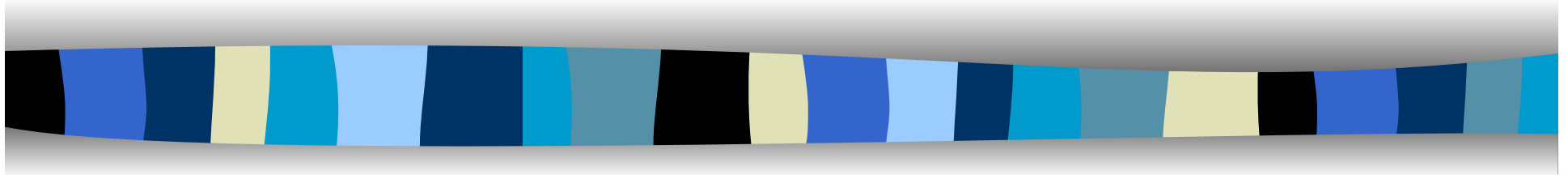


# BALANCE BETWEEN MARKET & REGULATION: A Case of Polish Gas Sector



**United Nations Economic Commission for Europe  
Working Party on Gas**

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# THEORY OF REGULATION

- **Regulatory paradox of the network industries liberalisation**
  - market vs. state intervention
  - competition through regulation
- **Origin, purpose, forms and instruments of modern regulation** (licensing, tariffs, monitoring, dispute resolution, etc.)
- **Pitfalls of an imperfect regulation**
  - lack of independence
  - restrictive licensing requirements
  - asymmetry of information
- **Polish regulatory framework**

# MARKET AND REGULATION: interaction areas

## ■ SECURITY OF SUPPLY

- the concept and its definition
- economic accessibility (acceptable prices)
- infrastructure adequacy (investments)
- cross-border cooperation (interconnectors, harmonisation of standards)
- EU import dependency (cost of diversification)
- the role of regulatory bodies

## ■ Demand Side Management

- consumer education (promotion of gas consumption,
- promotion of energy efficiency (e.g. ESCO, energy audits)

## ■ Environment and Innovations

- alternative / renewable energy sources (LNG, CNG, fuel-cells)
- exploring possible new applications for gas

- - new market solutions for gas trade (trading hubs, spot market)

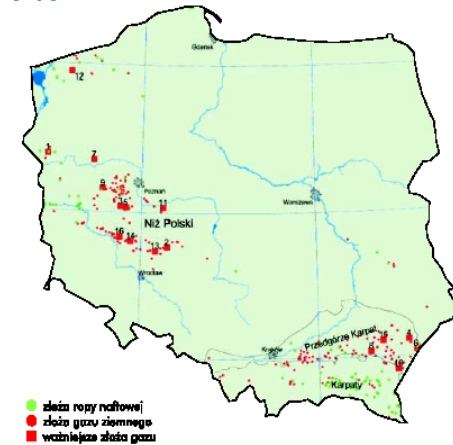
## ■ Who is going to pay for this?



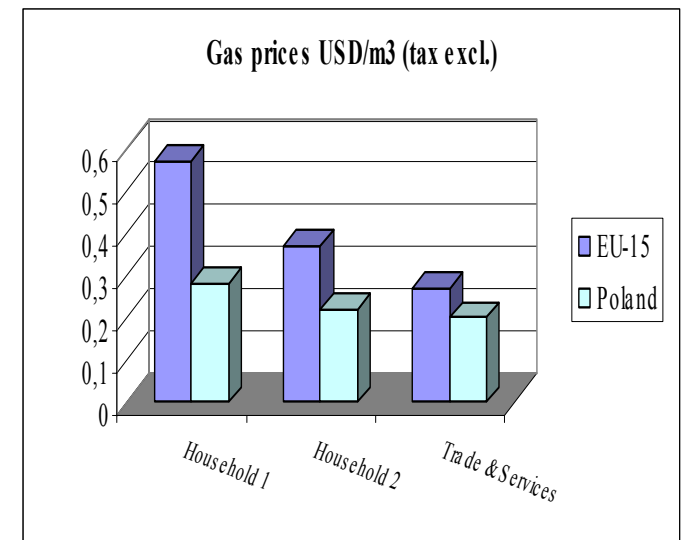
# POLISH GAS SECTOR: characteristics

- **Gas sales (2004):** 13.4 bcm
- **Domestic production:** 4.3 bcm (32% of total domestic consumption)
- **Storage capacity:** ca. 1.5 bcm
- **Transmission network (km):** 15 451
- **Transmission network (km):** 109 860

ZŁOŻA ROPY NAFTOWEJ I GAZU ZIEMNEGO W POLSCE

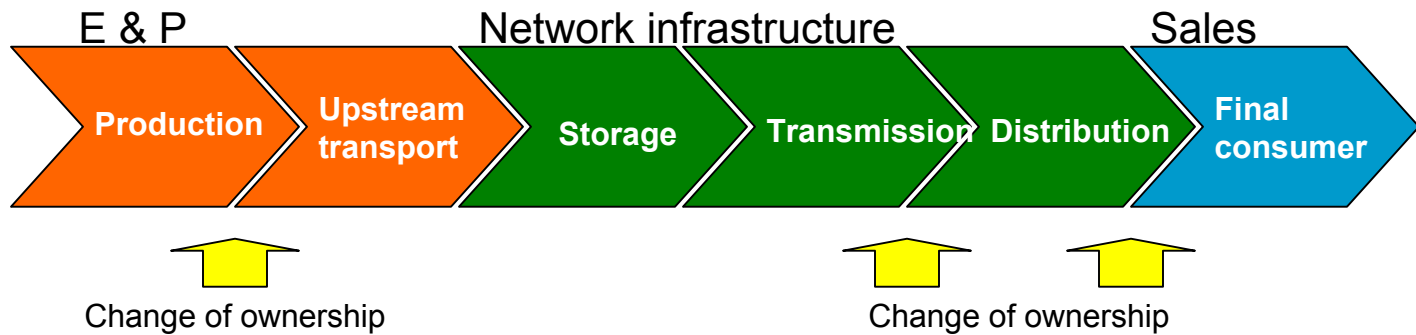


Source: PGNiG

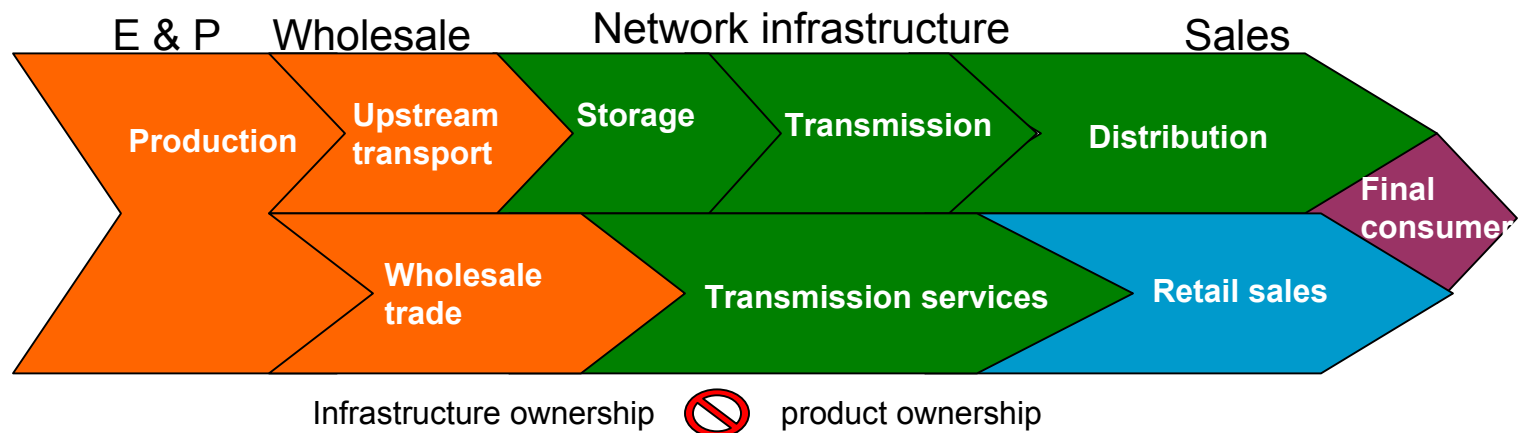


# POLISH GAS SECTOR: restructuring

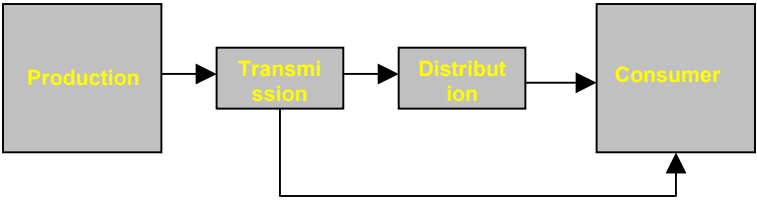
**Before**



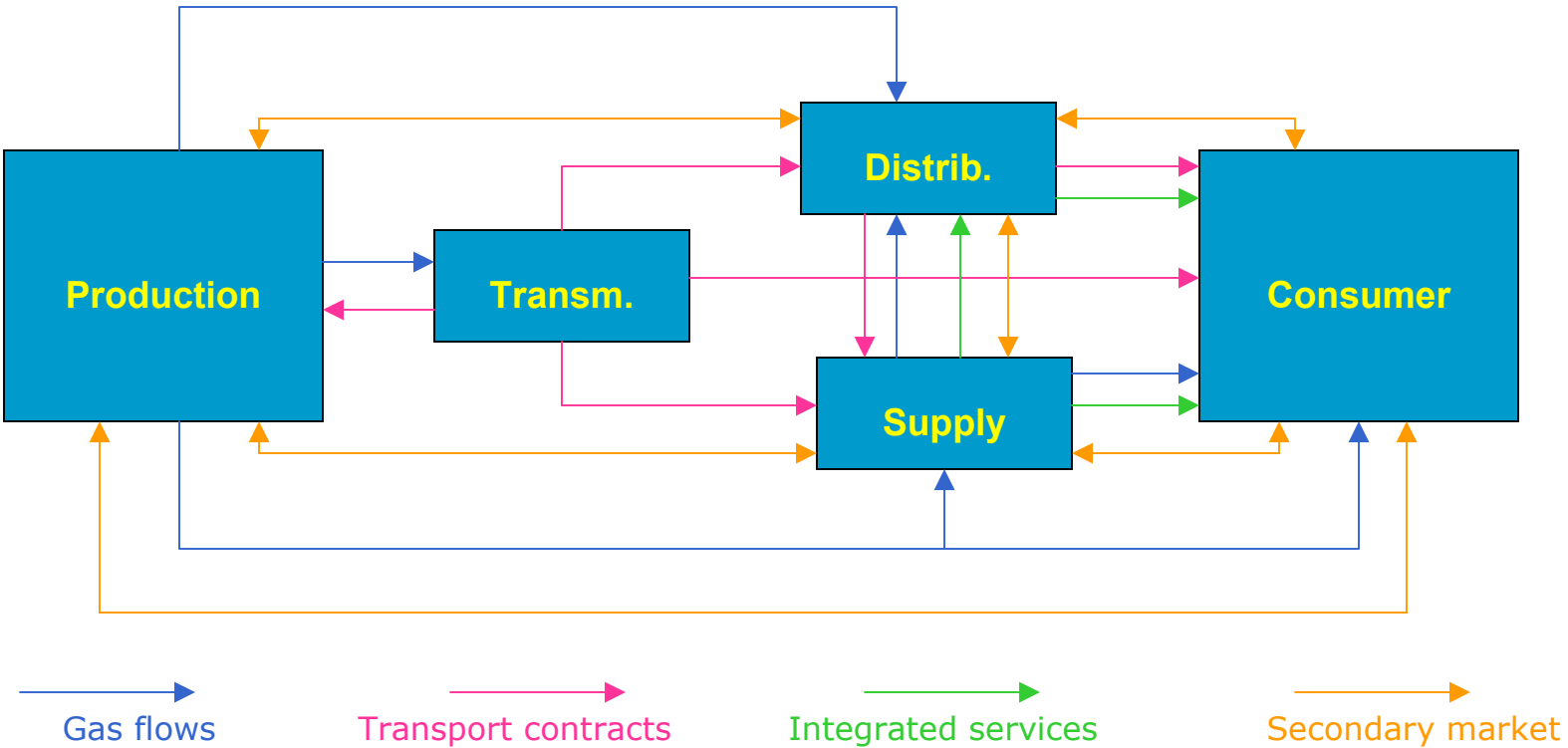
**After**



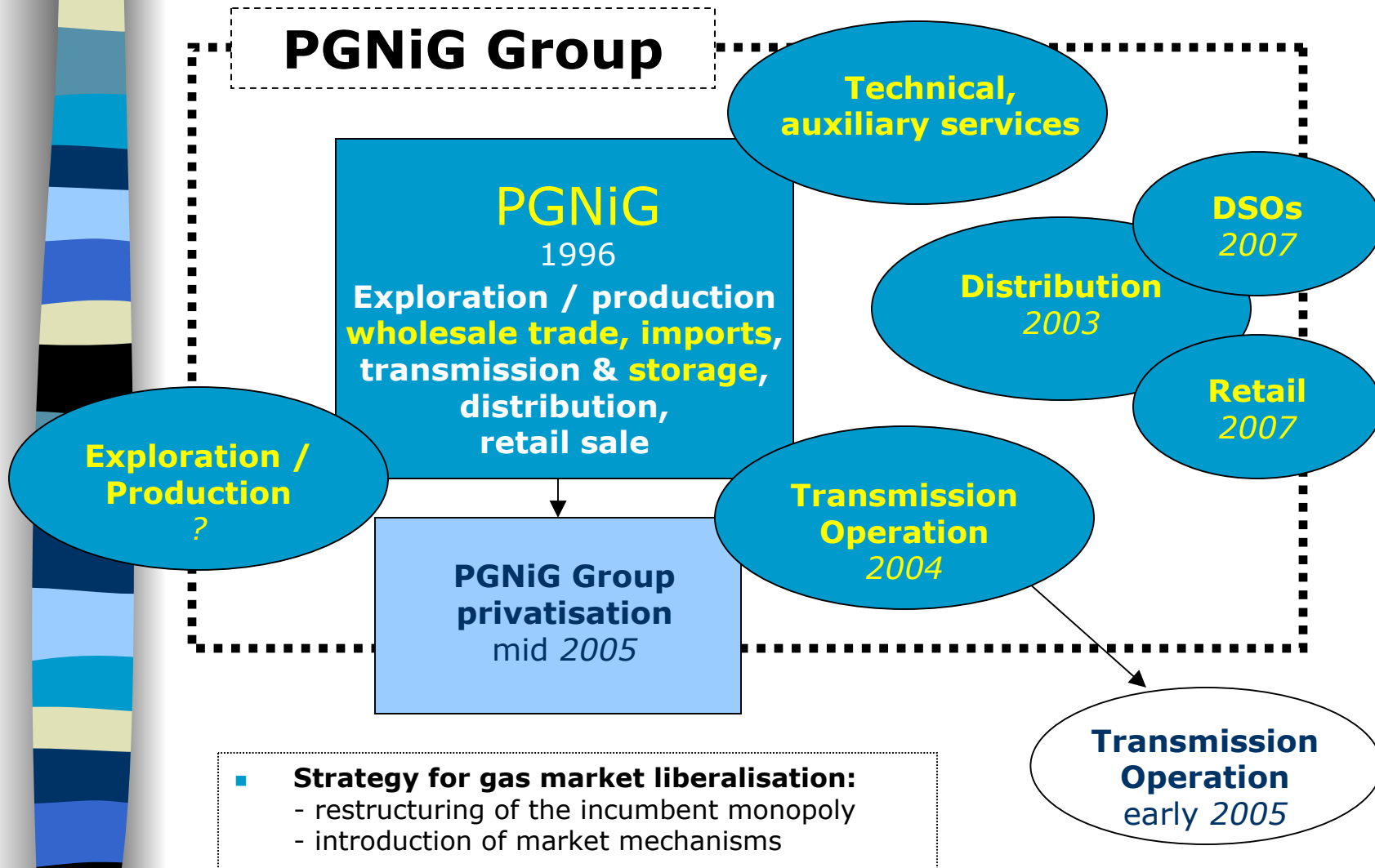
# POLISH GAS SECTOR: restructuring [2]



Transactions on the market



# POLISH GAS SECTOR RESTRUCTURING: an example of balancing between market and regulation





## **POLISH GAS SECTOR RESTRUCTURING: an example of balancing between market and regulation [2]**

- **Government program for the introduction of the competitive gas market + Program for PGNiG restructuring & privatisation**

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- *Identification of barriers for competition:* monopolistic structure, long-term gas contract (Yamal contract), infrastructure inadequacies (networks, metering, interconnectors, IT systems), transmission v. distribution network definition.
- *Guidelines on how to eliminate the barriers:* further unbundling, infrastructure and metering development, grid code, IT systems development, elimination of cross subsidies throughout cyclical tariff reviews.



## POLISH GAS SECTOR RESTRUCTURING: an example of balancing between market and regulation [3]

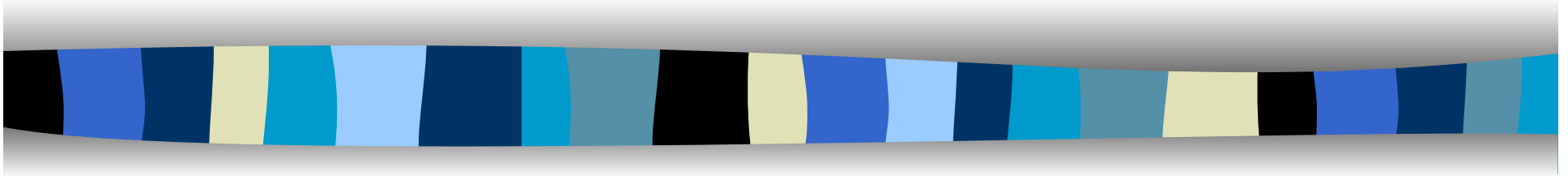
### ■ **Trade-offs**

- Dominant position of the incumbent company is retained
- Incomplete unbundling [1]: separation of exploration and production activity into an independent company within the Capital Group is deferred,
- Incomplete unbundling [2]: TSO has been separated without network ownership (costs of lease)
- Switching: difficult due to take or pay clause, reciprocity clause

### ■ **Challenges**

- enforcement of market behaviour through privatization
- complete unbundling (TSO outside Capital Group and with network assets)
- renegotiation of Yamal contract (take -or-pay, destination clauses, gas release programs)
- diversification of gas supplies

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