

How Fast Are Prices in Japan Falling?

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Abstract

The consumer price inflation rate in Japan has been below zero since the mid-1990s. However, despite the presence of a substantial output gap, the rate of deflation has been much smaller than that observed in the United States during the Great Depression. Given this, doubts have been raised regarding the accuracy of Japan's official inflation estimates. Against this background, the purpose of this paper is to investigate to what extent estimates of the inflation rate depend on the methodology adopted. Our specific focus is on how inflation estimates depend on the method of outlet, product, and price sampling employed. For the analysis, we use daily scanner data on prices and quantities for all products sold at about 200 supermarkets over the last ten years. We regard this dataset as the “universe” and send out (virtual) price collectors to conduct sampling following more than sixty different sampling rules. We find that the officially released outcome can be reproduced when employing a sampling rule similar to the one adopted by the Statistics Bureau. However, we obtain numbers quite different from the official ones when we employ different rules. The largest rate of deflation we find using a particular rule is about 1 percent per year, which is twice as large as the official number, suggesting the presence of substantial upward-bias in the official inflation rate. Nonetheless, our results show that the rate of deflation over the last decade is still small relative to, for example, that in the United States during the Great Depression, indicating that Japan's deflation is moderate.

Keywords: consumer price index; scanner data; deflation; outlet sampling; product sampling; purposive sampling; random sampling; sampling bias

1 Introduction

The consumer price index (CPI) inflation rate in Japan has been below zero since the mid-1990s, clearly indicating the emergence of deflation over the last 15 years. However, the rate of deflation in each year was around one percent, which is much smaller than the rates observed in the United States during the Great Depression. Some suggest that this simply reflects the fact that although Japan's

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deflation is persistent, it is only moderate. Others, both inside and outside the country, however, argue that something must be wrong with the deflation figures. Such arguments question Japan's price data from a variety of angles. One is that, from an economic perspective, the rate of deflation, given the huge and persistent output gap in Japan, should be higher than the numbers released by the government suggest. Fuhrer et al. (2011), for example, estimating a NAIRU model for Japan, conclude that it would not have been surprising if the rate of deflation had reached three percent per year. Another argument focuses on the statistics directly. Broda and Weinstein (2007) and Ariga and Matsui (2003), for example, maintain that there remains non-trivial mismeasurement in the Japanese consumer price index, so that the officially released CPI inflation rate over the last 15 years contains substantial upward bias.

Against this background, the purpose of the present paper is to investigate how much estimates of the CPI inflation rate depend on the methodology adopted. Our specific focus in this paper is on how the inflation rate depends on the sampling method; that is, how estimates of inflation depend on store sampling (i.e., from which stores prices are collected), product sampling (i.e., for which products prices are collected), and price sampling (i.e., which day of the month prices are collected; whether they are regular or sales prices; etc.). To conduct such an investigation, we employ daily scanner data on prices and quantities for *all* products sold at about 200 stores (chained or independent supermarkets) over the last ten years (January 2000 to April 2010). We regard this dataset as the "universe." We then send (virtual) price collectors to this universe to conduct sampling following more than sixty alternative sampling rules. Specifically, with regard to store sampling, we instruct the price collectors to choose stores based on the quantities sold at the store, or alternatively on the number of customer visits to the store. With regard to product sampling, we conduct purposive and random sampling. In purposive sampling, we first define the set of candidate products that meet the prespecified product type specifications, and then choose products out of the set using the quantities sold as a criterion. In random sampling, products are randomly chosen among all products belonging to an item category (i.e., without specifying a set of candidate products). Finally, with regard to price sampling, we instruct the price collectors not to collect prices of products that are on sale, with a sale alternatively defined as a temporary price reduction that lasts less than eight days or less than three days.

Our main findings are as follows. First of all, we successfully reproduce the outcome released by the Statistics Bureau when we employ a sampling rule quite similar to the one adopted by the Statistics

Bureau itself. Using the officially released CPI, the overall change in the price level over the last 10 years is -5.6 percent (for an annualized rate of -0.5 percent), while our estimate turns out to be -6 percent. This result indicates that our universe consisting of products sold at 200 stores is not substantially different from the actual universe to which the Statistics Bureau sends price collectors. However, when we employ rules different from the baseline rule, we obtain quite different figures from the official ones. Specifically, the largest rate of deflation we find using a particular sampling rule is about 10 percent over the decade, which is twice as large the figure based on the official CPI data. This finding lends support to the argument that the official inflation rate may be upward-biased. At the same time, though, even in the case of our most extreme result, which is equivalent to an annualized rate of 1 percent over the decade, deflation was still relatively moderate compared to the rates of up to 7 percent observed during the Great Depression in the United States.

The rest of the paper is organized as follows. In Section 2, we conduct purposive sampling. Specifically, we use the product type specifications employed by the Statistics Bureau, and define the set of candidate products that meet the product type specifications. We then choose some products out of the set following 64 alternative sampling rules, each of which differs in terms of the method of outlet, product, and price sampling. In Section 3, we proceed to random sampling, in which we choose products among all products belonging to a particular item category with the choice probability for each product determined by the quantities sold over the last one month. We propose a new methodology to quantitatively evaluate the size of the sampling bias, which is defined as the difference between the inflation rates calculated based on purposive sampling and based on random sampling. Section 4 concludes the paper.

2 Price Indexes Based on Purposive Sampling

Consumer price indexes in different countries are constructed following a set of common rules, which are described in various documents such as the ILO manual. Nevertheless, there still remain several important methodological differences, one of which is a difference in product sampling, which some countries employing purposive and others random sampling. In purposive sampling, the statistic agency of a country defines product type specifications for each of the item categories. Products are sampled only from a set of candidate products with these specifications. On the other hand, in random sampling, products are randomly chosen among *all* products belonging to an item category

(i.e., without specifying a set of candidate products).

From a statistical perspective, purposive sampling has some undesirable features, including sampling bias (i.e., the prices of sampled products may not come from the true price distribution) and lower sampling efficiency (i.e., the variance of prices of sampled products may be larger than the corresponding variance in the case of random sampling).¹ However, from a practical perspective, in purposive sampling, the process of narrowing the range of candidate products makes sampled products more homogeneous, thereby making estimated price indexes less volatile even in the case of high product substitution. Purposive sampling is adopted in many countries including Japan, while random sampling is adopted in a limited number of countries including the United States.

In this section, we employ purposive sampling to collect prices from the universe of scanner data, while in the next section we employ random sampling. The purposive sampling conducted in this section is based on the list of product types, with product type specifications, used by Japan’s Statistics Bureau (JSB), which we refer to as the JSB product type specifications.² Using this list, we conduct sampling to see how much the resulting price indexes differ depending on the details of sampling method.

2.1 Methodology

2.1.1 Sampling

Outlet sampling Our dataset covers about 200 outlets in Japan. While some of them are located in large cities like Tokyo or Osaka, others are located in smaller cities. We sample outlets in two different ways. The first is based on the assumption that all of the 200 outlets are located in a single large commercial area, while the second is based on the assumption that there are six different commercial areas and that each of the 200 outlets is located in one of the six areas. In the first case, we pick out 42 outlets for each item using several alternative criteria, including the number of customer visits to the outlet and the quantity sold at the outlet. In the second case, we choose 8 outlets based on similar criteria for each item in each of the six areas, so we choose 48 outlets in total for each item. Specifically, we employ four different criteria for outlet sampling: (1) the number of customer visits to the outlet over the last one month; (2) the number of customer visits to the outlet over the last three months; (3) the quantity sold at the outlet over the last one month for products belonging to an

¹See the Appendix for more on these issues.

²The complete list of product type specifications is available in Statistics Bureau (2@@@).

item category; (4) the quantity sold at the outlet over the last three months for products belonging to an item category.³ Note that we pick the same set of outlets for all items when we use the first and second criteria, while we may pick different outlets depending on the item concerned when we use the third and fourth criteria.

Product sampling Once an outlet is picked, we then choose a product out of the set of products that meet the JSB specifications, based on the quantity sold at that outlet over the last one month or the last three months. Let us explain how we specify the set of candidate products taking butter as an example. According to the JSB list of product types, the product type specifications for butter are as follows:

| JSB Product Type Specifications for Butter | |
|--|--|
| Jul 1996 - Jan 2001 | “Snow Brand Hokkaido Butter” |
| Jan 2001 - present | 200g. Packed in a paper container. Excluding unsalted butters. |

Note that only a single product, “Snow Brand Hokkaido Butter,” was on the list from July 1996 to January 2001, while multiple products were allowed in the more recent period. Based on this information, we produce the list of product barcodes, which are called JAN (Japan Article Number) codes, that meet the JSB product type specifications. Our sample period is January 2000 to April 2010. Our task is very simple for the period from January 2000 to January 2001: we just look for a unique JAN code corresponding to “Snow Brand Hokkaido Butter.” On the other hand, for the period from February 2001 to April 2010, we look for the JAN codes of products that meet the specifications described above. Specifically, we do so using supplementary information on each JAN code, including the name of a product, brand, model number, net quantity, and ingredients. This process is done by using a text matching technique (“regular expression”). We find that the number of products (i.e., the number of JAN codes) that meet the above specifications is 31. Among these 31 products, we choose a single product based on the quantities sold over the last one month or the last three months at a particular outlet, which is chosen through the process of outlet sampling.

Note that “unsalted” can be regarded as a negative characteristic in the sense that those products with that characteristic should not be included, while “200g” and “packed in a paper container” can be seen as positive characteristics. For each product type, we calculate the number of products that meet

³Note that when we count the quantity sold at the outlet, we only count products that meet the JSB product type specifications.

the product specifications based on positive characteristics only and the number of products based on the full range of both positive and negative characteristics. For butter, the number of products based on the full range of characteristics is 31, as mentioned above, while the number of products based on positive characteristics only is 123. In our simulation exercises, we compare the outcomes obtained when we use the full range of characteristics and when we use only positive characteristics to see how much the estimated rate of deflation differs depending on how tightly product type specifications are defined.

Table 1 presents the number of products that meet the JSB product type specifications. For example, the total number of products (i.e., the number of JAN codes) for item code 1321 (“Butter”) is 369, and the number of products that meet the JSB product type specifications is 31. The share of products that meet the JSB specifications is very small (8.1 percent), although the sales share of those products is not that small (45.8 percent). The number of products belonging to all of the item categories covered by our scanner data is 462,906, among which 70,966 products meet the JSB specifications (15.3 percent).⁴

Price sampling Price collectors are instructed by the Statistics Bureau not to collect sale prices. Specifically, price collectors are instructed to exclude “extra-low prices due to bargain, clearance, or discount sales, and quoted for less than eight days” (Statistics Bureau (2@@@)). To mimic this practice, we treat temporary price reductions as follows. First, we define a temporary price reduction as a price reduction where the price goes back to its original level. Next, we then identify such temporary price reductions for each product at each outlet. If the duration of a temporary price reduction is equal to or more than κ days, we do not apply any special treatment; however, if it is less than κ days, we do not use that price and instead look for the “regular” price. Specifically, we assume that the regular price is equal to either the price level just before the temporary price reduction (i.e., we use forward imputation) or the price level just after the temporary price reduction ends (backward imputation). In our simulation exercises, we replace a temporary price with a duration of less than κ days with the regular price calculated in this manner. We set $\kappa = 8$ and $\kappa = 3$. The former corresponds to the current rule employed by the Statistics Bureau, while the latter case implies that our (virtual) price

⁴The JSB list of product type specifications is updated every five years, although for some items minor modifications are made more frequently. In our simulation exercises, we employ an overlap method to eliminate price changes resulting from product substitution when the JSB list is updated.

collectors are allowed to collect prices that are lowered only for, say, four days. Note that since for $\kappa = 3$ our price collectors tend to collect more sale prices than in the case of $\kappa = 8$, we would expect the estimated rates of deflation to be potentially greater.

As for the timing of price collection, we follow the current practice adopted by the Statistics Bureau. That is, our price collectors are instructed to collect prices on Wednesday, Thursday, and Friday of the week which includes the 12th of the month. The priority among the three days is Thursday, Wednesday, and Friday. If no transaction is recorded during these three days for a particular product in a particular month, we search for a record of transactions retroactively from that date to the 1st of that month.

2.1.2 Aggregation at lower and upper levels

Aggregation at the lower level For aggregation at the lower level, we employ the unweighted arithmetic mean of price levels across product-outlet combinations (i.e., the Dutot index). That is, the purposive-sampling (*PS*) price index for item i in region r in month t , $P_{r,i}^{PS}(t)$, is defined by

$$P_{r,i}^{PS}(t) \equiv n^{-1} \sum_{(o,j) \in A_{r,i}} P_{r,i,o,j}(t) \quad (2.1)$$

where $P_{r,i,o,j}(t)$ represents the price in month t of product j , which belongs to item i , quoted at outlet o located in region r , n is the number of products collected for an item in a region, and $A_{r,i}$ is the set of product-outlet combinations obtained through the process of outlet and product sampling explained earlier.

Note that a similar procedure is adopted by the Statistics Bureau for aggregation at the lower level. However, it is often pointed out that the adoption of the Dutot index for lower level aggregation is a source of measurement bias in the Japanese CPI (see, for example, Broda and Weinstein (2007)). We stick to the arithmetic mean of price levels in this section, but will compare this with the geometric mean of price relatives (i.e., the Jevons index) in the next section, where we conduct random sampling similar to that adopted by the Bureau of Labor Statistics in the United States.

Aggregation at the upper level Next, we construct a fixed-base Laspeyres index by aggregating the lower level indexes. The price index in region r is defined as

$$I_r^{PS}(t) \equiv \sum_i \omega_{r,i} \frac{P_{r,i}^{PS}(t)}{P_{r,i}^{PS}(t_0)} \quad (2.2)$$

where $\omega_{r,i}$ is the consumption weight for item i in region r in the base year ($t = t_0$), satisfying $\sum_i \omega_{r,i} = 1$. The weight $\omega_{r,i}$ is taken from the Family Income and Expenditure Survey conducted by the Japanese government. Finally, we construct a price index for the entire country by aggregating the regional indexes:

$$I^{PS}(t) \equiv \sum_r \phi_r I_r^{PS}(t). \quad (2.3)$$

where ϕ_r represents the consumption weight for region r with $\sum_r \phi_r = 1$.

Previous studies on upper level aggregation argue that the adoption of a fixed-base Laspeyres index by the Statistics Bureau is another important source of upward bias in the Japanese CPI. In particular, empirical studies on this issue, including Shiratsuka (@@@@), find a substantial difference between the fixed-base Laspeyres index and other indexes, including the chained Tornqvist index, and argue that the fixed-base Laspeyres index has some undesirable features. In this paper, however, we adopt the fixed-base Laspeyres index unless otherwise mentioned. Our focus in this paper is on the sampling issue, which has not been discussed much in previous studies, rather than upper level aggregation. Therefore, in order to ensure that the alternative indexes obtained by different sampling methods are directly comparable with the officially released results, we stick with the fixed-base Laspeyres index.

2.1.3 List of simulation exercises

In sum, we conduct various types of simulation, which differ in the following respects:

- Two alternative definitions of commercial areas: the 200 outlets covered by our scanner data are located in a single region or in six different regions.
- Four alternative criteria for outlet selection: (1) the number of customer visits to the outlet over the last one month; (2) the number of customer visits to the outlet over the last three months; (3) the quantity sold at the outlet over the last month; (4) the quantity sold at the outlet over the last three months.
- Two alternative criteria for product selection: the quantity sold of the product over the last one month; and the quantity sold of the product over the last three months.
- Two alternative approaches to product type specifications: based on a full range of product characteristics and based on positive characteristics only.

- Two alternative definitions of a sale: the duration of a temporary price reduction is less than 8 days or less than 3 days.
- Two alternative definitions of the regular price: backward or forward imputation.

The total number of simulation exercises we conduct is 64, all of which are presented in Table 2.

2.2 Data

The dataset we use consists of store scanner data compiled jointly by Nikkei Digital Media, Co., Ltd. and the Research Center for Price Dynamics. This dataset contains daily sales data for more than 200,000 products sold at about 200 supermarkets in Japan from 2000 to 2010. The products consist mainly of food, beverages, and other domestic nondurables (such as detergent, facial tissue, shampoo, soap, toothbrushes, etc.), which make up 125 items of the consumer price statistics compiled by the Statistics Bureau.⁵ Their sales are recorded through the so-called point-of-sale system. Each product is identified by the JAN code, the equivalent of the UPS code in the United States.

Tables 3 and 4 show the number of outlets and products for each year, as well as the turnover (entry and exit) of outlets and products during the sample period. The number of outlets covered in 2009 is 260, and the total number of different products sold in 2009 is about 230,000. The total number of observations for 2009 is about 422 million (no. of articles \times no. of outlets \times no. of days), while the total for the entire sample period is approximately 3.6 billion observations.

The number of outlets that are included in the dataset throughout the entire sample period is 103. The number of products sold by those 103 outlets in 2000 was approximately 203,000 and has subsequently risen steadily, reaching roughly 256,000 in 2009. During this period, tens of thousands of products were newly launched each year, but about the same number of products were also withdrawn. The ratio of the number of newly launched products relative to existing products was about 30 percent, while the withdrawal rate was about 27 percent, indicating that the turnover in products was quite rapid.

2.3 Empirical Results

Table 5 shows the results of the simulation exercises for the mean and standard deviation of estimated monthly inflation rates for each of the 64 cases. As for the mean of monthly inflation rates, the highest

⁵The total number of items in the consumer price statistics is 584. Our dataset covers about 20 percent of the entire items of the consumer price statistics in terms of consumption weight.

value we obtain is -0.035 percent in simulation #12, which is equivalent to an annualized rate of deflation of 0.43 percent. On the other hand, the lowest value we obtain (in simulation #54) is -0.081 percent, which translates into an annualized deflation rate of 0.97 percent. The officially released inflation rate for the same set of items is -0.045 percent per month, or an annualized rate of deflation of 0.54 percent. Thus, the estimate from simulation #12 is slightly smaller than the official figure, while the estimate from simulation #54 is almost twice as large as the official figure. In fact, as a careful examination of Table 5 reveals, the mean of monthly inflation rates is smaller than the official figure in 41 out of the 64 cases, suggesting that inflation rates obtained from our simulation exercises tend to be smaller than the officially released inflation rate. Turning to the standard deviation, the smallest value is 0.616 percent (simulation #43). Interestingly, this is much greater than the corresponding figure for the officially released inflation rate, which is 0.228 percent, indicating that the inflation rates obtained in the simulation exercises are much more volatile than the official inflation rate.

Figure 1 shows the movement in the monthly price index based on simulations #12 and #54, with the upper panel depicting the log of the price index levels and the lower panel the year-on-year change in the price index. In the upper panel, we see that the estimated index for #12 moves quite similarly to the official index. That is, the two indexes were on the same downward trend from 2000 to mid-2007, then simultaneously started to rise at the end of 2007, and continued to rise until the end of 2008. The two indexes again embarked on a downward trend in the fall of 2008, when the output gap widened substantially due to the global financial crisis. On the other hand, the estimated index for #54 exhibits a more rapid decline in 2000-2007 than the other two indexes. Turning to the lower panel of Figure 1, this shows that the year-on-year inflation rate on the basis of #54 fell below -2 percent numerous times during the sample period, while for the official inflation rate this occurred only twice.

Next, we proceed to investigating which elements of the sampling methods have greater influences on the estimated rate of inflation. Figure 2 shows how the mean of monthly inflation depends on the way outlet and product sampling is conducted. Panel (a) shows the result obtained when we use only positive product characteristics, while panel (b) shows the result obtained when we use the full range of product characteristics to define products. Figure 2 shows the following. First, the rate of deflation tends to be greater when we use the quantity sold as the criterion of outlet selection than when we use customer visits as the criterion. Note that we tend to pick large outlets when we use the number

of customer visits as the criterion, since the number of customer visits to the store is greater for large outlets than for medium-sized or small outlets. Our results indicate that prices decline less rapidly in these large outlets, which is inconsistent with claims repeatedly made by researchers and practitioners that prices have been declining more rapidly in large outlets. According to our results, prices decline more rapidly in medium-sized (or even small) outlets, which are not very large in terms of customer visits, but specialize in certain particular items, offering cheaper prices and selling more of these items (as a result of which they are chosen when the quantity sold of these items is used as the criterion).

Second, the rate of deflation tends to be greater when we assume a single commercial area than when we assume six heterogeneous commercial areas. Note that the assumption of a single commercial area results in outlets located in large cities such as Tokyo to be more likely to be picked. Therefore, our results indicate that prices tend to decline more rapidly at outlets located in such large cities, suggesting the presence of non-trivial heterogeneity across regions in terms of the rate of deflation, which requires regional stratification.

Third, the rate of deflation tends to be greater when we use only positive characteristics to define product types than when we use the full range of characteristics. This is shown by comparing Figures 2(a) and (b), which show the results when using the full range of characteristics (Figure 2(b)) and when using only positive characteristics (Figure 2(a)). Specifically, Figure 2(b) shows that when the full range of characteristics is employed, the mean of monthly inflation rates is almost the same as that based on the officially released figures (indicated by the horizontal broken line). In contrast, as can be seen in Figure 2(a), when only positive characteristics are used, the mean of monthly inflation rates is substantially below the value based on officially released data. It may not be particularly surprising that the results come closer to the official figure when we use the full range, which comprise exactly the same range of characteristics used by the Statistics Bureau. However, what is surprising is that simply adjusting the set of product characteristics yields such a substantial difference. In this sense, our results suggest that the estimated rate of deflation depends crucially on how product types are specified.⁶

Finally, the standard deviation of monthly inflation rates tends to be higher when outlet sampling is based on quantities sold than when it is based on customer visits. Our interpretation of this result is that outlet sampling based on quantities sold results in more frequent outlet substitution, and thus

⁶Note that the standard deviation of monthly inflation rates is slightly lower when the full range is used, but the difference is not as substantial as in the case of the mean of monthly inflation rates.

more frequent product substitution, which leads to higher volatility in the estimated inflation rate. A somewhat interesting finding is that even when we use customer visits as the criterion, the standard deviation of monthly inflation rates is still substantially higher than the standard deviation of the official inflation rates.⁷

Figure 3 investigates the effect of how sales are treated on monthly inflation rates, with Figure 3(a) showing the results when only positive characteristics are employed and Figure 3(b) showing those when the full range of characteristics are used. It is frequently pointed out that the practice of excluding sale prices with a short duration (i.e., sale prices that last less than 8 days) in the consumer price statistics has substantially reduced the CPI rate of deflation. However, Figure 3 shows that the estimated rate of deflation does not depend much on how sale prices are treated. Specifically, the rate of deflation is slightly greater when sale prices with shorter duration are included (i.e., $\kappa = 3$), especially when combined with the assumption of a single commercial area. However, the difference is not very large and, more importantly, there are some cases in which the rate of deflation is smaller when sale prices with a shorter duration are included. Moreover, the figure also shows that the rate of deflation does not depend on how regular prices are estimated (i.e., whether forward or backward imputation is used).

3 Price Indexes Based on Random Sampling

3.1 Methodology

In the purposive sampling implemented in the previous section, we first determined the set of candidate products that meet the product type specifications and then chose a product out of the set following a particular sampling rule. Random sampling, which we consider in this section, differs from purposive sampling in that no set of candidate products is determined; instead, specific products are chosen randomly from among *all* products belonging to a particular item category.

The issue we focus on specifically here is the sampling bias introduced by purposive sampling, which we measure as the difference between the different between purposive sampling index and the random sampling index. To obtain an accurate estimate of the sampling bias, we need to construct

⁷In fact, as can be seen in Table 5, we fail to produce even a single case in which the standard deviation of monthly inflation rates comes close to the corresponding official figure. This is in a sharp contrast with our results for the mean of monthly inflation rates, for which we are able to produce numbers close to those based on the official data. We are not quite sure why this is the case, but this finding seems to suggest that the sampling rules we consider in this paper may differ in some important respects from those employed by the Statistics Bureau.

the two price indexes in such a manner that they differ in terms of the sampling method employed but are identical in all other respects. To do so, we employ the same procedure for constructing the two indexes. Specifically, we use specification #3 listed in Table 2: that is, for each of the two indexes, the number of regions is assumed to be six; outlet sampling is conducted based on the number of customer visits over the last one month;⁸ a sale is defined as a temporary price reduction that lasts less than eight days ($\kappa = 8$), and regular prices are estimated by forward imputation. As for the procedure of product sampling, we randomly choose products among all products belonging to an item category, with the choice probability for each product determined by the quantity sold over the last one month. Note that we do not resample products every month; instead, we conduct resampling only when product substitution is inevitable (i.e., when a product disappears or when outlet substitution occurs).

For aggregation at the lower level (i.e., aggregation of prices of products within an item category), we take the unweighted geometric mean of price relatives (i.e., the Jevons index) instead of the ratio of the unweighted arithmetic means of the price level in months t and $t - 1$ (i.e., the Dutot index) described in equation (2.1). That is,

$$\frac{P_{r,i}^{RS}(t)}{P_{r,i}^{RS}(t-1)} \equiv \prod_{(o,j) \in B_{r,i}} \left[\frac{P_{r,i,o,j}(t)}{P_{r,i,o,j}(t-1)} \right]^{1/n} \quad (3.1)$$

where $B_{r,i}$ represents the set of products chosen by random sampling. Finally, we aggregate this over i , and then over r to obtain

$$I_r^{RS}(t) \equiv \sum_i \omega_{i,r} \prod_{T=t_0+1}^{T=t} \frac{P_{i,r}^{RS}(T)}{P_{i,r}^{RS}(T-1)} \quad (3.2)$$

and

$$I^{RS}(t) \equiv \sum_r \phi_r I_r^{RS}(t) \quad (3.3)$$

3.2 Empirical Results

3.2.1 Year-on-year inflation rates

Figure 4 shows the year-on-year rate of inflation based on the price index constructed using random sampling, which we will refer to as the “*RS* index.” The index shown here is based on specification #3 in Table 2. We produced 78 replications of the time series for the *RS* index over the entire sample

⁸We assume that (forced) outlet substitution takes place four times a year (March, June, September, and December) and that each time one fourth of the outlets are replaced. Note that a similar (but less frequent) outlet rotation is conducted in the United States.

period and calculated the year-on-year inflation rates for each of the 78 replications. The blue line in the figure represents the mean of the year-on-year inflation rates of the 78 replications, while the shaded area shows the confidence interval defined by the mean ± 1 standard deviation, where the standard deviation is calculated based on the 78 replications. On the other hand, the green line in the figure represents the year-on-year inflation rate based on the index constructed using purposive sampling (“*PS* index”), which is again based on specification #3 in Table 2. The blue and green lines differ in terms of product sampling (i.e., random vs. purposive sampling) and lower level aggregation (i.e., Dutot index vs. Jevons index), but they are identical in all other respects.

The *RS* and *PS* indexes exhibit similar trends over time, but differ in some respects. Specifically, the rate of deflation in 2000-2003 was below 0.5 percent for the *RS* index, while it was more than one percent for the *PS* index. During this period, inflation based on the *PS* index was closer to that based on the official CPI, which is represented by the red line in the figure. Another significant difference can be observed in 2008, when the inflation rate turned positive. The peak of the inflation rate in this year was 2 percent for the *RS* index, while it was above 3 percent for the *PS* index. Again, the inflation rate based on the *PS* index was closer to that based on the official CPI. The rate of deflation over the entire sample period was 0.622 percent per year for the *RS* index, 0.537 percent for the *PS* index, and 0.543 percent for the official CPI.

In the rest of this section, we compare the *RS* and *PS* indexes in more detail. Our main interest is in the sampling bias; more specifically, we are interested in the impact that the product sampling approach (i.e., random vs. purposive sampling) has on the inflation rate. To focus on this issue, we need to eliminate the effect of different methods of lower level aggregation. We do so by using the geometric rather than the arithmetic mean of prices levels when conducting lower level aggregation for the *PS* index. Figure 5 compares the item-level inflation rates constructed in this manner, shown on the vertical axis, with the item-level inflation rates for the original *PS* index, shown on the horizontal axis. We see that most of the dots are below the 45 degree line, indicating that the inflation rates based on the geometric mean of price levels tend to be lower by around 0.3 percent per year.

3.2.2 Sampling bias at the item level

Figure 6 compares the *RS* and *PS* indexes for margarine (item code 1602). The log of the price relatives for this item collected by random sampling in region r is $\pi_{r,1602,o,j}^{RS}(t)$, and the item level inflation rate

is given by $n^{-1} \sum_{(o,j) \in B_{r,1602}} \pi_{r,1602,o,j}^{RS}(t)$, where $B_{r,1602}$ is the set of products belonging to item 1602, which in this case consists of 416 products, as shown in Table 1. Note that the number of margarine prices collected in each of the six regions is 16, so that the total number of prices collected is 96. We repeat random sampling to produce 78 replicates of the time series for the margarine index. On the other hand, the inflation rate based on purposive sampling is given by $n^{-1} \sum_{(o,j) \in A_{r,1602}} \pi_{r,1602,o,j}^{PS}(t)$, where $A_{r,1602}$ is the set of products that meet the JSB product type specifications, which in this case consists of 12 products, as shown in Table 1.

We define the measure of the difference between the two margarine indexes, $\delta_{1602}(t)$, as

$$\delta_{1602}(t) \equiv \sum_r \phi_r \left(n^{-1} \sum_{(o,j) \in A_{r,1602}} \pi_{r,1602,o,j}^{PS}(t) - n^{-1} \sum_{(o,j) \in B_{r,1602}} \pi_{r,1602,o,j}^{RS}(t) \right). \quad (3.4)$$

Note that we have 78 replications of $\delta_{1602}(t)$, each of which corresponds to the 78 replications for the time series of the *RS* index for margarine. We then calculate the mean of $\delta_{1602}(t)$ over the 78 replications, which is denoted by $\hat{\delta}_{1602}(t)$.

The result is shown in Figure 6, where the blue line represents the probability density function (PDF) for $\delta_{1602}(t)$, while the green line represents the PDF for $\hat{\delta}_{1602}(t)$. As can be seen, the two PDFs are almost identical, implying that the variance of $\delta_{1602}(t)$ over the 78 replications is small relative to the variance of $\delta_{1602}(t)$ over t , and thus each of the 78 replications of $\delta_{1602}(t)$ follows an almost identical distribution. The mean of $\hat{\delta}_{1602}(t)$ is -0.0018 per month, indicating that the sampling bias is, on average, very close to zero. On the other hand, the standard deviation of the sampling bias is quite large at 0.038 per month, implying that it is not unlikely that the *RS* and *PS* inflation rates deviate substantially. Specifically, the probability that the sampling bias exceeds 30 percent on the basis of annualized inflation rates is more than @@ percent.

We conduct a similar calculation for each of the 125 items that make up the CPI, and the result is shown in Figure 7. Starting with the mean of the sampling bias, we find that this is close to zero for some items as in the case of margarine, but there are many other items for which the mean is substantially above or below zero, suggesting that margarine is not typical in this respect. On the other hand, the standard deviation of the sampling bias exceeds 0.02 per month for most items, indicating that the large standard deviation observed for margarine is not an exception.

Why is there such a large sampling bias at the item level? One potential reason is that products chosen by random sampling and those chosen by purposive sampling do not overlap very much. To

see whether this is the case, we count how many products meet the JSB product type specifications among all the products picked by random sampling. For example, in the case of margarine, the total number of prices collected in constructing the *RS* index is 76,128, among which 21,362 prices are for products that meet the JSB product type specifications, corresponding to a share of 28.1 percent. We conduct the same calculation for each item, and the result is presented in Figure 8. Referring to the share of prices for products that meet the JSB product type specifications in the total number of prices collected in constructing the *RS* index as the degree of overlap, it can be readily seen that in Figure 8 the number of items for which this overlap exceeds 30 percent is relatively limited, and for many items this overlap is considerably lower. The average overlap for all items is only 11.7 percent, suggesting that the difference in products picked by random and purposive sampling may be one source of the large sampling bias at the item level.⁹

3.2.3 Sampling bias at the aggregate level

Let us turn to the sampling bias at the aggregate level. We aggregate $\delta_i(t)$ and $\hat{\delta}_i(t)$ over i to define $\delta(t)$ and $\hat{\delta}(t)$; that is, $\delta(t) \equiv \sum_i \omega_i \delta_i(t)$ and $\hat{\delta}(t) \equiv \sum_i \omega_i \hat{\delta}_i(t)$, where ω_i is the consumption weight for item i . Figure 10 shows the PDFs of $\delta(t)$, represented by the blue line, and $\hat{\delta}(t)$, represented by the green line. Note that, as we saw for margarine in Figure 6, the two PDFs overlap, indicating that each of the 78 replications of $\delta(t)$ comes from an almost identical distribution.

Figure 10 shows that sampling bias $\hat{\delta}(t)$ has a mean of 0.00011 or 0.13 percent on an annualized basis, indicating that the sampling bias is, on average, quite close to zero. On the other hand, the standard deviation of the sampling bias is 0.0053 or 6.4 percent at an annualized basis. These results indicate that the distribution of the sampling bias at the aggregate level differs substantially from that at the item level. Specifically, at the item level, as seen in Figure 7, the mean of the sampling bias exhibits a substantial deviation from zero for a large number of items; however, at the aggregate level, the positive and negative deviations from zero at the item level cancel each other out, resulting

⁹One may wonder why the overlap is so low. One possible explanation is that the JSB product type specifications are very tight, so that only a limited number of products meet these JSB specifications. This seems to be consistent with what we saw in Table 1. To examine this possibility in more detail, we plot each of the 125 items in Figure 9 where the horizontal axis measures the degree of overlap, while the vertical axis measures the share of products that meet the JSB specifications in the total number of products, which is taken from Table 1. For margarine, the share of products that meet the JSB specifications is 28.1 percent, while the overlap in the case of purposive sampling and random sampling is 28.1 percent, so that the observation for margarine is located far above the 45 degree line. On the other hand, as the figure shows, there are also many items located below the 45 degree line. Interestingly, most of the items for which the share of products that meet the JSB specifications in the total number of products is above 10 percent are located far below the 45 degree line. These results suggest that it may not be appropriate to ascribe the observed low overlap to the tightness of JSB product type specifications.

in an almost zero mean at the aggregate level. In other words, heterogeneity at the item level in terms of the mean of the sampling bias disappears at the aggregate level.

In addition, the standard deviation of the sampling bias at the aggregate level is only about one-tenth of the standard deviation at the item level. This can be interpreted as a direct consequence of the central limit theorem. Under the assumption that sampling bias is independent across items, the central limit theorem implies

$$\sum_i \omega_i \hat{\delta}_i \xrightarrow{d} N \left(\sum_i \omega_i \mu_i, \sum_i \omega_i^2 \sigma_i^2 \right) \quad (3.5)$$

where μ_i and σ_i are the mean and the standard deviation of the sampling bias for item i shown in Figure 7. To see what equation (3.5) means, suppose that the consumption weight ω_i is equal across i . Then, according to equation (3.5), aggregation of the sampling biases over 125 items yields a standard deviation at the aggregate level that is smaller by $1/\sqrt{125}$. Note that the standard deviation at the aggregate level declines for a similar reason even in the case of unequal weights. To check whether this argument based on the central limit theorem applies in this case, we calculate $\sum_i \omega_i \mu_i$ and $\sum_i \omega_i^2 \sigma_i^2$ using the numbers underlying Figure 7. The PDF shown by the red dotted line in Figure 10 is a normal distribution with mean $\sum_i \omega_i \mu_i$ and variance $\sum_i \omega_i^2 \sigma_i^2$. We see that the normal distribution implied by the central limit theorem is close to the empirical distribution, although the central part of the empirical distribution is slightly higher than that of the distribution implied by the central limit theorem. In sum, the above findings regarding the mean and the standard deviation of the sampling bias indicate that the sampling bias is much smaller at the aggregate level than at the item level.

To check the robustness of these findings, we calculate the sampling bias using different sampling methods. The results are presented in Figure 11, where the PDF shown by the green line corresponds to the one shown in Figure 10. The red line represents the PDF of the sampling bias obtained using specification #19 in Table 2; that is, the number of regions is assumed to be six; outlet sampling is conducted based on the number of customer visits over the last one month; a sale is defined as a temporary price reduction that lasts less than eight days ($\kappa = 8$), and regular prices are estimated by forward imputation. Note that specification #19 is the same as specification #3 in Figure 10 in these respects, but differs in that it uses product type specifications based on positive characteristics only. On the other hand, the blue line represents the PDF of the sampling bias obtained using specification #7, which differs from specification #3 in that outlet sampling is based on the quantities sold over

the last one month rather than the number of customer visits over the last one month. The figure indicates that the mean and the standard deviation for each of the three PDFs are almost identical, confirming that the findings at the aggregate level are robust to changes in sampling methods.

3.2.4 Sampling bias with different time intervals

The sampling bias in Figure 10 is calculated based on month-on-month inflation rates, that is, the ratio of the price level in month t to the price level in month $t - 1$, i.e., $P_{i,t}/P_{i,t-1}$, where $P_{i,t}$ is the price level in month t for item i . However, just like aggregation across items reduced the sampling bias, as shown above, so the sampling bias might be smaller if inflation rates are calculated for lower frequencies, that is, if we calculate quarterly or annual inflation rates. To examine this issue, let us define the rate of inflation over time interval τ months by $(P_{i,t}/P_{i,t-\tau})^{12/\tau}$. Note that inflation rates are annualized in this definition so as to make comparison easier between inflation rates for different time intervals. The inflation rate $(P_{i,t}/P_{i,t-\tau})^{12/\tau}$ can be rewritten as

$$\left(\frac{P_{i,t}}{P_{i,t-\tau}}\right)^{12/\tau} = \left[\left(\frac{P_{i,t}}{P_{i,t-1}}\right)^{12} \left(\frac{P_{i,t-1}}{P_{i,t-2}}\right)^{12} \left(\frac{P_{i,t-2}}{P_{i,t-3}}\right)^{12} \times \dots \times \left(\frac{P_{i,t-\tau+2}}{P_{i,t-\tau+1}}\right)^{12} \left(\frac{P_{i,t-\tau+1}}{P_{i,t-\tau}}\right)^{12}\right]^{1/\tau}, \quad (3.6)$$

so that $(P_{i,t}/P_{i,t-\tau})^{12/\tau}$ can be seen as the geometric mean of monthly inflation $(P_{i,t}/P_{i,t-1})^{12}$ over time. Importantly, since a larger interval implies that the mean is calculated based on more monthly terms, we would expect that the standard deviation of the sampling bias decreases with τ due to the central limit theorem. Figure 12 presents the results of this exercise, with the horizontal axis representing the length of the time interval τ , while the vertical axis represents the sampling bias on an annualized basis. For example, $\tau = 1$ corresponds to month-on-month rate of inflation, based on which Figure 10 was generated. Using the PDF for the sampling bias shown in Figure 10, we calculate the 10th, 20th, 40th, 50th, 60th, 80th, 90th percentiles of the distribution, and plot these percentiles. We repeat this calculation for different values of τ to produce the Figure 12, which clearly shows that the standard deviation of the sampling bias monotonically declines with time interval τ .

Let us measure the dispersion of the sampling bias by the distance between the 10th and 90th percentiles. In other words, we look at an 80 percent confidence interval of the sampling bias. The distance is 15.1 percent with $\tau = 1$ but declines to 3.9 percent with $\tau = 6$ and to 2.8 percent with $\tau = 12$. For the case of $\tau = 12$, which represents the sampling bias based on year-on-year inflation rates, the 10th and 90th percentiles are -1.7 percent and 1.1 percent, respectively, while the 50th

percentile is -0.03 percent. This implies that the sampling bias with $\tau = 12$ follows a distribution whose lower tail is slightly thicker than its upper tail.¹⁰ Importantly, it also implies that, even when one obtains an estimate of -1.1 percent for the year-on-year inflation rate using purposive sampling, it is still possible, with a probability of 10 percent, that the inflation rate estimated using random sampling is above zero. Similarly, even when one obtains an estimate of +1.7 percent for the year-on-year inflation rate using purposive sampling, it is still possible, with a probability of 10 percent, that the estimated inflation rate using random sampling is below zero, implying that one cannot be confident that deflation is over, even if one observes an inflation rate of more than 1 percent using purposive sampling.

4 Conclusion

[to be completed]

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¹⁰This implies that it is considerably more likely that *PS* inflation rates are lower than *RS* than vice versa.

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A Purposive versus Random Sampling

In the purposive sampling implemented in Section 2, we first determine the set of candidate products that meet the product type specifications and then choose some products from the set of candidates following a particular sampling rule. Random sampling, which we consider in Section 3, differs from purposive sampling in that no set of candidate products is determined; instead, specific products are chosen randomly from among all products belonging to a particular item category.

Let us use a simple statistical model to explain how purposive and random sampling differ. Let $\Pi_{i,j}(t)$ denote the price relative for product j , which belongs to item i , in period t . To simplify the exposition, we assume in this appendix that there are only one region and one outlet. We assume that the price relative consists of three different components, and is given by

$$\Pi_{i,j}(t) = U(t)V_i(t)Z_{i,j}(t) \tag{A.1}$$

where $U(t)$ is a component common to all products, while $V_i(t)$ is a component specific to item i (but common to all products belonging to item i), and $Z_{i,j}(t)$ is an idiosyncratic component for product j belonging to item i . We take the log of both sides of the above equation to obtain

$$\pi_{i,j}(t) = u(t) + v_i(t) + z_{i,j}(t) \tag{A.2}$$

where $\pi_{i,j}(t)$, $u(t)$, $v_i(t)$, and $z_{i,j}(t)$ are the logs of $\Pi_{i,j}(t)$, $U(t)$, $V_i(t)$, and $Z_{i,j}(t)$, respectively. Note that $\pi_{i,j}(t)$, $u(t)$, $v_i(t)$, $z_{i,j}(t)$ are all random variables. For simplicity, we assume that $u(t)$ is distributed with mean zero and variance σ_u^2 . Similarly, we assume that $v_i(t)$ follows a distribution with mean zero and variance σ_v^2 . Note that we assume, for simplicity, that the mean and variance of $v_i(t)$ do not depend on i . Finally, $z_{i,j}(t)$ is distributed with mean μ_j and variance σ_z^2 . Again, we assume that the mean of $z_{i,j}(t)$ depends only on j (and not on i) and that the variance depends on neither i nor j .

Let us start with purposive sampling. We assume that there is only a single product, which is indexed by $j = j_0$, in the candidate set for each item category. The log of the relative price constructed using purposive sampling, denoted by $\pi_{i,j}^{PS}(t)$, is then given by

$$\pi_{i,j}^{PS}(t) \equiv u(t) + v_i(t) + z_{i,j_0}(t). \tag{A.3}$$

On the other hand, the log of the relative price constructed using random sampling, $\pi_{i,j}^{RS}(t)$, is given by

$$\pi_{i,j}^{RS}(t) \equiv u(t) + v_i(t) + z_{i,j}(t). \quad (\text{A.4})$$

We assume that the number of prices collected is identical for each item category, which is denoted by n_J . Then the price index based on purposive sampling, denoted by $\pi^{PS}(t)$, is given by

$$\pi^{PS}(t) \equiv \sum_i \omega_i \left(n_J^{-1} \sum_j \pi_{i,j}^{PS}(t) \right) = u(t) + \sum_i \omega_i v_i(t) + \sum_i \omega_i z_{i,j_0}(t) \quad (\text{A.5})$$

where ω_i is the weight for item i . Similarly, the price index based on random sampling, $\pi^{RS}(t)$, is given by

$$\pi^{RS}(t) \equiv \sum_i \omega_i \left(n_J^{-1} \sum_j \pi_{i,j}^{RS}(t) \right) = u(t) + \sum_i \omega_i v_i(t) + \sum_i \omega_i \left(n_J^{-1} \sum_j z_{i,j}(t) \right) \quad (\text{A.6})$$

Using equations (A.5) and (A.6), we calculate the expectation and variance of the price indexes as follows:

$$E(\pi^{PS}(t)) - E(\pi^{RS}(t)) = \mu_{j_0} - n_J^{-1} \sum_j \mu_j \quad (\text{A.7})$$

$$V(\pi^{PS}(t)) - V(\pi^{RS}(t)) = \sigma_z^2 (1 - n_J^{-1}) \sum_i \omega_i^2 \quad (\text{A.8})$$

Equation (A.7) indicates that the two price indexes are, on average, different unless the μ 's are all identical, implying the presence of sampling bias stemming from non-random sampling in constructing the purposive sampling price index. Equation (A.8) shows that, as n_J becomes greater, the variance of the purposive sampling index increases relative to the variance of the random sampling index. This happens because idiosyncratic shocks to product prices, z , cancel each other when random sampling is employed, while such an effect is absent in purposive sampling. Note that this relative increase in the variance of the purposive sampling index implies lower measurement efficiency.

To focus on the difference between the purposive sampling index and the random sampling index, we define the measure of the difference for item i , $\delta_i(t)$, as follows:

$$\delta_i(t) \equiv n_J^{-1} \sum_j \pi_{i,j}^{PS}(t) - n_J^{-1} \sum_j \pi_{i,j}^{RS}(t) = z_{i,j_0}(t) - n_J^{-1} \sum_j z_{i,j}(t) \quad (\text{A.9})$$

We then sum this up over i to obtain the measure of the difference at the aggregate level, $\delta(t)$, i.e., $\delta(t) \equiv \sum_i \omega_i \delta_i(t)$. The empirical distributions of $\delta_i(t)$ and of $\delta(t)$ are presented in Section 3 to quantitatively evaluate the size of the sampling bias.

Table 1: Number of Products that Meet the JSB Product Type Specifications

| Item code | Description | No. of JAN codes (A) | No. of JAN codes that meet the product specifications (B) | (B/A) | Sales share of products that meet the product specifications |
|-----------|------------------------------|----------------------|---|-------|--|
| 1001 | Rice-A (domestic) | 11962 | 1649 | 0.138 | 0.179 |
| 1002 | Rice-B (domestic) | 11962 | 1905 | 0.159 | 0.178 |
| 1011 | Glutinous rice | 477 | 321 | 0.673 | 0.935 |
| 1031 | Boiled noodles | 4944 | 1213 | 0.245 | 0.456 |
| 1041 | Dried noodles | 2194 | 37 | 0.017 | 0.002 |
| 1042 | Spaghetti | 1410 | 237 | 0.168 | 0.277 |
| 1051 | Instant noodles | 6879 | 6 | 0.001 | 0.063 |
| 1052 | Uncooked Chinese noodles | 8042 | 2439 | 0.303 | 0.268 |
| 1071 | Wheat flour | 199 | 71 | 0.357 | 0.597 |
| 1081 | Mochi (rice cakes) | 1687 | 1296 | 0.768 | 0.895 |
| 1151 | Agekamaboko | 20029 | 5129 | 0.256 | 0.291 |
| 1152 | Chikuwa | 3556 | 311 | 0.087 | 0.035 |
| 1153 | Kamaboko | 5917 | 4925 | 0.832 | 0.843 |
| 1161 | Dried bonito fillets | 897 | 9 | 0.010 | 0.001 |
| 1163 | Shiokara (salted fish guts) | 1870 | 989 | 0.529 | 0.645 |
| 1166 | Fish prepared in soy sauce | 1236 | 364 | 0.294 | 0.345 |
| 1173 | Canned fish | 1022 | 108 | 0.106 | 0.358 |
| 1252 | Ham | 2245 | 2065 | 0.920 | 0.973 |
| 1261 | Sausages | 5351 | 4753 | 0.888 | 0.940 |
| 1271 | Bacon | 2189 | 1936 | 0.884 | 0.906 |
| 1303 | Milk | 2144 | 1337 | 0.624 | 0.832 |
| 1311 | Powdered milk | 453 | 3 | 0.007 | 0.008 |
| 1321 | Butter | 369 | 30 | 0.081 | 0.458 |
| 1331 | Cheese | 599 | 23 | 0.038 | 0.242 |
| 1332 | Cheese, imported | 442 | 110 | 0.249 | 0.029 |
| 1333 | Yogurt | 557 | 174 | 0.312 | 0.610 |
| 1451 | Azuki, red beans | 504 | 243 | 0.482 | 0.638 |
| 1453 | Shiitake mushrooms | 3700 | 57 | 0.015 | 0.006 |
| 1463 | Dried tangle | 980 | 536 | 0.547 | 0.482 |
| 1471 | Bean curd | 2914 | 2581 | 0.886 | 0.868 |
| 1472 | Fried bean curd | 2762 | 181 | 0.066 | 0.025 |
| 1473 | Natto, fermented soybeans | 3809 | 3271 | 0.859 | 0.908 |
| 1481 | Konnyaku, devil's-tongue | 2705 | 2088 | 0.772 | 0.813 |
| 1482 | Umeboshi, pickled plums | 6743 | 5338 | 0.792 | 0.829 |
| 1483 | Pickled radishes | 4544 | 1383 | 0.304 | 0.317 |
| 1485 | Tangle prepared in soy sauce | 5339 | 2375 | 0.445 | 0.806 |
| 1486 | Pickled Chinese cabbage | 2818 | 1760 | 0.625 | 0.694 |
| 1487 | Kimuchi | 5155 | 807 | 0.157 | 0.197 |
| 1491 | Canned sweet corn | 643 | 21 | 0.033 | 0.106 |
| 1591 | Canned fruits | 579 | 83 | 0.143 | 0.227 |
| 1601 | Edible oil | 1022 | 142 | 0.139 | 0.567 |
| 1602 | Margarine | 416 | 12 | 0.029 | 0.268 |
| 1611 | Salt | 1005 | 1 | 0.001 | 0.135 |
| 1621 | Soy sauce | 1793 | 24 | 0.013 | 0.234 |
| 1631 | Soybean paste | 5042 | 530 | 0.105 | 0.303 |
| 1632 | Sugar | 197 | 29 | 0.147 | 0.638 |
| 1633 | Vinegar | 636 | 2 | 0.003 | 0.222 |
| 1642 | Ketchup | 397 | 8 | 0.020 | 0.552 |

| Item code | Description | A | B | B/A | Sales share of products that meet the product specifications |
|-----------|--|-------|------|-------|--|
| 1643 | Mayonnaise | 451 | 3 | 0.007 | 0.205 |
| 1644 | Jam | 3823 | 5 | 0.001 | 0.081 |
| 1652 | Instant curry mix | 743 | 34 | 0.046 | 0.260 |
| 1653 | Instant soup | 1658 | 7 | 0.004 | 0.063 |
| 1654 | Flavor seasonings | 796 | 2 | 0.003 | 0.131 |
| 1655 | Liquid seasonings | 1758 | 9 | 0.005 | 0.339 |
| 1656 | Granular flavor seasonings | 776 | 2 | 0.003 | 0.000 |
| 1701 | Yokan, sweet bean jelly | 3444 | 16 | 0.005 | 0.006 |
| 1711 | Kasutera, sponge cakes | 2185 | 174 | 0.080 | 0.057 |
| 1714 | Pudding | 5280 | 4 | 0.001 | 0.171 |
| 1721 | Biscuits | 13130 | 4 | 0.000 | 0.021 |
| 1732 | Candies | 2067 | 22 | 0.011 | 0.162 |
| 1741 | Sembei, Japanese crackers | 8314 | 453 | 0.054 | 0.035 |
| 1761 | Chocolate | 1238 | 8 | 0.006 | 0.257 |
| 1772 | Peanuts | 3651 | 705 | 0.193 | 0.124 |
| 1781 | Chewing gum | 1185 | 18 | 0.015 | 0.083 |
| 1782 | Ice cream | 1494 | 1 | 0.001 | 0.125 |
| 1791 | Box lunch | 21254 | 905 | 0.043 | 0.021 |
| 1793 | Rice balls | 7647 | 467 | 0.061 | 0.145 |
| 1794 | Frozen pilaf | 999 | 36 | 0.036 | 0.163 |
| 1811 | Salad | 11165 | 513 | 0.046 | 0.069 |
| 1812 | Boiled beans | 808 | 639 | 0.791 | 0.883 |
| 1851 | Frozen croquettes | 1167 | 64 | 0.055 | 0.039 |
| 1871 | Cooked curry | 3321 | 18 | 0.005 | 0.316 |
| 1881 | Gyoza | 3201 | 626 | 0.196 | 0.196 |
| 1891 | Mazegohan no moto | 303 | 3 | 0.010 | 0.367 |
| 1902 | Green tea | 5614 | 4329 | 0.771 | 0.602 |
| 1911 | Black tea | 1469 | 8 | 0.005 | 0.211 |
| 1914 | Tea beverages | 505 | 48 | 0.095 | 0.379 |
| 1921 | Instant coffee | 975 | 27 | 0.028 | 0.162 |
| 1922 | Coffee beans | 678 | 16 | 0.024 | 0.148 |
| 1923 | Coffee beverages | 3576 | 1184 | 0.331 | 0.620 |
| 1930 | Fruit juice | 2689 | 185 | 0.069 | 0.162 |
| 1931 | Beverages which contain juice | 2202 | 17 | 0.008 | 0.210 |
| 1941 | Vegetable juice | 353 | 2 | 0.006 | 0.307 |
| 1951 | Carbonated beverages | 400 | 4 | 0.010 | 0.047 |
| 1971 | Fermented lactic drinks, sterilized ("Calpis") | 231 | 3 | 0.013 | 0.657 |
| 1981 | Sports soft drinks | 341 | 15 | 0.044 | 0.311 |
| 1982 | Mineral water | 1887 | 14 | 0.007 | 0.233 |
| 2003 | Sake | 6747 | 168 | 0.025 | 0.372 |
| 2011 | Shochu, distilled spirits | 6691 | 32 | 0.005 | 0.172 |
| 2021 | Beer | 2430 | 246 | 0.101 | 0.391 |
| 2026 | Low-malt beer | 1389 | 157 | 0.113 | 0.308 |
| 2033 | Whisky | 1689 | 8 | 0.005 | 0.169 |
| 2041 | Wine | 21123 | 249 | 0.012 | 0.092 |
| 4401 | Food wrap | 993 | 14 | 0.014 | 0.180 |
| 4412 | Facial tissue | 1295 | 81 | 0.063 | 0.503 |
| 4413 | Rolled toilet paper | 2944 | 415 | 0.141 | 0.214 |
| 4431 | Liquid detergent, kitchen | 1212 | 21 | 0.017 | 0.076 |
| 4441 | Detergent, laundry | 866 | 144 | 0.166 | 0.457 |
| 4442 | Fabric softener | 836 | 43 | 0.051 | 0.410 |

| Item code | Description | A | B | B/A | Sales share of products that meet the product specifications |
|-----------|------------------------------|-------|-----|-------|--|
| 4451 | Insecticide | 132 | 7 | 0.053 | 0.114 |
| 4461 | Moth repellent for clothes | 736 | 57 | 0.077 | 0.232 |
| 4471 | Fragrance | 1034 | 70 | 0.068 | 0.186 |
| 6095 | Bath preparations | 8648 | 54 | 0.006 | 0.059 |
| 6101 | Sanitary napkins | 2155 | 33 | 0.015 | 0.045 |
| 9111 | Ball-point pens | 15380 | 53 | 0.003 | 0.026 |
| 9115 | Marking pens | 1604 | 32 | 0.020 | 0.127 |
| 9121 | Notebooks | 13805 | 23 | 0.002 | 0.004 |
| 9124 | Cellophane adhesive tape | 1262 | 4 | 0.003 | 0.015 |
| 9127 | Papers for office automation | 518 | 97 | 0.187 | 0.766 |
| 9193 | Dog food | 2049 | 190 | 0.093 | 0.067 |
| 9195 | Dry batteries | 112 | 31 | 0.277 | 0.762 |
| 9196 | Cat food | 4250 | 580 | 0.136 | 0.332 |
| 9611 | Toothbrushes | 2388 | 32 | 0.013 | 0.102 |
| 9621 | Toilet soap | 2802 | 35 | 0.012 | 0.228 |
| 9622 | Shampoo | 4410 | 238 | 0.054 | 0.230 |
| 9623 | Toothpaste | 1255 | 21 | 0.017 | 0.110 |
| 9624 | Hair conditioner | 2932 | 138 | 0.047 | 0.185 |
| 9625 | Hair dye | 4200 | 37 | 0.009 | 0.077 |
| 9631 | Hair liquid | 380 | 2 | 0.005 | 0.255 |
| 9641 | Hair tonic | 233 | 5 | 0.021 | 0.192 |
| 9652 | Face cream-B | 1982 | 10 | 0.005 | 0.021 |
| 9661 | Toilet lotion | 5251 | 63 | 0.012 | 0.023 |
| 9672 | Foundation-B | 12600 | 74 | 0.006 | 0.024 |
| 9682 | Lipsticks-B | 18723 | 262 | 0.014 | 0.041 |
| 9692 | Milky lotion-B | 2157 | 18 | 0.008 | 0.018 |

Table 2: List of Purposive Sampling Simulations

| | Regions | Outlet sampling | Product sampling | Range of product characteristics | Treatment of sale prices |
|-----|---------|---------------------------|------------------|----------------------------------|------------------------------|
| #1 | Single | One month customer visits | One month sales | Full range | 8 days & forward imputation |
| #2 | Single | One month customer visits | One month sales | Full range | 3 days & forward imputation |
| #3 | Six | One month customer visits | One month sales | Full range | 8 days & forward imputation |
| #4 | Six | One month customer visits | One month sales | Full range | 3 days & forward imputation |
| #5 | Single | One month sales | One month sales | Full range | 8 days & forward imputation |
| #6 | Single | One month sales | One month sales | Full range | 3 days & forward imputation |
| #7 | Six | One month sales | One month sales | Full range | 8 days & forward imputation |
| #8 | Six | One month sales | One month sales | Full range | 3 days & forward imputation |
| #9 | Single | One month customer visits | One month sales | Full range | 8 days & backward imputation |
| #10 | Single | One month customer visits | One month sales | Full range | 3 days & backward imputation |
| #11 | Six | One month customer visits | One month sales | Full range | 8 days & backward imputation |
| #12 | Six | One month customer visits | One month sales | Full range | 3 days & backward imputation |
| #13 | Single | One month sales | One month sales | Full range | 8 days & backward imputation |
| #14 | Single | One month sales | One month sales | Full range | 3 days & backward imputation |
| #15 | Six | One month sales | One month sales | Full range | 8 days & backward imputation |
| #16 | Six | One month sales | One month sales | Full range | 3 days & backward imputation |
| #17 | Single | One month customer visits | One month sales | Positive only | 8 days & forward imputation |
| #18 | Single | One month customer visits | One month sales | Positive only | 3 days & forward imputation |
| #19 | Six | One month customer visits | One month sales | Positive only | 8 days & forward imputation |
| #20 | Six | One month customer visits | One month sales | Positive only | 3 days & forward imputation |
| #21 | Single | One month sales | One month sales | Positive only | 8 days & forward imputation |
| #22 | Single | One month sales | One month sales | Positive only | 3 days & forward imputation |
| #23 | Six | One month sales | One month sales | Positive only | 8 days & forward imputation |
| #24 | Six | One month sales | One month sales | Positive only | 3 days & forward imputation |
| #25 | Single | One month customer visits | One month sales | Positive only | 8 days & backward imputation |
| #26 | Single | One month customer visits | One month sales | Positive only | 3 days & backward imputation |
| #27 | Six | One month customer visits | One month sales | Positive only | 8 days & backward imputation |
| #28 | Six | One month customer visits | One month sales | Positive only | 3 days & backward imputation |
| #29 | Single | One month sales | One month sales | Positive only | 8 days & backward imputation |
| #30 | Single | One month sales | One month sales | Positive only | 3 days & backward imputation |
| #31 | Six | One month sales | One month sales | Positive only | 8 days & backward imputation |
| #32 | Six | One month sales | One month sales | Positive only | 3 days & backward imputation |

| | Regions | Outlet sampling | Product sampling | List of product types | Treatment of sale prices |
|-----|---------|-----------------------------|-------------------|-----------------------|------------------------------|
| #33 | Single | Three month customer visits | Three month sales | Full range | 8 days & forward imputation |
| #34 | Single | Three month customer visits | Three month sales | Full range | 3 days & forward imputation |
| #35 | Six | Three month customer visits | Three month sales | Full range | 8 days & forward imputation |
| #36 | Six | Three month customer visits | Three month sales | Full range | 3 days & forward imputation |
| #37 | Single | Three month sales | Three month sales | Full range | 8 days & forward imputation |
| #38 | Single | Three month sales | Three month sales | Full range | 3 days & forward imputation |
| #39 | Six | Three month sales | Three month sales | Full range | 8 days & forward imputation |
| #40 | Six | Three month sales | Three month sales | Full range | 3 days & forward imputation |
| #41 | Single | Three month customer visits | Three month sales | Full range | 8 days & backward imputation |
| #42 | Single | Three month customer visits | Three month sales | Full range | 3 days & backward imputation |
| #43 | Six | Three month customer visits | Three month sales | Full range | 8 days & backward imputation |
| #44 | Six | Three month customer visits | Three month sales | Full range | 3 days & backward imputation |
| #45 | Single | Three month sales | Three month sales | Full range | 8 days & backward imputation |
| #46 | Single | Three month sales | Three month sales | Full range | 3 days & backward imputation |
| #47 | Six | Three month sales | Three month sales | Full range | 8 days & backward imputation |
| #48 | Six | Three month sales | Three month sales | Full range | 3 days & backward imputation |
| #49 | Single | Three month customer visits | Three month sales | Positive only | 8 days & forward imputation |
| #50 | Single | Three month customer visits | Three month sales | Positive only | 3 days & forward imputation |
| #51 | Six | Three month customer visits | Three month sales | Positive only | 8 days & forward imputation |
| #52 | Six | Three month customer visits | Three month sales | Positive only | 3 days & forward imputation |
| #53 | Single | Three month sales | Three month sales | Positive only | 8 days & forward imputation |
| #54 | Single | Three month sales | Three month sales | Positive only | 3 days & forward imputation |
| #55 | Six | Three month sales | Three month sales | Positive only | 8 days & forward imputation |
| #56 | Six | Three month sales | Three month sales | Positive only | 3 days & forward imputation |
| #57 | Single | Three month customer visits | Three month sales | Positive only | 8 days & backward imputation |
| #58 | Single | Three month customer visits | Three month sales | Positive only | 3 days & backward imputation |
| #59 | Six | Three month customer visits | Three month sales | Positive only | 8 days & backward imputation |
| #60 | Six | Three month customer visits | Three month sales | Positive only | 3 days & backward imputation |
| #61 | Single | Three month sales | Three month sales | Positive only | 8 days & backward imputation |
| #62 | Single | Three month sales | Three month sales | Positive only | 3 days & backward imputation |
| #63 | Six | Three month sales | Three month sales | Positive only | 8 days & backward imputation |
| #64 | Six | Three month sales | Three month sales | Positive only | 3 days & backward imputation |

Table 3: Number of Outlets, Products, and Observations

| | No. of outlets | Entries | Exits | No. of products | No. of observations |
|------|----------------|---------|-------|-----------------|---------------------|
| 2000 | 185 | 21 | 5 | 174,928 | 242,357,320 |
| 2001 | 185 | 1 | 1 | 176,504 | 274,319,027 |
| 2002 | 186 | 14 | 13 | 180,355 | 283,433,216 |
| 2003 | 185 | 2 | 3 | 172,150 | 290,910,066 |
| 2004 | 168 | 14 | 31 | 182,661 | 282,074,675 |
| 2005 | 183 | 19 | 4 | 190,256 | 309,888,190 |
| 2006 | 186 | 7 | 4 | 206,287 | 329,139,639 |
| 2007 | 266 | 93 | 13 | 236,825 | 386,389,129 |
| 2008 | 257 | 4 | 13 | 234,660 | 419,941,109 |
| 2009 | 260 | 7 | 4 | 230,483 | 422,389,029 |
| 2010 | 256 | 0 | 4 | 223,810 | 410,358,552 |

Table 4: Turnover of Products in the 103 Outlets

| | No. of products in the 103 outlets | Entries | Exits | Entry rate | Exit rate |
|------|---------------------------------------|---------|--------|------------|-----------|
| 2000 | 203,563 | - | - | - | - |
| 2001 | 208,164 | 57,526 | 52,925 | 0.276 | 0.254 |
| 2002 | 217,139 | 66,035 | 57,060 | 0.304 | 0.263 |
| 2003 | 206,172 | 51,696 | 62,663 | 0.251 | 0.304 |
| 2004 | 222,486 | 74,655 | 58,341 | 0.336 | 0.262 |
| 2005 | 224,705 | 62,158 | 59,939 | 0.277 | 0.267 |
| 2006 | 242,669 | 80,361 | 62,397 | 0.331 | 0.257 |
| 2007 | 254,887 | 78,060 | 65,842 | 0.306 | 0.258 |
| 2008 | 268,541 | 89,557 | 75,903 | 0.333 | 0.283 |
| 2009 | 256,824 | 75,495 | 87,212 | 0.294 | 0.340 |

Table 5: Results of Purposive Sampling Simulations

| # | Mean of monthly inflation (percent) | Std. Dev. of monthly inflation (percent) | # | Mean of monthly inflation (percent) | Std. Dev. of monthly inflation (percent) |
|----|-------------------------------------|--|----|-------------------------------------|--|
| 1 | -0.041 | 0.669 | 33 | -0.043 | 0.711 |
| 2 | -0.037 | 0.721 | 34 | -0.041 | 0.737 |
| 3 | -0.039 | 0.673 | 35 | -0.051 | 0.630 |
| 4 | -0.036 | 0.720 | 36 | -0.050 | 0.701 |
| 5 | -0.047 | 0.790 | 37 | -0.047 | 0.711 |
| 6 | -0.048 | 0.844 | 38 | -0.047 | 0.758 |
| 7 | -0.038 | 0.843 | 39 | -0.041 | 0.736 |
| 8 | -0.037 | 0.875 | 40 | -0.039 | 0.761 |
| 9 | -0.038 | 0.660 | 41 | -0.040 | 0.695 |
| 10 | -0.036 | 0.696 | 42 | -0.040 | 0.725 |
| 11 | -0.037 | 0.647 | 43 | -0.049 | 0.616 |
| 12 | -0.035 | 0.710 | 44 | -0.049 | 0.692 |
| 13 | -0.044 | 0.784 | 45 | -0.044 | 0.707 |
| 14 | -0.047 | 0.837 | 46 | -0.045 | 0.752 |
| 15 | -0.036 | 0.834 | 47 | -0.038 | 0.734 |
| 16 | -0.035 | 0.867 | 48 | -0.038 | 0.755 |
| 17 | -0.075 | 0.815 | 49 | -0.072 | 0.815 |
| 18 | -0.074 | 0.830 | 50 | -0.070 | 0.827 |
| 19 | -0.055 | 0.833 | 51 | -0.068 | 0.708 |
| 20 | -0.054 | 0.805 | 52 | -0.066 | 0.708 |
| 21 | -0.077 | 1.087 | 53 | -0.080 | 0.854 |
| 22 | -0.080 | 1.126 | 54 | -0.081 | 0.889 |
| 23 | -0.061 | 0.998 | 55 | -0.062 | 0.837 |
| 24 | -0.058 | 0.986 | 56 | -0.060 | 0.844 |
| 25 | -0.073 | 0.797 | 57 | -0.070 | 0.815 |
| 26 | -0.079 | 0.795 | 58 | -0.069 | 0.823 |
| 27 | -0.054 | 0.807 | 59 | -0.067 | 0.692 |
| 28 | -0.053 | 0.800 | 60 | -0.066 | 0.699 |
| 29 | -0.075 | 1.075 | 61 | -0.077 | 0.845 |
| 30 | -0.079 | 1.119 | 62 | -0.079 | 0.889 |
| 31 | -0.058 | 0.986 | 63 | -0.059 | 0.835 |
| 32 | -0.057 | 0.980 | 64 | -0.058 | 0.843 |

Figure 1: Price Indexes Based on Purposive Sampling

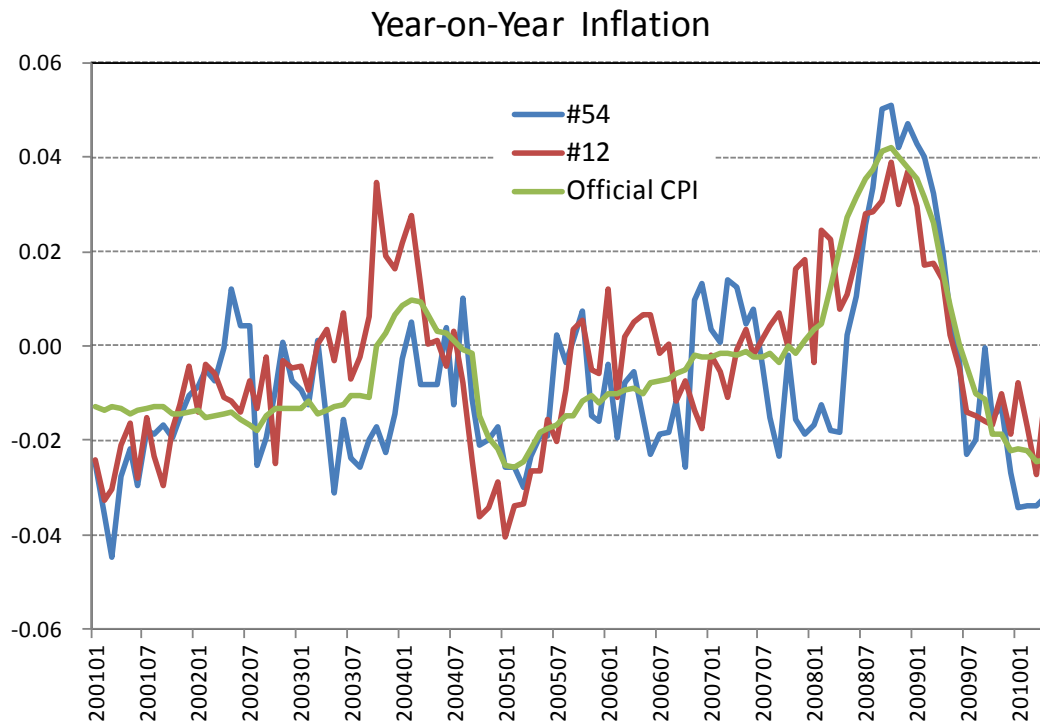
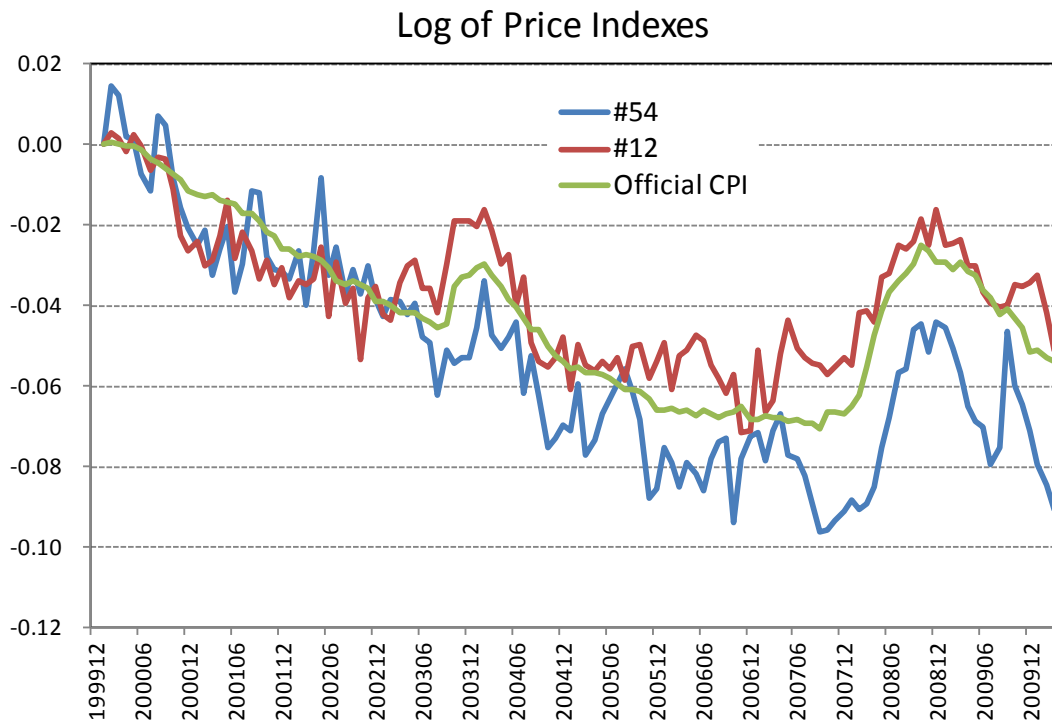
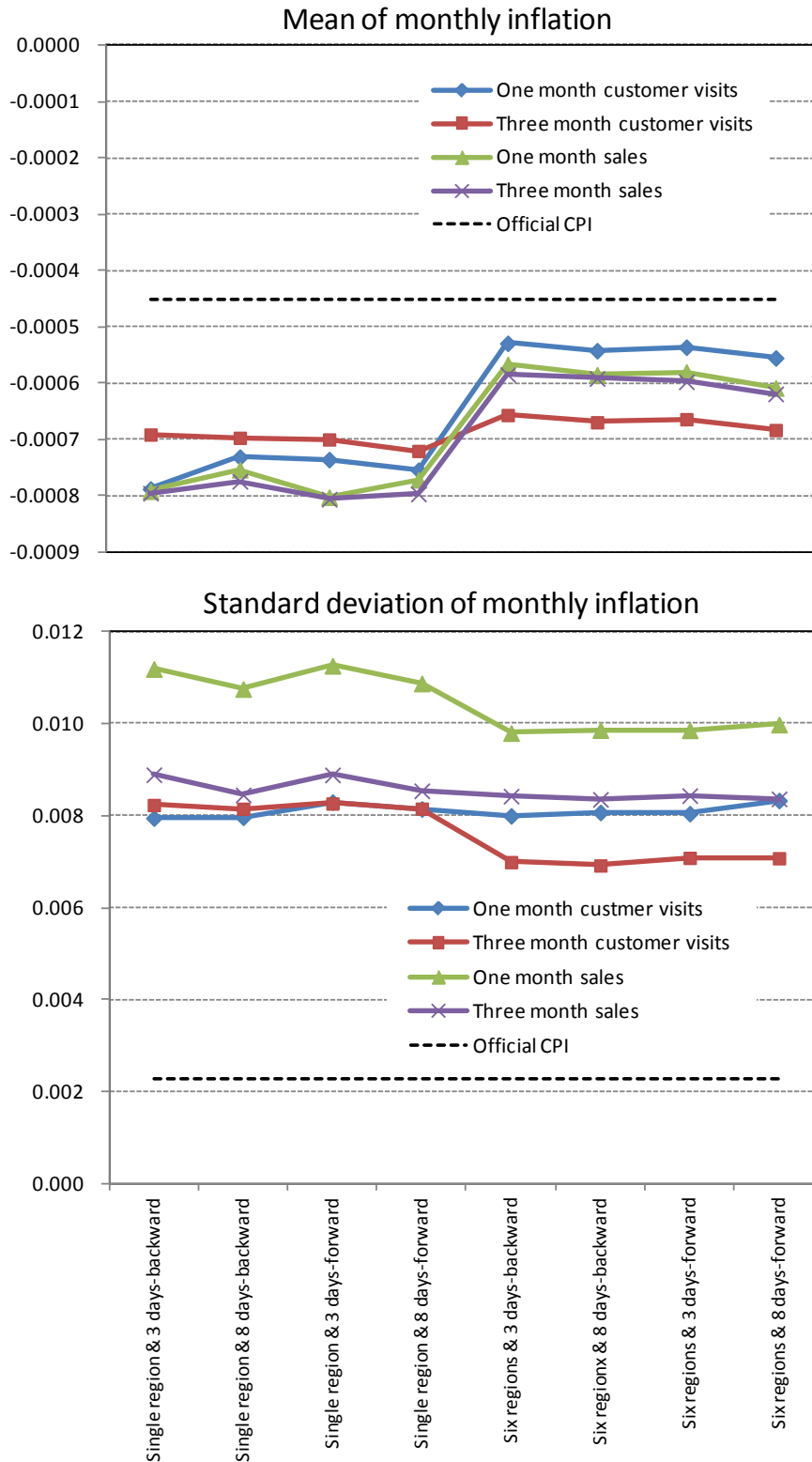


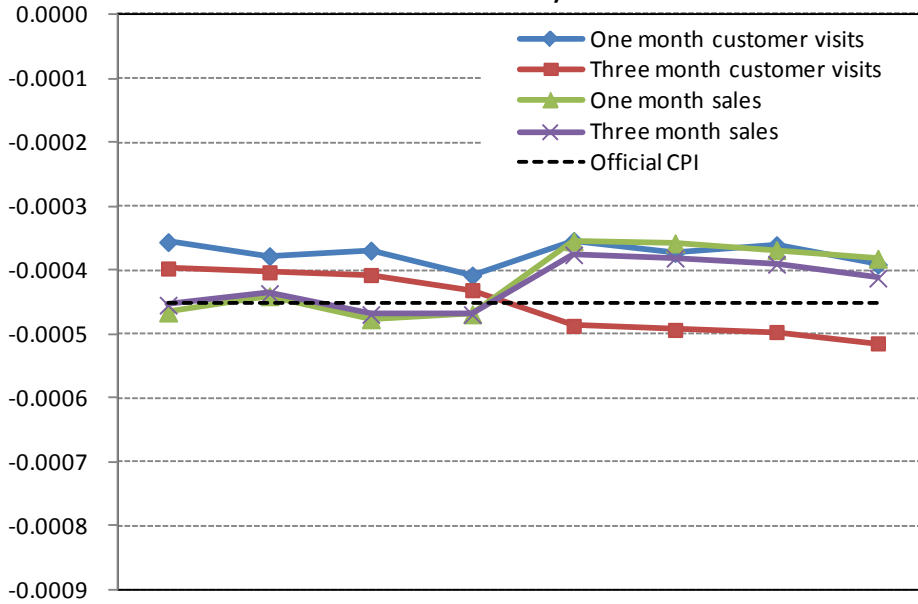
Figure 2: Outlet and Product Sampling

(a) Sampling with positive characteristics only



(b) Sampling with full range of characteristics

Mean of monthly inflation



Standard deviation of monthly inflation

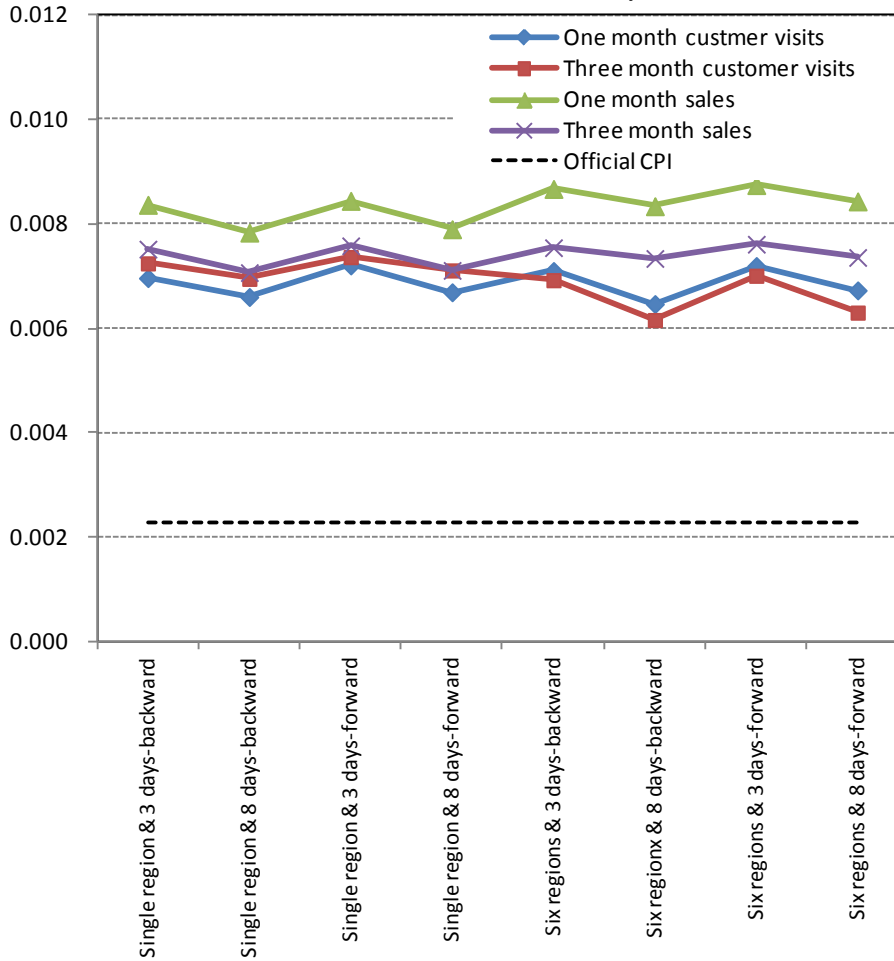


Figure 3: Treatment of Sale Prices

(a) Sampling with positive characteristics only

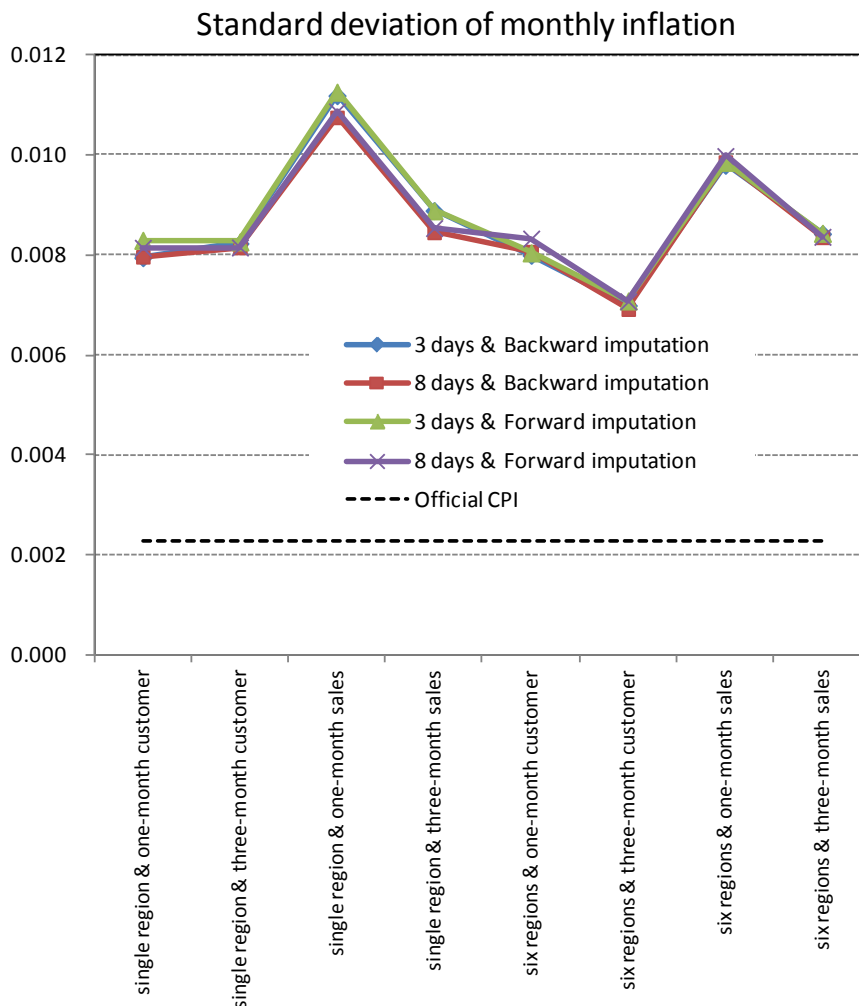
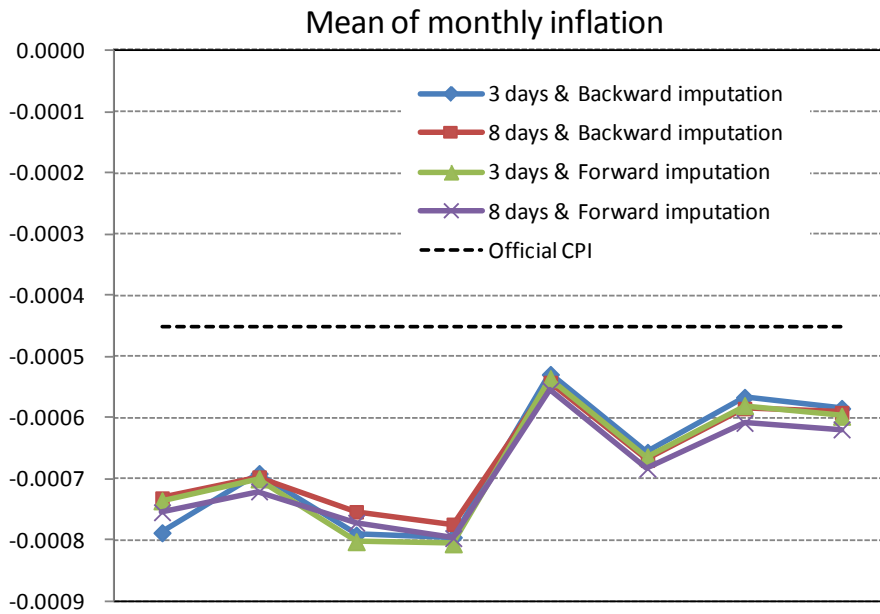


Figure 4: Year-on-Year Inflation Estimated Using Random Sampling

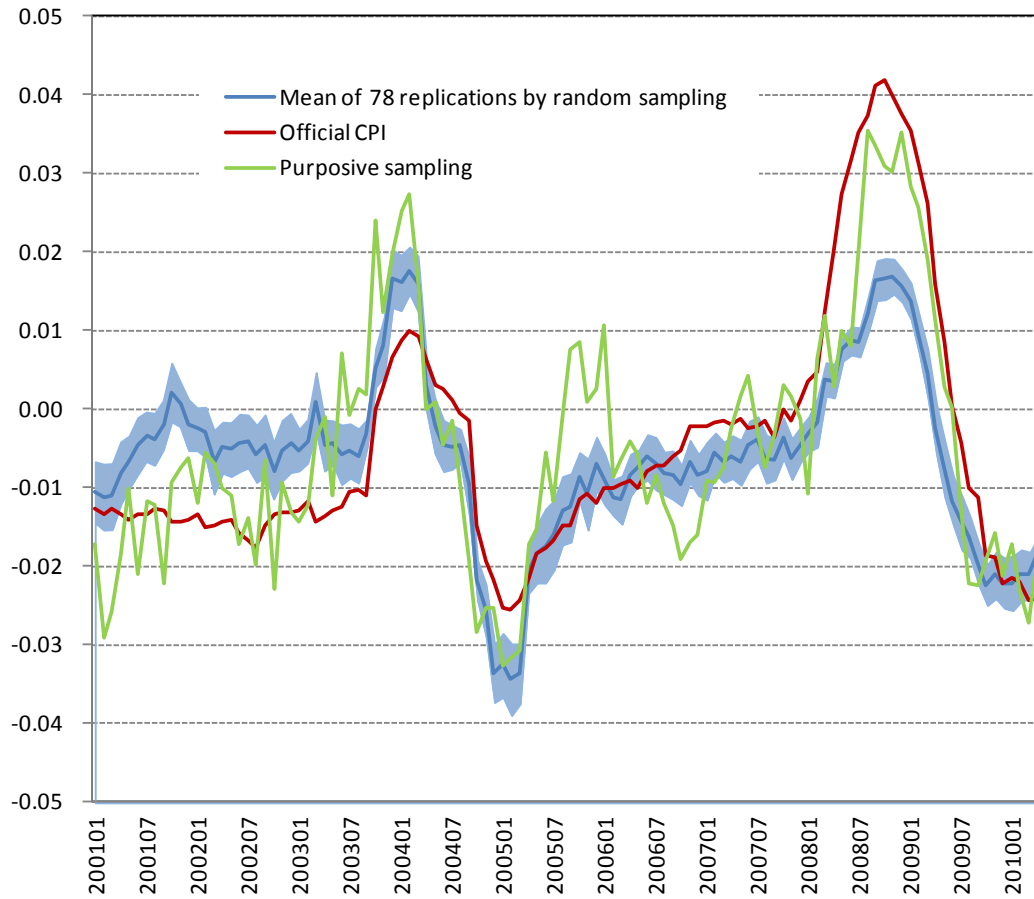


Figure 5: Arithmetic vs. Geometric Mean for Lower Level Aggregation

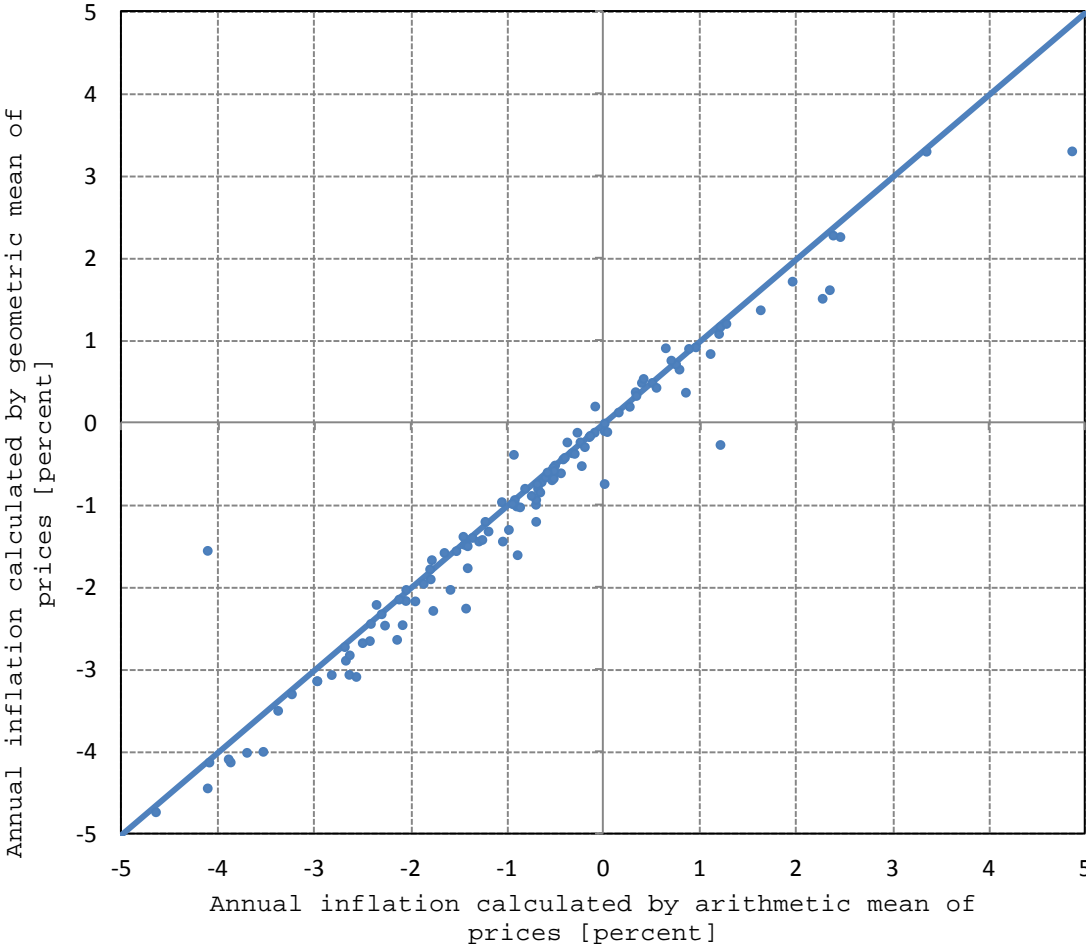


Figure 6: Sampling Bias for Margarine

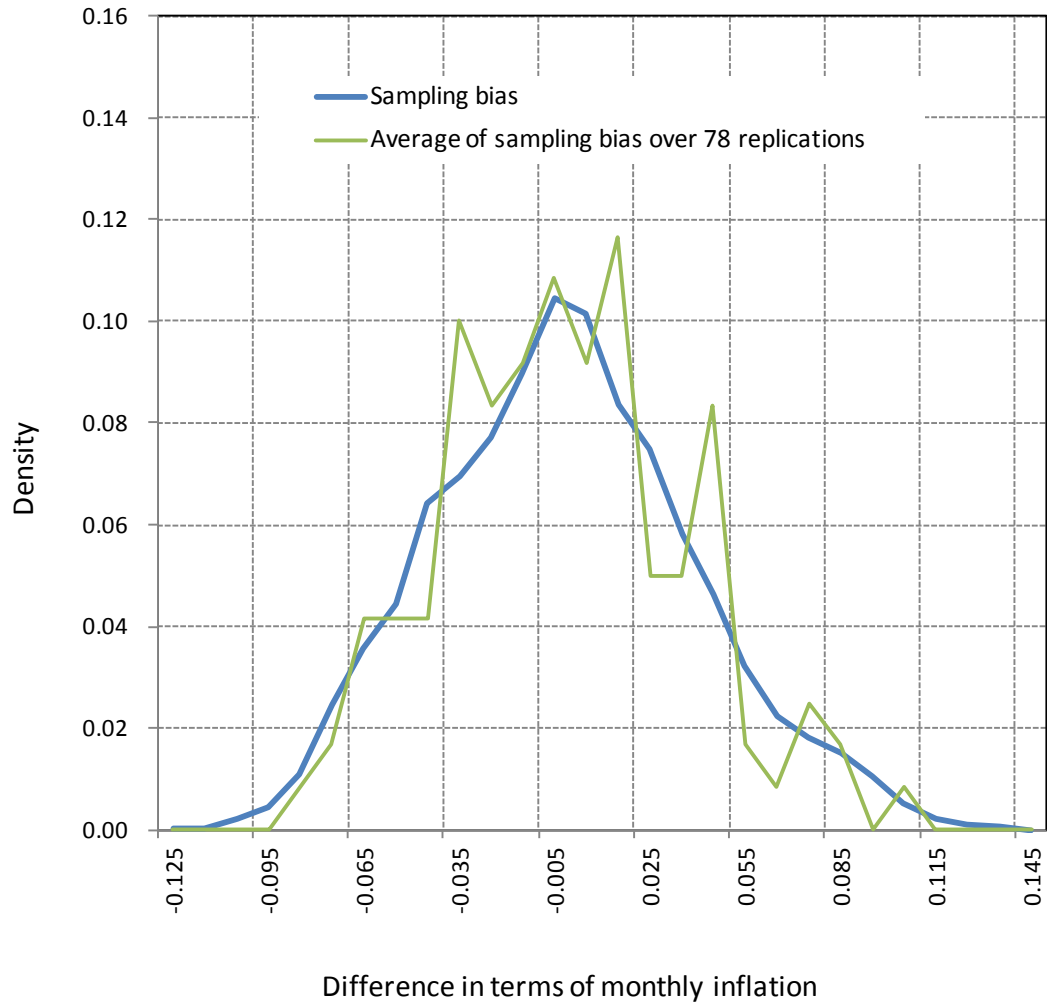


Figure 7: Sampling Bias by Item

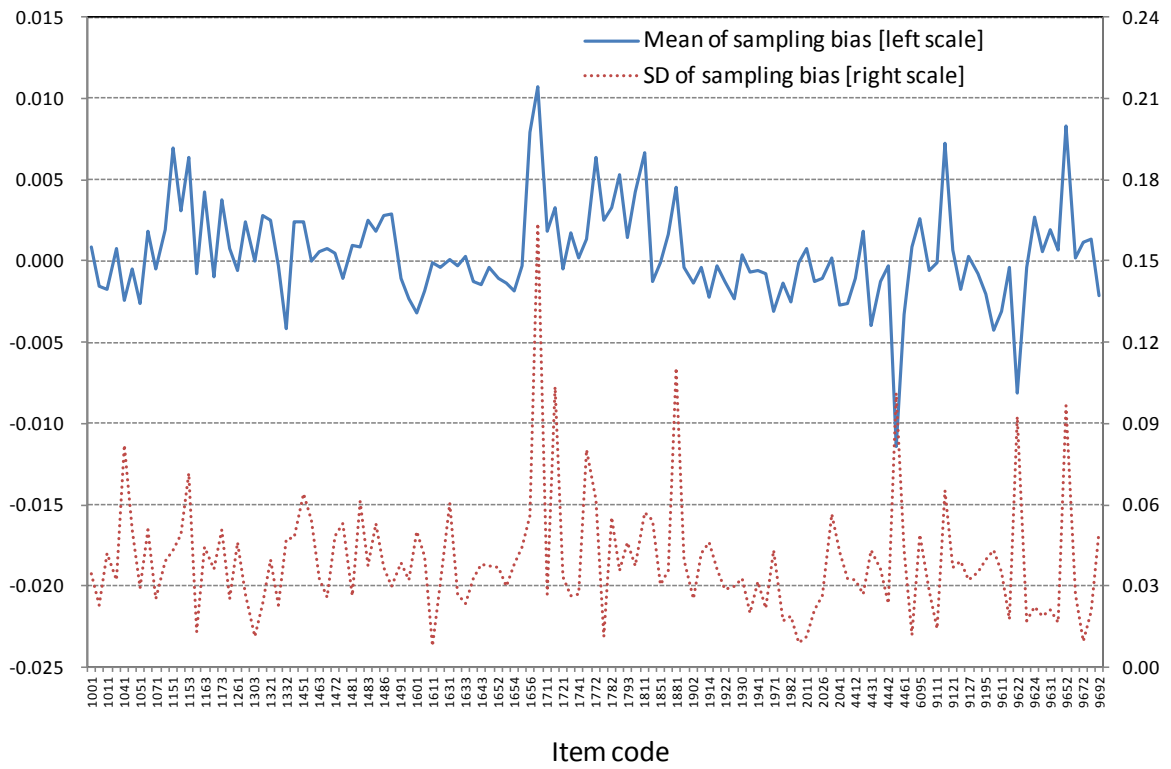


Figure 8: Overlap of Products that Meet the SBJ Product Type Specifications among Those Picked by Random Sampling

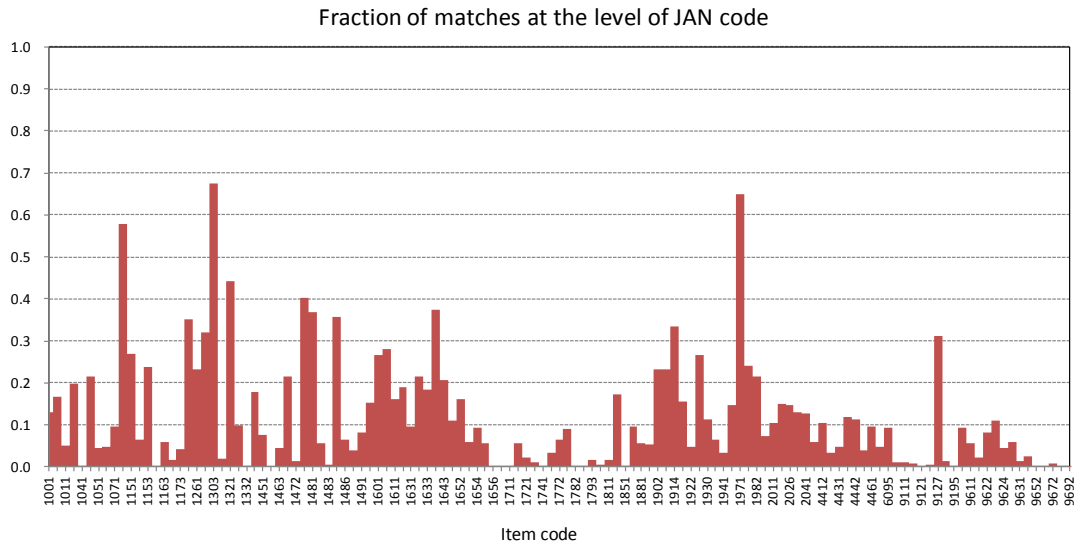


Figure 9: Is the Small Overlap Due to Tight JSB Product Type Specifications?

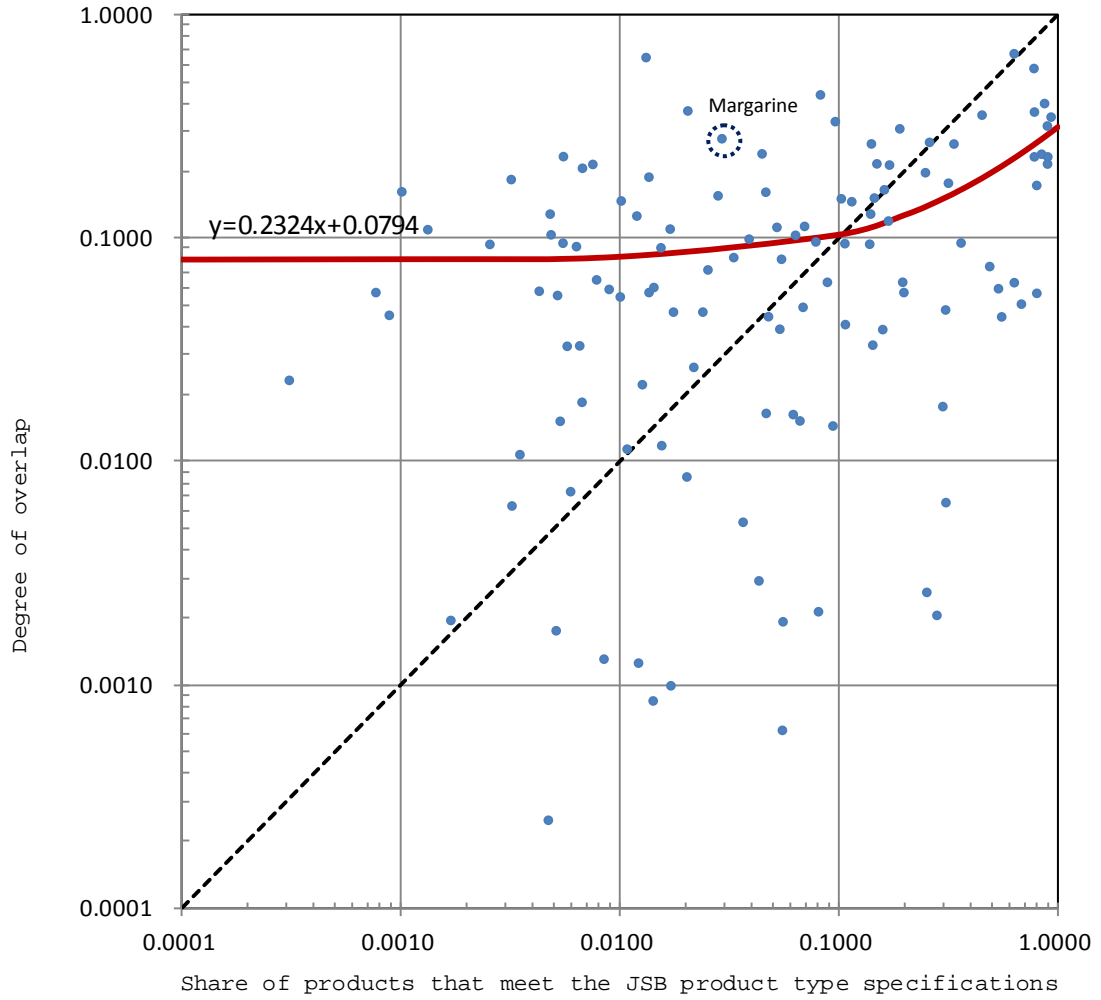


Figure 10: Sampling Bias at the Aggregate Level

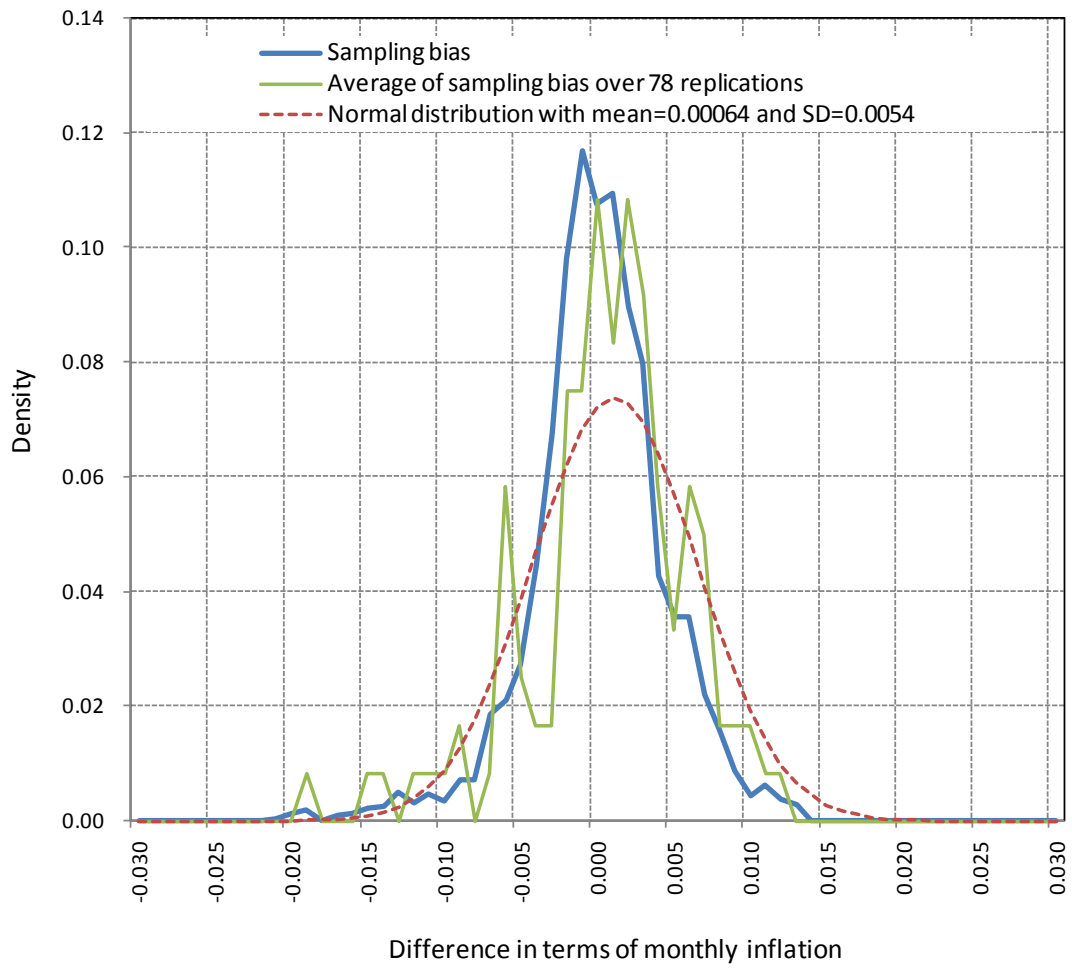


Figure 11: Sampling Bias for Alternative Definitions of Price Index

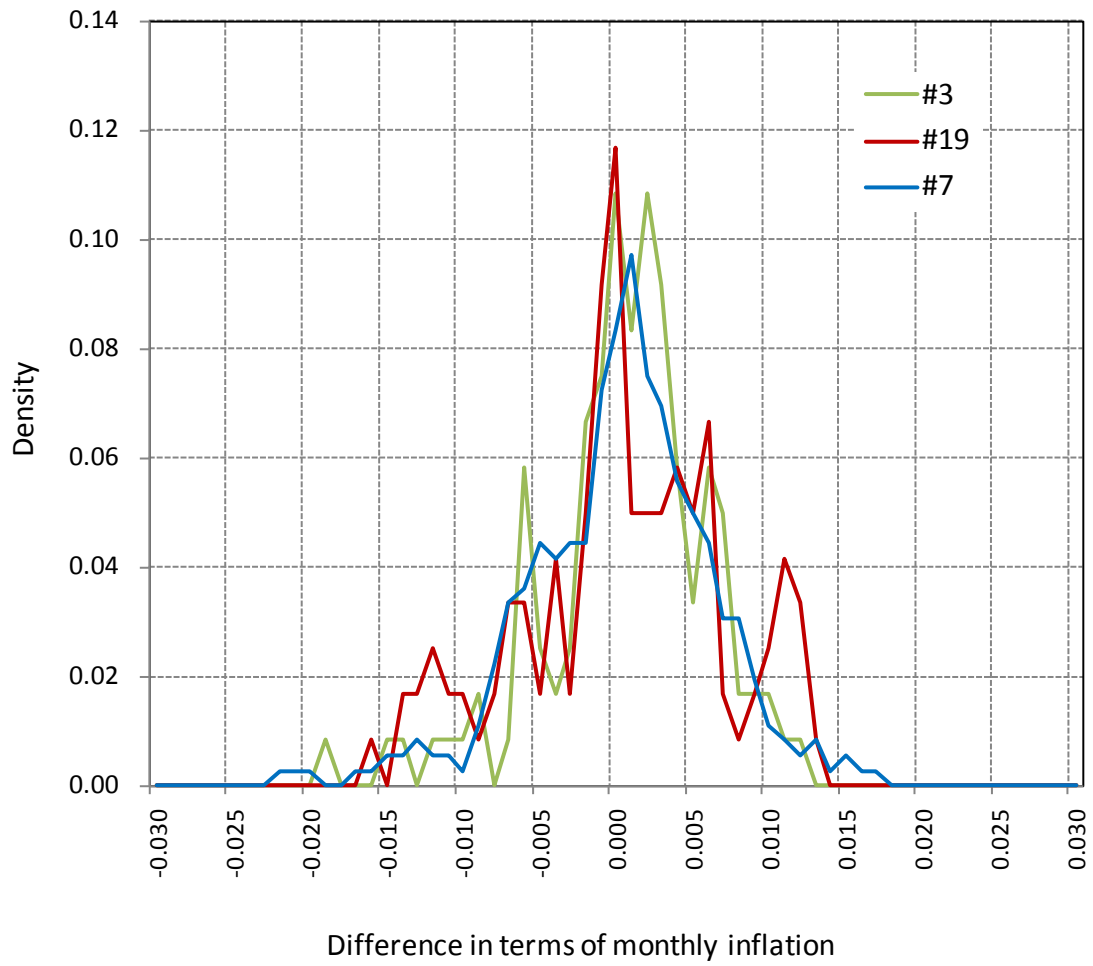


Figure 12: Sampling Bias for Different Time Intervals

