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Public/Private Partnerships in Land Administration

Key drivers, obstacles and principles

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Geneva, 29 February 2008



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PPP in Land Administration - A Definition

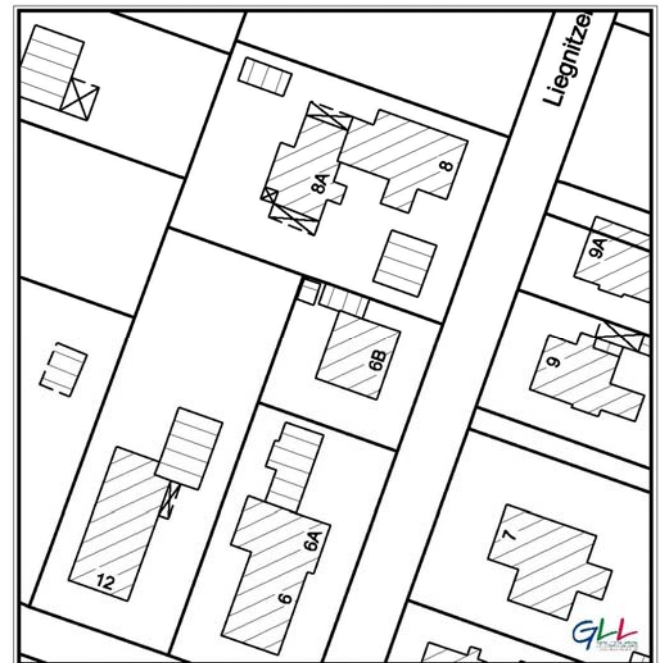
- Partnership between public organisation and private company
- Medium to long term relationship
- Partners work closely together to deliver improvements to services
- Agreed arrangements for the sharing of risks, benefits and rewards
- Utilisation of multi-sector skills, expertise and finance



Key Drivers

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- Increased public expectation and demand for public services
- Need for capital investment
- Innovation in service delivery
- Encouragement of competition





Benefits of PPPs

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Public sector

- More flexibility in target-setting and costs
- Fewer risks of cost overruns and project delays
- Increase in necessary capacity
- Better value and service delivery through increased competition
- Better exploitation of government assets
- Injection of private sector energy and enterprise
- Avoidance of staff recruitment problems, ...

Private sector

- More chances of receiving a return on investment
- Use of proven technological skills and equipment in other markets
- Better cost-effectiveness
- More incentives for technological innovation
- More possibilities for establishing joint ventures with other companies, ...



Possible Obstacles for PPP



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External

- Legal framework
- Budget regulations
- Quality control and licensing
- Competitive principles ...

Internal

- Resistance of staff
- New technologies, training of staff
- Human resources
- Responsibilities
- Distrust towards state projects



Guiding Principles (I)

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- I. Procurement or tendering exercise desirable and necessary
- II. Inclusion of private partners in formal government structures to be carefully considered
- III. Desired outcomes and performance measurement to be agreed
- IV. Resources and skills are complementary and provide synergies
- V. Mutual appreciation of the risks, robust financial arrangements



Guiding Principles (II)

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- VI. Clear agreements about respective benefits and any division of revenues necessary
- VII. Application of gained knowledge and expertise for other purposes to be agreed
- VIII. Long-term investment commitment of both parties
- IX. Regular reviews of the partnership to be agreed



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**ECONOMIC COMMISSION FOR EUROPE
WORKING PARTY ON LAND ADMINISTRATION**

**GUIDING PRINCIPLES
FOR PUBLIC/PRIVATE PARTNERSHIPS (PPP)
IN LAND ADMINISTRATION**

**PRINCIPES GÉNÉRAUX
DES PARTENARIATS ENTRE LE SECTEUR PUBLIC
ET LE SECTEUR PRIVÉ DANS LE DOMAINE DE
L'ADMINISTRATION DES BIENS FONCIERS**

**РУКОВОДЯЩИЕ ПРИНЦИПЫ ПАРТНЕРСТВА ГОСУДАРСТВЕННОГО
И ЧАСТНОГО СЕКТОРОВ В ОБЛАСТИ УПРАВЛЕНИЯ
ЗЕМЕЛЬНЫМИ РЕСУРСАМИ**



UNITED NATIONS

Principles for the Use of PPP
in Land Administration in the
ECE Member Countries

Thank you for your attention!

