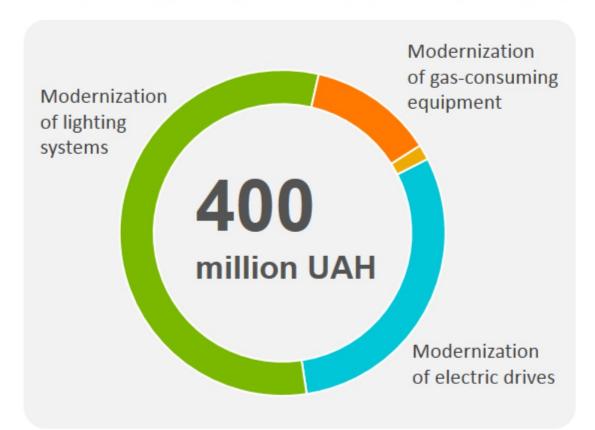


ENERGY PERFORMANCE CONTRACTING IN INDUSTRY

Yuriy Bondarchuk, Chief Financial and Investment Officer, DTEK ESCO



DTEK ESCO EPC PORTFOLIO IN INDUSTRY SECTOR



Energy-efficient investments

- Modernization of lighting systems
- Automation of electric drives with frequency regulations (pumps, fans, conveyors)
- Compressor equipment
- Modernization of heating, ventilation, utilization of heat, climatic systems
- Cogeneration units for electricity and heat generation
- Modernization of gas-consuming equipment (boilers, furnaces, firing machines, etc.)
- Alternative and renewable sources of energy, reactive power compensation



ENERGY EFFICIENCY 10 YEARS BENEFITS FOR OUR CLIENTS

5 ENERGY SAVINGS

443
million kWh

16
million m3
of natural gas

\$ COST SAVINGS

1050 million UAH

37 million USD



425
thousand CO2
eq. emissions
reduction



MODERNIZATION OF PUMPS AT CENTRAL MINING AND PROCESSING PLANT



50% of savings

Modernization of 31 pumps with 21 frequency converters and installation of 7 new engines

5.9 million kWh savings per year



BURNERS ON THE KILN MACHINES AT ILYICH IRON AND STEEL WORKS



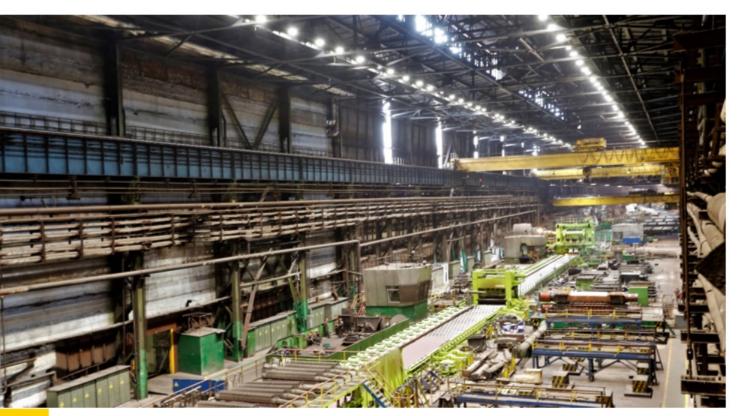
35% of savings

24 modern gas burners and 3 sets of automation

1.6 million cubic meters of natural gas savings per year



MODERNIZATION OF THE ELECTRIC LIGHTING SYSTEM AT ILYICH IRON AND STEEL WORKS



60%

of savings

2200 LEDs were installed at plate rolling department

7.2 million kWh of savings per year is expected



MODERNIZATION OF LIGHTING SYSTEM AT DOBROPILSKA CEP



90% of savings

600 LEDs were installed

2 million kWh savings per year



MODERNIZATION OF THE ELECTRIC LIGHTING SYSTEM AT PAVLOGRADSKA CEP



85%

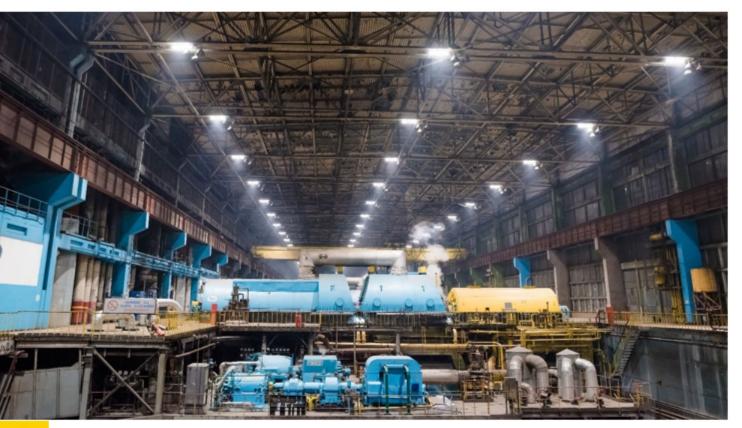
of savings

650 LEDs were installed

1.1 million kWh savings per year



MODERNIZATION OF THE ELECTRIC LIGHTING SYSTEM AT LADYZHYNSKA TPP



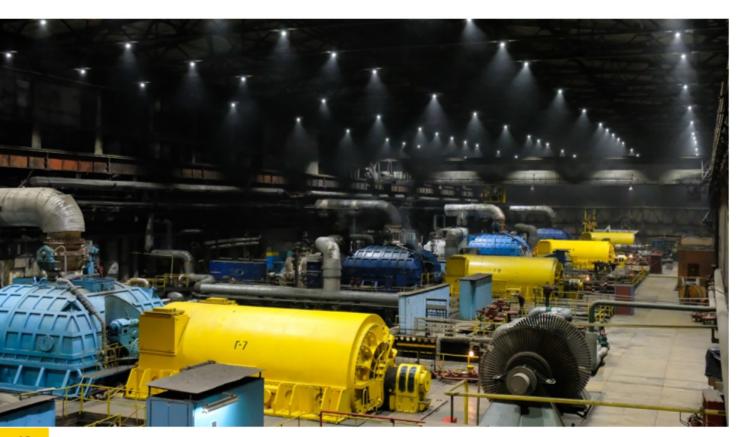
75% of savings

162 LEDs were installed

1 million kWh of savings per year is expected



MODERNIZATION OF THE ELECTRIC LIGHTING SYSTEM AT PRIDNEPROVSKA TPP



90% of savings

130 LEDs were installed

0.4 million kWh of savings per year is expected



MODERNIZATION OF CLIMATE SYSTEM AT BURSHTYNSKA TPP



50% of savings

18 invertor channel conditioners were installed

1 million kWh savings per year





THANK YOU!

