

# TOOLKIT ON “HOW TO DO PPPS”



## TRAINING MODULES

*Geneva, Switzerland  
3-4 December 2009*

*Second Meeting of the Team of Specialists on Public-Private Partnerships*

# Where Are We Now?

## First Batch of Training Modules

	<b>Module Name</b>	<b>First Draft</b>	<b>Second Draft</b>	<b>Final Draft</b>
1	Creating the Right Legal and Regulatory Framework	Oct. 2008	Dec. 2009	Sept. 2010
2	How to Prepare an Outline Business Case	Oct. 2008	Dec. 2009	Sept. 2010
3	Risk Management	Oct. 2008	Dec. 2009	Sept. 2010
4	PPP in Roads	Oct. 2008	Dec. 2009	Sept. 2010

# Where Are We Now?

## Second Batch of Training Modules

	<b>Module Name</b>	<b>First Draft</b>	<b>Second Draft</b>	<b>Final Draft</b>
5	Introduction in PPPs	Dec. 2009	April 2010	Dec. 2010
6	PPP Readiness Assessment	Dec. 2009	April 2010	Dec. 2010
7	Sustainable Development and PPPs	Dec. 2009	April 2010	Dec. 2010
8	Financing PPPs	Dec. 2009	April 2010	Dec. 2010
9	Contract compliance, performance monitoring and dispute resolution	Dec. 2009	April 2010	Dec. 2010

# Where Are We Now?

## Second Batch of Training Modules, Cont'd

	<b>Module Name</b>	<b>First Draft</b>	<b>Second Draft</b>	<b>Final Draft</b>
10	Negotiating a concession agreement	Dec. 2009	April 2010	Dec. 2010
11	Hospital	Dec. 2009	April 2010	Dec. 2010
12	Water Supply	Dec. 2009	April 2010	Dec. 2010
13	Waste Management	Dec. 2009	April 2010	Dec. 2010
14	PPP in Rails	Dec. 2009	April 2010	Dec. 2010

# Where Are We Now?

## Third Batch of Training Modules

	<b>Module Name</b>	<b>First Draft</b>	<b>Second Draft</b>	<b>Final Draft</b>
15	Getting Started with PPPs	April 2010	July 2010	Dec. 2010
16	Organizing an Effective PPP programme within a Government	April 2010	July 2010	Dec. 2010
17	PPP Procurement	April 2010	July 2010	Dec. 2010

### ***Other Materials:***

Comparative Review on the Emerging PPP Countries prepared by the State University, Higher School of Economics

Case Studies submitted by individual experts/PPP Units

# Deadlines

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April 2010 – authors submit final drafts to the Secretariat

**Final Toolkit December 2010**

# 3 Key Issues

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- Are there topics missing from the Toolkit?
- How can we make it coherent?
- How can we avoid a “one method suits all approach?”

# What's Missing From the Toolkit?

- How and when to choose PFI/PPP.
- The range of corporate structures used to support PFI/PPP projects (e.g: SPVs, PICs, etc).
- The role of Private Equity, SWFs and Hedge Funds.
- The “on” and “off” balance sheet risks.
- The range of payment mechanisms.

# What's Missing From the Toolkit?

- Institutional capacities required by host governments in PPP projects.
- The role and activities of a PPP Unit.
- Taxation issues of PFI/PPP deals for host Governments.
- Mechanisms for mitigating labour issues associated with introducing PPP deals to a market.
- What resources are available to Governments to promote PFI/PPP deals?