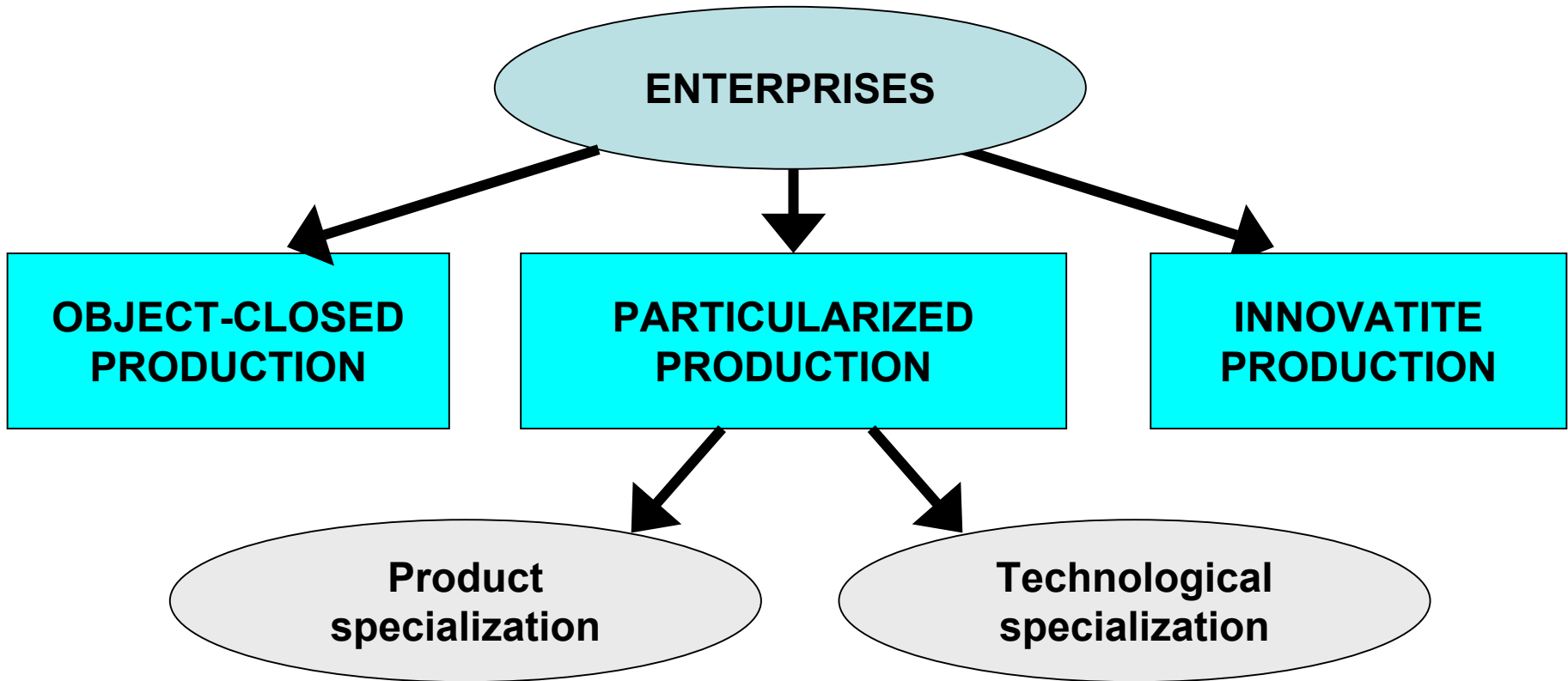


**COMMERCIALIZATION OF INNOVATIVE  
DEVELOPMENT AND PROTECTION OF  
INTELLECTUAL PROPERTY  
(machine-building complex of Russia)**

***Dmitry Vasilkov***

***Director, Institute of Engineering Industry,  
St.Petersburg***

# STRUCTURE OF MACHINE-BUILDING RUSSIAN COMPLEX



**Quantity of object-closed type competence centers is more than 85% of all machine-building enterprises, therefore innovative development is an instrument for efficiency increase and modification of machine-building complex structure**

# DIRECTIONS FOR INNOVATIVE DEVELOPMENT

**Without modification of product and component characteristics**

**Only technology modifies**

**Without modification of product characteristics**

**Component characteristics and technology modify**

**Product characteristics modify noticeable**

## **RISK - EFFECTIVENESS**

**Risk – minimal**

**Effectiveness due to technology perfection**

**Risk – medium**

**Effectiveness due to:**

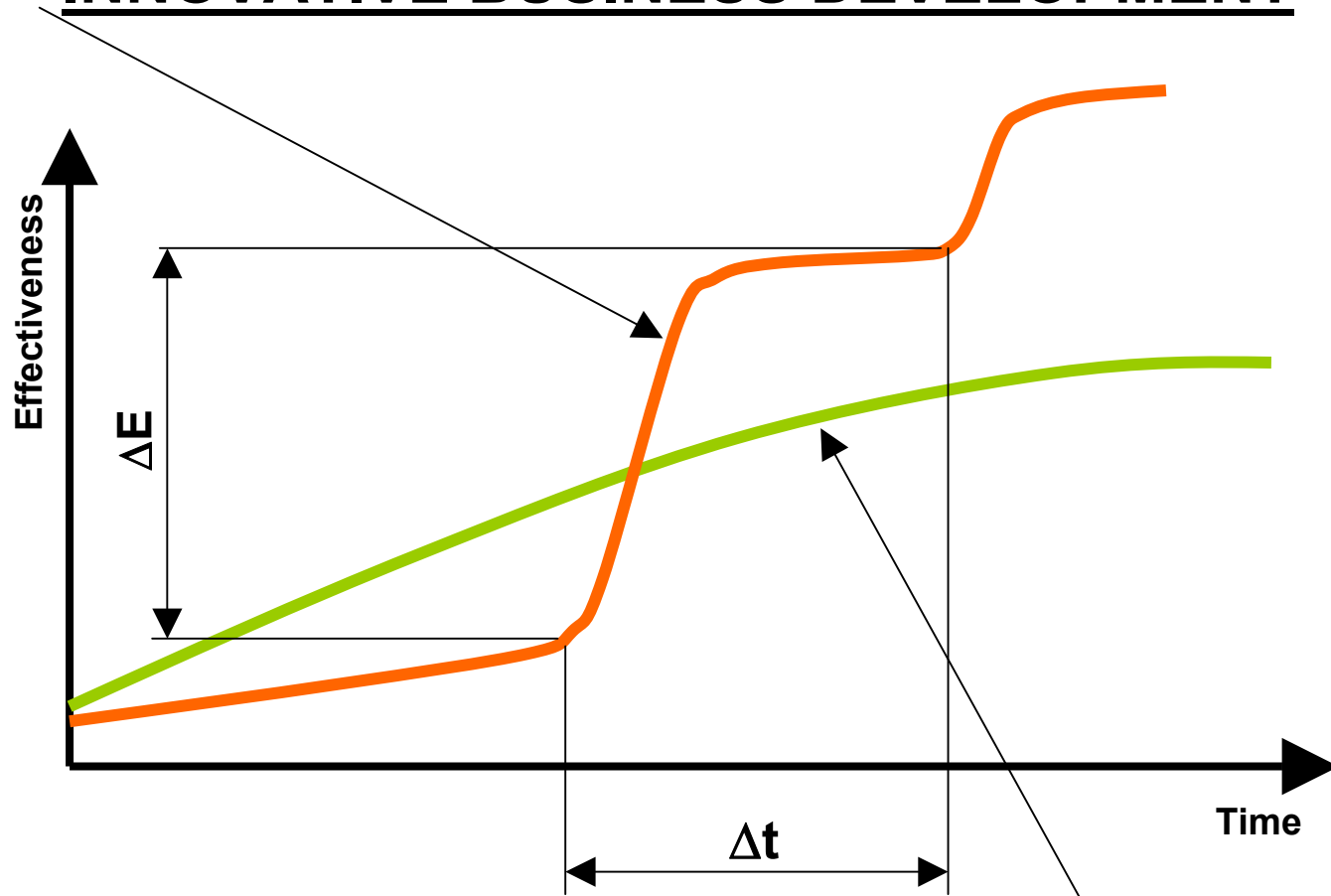
- adjustment of component live;
- technology modifying.

**Risk – maximum**

**Effectiveness due to:**

- creation of modern qualitative product;
- application of modern technologies.

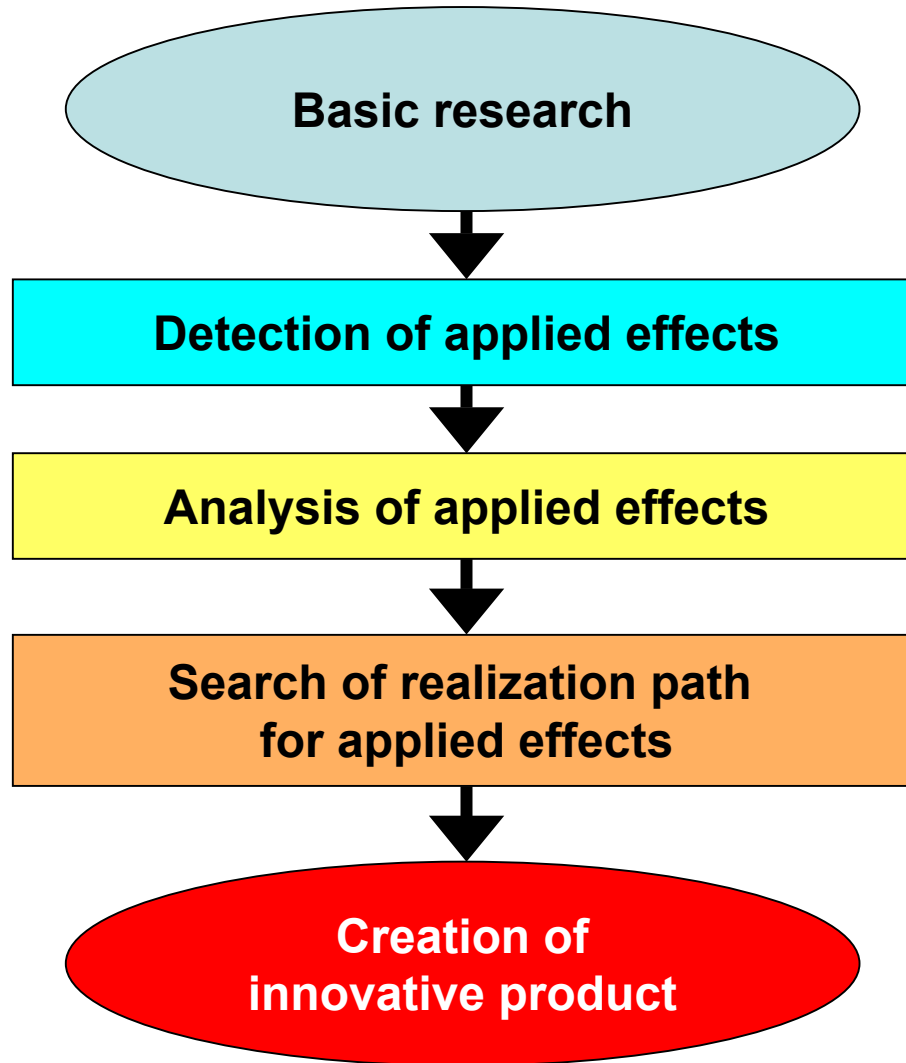
# INNOVATIVE BUSINESS DEVELOPMENT



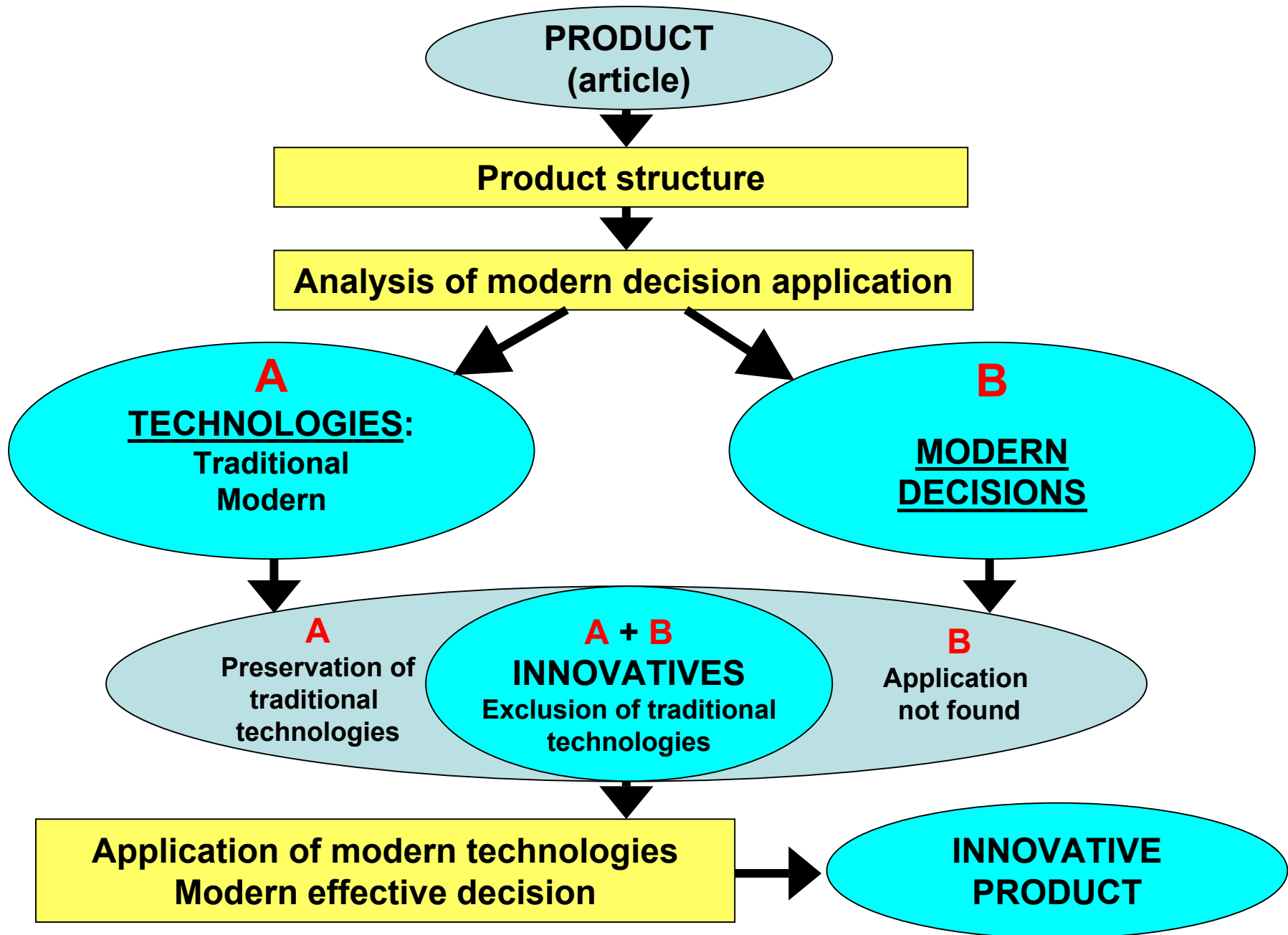
## TRADITIONAL BUSINESS DEVELOPMENT

$\Delta t \rightarrow \min$ ;  $\Delta E \rightarrow \max$  - criteria of innovative business development effectiveness

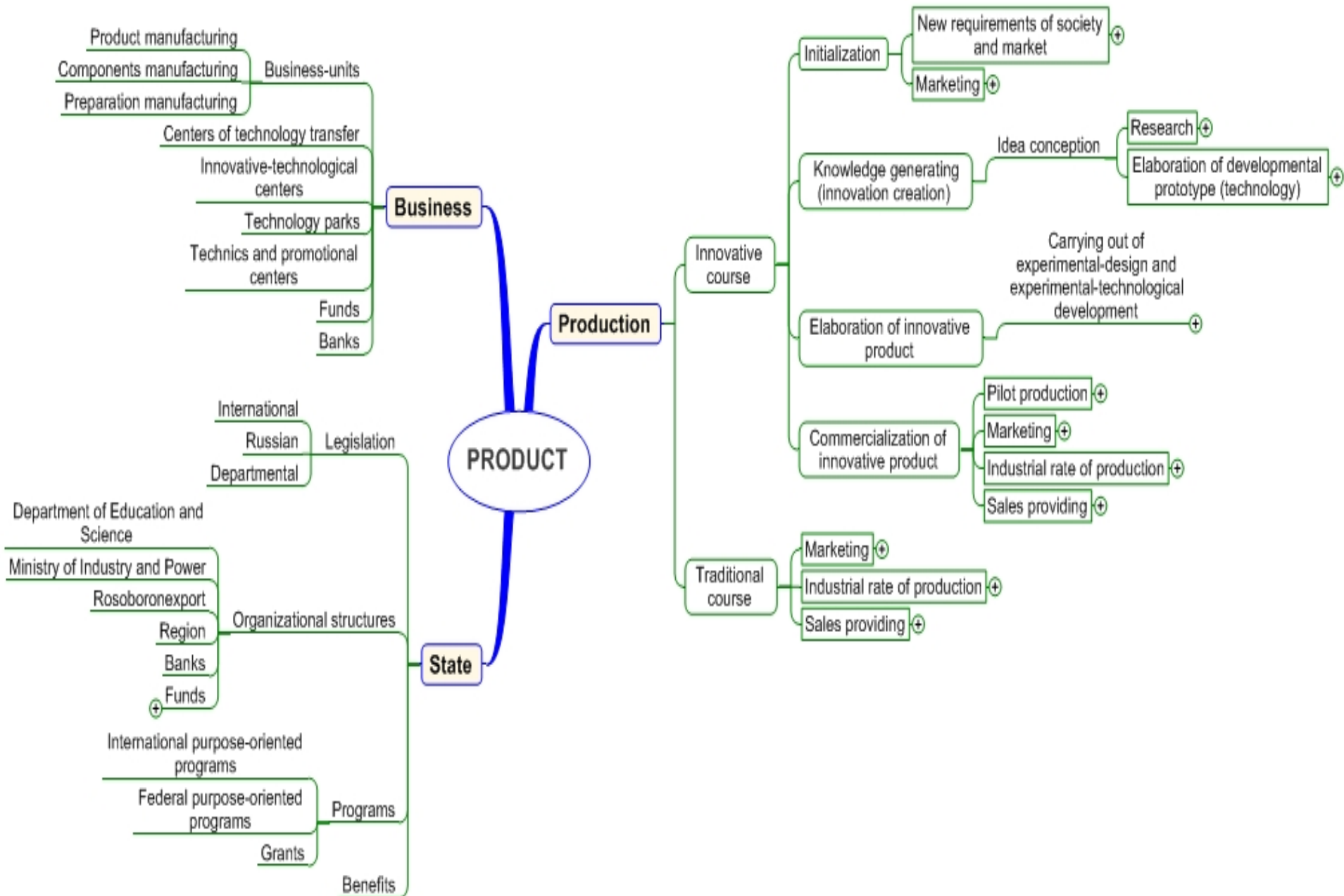
# PROCESS OF INNOVATIVE PRODUCT CREATION



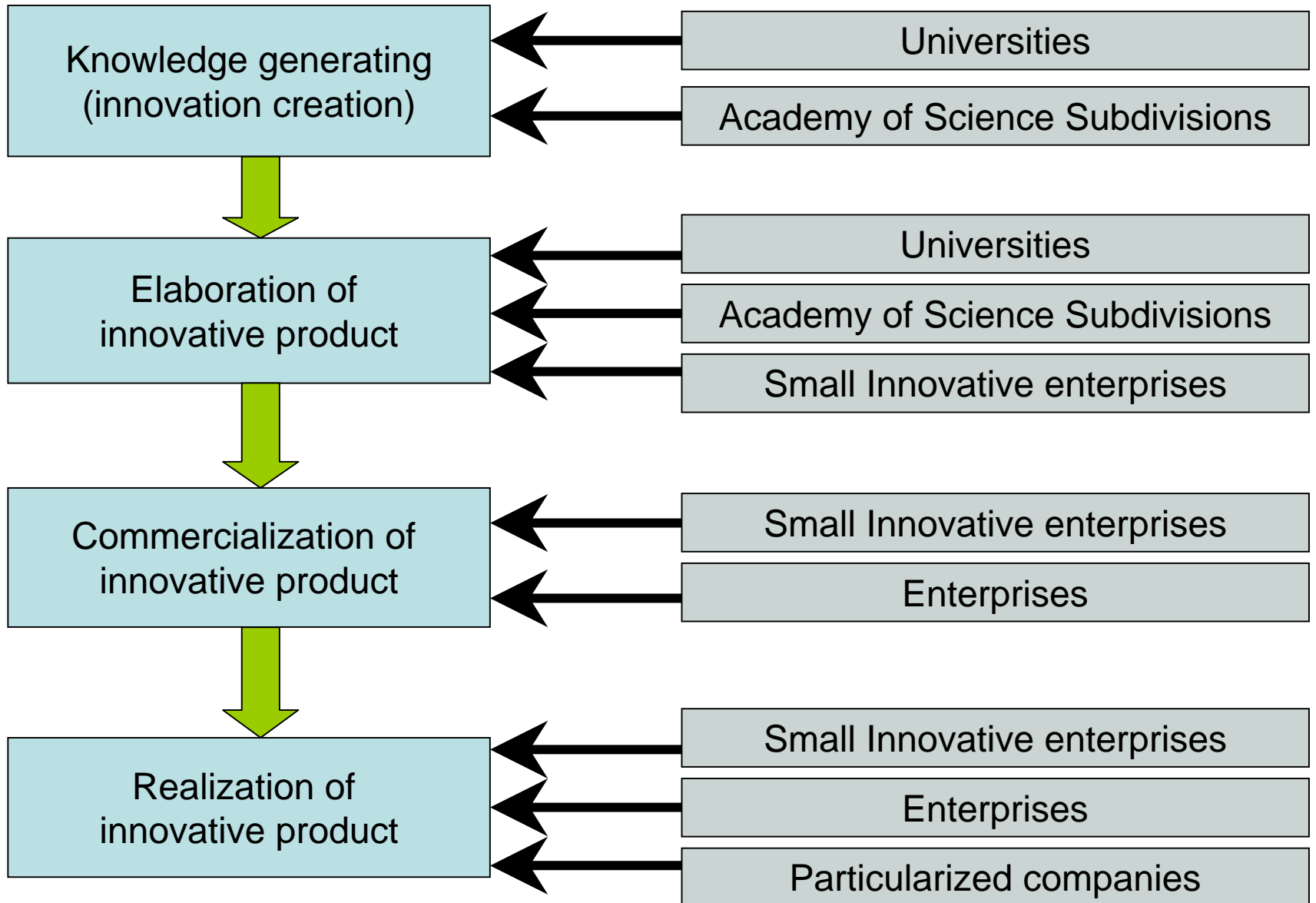
# MOTIVATION OF INNOVATIVE PRODUCT CREATION



# FIELD OF BUSINESS AND GOVERNMENT INTERACTION DURING THE PRODUCT CREATION



# INNOVATIVE TYPE TECHNOLOGICAL CLUSTER FORMING

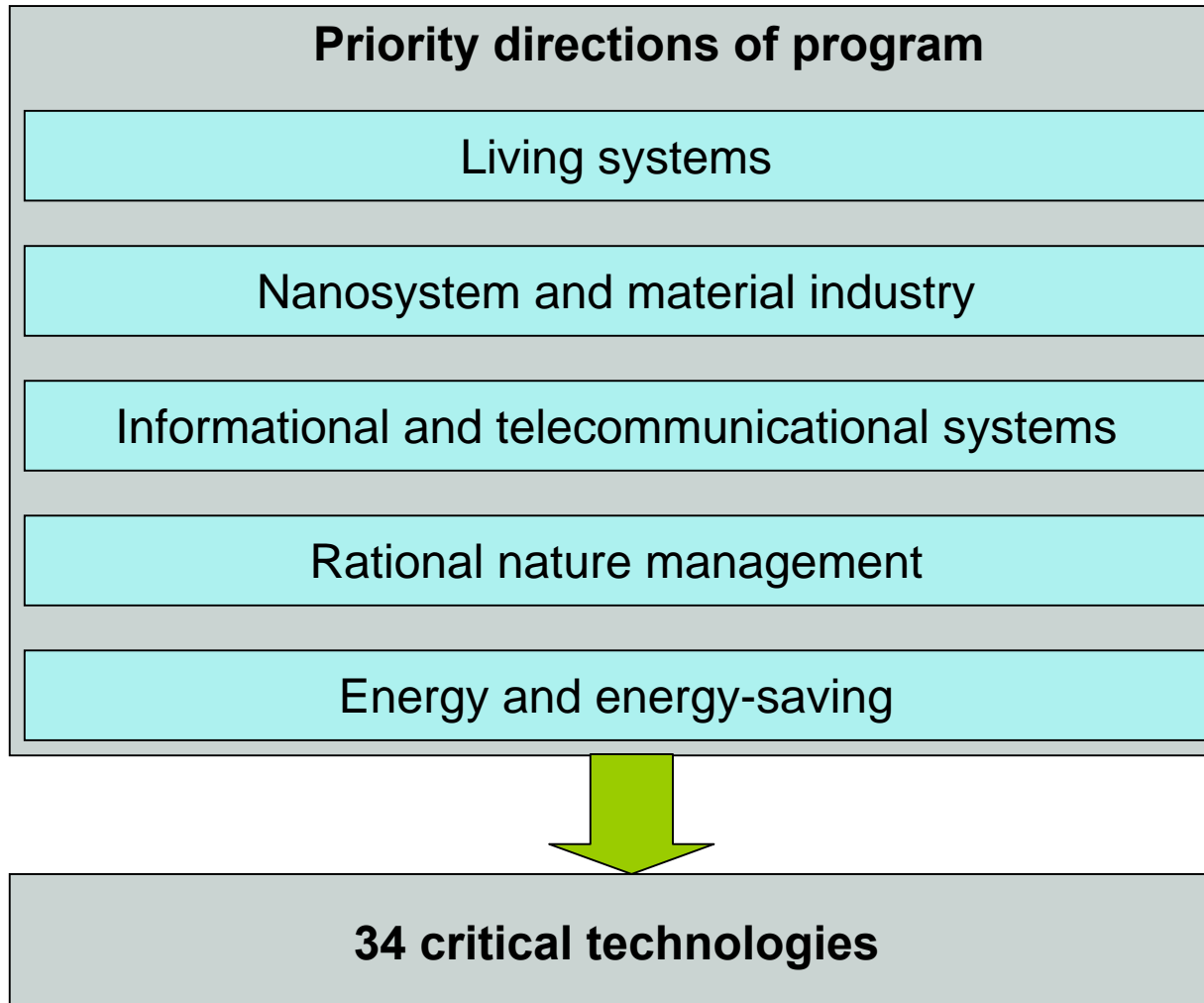


# FEDERAL TARGET PROGRAM (FTP)

## “Researches and elaborations for priority direction of development of science and technological Russia complex in 2007-2012”

Program purpose – development of science and technological potential in Russian Federation for purposes of priority direction of science, technologies and techniques development in Russian Federation

Volume of financing: federal budget – \$7,6 bln ; extra-budgetary resources – \$2,4 bln



# STAGES OF INNOVATIVE PRODUCT FINANCING UNDER FTP

<b>State,%</b>	<b>Stages</b>	<b>Private business,%</b>
<b>100</b>	<b>Knowledge generating (research)</b>	<b>0</b>
<b>88</b>	<b>Knowledge generating (elaboration of development prototype, technology)</b>	<b>12</b>
<b>75</b>	<b>Elaboration of innovative product. experimental-design and experimental-technological development</b>	<b>25</b>
<b>50</b>	<b>Elaboration of innovative product. Preparing for commercialization</b>	<b>50</b>
<b>30</b>	<b>Commercialization of innovative product. Production adaptation</b>	<b>70</b>
<b>0</b>	<b>Commercialization of innovative product. Industrial rate of production</b>	<b>100</b>

# FTP INDICATORS

## Stages

## Basic indicators

**Knowledge generating (research)**

**Knowledge generating (elaboration of development prototype, technology)**

- publication in maintain science magazines;
- patents (including international) for results of intellectual activity;
- theses for academic degrees competition.

**Elaboration of innovative product.  
experimental-design and  
experimental-technological development**

**Elaboration of innovative product.  
Preparing for commercialization**

- correspondence (excess) of innovative development creation level to the best world analogues;
- legal protection and safeguard for science and technical activity results (intellectual property protection);
- a quantity of young specialists recruited to works;
- a part of accomplished projects transformed to commercialization stage.

**Commercialization of innovative product.  
Production adaptation**

**Commercialization of innovative product.  
Industrial rate of production**

- a quantity of advanced technology embed in economics;
- a volume of new and improved high technological production (including for export), that executed as a effect of project realization;
- a quantity of new workplaces (developed under project realization) for eminently qualified workers.