



FLUENCE

A Siemens and AES Company

THE ROLE OF ENERGY STORAGE IN GRID MODERNISATION & DECARBONISATION

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UN Experts on Clean Energy
6th November 2019

Fluence is the global leader in grid connected energy storage

Joint Venture of Siemens & AES delivers complete, proven storage systems to developers and utilities

OUR TRACK RECORD

 **12+**
YEARS

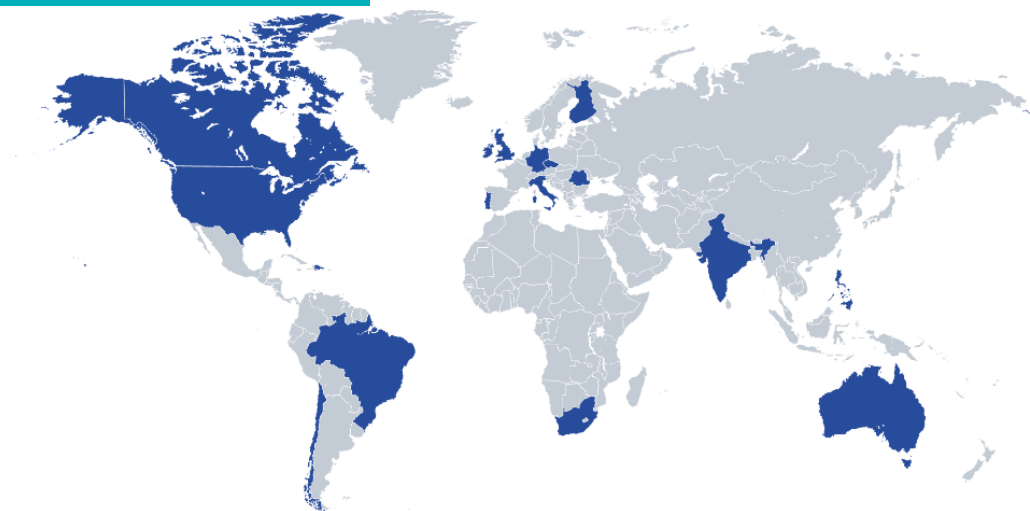
 **100+**
PROJECTS

 **21**
COUNTRIES
AND TERRITORIES

 **1,500+**
TOTAL MW

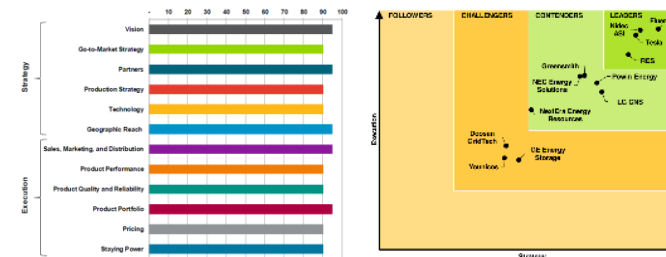
 **6,700+**
GW-HOURS OF DELIVERED
SERVICE GLOBALLY

OUR PROJECTS

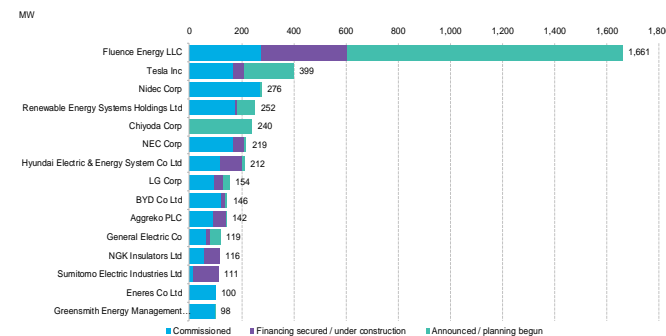


INDUSTRY RECOGNITION

#1
NAVIGANT
LEADERBOARD

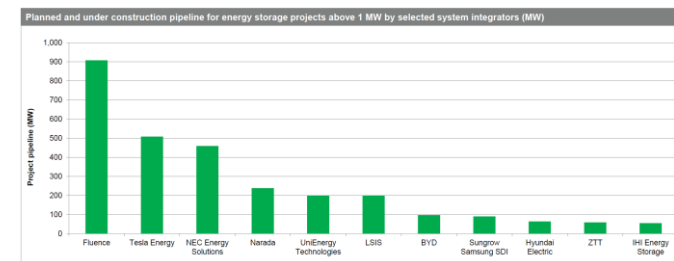


#1
Bloomberg
NEW ENERGY FINANCE
LEADERBOARD



Fluence, Tesla Energy and NEC Energy Solutions are the leading integrators in terms of planned large-scale battery energy storage projects (> 1 MW)

#1
IHS Markit
LEADERBOARD

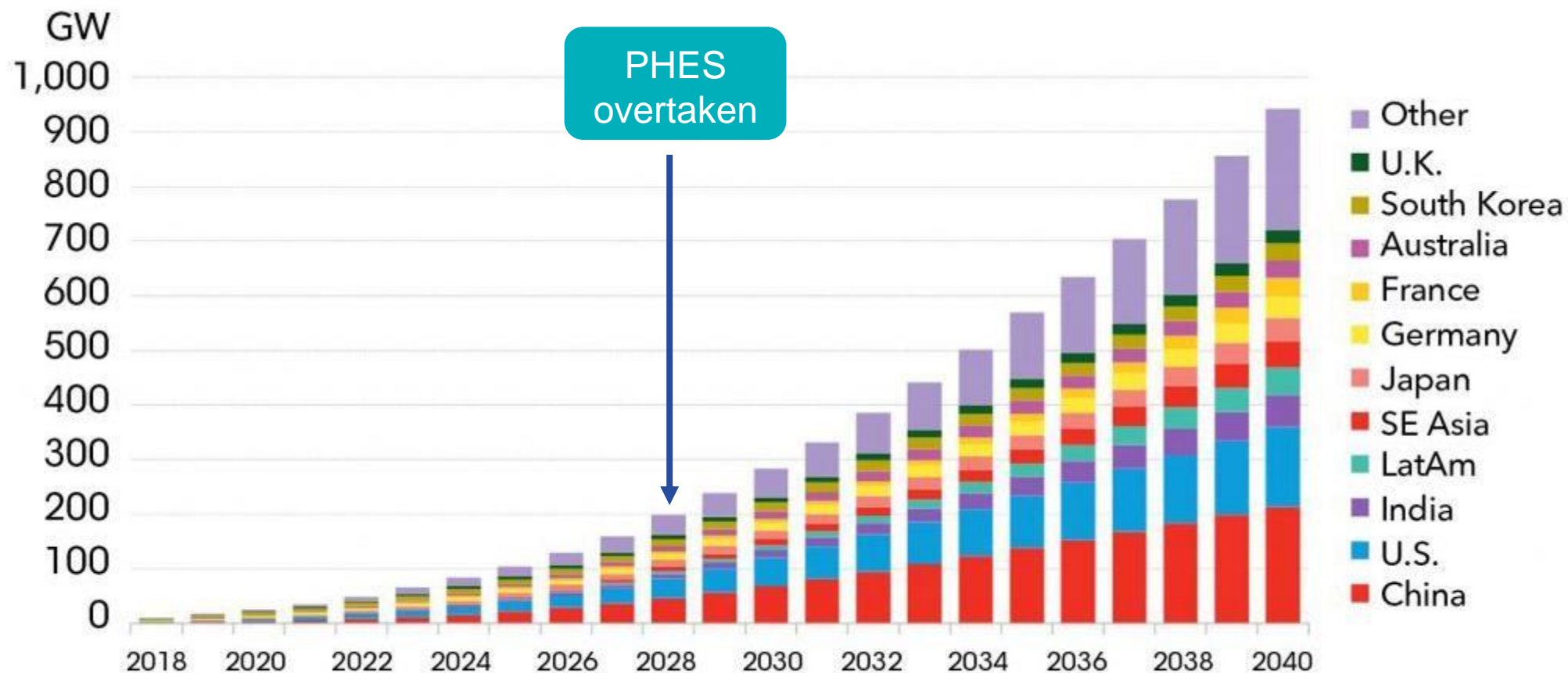




96%

Battery Energy Storage is on an exponential growth path

Investment of over **\$620 billion** during this period creates massive positive feedback loops



Source: BloombergNEF



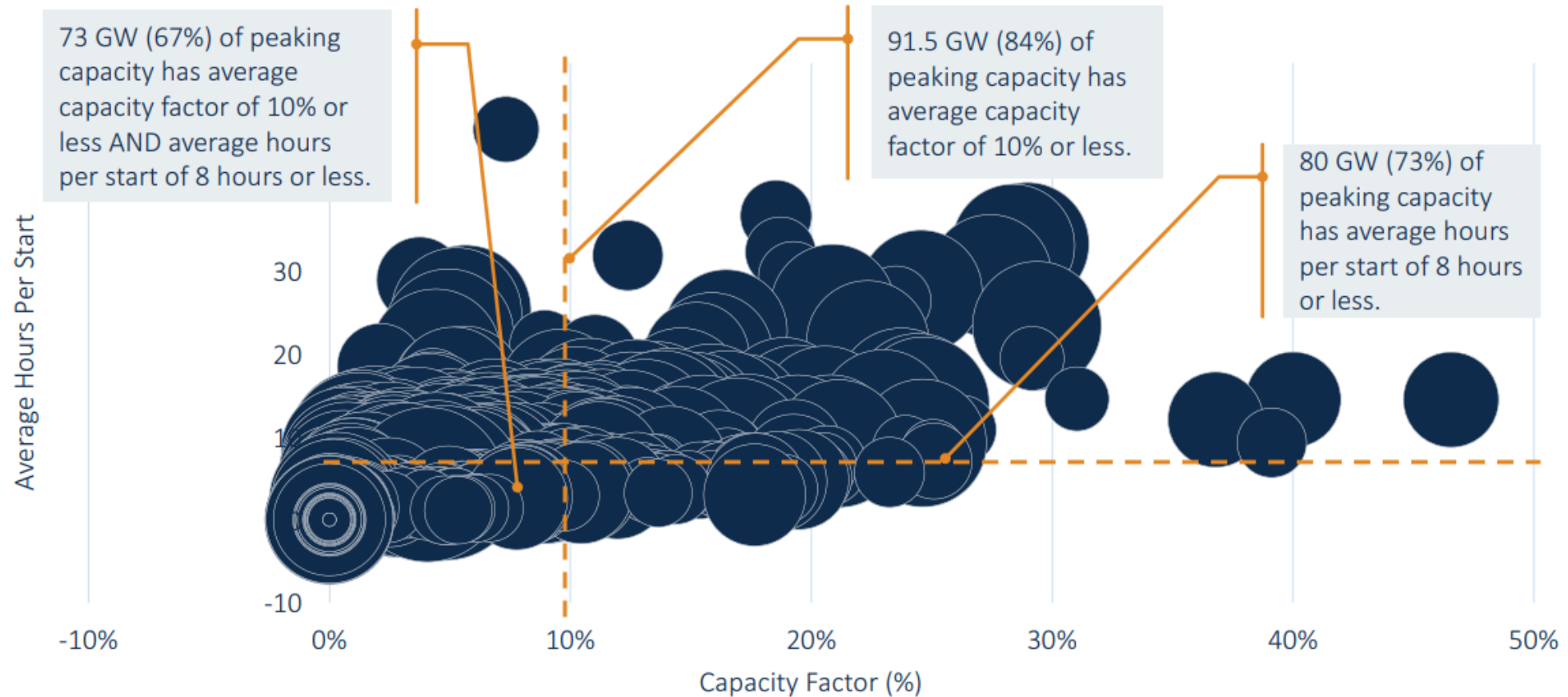




The electricity system's requirement for quick-response, flexible technology increases as renewable penetration grows. Getting to 80% RES-E only requires daily storage, getting to 100% requires seasonal.

Sources: SYSTEMIQ analysis, Aurora Energy Research

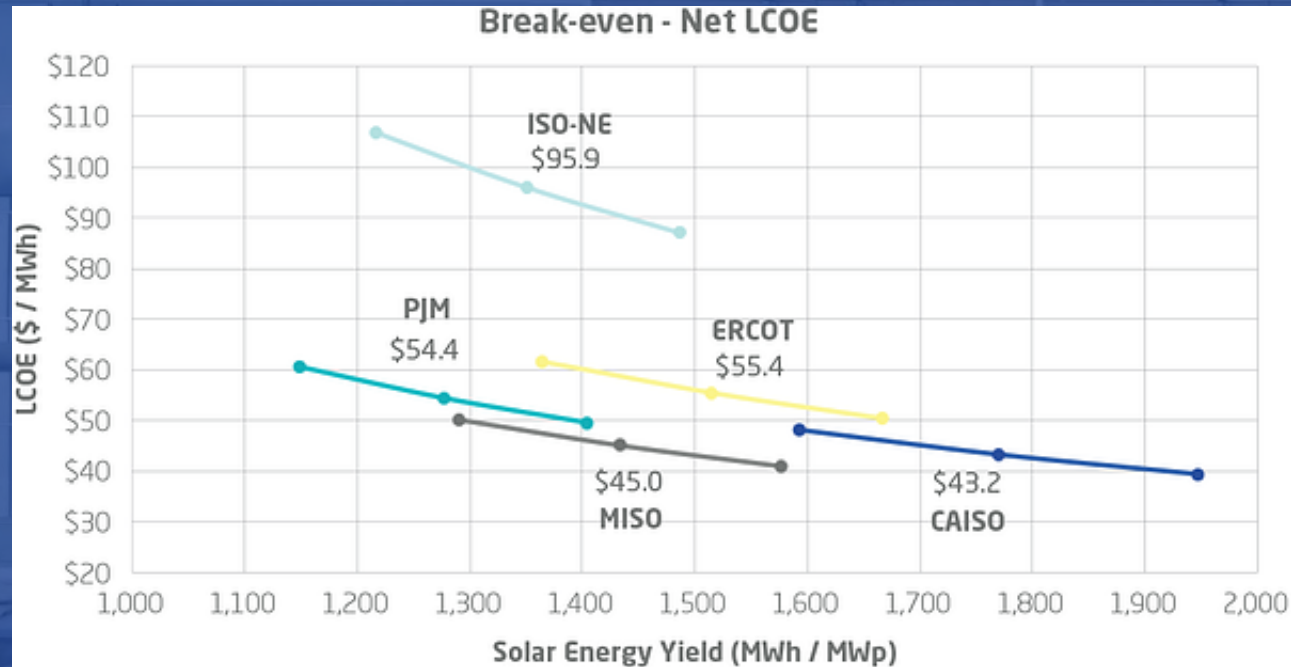
Over 67% of US peakers have < 10% utilization, and < 8hr run times



Source: Wood Mackenzie, Webinar 3/1/2018



A bridge to nowhere: Solar + Storage is already cheaper than mid-merit gas



Read More / Download The White Paper co-authored with Carnegie Mellon Tepper Business School:
<https://blog.fluenceenergy.com/fluence-energy-storage-solar-storage-mid-merit-utility-scale-asset>





World's largest solar plus
storage peaker plant