



# ВНЕШЭКОНОМБАНК

ГОСУДАРСТВЕННАЯ КОРПОРАЦИЯ  
«БАНК РАЗВИТИЯ И ВНЕШНЕЭКОНОМИЧЕСКОЙ  
ДЕЯТЕЛЬНОСТИ (ВНЕШЭКОНОМБАНК)»



Summary of Vnesheconombank  
PPP Center activities in 2009



## Mission of the PPP Center and its principal tasks

Quality assistance to public authorities on implementation of their industrial, regional or urban development strategies with the use of PPP

### **Project assistance**

- Investment advisory services to public authorities
- Programs of PPP projects on the basis of standardized documentation

### **Capacity development**

- Development of PPP units within administrations
- Development of legal and regulatory environment to enable PPP use
- PPP market analysis and information to engage private sector interest
- Public staff training development



## Investment advisory services

- In 2009 Center has performed VEB function of the Russian Government advisor to assess financial, budgetary and economic efficiency of project applications for the State Investment Fund subsidies. 10 projects assessed
- Joint study was performed with Federal Agency of Special Economic Zones (now part of Ministry of the economy) on PPP use for development of zones' public infrastructure
- Consultations were provided on possible PPP use in the Federal Programs on water and urban utilities, being drafted
- Memberships in PPP and Investment Advisory Boards of Ministry of Transport, Ministry of Regional Development, Tourism Agency, Investment Policy and Entrepreneurship Committee of the State Duma (parliament), Russian Union of Industrialists
- Over 100 free consultations provided on possible approaches to structure PPPs
- 13 applications for investment advisory service in 2010 (utilities, bridges, logistic, tourism)
- The Government is considering draft legislation to appoint VEB as advisor of choice to regional administrations on PPP structuring
- Joint project with UNDP to provide assistance on PPP project development is to be launched soon



## Programs of PPP projects

- Preliminary study was performed on possible standardized approaches to structure PPP
- GLN has been engaged to draft legal documentation (draft contract, draft tender documentation, draft local legislation, draft agreements on performing joint tender procedures)
- Preliminary consultations were performed with consultants, municipalities, and utilities
- Three programs were selected for design in 2009-2010:
  - Environmental (water, waste water, waste)
  - Energy efficiency (district heating, street lighting, pumping stations)
  - Urban development for housing and industrial construction
- Institute of Urban Economy has been engaged to draft technical and economic documentation and to market programs to public authorities and investors
- Public ad campaign is launched in the national press
- Programs are considered instrumental for cooperation with IFOs as their documentation is to be consistent with international requirements



## Development of PPP units within administrations. Development of enabling legal and regulatory environment

- Methodology on launching PPP units within regional administrations was drafted, modeled after St-Petersburg success
- 7 regions has created units, 24 regions are considering or in the process of the PPP unit creation
- Joint project with US Aid is considered for developing operational processes and methodologies of regional PPP units
- About 50 projects being planned by the units for development in 2010. Over 30M euro has been budgeted overall for project preparation
- The regional PPP units have been integrated into marketing the PPP programs.
- Model regional law on participation of the region and its municipalities in PPP projects was drafted, modeled after St-Petersburg experience. This draft was approved within Investment Policy and Entrepreneurship Committee of the State Duma
- 10 regions has approved PPP regional law created units, 17 regions are in the process



## Information, training and networking activities

- Regular annual conference ( 2009 – took place this week). 5 events were co-organized by the Center, over 80 presentations made in other events
- Monthly PPP market tracker, 1 book and 20 articles
- #1 reference in PR surveys on PPP in Russia
- Own Internet site is to be launched since February
  
- Training course focused on local issues of PPP is being developed. 5 local cases to be included.
- Cooperation activities with 6 universities to offer PPP training to regional and municipal authorities
- 10 regional seminars for public authorities were organized
  
- Network of 32 consulting companies interested in developing PPP market is organized
  
- Joint activities are considered with Kazakhstan PPP Center
- Developing fruitful international cooperation (EEC UN, Ministry of Transport of Israel, Partnerships UK, Partnerships BC, CDC)