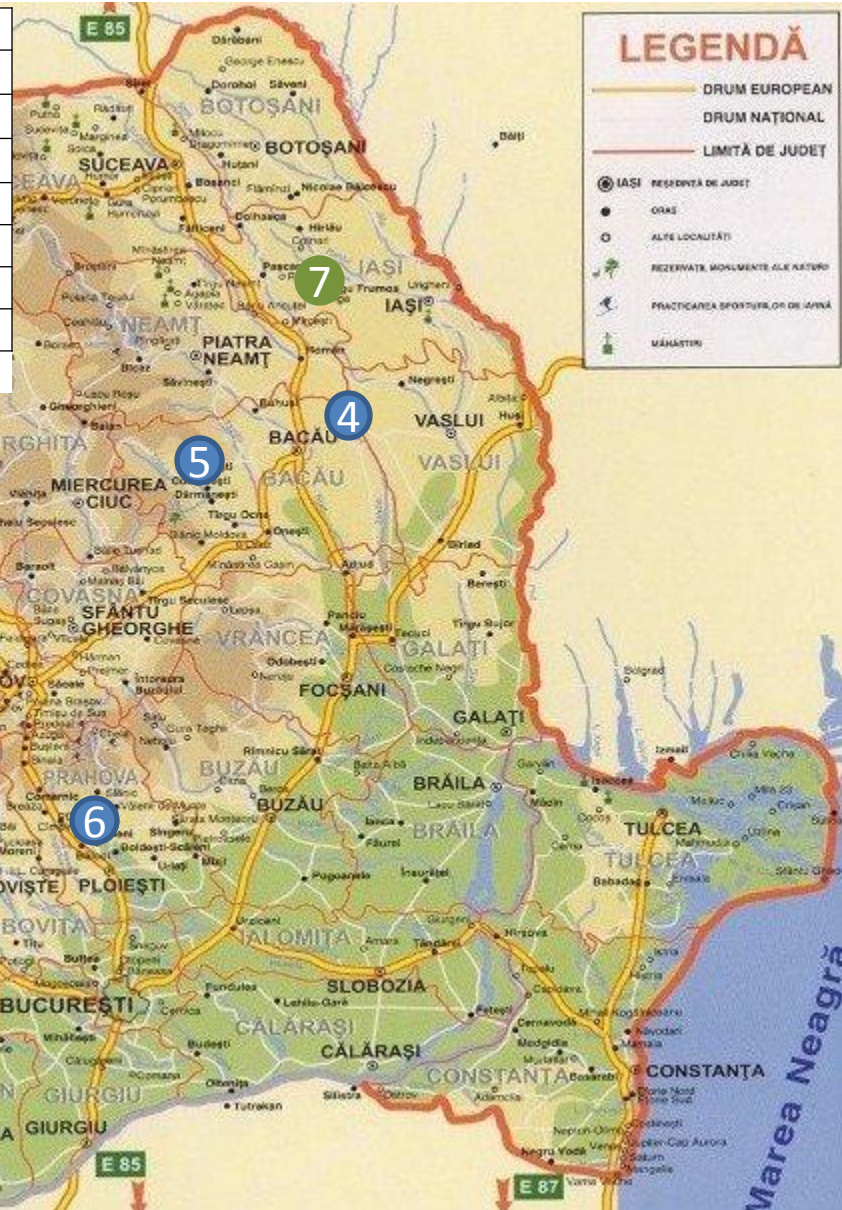
- Established 2004 by the Esterhazy family trust (A) and Bardeau Holding (RO)
- Forest property management and renewable energy development
- over 20.000 ha under management
- 80 employees



	Besitzer	Forstfläche	Forstverwaltung	Fläche [ha]
1	NC	Domnesti	Ocol Silvic Carpatii de Sud	1602
2	NC	Ludesti	Ocol Silvic Carpatii de Sud	2085
3	NC	T.Severin	Ocol Silvic Topolnita	2004
4	NC	Caiuti	Ocol Silvic Caiuti	502
5	NC	Brusturoasa	Ocol Silvic Ciobanus&Comanesti	1.418
6	NC	Campina	Ocol Silvic Carpatii de Sud	1.464
7	EBS	Hirlau	Ocol Silvic Falticeni	925

GESAMT

10.000



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Forests of Romania

- forests cover 6.35 million ha (15.7 million acres) 27% of the total area of Romania
- mainly in the Carpathian Mountains and in Transylvania
- 70% hardwood (mostly beech and oak) and 30% softwood (mainly spruce and pine)
- Commercial forests account for 98% of the total forest area
- 40% of Romania's forests are damaged, and up to 25% are defoliated.



Challenges and Opportunities

- + Vast forest production potential
- + Increased focus of rural development funds
- + Developing domestic market and international trade

- Status of forest infrastructure
- ‘Competition’ by former state forest agency
- Miniscule private ownership



Food for thought

- Cope with fragmentation
- Suitable Forest management plans
- Support establishment of forest owner groupings
- Ease access to expertise for forest owners
- Capacity building support for forest owner groupings
- National and regional awareness-raising campaigns for general public

