



Valuation of mineral and energy resources

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Outline of the presentation

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- **Practical issues for valuation**
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 - Heterogeneity of deposits across space
 - Constraints imposed on mineral production by associated capital
 - Volatility in the value of mineral assets introduced by short-run price fluctuations



Definition of the asset boundary

Position of the 2008 SNA

- For the sake of international comparability, need to be explicit about which resource categories are valued in the accounts.
- 2008 SNA, §10.179: only those resources that are « economically exploitable given current technology and relative prices » should be included in national accounts' balance sheets.
 - > Main problem here: the asset boundary is not defined with reference to a precise classification of resources.
 - > Countries valuing mineral and energy resources in their national accounts' balance sheets may consider different types of resources, e.g.: Australia, Canada.



Definition of the asset boundary

Example 1: Australian balance sheets

Coverage of mineral and energy resources in the Australian balance sheets

Fundamental Characterization	CRIRSCO Template for Solid Mineral Classes	SPE-PRMS Classes	SPE-PRMS Sub-Classes		UNFC		UNFC G axis						
					Class	Sub-class	UNFC E axis	UNFC F axis	Proved Measured	Probable Indicated	Possible Inferred		
									IP1/C Low Estimate	2P1/C Best Estimate	3P1/C High Estimate		
Discovered and Commercially Recoverable	Mineral Reserves	Reserves	<i>On Production</i>		Commercial Projects	On Production	1	1.1	1	2	3		
			<i>Approved for Development</i>				Approved for Development Justified for Development	1	1.2	1	2	3	
			<i>Justified for Development</i>					1	1.3	1	2	3	
Discovered and Not Commercially Recoverable	Mineral Resources	Contingent Resources	<i>Development Pending</i>		Potentially Commercial Projects	Development Pending	1.1	2.1	1	2	3		
			<i>On Hold</i>				Development On Hold	2	1.3	1	2	3	
			<i>Development Unclassified or on Hold</i>	<i>Unclassified</i>				2	2.1	1	2	3	
							<i>Development not Viable</i>		2	2.2	1	2	3
	Inventory (not defined in template)	Unrecoverable	Unrecoverable	<i>Unrecoverable</i>		Non-Commercial Projects	Development Unclassified	3.2	1.3	1	2	3	
				<i>Unrecoverable</i>				Development Not Viable	3.2	2.1	1	2	3
				<i>Unrecoverable</i>					3.2	2.2	1	2	3
		<i>Unrecoverable</i>		Additional Quantities in Place		3.3	1.3	1	2	3			
Undiscovered	Exploration Results	Prospective Resources	<i>Prospect</i>		Exploration Projects	(No sub-classes defined)	3.2	3.1	4.1	4.2	4.3		
			<i>Lead</i>				3.2	3.2	4.1	4.2	4.3		
			<i>Play</i>				3.2	3.3	4.1	4.2	4.3		
			<i>Unrecoverable</i>				3.3	4	4.1	4.2	4.3		
			<i>Unrecoverable</i>				3.3	4	4.1	4.2	4.3		



Australia's Natural Resource System

Reported Categories

E axis

F axis

G axis

Economically Demonstrated Resources (EDRs)

JORC Reserves and JORC Resources (measured and indicated) Development



Definition of the asset boundary

Example 2: Canadian balance sheets

Coverage of mineral and energy resources in the Canadian balance sheets

Fundamental Characterization	CIRSCO Template for Solid Mineral Classes	SPE-PRMS Classes	SPE-PRMS Sub-Classes	UNFC		UNFC E axis	UNFC F axis	UNFC G axis					
				Class	Sub-class			Proved Measured	Probable Indicated	Possible Inferred			
								<i>1P1C Low Estimate</i>					
								<i>2P1C Best Estimate</i>					
		<i>3P1C High Estimate</i>											
Discovered and Commercially Recoverable	Mineral Reserves	<i>Reserves</i>	<i>On Production</i>	Commercial Projects	1	1.1	1	2	3				
			<i>Approved for Development</i>		1	1.2	1	2	3				
			<i>Justified for Development</i>		1	1.3	1	2	3				
Discovered and Not Commercially Recoverable	Mineral Resources	<i>Contingent Resources</i>	<i>Development Pending</i>		Potentially Commercial Projects	Development Pending	1.1	2.1	1	2	3		
			<i>On Hold</i>	Development On Hold			2	1.3	1	2	3		
							2	2.1	1	2	3		
			<i>Development Unclassified or on Hold</i>	<i>Unclassified</i>			Non-Commercial Projects	Development Unclassified	2	2.2	1	2	3
									<i>Development not Viable</i>	Development Not Viable	3.2	1.3	1
	3.2	2.1	1	2	3								
	3.2	2.2	1	2	3								
	<i>Unrecoverable</i>	<i>Unrecoverable</i>	<i>Unrecoverable</i>		Additional Quantities in Place	Development Not Viable	3.3	1.3	1	2	3		
			3.3	2.1			1	2	3				
			3.3	2.2			1	2	3				
Undiscovered	Exploration Results	<i>Prospective Resources</i>	<i>Prospect</i>	Exploration Projects	(No sub-classes defined)		3.2	3.1	4.1	4.2	4.3		
			<i>Lead</i>				3.2	3.2	4.1	4.2	4.3		
			<i>Play</i>				3.2	3.3	4.1	4.2	4.3		
			<i>Unrecoverable</i>				3.3	4	4.1	4.2	4.3		
			<i>Unrecoverable</i>				3.3	4	4.1	4.2	4.3		

Canada's Natural Resource System

Economically Recoverable Reserves

or

Established Reserves (crude oil, natural gas), Proven and Probable Reserves (metals & potash)

Recoverable Reserves in active mines (coal), Remaining established reserves under active development (bitumen)

E axis

F axis

G axis





Definition of the asset boundary

Rely on SEEA-2012 classes for statistical reporting

- The SEEA 2012 offers a convenient way to delineate mineral and energy resources:
 - Class A: Commercially recoverable resources
 - Class B: Potentially commercially recoverable resources
 - Class C: Non-commercial and other known deposits
- SEEA-2012 classes are based on the UNFC-2009 classification.
- Main advantages of the UNFC-2009 classification:
 - Resource types are precisely defined based on 3 dimensions: socio-economic viability, project feasibility and geological knowledge.
 - It applies to both mineral and energy resources.
 - It can be mapped with other classifications used by countries (e.g. with CRIRSCO template for minerals, with SPE-PRMS for oil and gas, and soon with Russian classifications).
- Note that the AEG supports the SEEA distinction between 3 classes of resources and recommends to focus on Class A in national accounts' balance sheets (April 2016 meeting).



Practical issues for valuation

Key reference: Nature's Numbers (1999)

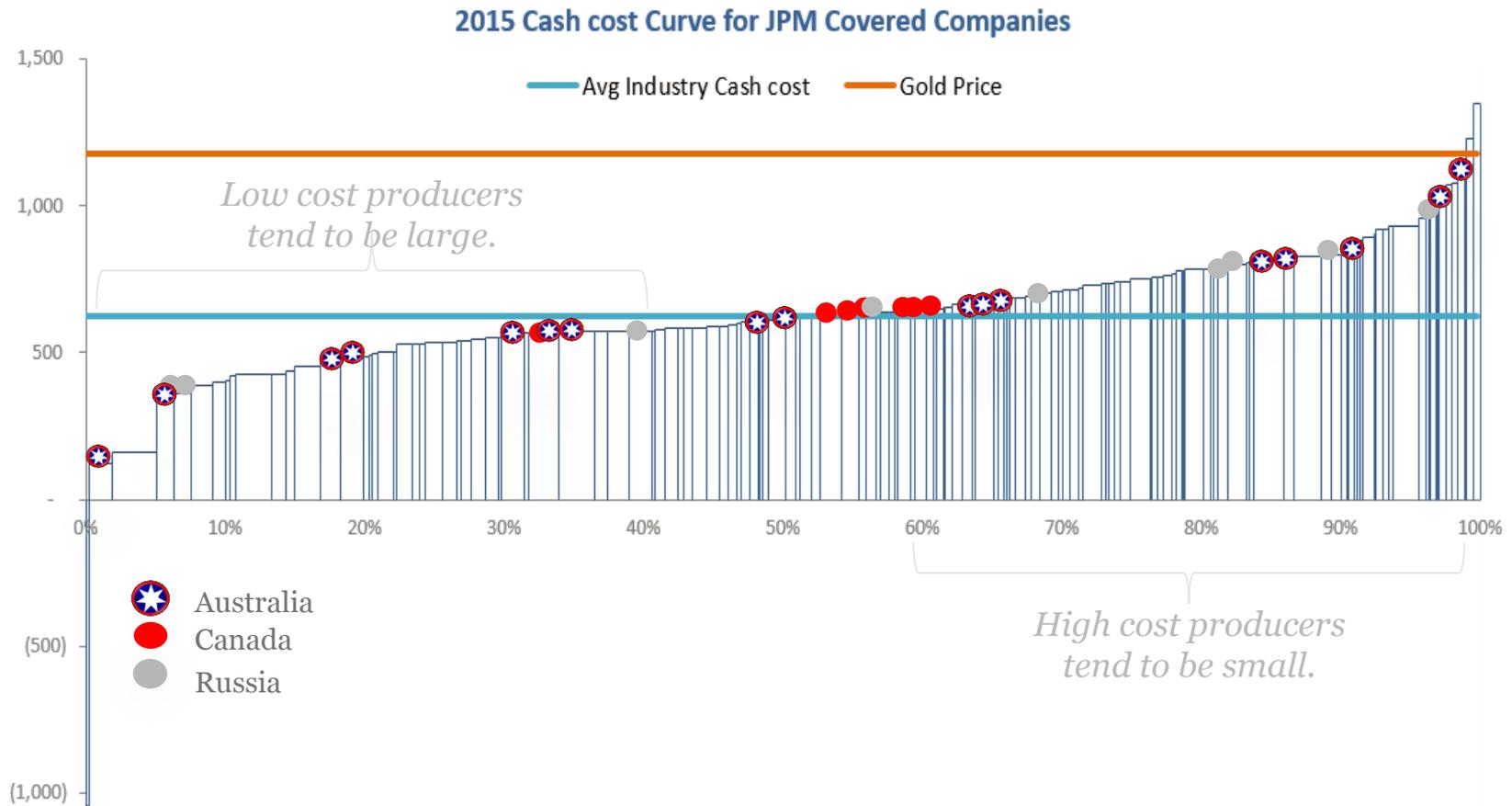
- Key reference for national accountants: Nature's numbers (1999)
See Chapter 3 on subsoil assets:
<http://www.bea.gov/scb/pdf/national/niparel/2000/o200srm.pdf>
- 5 research priorities for NPV computations were identified in this book:
 1. Value of mineral resources that are not reserves;
 2. Impact of ore-reserve [and extraction cost] heterogeneity on valuation calculations;
 3. Distorsions resulting from the constraints imposed on mineral production by associated capital;
 4. Volatility in the value of mineral assets introduced by short-run price fluctuations;
 5. *Difference between the market and social values of subsoil mineral assets.*



Practical issues for valuation

Heterogeneity of deposits across space

- For a given commodity, extraction costs vary globally and also within countries, by a large extent. Example of gold:





Practical issues for valuation

Constraints imposed on mineral production by associated capital

- Cairns-Davis (1998) and Cairns (2001):
 - They emphasize that output at mine level is constrained by initial investments in physical capital.
 - They encourage economists to follow mining engineers and assume that output at mine level remains constant over a mine's service life.
- Advantages related to the constant output assumption:
 - NPV computations are easier.
 - Based on market transaction data, Cairns and Davis (1998) show empirically that this assumption works better than the Hotelling assumption.
- Main difficulty:
 - This assumption only makes sense at the mine level.
 - Accountants would have to collect data at the mine (establishment) level. But the heterogeneity of deposits is another reason for doing this...
 - > Feasibility needs to be further assessed with NSOs (OECD SEEA Task Force).



Practical issues for valuation

Volatility in the value of mineral assets introduced by short-run price fluctuations

- Techniques for valuation of deposits under uncertainty exist in the financial literature and have been reviewed by the OECD SEEA Task Force. No need for national accountants to reinvent them.
- Main advantages of these techniques:
 - They are actually used by mining firms to value their own deposits.
 - They allow to understand why currently unprofitable deposits may have a significant market value (volatile prices => probability that future prices are higher than current prices).
 - If a significant part of the volatility in the accounts comes from the fact that deposits switch from outside to inside the asset boundary, they have the potential to reduce it.
- Main difficulty:
 - They require high-quality data on how mining profits are generated and, in particular, on extraction costs.
- Recommendation: As a priority, NSOs should concentrate on data quality improvements and try to dampen NPV volatility by relying on long-term averages of resource prices.



Thank you for your attention!