

From Planning to Performance Key Actions in Athens

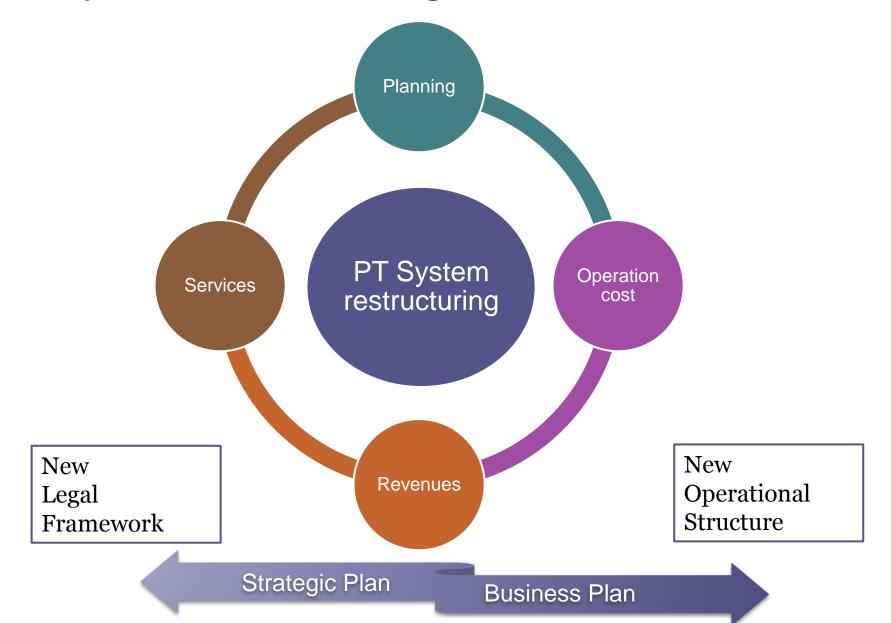
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Europeanization in Transport Market

- Single Domestic market
 - Business framework uniformity
 - Opportunities to new business models
 - Stimulate demand
- Sustainable development
 - Environmental issues
- Decision making
 - Stakeholders role
 - Shift to a performance oriented market

PT system restructuring



Key issues on Strategic Planning

Improve quality of services

- New technologies (Google, Wi-Fi, etc)
- Easy access to transport information, (web based information system, telecommunication center, etc)
- Ticketing (encourage the monthly based cart system, etc.)

Re-organize the PT network

- meet environmental targets
- reduce operational cost and central government substitutes

New deal with the passengers

- services and rights
- level of service

Investment plan

- Telematics
- Fare collection system
- Buslanes BRT

Athens Urban Transport Organisation (AUTO/OASA) is ...



- Metropolitan Public Transport Authority
- -- responsible for the:
 - ✓ transportation planning, control of services, the fare policy monitoring and the distribution of fare revenues to the operators
 - ✓ coordination of all public transport operators into the Athens metropolitan area, i.e. thermal and electric (trolley) buses, metro and tram
- -- supervision of the
- ✓ two major PT operators in Athens: Bus and Metro companies, as it is the only shareholder

AUTO strategic goals

- Sustainable development and rationalized operation of the Public Transport System
- Improvement of the level of services offered to passengers and modernization of the infrastructures of OASA and PT operators.
- Optimization of the performance and quality of transport services by increasing transport reliability
- Increase ridership
- Rationalization of resources
- Ensure the revenues
- Evaluate PT operators transportation and economic performance



Economic feasibility

Key issues on Business Plan

Reduce operational cost

- fixed cost (salaries, real estate, etc)
- variable cost (routes, hour of operation, cost based services, etc.)
- new activities (maintenance, etc.)

Cost control

- new contracts to operators (cross cost contacts)
- mechanism to monitoring performance (per month, quarter, annually)
- obligations on cost control (if in one quarter the cost is more 10% then an detail report should be provided to government)

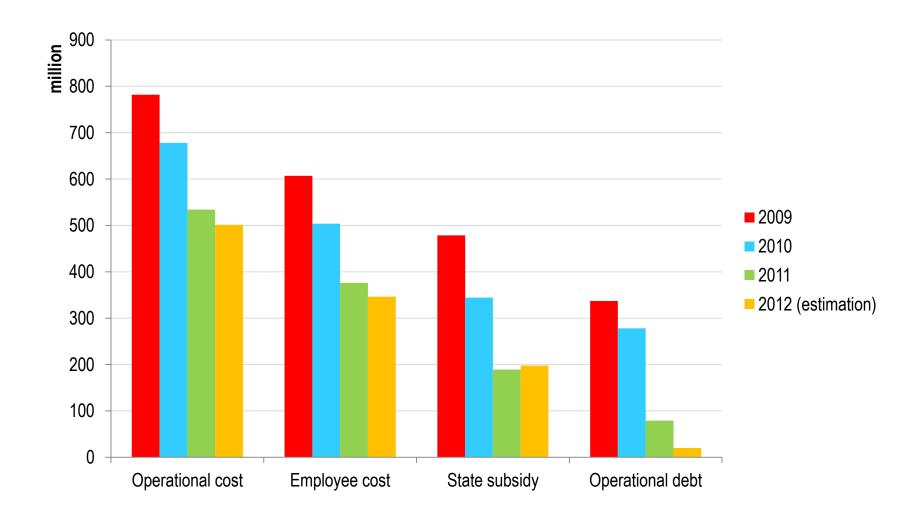
Improve the revenues

- new ticket pricing policy (+ 20-40% single tickets, 10-20% monthly and annually travel cards)
- New body to reduce free travelers (target: less than 10% at the end of 2011)

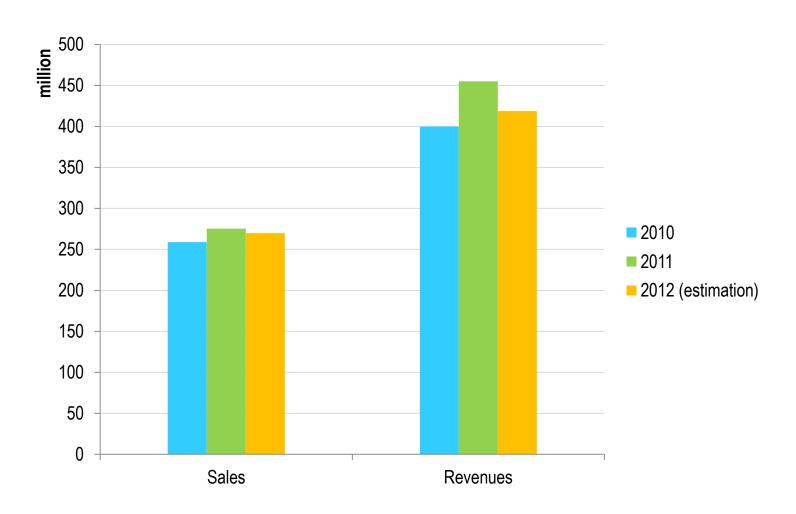
Economy of scale

Mergers in PT operation companies

PT economic performance 2009-2011



PT economic performance 2010-2011



Transportation performance 2010-2011

- -10% passengers (-20% the travels by car)
 - reduction of the mobility
 - leisure trips
 - Shopping
 - high number of strikes
 - more than 30 days for the employees in PT system
 - more than 100 days for the employees in other activities
- -20% routes by PT
 - Re-organise the Bus network
 - connection to Metro stations
 - reduce low demand routes
- Operational characteristics
 - Occupancy
 - ≥90% in peak hours for the 70% of the routes
 - Fleet management
 - ≥ 35% new technology fleet (Euro5 and CNG)
 - ≥ 20% in CO2



Investments

Key Investments

- Implementation of a Telematic System used for thermal and electrical buses
- Development of an Automatic Fare Collection
 System for Athens Urban Transport



Public Private Partnerships (PPPs)

Thank you for your attention!

www.oasa.gr

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