

COMPANY PROFILE: Basic Data on the Company

PART A

Organisation name: Incom Presta Consulting Company, Republic of Uzbekistan

Main owner(s):

Zulfiya Tukhtakhodjaeva, Director
Association of Businesswomen of Uzbekistan, Shareholder

Organisation description / structure:

IMCON - PRESTA is a private company, developed by a group of professionals in different areas with the support of the Association of Businesswomen of Uzbekistan in 1995. The main objective of the company is to channel the skills and resources of the public and private sectors into the change process of the transition of our country to the market economy and liberal society. Our areas of expertise include health and social development, education, institutional building, legal reform, human resources development, management training, as well as capacity building, project management, monitoring and evaluation.

Areas/Sectors of activity (see annex):

Development / Economics (*in general*)
Services and support to SMEs
Education
Health Services
Tourism
Information Technology

Countries of operation:

Republic of Uzbekistan
Republic of Kazakhstan
Kyrgyz Republic
Republic of Karakalpakstan

Contact person:

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Web Site:

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BUSINESS OPPORTUNITIES DURING THE SECOND FORUM OF WOMEN ENTREPRENEURS Geneva, 17-18 March 2003

Areas/Sectors of activity (see annex):

Consulting in different areas of social development, including education, health, institutional building, legal reform, human resources development, management training, as well as capacity building, project management, monitoring and evaluation, head hunting, public relations and dissemination.

Country (ies) of project location:

Uzbekistan
Kazakhstan
Kyrgyz Republic

Looking for business opportunities (please specify)

Looking for/ requesting:

Contacts with companies interested in working in the Republic of Uzbekistan, as well as in Kazakhstan and Kyrgyzstan in different development areas

Partners:

Can set up a joint venture with companies of the same area of expertise

Financing:

In case of a joint venture

Experts:

Looking for international experts to include into the database of consultants

Other (please specify): Interested in developing current as well as exploring new opportunities with international partners

Offering :

Expertise in country reform areas;
Pool of local consultants in all sectors of economy and industry with experience of work in grant and loan projects;
Extensive network with government, public and private institutions;
Network and experience in public relations, dissemination and mass media network;
Project management and monitoring;
Organization of publications;
Organization of conferences, forums, seminars, etc.
Office facilities with all modern office equipment.

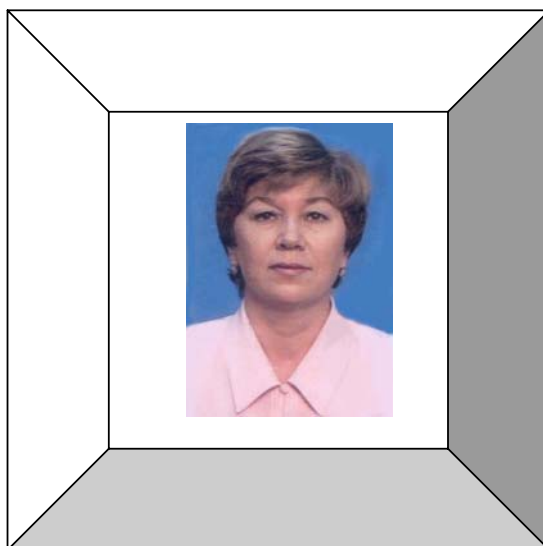
AREAS/SECTORS OF ACTIVITY

This field acts as a detailed specification of the "target interests" in box related to "Areas/Sectors of activity". Please specify the area(s) of interest.

- 1 **Development / Economics (in general)**
- 2 Transport and traffic infrastructure
- 3 Energy
- 4 **Tourism**
- 5 Municipal infrastructure
- 6 Agriculture/ Food/ Forestry/ Fishing/ Livestock
- 7 **Services and support to SMEs**
- 8 Industrial/ manufacturing/ mining
- 9 Commerce & Services
- 10 Services and support to SMEs
- 11 Micro-financing
- 12 **Information Technology**
- 13 Advanced Technology
- 14 Real Estate (Development, Exploitation, Building, Architecture)
- 15 **Education**
- 16 Environmental Technology
- 17 **Health Services**
- 18 Other (please specify) **Consulting services in public administration and social sector development, legal reform, HRM development, public relations, project management and dissemination**

Note: by sending us the following information, you accept that your details, address, phone numbers etc., will become widely available to the public during the Forum, via the Internet, and via other UNECE meetings and publications. This is at no charge to you. If there are any specific details you do not want to appear on the Internet and in UNECE publications, please let us know. **The above forms are partially extracted from the joint UNECE-CEI forms for project presentation**

Please insert your **photo** in the frame below:



BUSINESS OPPORTUNITIES DURING THE SECOND FORUM OF WOMEN ENTREPRENEURS
Geneva, 17-18 March 2003

Project Title

PART B

Progress status:

Sponsor organizations:

PROJECT SUMMARY
Description

Capital cost:
Capital resources available from sponsors:
Required financial assistance:

Market demand and revenues

Company Profile

Name:

Contact person:

Type of services:

Year of establishment:

Company capital :

Annual turnover:

Main shareholders: (

Organization structure:

Number of employees:

Activities (past/ future):

**Please insert photo of your company/
project/ logo**

"Golden Spoon" Ice Cream – IGS Project

PART B Example

Hungary

Progress status: Main financing identified; partner required	Sponsor organizations: IGS Company; Csoki Bank, Budapest
<p>PROJECT SUMMARY</p> <p>Description</p> <p>The IGS Project is a Hungarian initiative to produce a high-quality ice-cream for the domestic market. The Budapest-based IGS Company is already covering 7 per cent of the market. A foreign investor is required to increase the production and achieve in 5 years a 40 per cent share of Hungary's ice-cream production (Business Plan available on request).</p> <p>A new production system will be built during the next six months and the first phase of construction will begin in April 2003. The new Company will create about 5 new jobs. The project will be managed by the "New IGS Company" which has already 60 per cent of the necessary investment. Technical Cooperation is needed for the definition of the distribution/ transport phases.</p>	
<p>Capital cost: EUR 120,000 (of which EUR 70,000 for new equipment)</p> <p>Capital resources available from sponsors: EUR 75,000</p> <p>Required financial assistance: EUR 45,000</p>	
<p>Market demand and revenues</p> <p>The market study shows a potential 100,000 customers (i.e. sales of individual ice cream pieces, 5 % of the total Budapest market). Estimated production is 8 tons per year after 5 years. Pricing strategies have been made in a preliminary form (see Business Plan).</p>	<p>The revenue forecast shows total sales from EUR 55,000 Euro during the first year to EUR 100,000 in the fifth year of production. The expected net income value ranges from EUR 25,000 in the first year to EUR 60,000 in the fifth year of operation.</p>
<p>Company Profile</p> <p>Name: IGS company, Bajza u. 27, H-1062 Budapest</p> <p>Contact person: Ms. Maria Szabó, Tel. +361 46172; Fax: +361 46175; Email: szabo@igs.hu</p> <p>Type of services: high quality ice-cream</p> <p>Year of establishment: 1994</p> <p>Company capital : EUR 20,000 (IGS)</p> <p>Annual turnover: EUR 40,000 (1998)</p> <p>Main shareholders: (or partners, owners, members, etc.): IGS, Ms. Maria Szabó 50%, Mr. Antal Gerbaud 50%;</p> <p>Organization structure: production, administration and sales in the city;</p> <p>Number of employees: 5 (2002)</p> <p>Activities (past/ future): sales only in Pest; the New IGS will sell its products also in restaurants and hotels in Budapest.</p> <p>(Note*: in this example, all data are imaginary)</p>	<p align="center">Please insert photo of your company/ project/ logo</p>