

# Role of a modern PPP Unit in today's PPP world

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Rijkswaterstaat

# Ministry of Transport (MOT), PPP Unit

- ▶ PPP Advisory Unit:  
Specialized PPP-unit of the MoT
  
- ▶ Aims of the Unit:
  - ▶ Advise and bring knowledge in to PPP projects
  - ▶ Develop knowledge on core business
  - ▶ Share knowledge internally and exchange externally
  
- ▶ Specialized knowledge
  - ▶ Financial / economical
  - ▶ Contract / legal /procurement

# Aims of the PPP Unit

- ▶ Advise and bring knowledge in to PPP projects
  - ▶ -to deliver actual advise and in-house knowledge from other projects
  - ▶ - hand-on in projects on key-positions
- ▶ Develop knowledge on core business
  - ▶ - financial-economical and legal/contract/procurement knowledge
  - ▶ - spread it in the organisation bij coaches; road shows; discussions
- ▶ Share knowledge internally and exchange externally
  - ▶ - share knowledge and make it available for the organisation



# What do we do?

- ▶ **PPP Unit offers:**
  - ▶ Standard contracts (developed by public and private sector)
  - ▶ Instruments (Market scan, PPC and PSC)
  - ▶ Learning on the job
- ▶ **International**
  - ▶ Large number of international exchanges of information
  - ▶ PPP Unit participates in UNECE
  - ▶ PPP Unit has people placed in France (concessions) and UK (DBFM)



# Dutch PPP Projects MoT

- ▶ Projects completed
  - ▶ HSL InfraProvider
  - ▶ A59
  - ▶ N31
  
- ▶ Projects in tendering
  - ▶ 2<sup>nd</sup> Coentunnel
  - ▶ A2 Maastricht
  - ▶ Alliance A-2
  
- ▶ Joint Venture
  - ▶ Water program Room for the River
  - ▶ Economic Developing Project Zuid as
  
- ▶ Projects coming up
  - ▶ A15 Maasvlakte – Vaanplein
  - ▶ A12 Utrecht – Veenendaal
  - ▶ A4 Delft - Schiedam
  
- ▶ PPP Intention
  - ▶ A27 Breda – Utrecht
  - ▶ Ring Utrecht
  - ▶ Corridor A6/A9 Schiphol – Almere
  - ▶ Afsluitdijk
  
- ▶ New Projects on their way
  - ▶ Road Pricing (Anders betalen voor Mobiliteit)



# PPP Unit and its environment

- ▶ Standardise and improve DBFM contracts/alliance-contracts
- ▶ Search for new PPP constructions (e.g. alliance)
- ▶ Improve and develop instruments
- ▶ Educational programs
- ▶ Being an internal knowledge centre
- ▶ Partner for the investors/market
- ▶ Partner for the other public authorities
- ▶ Being the PPP-advisory unit for the policymakers
- ▶ Interdepartmental knowledge management
- ▶ Learn from the French (concessions)
- ▶ Learn from the British experience (DBFM)



# What can we contribute to UNECE?

- ▶ Standard DBFM-contract (and in 2008: standard alliance-contract)
- ▶ DBFM further explained (“DBFM for dummies”)
- ▶ Play the DBFM-game/ DBFM-simulation
- ▶ Experience: how to align the other public authorities
- ▶ Instruments Market scan, PPC, PSC
- ▶ Experience with:
  - ▶ - competitive dialogue
  - ▶ - market consultation
  - ▶ - unsolicited proposal



# Identifying potential projects

>> Through Value for Money testing <<

## ▶ Market Scan

- ▶ Obligatory for projects that are initially listed on the Long Term Infrastructure Transport Program

## ▶ Public Private Comparator (“PPC”)

- ▶ Obligatory for projects > € 112,5 million

## ▶ Public Sector Comparator (“PSC”)

- ▶ Obligatory for all ppp contracts in order to identify the Value for Money



# Thank You

► Any questions?

